

July 19, 2021

The Secretary	The Secretary
National Stock Exchange of India Limited	BSE Limited
Exchange Plaza,	Phiroze Jeejeebhoy Towers
Bandra Kurla Complex	Dalal Street
Mumbai - 400051	Mumbai – 400 001
Symbol: EQUITASBNK	Scrip Code: 543243

Dear Sirs,

# Sub: Notice of Fifth Annual General Meeting along with Annual Report for FY 2020-21, Intimation of Book Closure Date and Cut-off date for e-voting

Pursuant to Regulation 34 and other applicable provisions of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we wish to notify that the Fifth Annual General Meeting of the Bank is scheduled on Thursday, August 12, 2021 at 11.00 a.m. IST through Video Conferencing ("VC") / Other Audio Visual Means ("OAVM").

The soft copy of Annual Report for FY 2020-21 along with the Notice of Fifth AGM of the Bank is enclosed. The same can be accessed from our website <a href="https://ir.equitasbank.com/shareholder-services/">https://ir.equitasbank.com/shareholder-services/</a>.

Further, pursuant to Regulation 42 and other applicable provisions of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we wish to notify that the Register of Members and share transfer books will remain closed from Friday, August 06, 2021 to Thursday, August 12, 2021 (both days inclusive). The cut-off date for ascertaining the eligibility of shareholders to participate in e-voting is Thursday, August 05, 2021.

The Bank has commenced the dispatch (by electronic means) of the Notice of AGM along with the Integrated Annual Report for FY 2020-21, to all eligible shareholders, whose email IDs are registered with the Bank/Depositories.

Request you to kindly take the same on record.

Yours faithfully,

for Equitas Small Finance Bank Limited

Sampathkumar K R Company Secretary

In this

CC: NSDL, CDSL & KFin Technologies Private Limited (RTA)



#### **EOUITAS SMALL FINANCE BANK LIMITED**

#### CIN: U65191TN1993PLC025280

Registered Office: 4th Floor, Phase II, Spencer Plaza No. 769, Mount Road, Anna Salai, Chennai 600002 Tel: 044-4299 5000; Fax: 044-4299 5050

E-mail: cs@equitasbank.com Website: www.equitasbank.com

# **Notice to Members**

NOTICE is hereby given that the Fifth Annual General Meeting of Equitas Small Finance Bank Limited ("Bank") will be held on Thursday, August 12, 2021 at 11.00 AM IST through Video Conferencing ("VC")/Other Audio Visual Means ("OAVM") to transact the following business:

#### **ORDINARY BUSINESS**

Item No. 1: To adopt the Audited Financial Statements of the Bank for the Financial Year ended on March 31, 2021 and the reports of the Board of Directors and the Auditors thereon.

To consider and if thought fit, to pass, with or without modification(s), the following resolution as an **Ordinary Resolution**:

"RESOLVED that the Board's Report, the Statement of Profit and Loss and the Cash Flow Statement for the Financial Year ended March 31, 2021 and the Balance Sheet as at that date,together with the Independent Auditors' Report thereon be and are hereby considered, approved and adopted".

Item No. 2: To appoint a Director in place of Mr. Vasudevan P N, (DIN: 01550885), who retires by rotation and being eligible, offers himself for re-appointment

To consider and if thought fit, to pass, with or without modification(s), the following resolution as an **Ordinary Resolution**:

"RESOLVED that pursuant to Section 152 of the Companies Act 2013 and other applicable provisions, if any, Mr. Vasudevan P N (DIN 01550885), who retires by rotation and being eligible, offers himself for reappointment, be and is hereby re-appointed as a Director of the Company liable to retire by rotation."

Item No. 3: To revise the term of office of M/s T. R. Chadha & Co LLP, Chartered Accountants, Chennai (Firm Registration No: 006711N/N500028) as Statutory Auditors of the Bank.

To consider and if thought fit, to pass, with or without modification(s), the following resolution as an **Ordinary Resolution**:

"RESOLVED that in partial modification of the resolution of shareholders that was passed at the Fourth Annual General Meeting held on July 28, 2020 and subject to the provisions of Sections 139, 140, 141 and 142 of the Companies Act, 2013 and Section 30 of the Banking Regulation Act, 1949 and applicable circulars, rules and regulations thereunder and annual approval of RBI, the term of office of M/s T. R. Chadha & Co LLP, Chartered

Accountants, Chennai (Firm Registration No: 006711N/ N500028), as Statutory Auditors of the Bank be revised from four years to three years i.e from FY 2020-21 to FY 2022-23, until the conclusion of the Seventh Annual General Meeting and T. R. Chadha & Co LLP shall act as Joint Statutory Auditors of the Bank with such other Joint statutory Auditor of the Bank as the Bank may appoint (subject to the approval of RBI and the Shareholders of the Bank) on such remuneration as may be fixed in this behalf by the Board of Directors of the Bank."

#### **Item No. 4: To appoint Joint Statutory Auditors**

To consider and if thought fit, to pass, with or without modification(s), the following resolution as an **Ordinary Resolution**:

"RESOLVED that in accordance with the provisions of Sections 139, 140, 141 and 142 of the Companies Act, 2013 and Section 30 of the Banking Regulation Act, 1949 and applicable circulars, rules and regulations thereunder and subject to annual approval of Reserve Bank of India, consent of the shareholders be and is hereby accorded to the appointment of M/s Varma & Varma, Chartered Accountants, Chennai (Firm Registration No:004532S), as Joint Statutory Auditors of the Bank for a period of three years from FY 2021-22 to FY 2023-24, the conclusion of this Annual General Meeting until the conclusion of the Eighth Annual General Meeting of the Bank on such remuneration as may be fixed in this behalf by the Board of Directors of the Bank."

#### **SPECIAL BUSINESS**

Item No. 5: Appointment of Mr. Ramesh Rangan (DIN: 07586413) as Independent Director

To consider and if thought fit, to pass, with or without modification(s), the following resolution as an **Ordinary Resolution**:

"RESOLVED that pursuant to the provisions of Sections 149, 152, 160 of the Companies Act, 2013 ("the Act") and the Rules made thereunder read with Schedule IV to the Act and other applicable provisions, RBI Circulars dated June 25, 2004, May 23, 2011 and November 24, 2016 on Fit and Proper criteria for Directors of Banks and pursuant to the Board-approved Policy on Selection of Directors and the Articles of Association of the Bank, Mr. Ramesh Rangan (DIN: 07586413), who was appointed as an Additional Director by the Board of Directors of the Bank on November 09, 2020, be and is hereby appointed as an Independent Director of the Bank not liable to retire by rotation, for a period of five years with effect from November 09, 2020".

Item No. 6: Re-appointment of Mr. N Srinivasan (DIN: 01501266) as Independent Director

To consider and if thought fit, to pass with or without modification, the following resolution as a **Special Resolution**:

"RESOLVED that pursuant to the provisions of Sections 149, 152 of the Companies Act, 2013 ("the Act") and the Rules made thereunder read with Schedule IV to the Act and other applicable provisions of RBI, Articles of Association of the Bank and applicable provisions of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations"), Mr. N Srinivasan (DIN 01501266), who was appointed as an Independent Director at the First Annual General Meeting of the Bank for a period of five years with effect from September 04, 2016 and who is eligible for re-appointment and meets the criteria for independence as provided under Section 149 of the Act along with the rules framed thereunder and Regulation 16(1)(b) of SEBI Listing Regulations, be and is hereby re-appointed as an Independent Director of the Bank, not liable to retire by rotation, for a period of three years with effect from September 04, 2021 at such remuneration (including commission) as may be determined by the Bank from time to time.'

# Item No. 7: Re-appointment of Prof. N. Balakrishnan (DIN: 00181842) as Independent Director

To consider and if thought fit, to pass with or without modification, the following resolution as a **Special Resolution**:

"RESOLVED that pursuant to the provisions of Sections 149, 152 of the Companies Act, 2013 ("the Act") and the Rules made thereunder read with Schedule IV to the Act and other applicable provisions of RBI, Articles of Association of the Bank and applicable provisions of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations"), Prof. N. Balakrishnan (DIN: 00181842), who was appointed as an Independent Director at the First Annual General Meeting of the Bank for a period of five years with effect from September 21, 2016 and who is eligible for re-appointment and meets the criteria for independence as provided under Section 149 of the Act along with the rules framed thereunder and Regulation 16(1)(b) of SEBI Listing Regulations, be and is hereby re-appointed as an Independent Director of the Bank, not liable to retire by rotation, for a period of three years with effect from September 21, 2021 at such remuneration (including commission) as may be determined by the Bank from time to time."

# Item No. 8: Re-appointment of Mr. Arun Kumar Verma (DIN: 03220124) as Independent Director

To consider and if thought fit, to pass with or without modification, the following resolution as a **Special Resolution**:

"RESOLVED that pursuant to the provisions of Sections 149, 152 of the Companies Act, 2013 ("the Act") and the Rules made thereunder read with Schedule IV to the Act and other applicable provisions of RBI, Articles of Association of the Bank and applicable provisions of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations"), Mr. Arun Kumar Verma (DIN: 03220124), who was appointed as an Independent Director at the First Annual General Meeting of the Bank for a period of five years with effect from September 04, 2016 and who is eligible for re-appointment and meets the criteria for independence as provided under Section 149 of the Act along with the rules framed thereunder and Regulation 16(1)(b) of SEBI Listing Regulations, be and is hereby re-appointed as an Independent Director of the Bank, not liable to retire by rotation, for a period of three years with effect from September 04, 2021 at such remuneration (including commission) as may be determined by the Bank from time to time."

# Item No. 9: Re-appointment of Mr. Arun Ramanathan (DIN: 00308848) as Part-time Chairman and Non-Executive Independent Director

To consider and if thought fit, to pass with or without modification, the following resolution as a **Special Resolution**:

"RESOLVED that pursuant to the provisions of Sections 149, 152 of the Companies Act, 2013 ("the Act") and the Rules made thereunder read with Schedule IV to the Act and other applicable provisions of RBI, Articles of Association of the Bank and applicable provisions of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations"), Mr. Arun Ramanathan (DIN 00308848), who was appointed as Parttime Chairman and Non-Executive Independent Director at the First Annual General Meeting of the Bank for a period of five years with effect from September 04, 2016 and who is eligible for re-appointment and meets the criteria for independence as provided under Section 149 of the Act along with the rules framed thereunder and Regulation 16(1)(b) of SEBI Listing Regulations, be and is hereby re-appointed as Part-time Chairman and Non-Executive Independent Director of the Bank, not liable to retire by rotation, with effect from September 04, 2021 until April 24, 2024, at such remuneration (including commission) as may be determined by the Bank from time to time."

Item No. 10: To revise the remuneration payable to Mr. Vasudevan P N, (DIN: 01550885) as the Managing Director & CEO

To consider and if thought fit, to pass with or without modification, the following resolution as a **Special Resolution**:

**RESOLVED that** in partial modification of the resolution passed by the shareholders at the Third Annual General Meeting held on August 01, 2019 and pursuant to provisions of Section 10B of the Banking Regulation Act, 1949, Sections 196, 197, and other applicable provisions of the Companies Act, 2013 and RBI circular dated 4th November 2019 on revised compensation structure for Whole Time Directors and Material Risk Takers (MRT) and subject to approval of Reserve Bank of India, consent of the Members be and is hereby accorded to the revision of remuneration & additional terms as stated herein payable to Mr. Vasudevan P N, MD & CEO with effect from such date as approved by RBI.

Component	Existing Range approved on August 1, 2019	Revised
Fixed Pay	(₹1.10 - ₹2.50 crores)	No Change
Variable Pay		
Cash Component	(₹0.48 - ₹1.00 crore)	No Change in the range. However, payment would be deferred equally over three years or such other period as may be specified by Board in accordance with applicable RBI regulations
Non-cash component – Employee Stock options (ESOPs)	Nil	Eligible for grant of Employee stock options as may be decided by the NRC as per the ESFB Employees Stock Option Scheme 2019.
Perquisites		
Car facility	Provision of Bank car as per the Bank's car scheme in force from time to time and a driver.	No change
Medical Benefits	Domiciliary expenses incurred for self and family to be reimbursed at actuals. Premium payable for medical insurance for hospitalization would be in accordance with the company's rules and will not exceed ₹0.25 crores.	No change
Personal Accident Insurance	Personal accident insurance shall be as per the company's group scheme and pure life cover for a sum assured not exceeding ₹0.50 crores.	No change
Club Membership	One club membership with the Bank paying the joining and annual fees while facility usage fees to be paid by the incumbent.	No change
Home Loan	Not applicable as this scheme was introduced for employees only in FY 2020-21	Home Loan at subsidised interest rates upto such amount as applicable based on his grade, in accordance with the Employee Home Loan policy as applicable to all employees of the Bank.
Gratuity/superannuation fund	Payment of Bank's contribution to gratuity (15-day pay for every completed year of service)/ superannuation fund and encashment of leave (at the end of tenure) will be as applicable to all other employees of the Bank.	No change
Traveling and halting allowances	Reimbursement of expenses incurred for traveling, boarding and lodging in respect of official travel, expenses incurred on entertainment of official guests and use of telephone at residence other than personal long distance calls.	No change
Leave fare concession	As per Bank's leave policy	No change

**RESOLVED FURTHER that** in accordance with extant RBI regulations, the remuneration of MD & CEO is also subject to Malus and Clawback clauses, applicable in such circumstances as defined by Nomination & Remuneration Committee (NRC) in accordance with RBI regulations, from time to time.

**RESOLVED FURTHER that** subject to approval of RBI, the Board (also deemed to include Nomination and Remuneration Committee of the Board) be and is hereby authorised to decide the remuneration payable to Mr. Vasudevan P N during his tenure as MD & CEO of the Bank, within the terms mentioned above.

**RESOLVED FURTHER that** in the event of absence or inadequacy of net profits in any financial year, the remuneration payable to Mr. Vasudevan P N shall be governed by Schedule V of the Act and rules made thereunder, as amended from time to time.

RESOLVED FURTHER that subject to approval of RBI, the Board (also deemed to include Nomination and Remuneration Committee of the Board) be and is hereby authorised to do all such acts, deeds, matters and things including the power to settle all questions or difficulties that may arise with regard to the said appointment as it may deem fit and to execute any agreements, documents,

instructions, etc. as may be necessary or desirable in connection with or incidental to give effect to the aforesaid resolution."

Item No. 11 To approve issue of securities/bonds/other permissible instruments, in one or more tranches

To consider and, if thought fit, to pass the following resolution as a **Special Resolution**:

"RESOLVED THAT pursuant to the provisions of Section 42, 71, 180 and other applicable provisions, if any, of the Companies Act, 2013, read with Rule 14 of the Companies (Prospectus and Allotment of Securities) Rules, 2014 and the SEBI (Issue and Listing of Debt Securities) Regulations, 2008, and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended and the applicable provisions of the Banking Regulation Act, 1949 (including any statutory amendment(s) thereto or modification(s) or re-enactment(s) thereof for the time being in force) and the rules, circulars and guidelines issued by Reserve Bank of India ("RBI"), from time to time and all other relevant provisions of applicable law(s), the provisions of the Memorandum and Articles of Association of the Bank and subject to such other approval(s), consent(s), permission(s) and sanction(s) as may be necessary from the concerned statutory or regulatory authority(ies), the approval of the Members of the Bank be and is hereby accorded to the Board of Directors (hereinafter referred to as "The Board" and which term shall be deemed to include any Committee of the Board or any other persons to whom powers are delegated by the Board as permitted under the Companies Act, 2013) for borrowing/raising funds denominated in Indian rupees or any other permitted foreign currency by issue of debt securities including but not limited to long term bonds, perpetual debt instruments, Tier II Capital and Bonds or such other debt securities as may be permitted under RBI guidelines from time to time, on a private placement basis and/or for making offers and/ or invitations thereof and/or issue(s)/issuances thereof, on private placement basis, for a period of one year from the date hereof, in one or more tranches and/or series and under one or more shelf disclosure documents and/or one or more letters of offer and on such terms and conditions for each series/tranches including the price, coupon, premium, discount, tenor etc. as deemed fit by the Board, as per the structure and within the limits permitted by RBI, as applicable of an amount not exceeding ₹1,000 crores (Rupees One Thousand Crores only) in domestic and/or overseas market, on a private placement basis during a period of one year from the date of passing of

this Resolution, within the overall borrowing limits of the Bank and on such terms and conditions as may be approved by the Board, from time to time."

"RESOLVED FURTHER THAT the Board of Directors of the bank be and is hereby authorized to delegate all or any of its powers conferred herein to any Committee or any director(s) or officer(s) of the Bank and to do all such acts, deeds, matters and things as it may, in its absolute discretion, deem necessary, proper and desirable and to settle any question, difficulty or doubt that may arise with regard to the issue of the securities".

### Item No. 12 To approve charitable contribution

To consider and if thought fit, to pass with or without modification, the following resolution as an **Ordinary Resolution**:

RESOLVED that in supersession of resolutions passed in this regard, with effect from the Financial Year 2021-22, and pursuant to the provisions of Section 181 of the Companies Act, 2013 and other applicable provisions, if any, consent of the members, be and is hereby accorded to donate or contribute to Equitas Development Initiatives Trust (EDIT) and Equitas Healthcare Foundation (EHF), registered public charitable trusts or such other trusts, not-for-profit entities, NGOs etc, for carrying out one or more of the Corporate Social Responsibility activities listed in Schedule VII of the Companies Act, 2013 or such other charitable activities as the Board may deem fit, in each financial year up to the higher of the following:

- 5% of the net profits of the Bank of the previous year; or
- 2% of the average net profits of the Bank in the immediately preceding three financial years computed in accordance with the provisions of Section 197 of the Companies Act, 2013,

Notwithstanding that the aggregate amount of such contribution during a financial year may exceed 5% of its average net profits for the three immediately preceding financial years.

By Order of the Board of Directors For Equitas Small Finance Bank Limited

SampathKumar KR
Company Secretary
Membership No A27466

Place: Chennai Date: July 14, 2021

#### **Notes:**

General Instructions for Accessing and participating in the Fifth e-AGM through VC/OAVM Facility and Voting through Electronic means Including Remote E- Voting.

- In view of the prevailing situation across the country due to outbreak of the COVID-19 pandemic and restrictions on the movements apart from social distancing, MCA (Ministry of Corporate Affairs) vide circular Nos. Circular No. 14/2020 dated April 08, 2020, Circular No.17/2020 dated April 13, 2020 read with Circular No. 20/2020 dated May 05, 2020 & General Circular No. 02/2021 dated January 13, 2021, Companies are permitted to hold their Annual General Meeting (AGM) through Video Conferencing (VC)/Other Visual Audio Means (OVAM) for the calendar year 2021. In compliance with the applicable provisions of the Companies Act, 2013 ("Act") read with aforesaid MCA circulars and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (SEBI Listing Regulations) the AGM of the Bank is being conducted through Video Conferencing (VC) hereinafter called as "e-AGM".
- Information as required under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("SEBI Listing Regulations") and Secretarial Standards in respect of Directors seeking appointment/reappointment at the e-AGM is furnished in the Explanatory Statement & Material facts as annexure thereto and forms part of the Notice.
- 3. Pursuant to the provisions of the Act, a Member entitled to attend and vote at the AGM is entitled to appoint a proxy to attend and vote on his/her behalf and the proxy need not be a Member of the Bank. Since, this AGM is being held pursuant to the MCA Circulars through VC/OAVM, physical attendance of Members has been dispensed with. Accordingly, the facility for appointment of proxies by the Members will not be available for the e-AGM and hence the Proxy Form and Attendance Slip are not annexed to this Notice.
- 4. Body Corporates are entitled to appoint authorized representatives to attend the e-AGM through VC/ OAVM and participate thereat and cast their votes through e-voting.
- In case of joint holders, the Member whose name appears as the first holder in the order of names as per the Register of Members of the Company will be entitled to vote at the e-AGM.
- The Company has appointed Central Depository Services (India) Limited (CDSL), to provide Video Conferencing facility for the Annual General Meeting and the attendant enablers for conducting of the e-AGM.

- 7. The Members whose names appear on the Company's Register of Members as on August 05, 2021 ("cut-off date") will be eligible to attend and e-vote during the Meeting. The Register of Members and Share Transfer Books of the Company would remain closed from August 06, 2021 to August 12, 2021 (both days inclusive) for this purpose.
- 8. Upto 1000 members can join the e-AGM on a "first-come first-served" basis. The Members can join 15 minutes before and after the scheduled time of the commencement of the Meeting by following the procedure mentioned in the Notice.
- 9. No restrictions on account of "first-come first-served" entry into e-AGM in respect of large Shareholders (Shareholders holding 2% or more shareholding), Promoters, Institutional Investors, Directors, Key Managerial Personnel, the Chairpersons of the Audit Committee, Nomination and Remuneration Committee and Stakeholders Relationship Committee, Auditors etc.
- 10. The attendance of the Members (members logins) attending the e-AGM will be counted for the purpose of reckoning the quorum under Section 103 of the Companies Act, 2013.
- 11. Remote e-Voting: Pursuant to the provisions of Section 108 of the Companies Act, 2013 read with Rule 20 of the Companies (Management and Administration) Rules, 2014 (as amended) and Regulation 44 of SEBI (Listing Obligations & Disclosure Requirements) Regulations 2015 (as amended), and the Circulars issued by the Ministry of Corporate Affairs dated April 08, 2020, April 13, 2020, May 05, 2020 & January 15, 2021 the Company is providing facility of remote e-voting to its Members through its e-Voting agency, CDSL . A facility to cast vote during the e-AGM is also available for the members.
- 12. In compliance with the aforesaid MCA Circulars and SEBI Circular dated May 12, 2020, Notice of the AGM along with the Annual Report 2020-21 is being sent only through electronic mode to those Members whose email addresses are registered with the Company/Depositories. In line with the MCA Circular No. 17/2020 April 13, 2020, January 13, 2021. The Notice calling the e-AGM has been uploaded on the website of the Company at https://www.equitasbank.com/. The Notice can also be accessed from the websites of the Stock Exchanges i.e. BSE Limited and National Stock Exchange of India Limited at www.bseindia.com and www.nseindia.com respectively and also from the website of e-voting agency CDSL at www.evotingindia.com

- 13. The Securities and Exchange Board of India ("SEBI") has mandated the submission of Permanent Account Number ("PAN") by every participant in securities market. Members holding shares in physical form shall submit their PAN details to the Company/RTA.
- 14. As per Regulation 40 of SEBI Listing Regulations, as amended, securities of listed companies can be transferred only in dematerialized form with effect from, April 1, 2019, except in case of request received for transmission or transposition of securities. In view of this and to eliminate all risks associated with physical shares and for ease of portfolio management, Members holding shares in physical form are requested to consider converting their holdings to dematerialized form. Members may contact the Company or Company's Registrars and Transfer Agents, M/s KFin Technologies Private Limited ("RTA") for assistance in this regard.
- 15. Members can avail the facility of nomination in respect of shares held by them pursuant to the provisions of Section 72 of the Act. Members desiring to avail this facility may send their nomination in the prescribed Form No. SH13, duly filled into the Company/RTA/DP. The prescribed form can be obtained from the RTA/DPs as well as downloaded from the Company's website https://www.equitasbank.com/.
- 16. As an eco-friendly measure intending to benefit the society at large, Members who have not yet registered their email addresses are requested to register the same with their DPs in case the shares are held by them in electronic mode and with RTA in case the shares are held by them in physical form.
- 17. All relevant documents will be available for inspection electronically during the e-AGM hours, which can be accessed using e-voting credentials.
- As the Fifth AGM is being held through VC, Route map is not annexed to the notice.

ANNEXURE- EXPLANATORY STATEMENT PURSUANT TO SECTION 102 OF THE COMPANIES ACT, 2013 AND REGULATION 36 of SEBI (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015

Item Nos 3 & 4 The Shareholders of the Bank at its Fourth Annual General Meeting held on July 28, 2020 had approved the appointment of M/s T. R. Chadha & Co LLP, Chartered Accountants as the Statutory Auditors of the Bank for a period of four years until the conclusion of the Eighth Annual General Meeting.

Subsequently, the Reserve Bank of India ("RBI") has on April 27, 2021, issued the Guidelines for Appointment of Statutory Central Auditors/Statutory Auditors of Commercial banks which are applicable for the FY 2021-22 ("RBI Guidelines"). The RBI Guidelines has capped the term of statutory auditors at three years, replacing the earlier cap of four years. Hence, the term of office

of existing statutory auditors M/s T. R. Chadha & Co LLP, Chartered Accountants has to be revised from four years to three years.

Further as per the RBI Guidelines, given that the Bank's asset size is more than the stipulated threshold of ₹15,000 crores as on March 31, 2021, the Bank is required to appoint a minimum of two Joint Statutory Auditors. Hence, for the remainder of the term, T. R. Chadha & Co LLP would act as Joint Statutory Auditor(s) of the Bank with such other Joint Statutory Auditor(s) may be appointed by the Bank subject to approval of RBI and shareholders.

Accordingly, the approval of the shareholders of the Bank is sought for the modification of the resolution passed by the shareholders at the Fourth Annual General Meeting of the Bank.

Further, the Board of Directors of the Bank vide its resolution dated June 17, 2021 had recommended M/s Varma & Varma, Chartered Accountants (ICAI Firm Registration No. 0045325), as the first preferred firm to the RBI for appointment as Joint Statutory Auditors of the Bank for the period of three years with effect from FY 2021-22 until FY 2023-24, subject to the approval of RBI for each year during this tenure. The approval of RBI for the said appointment has been received vide letter dated July 13, 2021.

Accordingly, in accordance with the provisions of Sections 139, 141 and other applicable provisions, if any of the Companies Act 2013 and the relevant rules thereunder pursuant to Section 30 of the Banking Regulation Act, 1949 and guidelines issued by RBI including any amendments modifications, variations or re- enactment thereof and subject to annual approval of RBI, the approval of the shareholders of the Bank is sought for appointment of M/s Varma & Varma, Chartered Accountants as the Joint Statutory Auditors of the Bank for a period of 3 (three) years with effect from FY 2021-22 till and including FY 2023-24. During the said tenure, the Board, including relevant Committees thereof, is empowered to alter and vary the terms and conditions of appointment including the necessity arising out of conditions stipulated by RBI and/or any other authority.

The audit fees paid to the existing statutory auditors for FY 2020-21 was ₹59 lakhs and the audit fees to each of the joint auditors for FY 2021-22 would not materially differ from that approved and paid for FY 2020-21.

Further, subject to applicable law and regulations including the relevant guidelines and circulars of the RBI (as may be amended, restated, modified, replaced from time to time), Varma & Varma and T R Chadha & Co LLP, Chartered Accountants (ICAI Firm Registration No. 006711N/N500028, who were already appointed as Statutory Auditors of the Bank at the fourth Annual General Meeting held on July 28, 2020), shall act as joint Statutory Auditors of the Bank for the remainder of the term of T R Chadha & Co LLP, and that Varma & Varma

shall thereafter act as joint Statutory Auditors of the Bank with such new joint Statutory Auditor(s) who will be appointed by the Bank subject to prior permission of RBI and approval of the Members of the Bank thereafter.

The audit firm - M/s Varma & Varma was shortlisted by the Board after a detailed diligence exercise by the Audit Committee of the Board and a brief profile of the firm is provided below:

VARMA & VARMA, Chartered Accountants was founded on June 17, 1935, by two members of the erstwhile Royal Family of Cochin, in Kerala, India. The firm is registered with the Institute of Chartered Accountants of India with the registration number, FRN 0045325.

The firm is managed by 31 partners, who are bound together by a common adherence to the aims, philosophies, professional standards and practices set by them jointly. Many Partners have been nominated to the Executive/Expert Advisory Committees of various trade, commerce and professional organisations.

The firm operates from nine offices across the country. The firm has more than 450 trained staff members, including Managers and other Qualified Accountants. The firm renders a broad spectrum of professional services encompassing audit & assurance, tax representation & advisory, due diligence/valuation services, etc.

The firm has many long standing and reputed clients in many diverse fields of activity viz., Banking, Infrastructure, Manufacturing & Services, including renowned listed companies.

#### **Interest of Directors:**

None of the Directors or their relatives are deemed to be concerned or interested in the Resolution set out at Item Nos. 3 & 4.

None of the Key Managerial Personnel of the Bank and their relatives are concerned or interested, financially or otherwise, in passing of the resolution.

The Board recommends the Ordinary Resolutions set forth in Item Nos. 3 & 4 above for approval of the shareholders.

# Item No .5 Appointment of Mr. Ramesh Rangan (DIN: 07586413) as Independent Director

The Board of Directors, at its Meeting held on November 09, 2020 appointed Mr. Ramesh Rangan as Additional Director (Independent) of the Bank subject to the approval of shareholders for a period of five years with effect from November 09, 2020. He attended all the four (4) Board Meetings held after his appointment into the Board during the Financial Year 2020-2021. As per Section 161 of the Companies Act, 2013 ("the Act"), Mr. Ramesh Rangan holds office upon the date of the ensuing Annual General Meeting of the Bank.

The Bank has received declaration of Independence from the above Director as required under sub-section (6) of Section 149 of the Act. Mr. Ramesh Rangan is not disqualified from being appointed as a Director in terms of Section 164 of the Act. Also under Section 149 (13) of the Act, he will not be liable to retire by rotation. He has also confirmed that he is not aware of any circumstance or situation which exists or may be reasonably anticipated that could impair or impact his ability to discharge the duties as stipulated under Regulation 25(8) of SEBI Listing Regulations. His brief profile along with the information as required to be furnished under Regulation 36 of SEBI Listing Regulations and Secretarial Standards is annexed.

In the opinion of the Board, Mr. Ramesh Rangan fulfills the criteria for being appointed as Independent Director in accordance with Section 149 of the Act, Rules framed thereunder, Regulation 16(1)(b) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations") and fit and proper criteria as mentioned in the Policy for ascertaining "fit and proper" status of Directors as per RBI Circulars dated June 25, 2004, May 23, 2011 and November 24, 2016. Considering the qualification, experience, stature and standing, his appointment as an Independent Director would immensely benefit the Bank and his guidance will be of great value to the Bank.

#### Interest of Directors and KMP:

Mr. Ramesh Rangan and his relatives may be deemed to be concerned or interested in the Resolution set out at Item No. 5.

None of the other Directors and Key Managerial Personnel of the Bank and their relatives are concerned or interested, financially or otherwise, in passing of the resolution.

The Board recommends the Ordinary Resolution set forth in Item No. 5 above for approval of the shareholders.

# Item No .6 Re-appointment of Mr. N Srinivasan (DIN: 01501266) as Independent Director

Mr. Srinivasan N was appointed as an Independent Director of the Bank for a period of five years i.e. upto September 03, 2021. As per the provisions of Section 149 of the Companies Act, 2013 ("the Act") and other applicable provisions, if any, an Independent Director shall hold office for a term of five consecutive years on the Board of the Bank and is eligible for re-appointment for a term on passing of special resolution by the Bank.

In accordance with Section 10A (2A) of the Banking Regulation Act, 1949, no Director of a Banking company, other than its Chairman or whole-time Director, by whatever name called, shall hold office continuously for a period exceeding eight years. Mr. Srinivasan N would complete five years as a Director of the Bank on September 03, 2021. Hence, his re-appointment is proposed for another three years.

The Board, based on the performance evaluation and recommendation of Nomination & Remuneration Committee considers that given his background, experience and contribution, the continued association of Mr. Srinivasan N as an Independent Director of the Bank and as a Member of various Committees would be of immense benefit to the Bank.

The Bank has received a declaration from Mr. Srinivasan N to the effect that he continues to meet the criteria of independence as provided in Section 149(6) of the Act, Rules framed thereunder and Regulation 16(1)(b) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations"). He has also confirmed that he is not aware of any circumstance or situation which exists or may be reasonably anticipated that could impair or impact his ability to discharge the duties as stipulated under Regulation 25(8) of SEBI Listing Regulations.

In the opinion of the Board, Mr. Srinivasan N satisfies all the criteria applicable for re-appointment including fit and proper criteria as mentioned in the Policy for ascertaining "fit and proper" status of Directors. His brief profile along with the information as required to be furnished under Regulation 36 of SEBI Listing Regulations and Secretarial Standards is annexed.

#### **Interest of Directors:**

Mr. Srinivasan N and his relatives may be deemed to be concerned or interested in the Resolution set out at Item No. 6.

None of the other Directors and Key Managerial Personnel of the Bank and their relatives are concerned or interested, financially or otherwise, in passing of the resolution.

The Board recommends the Special Resolution set forth in Item No. 6 above for approval of the shareholders.

# Item No .7 Re-appointment of Prof. N. Balakrishnan (DIN: 00181842) as Independent Director

Prof N. Balakrishnan was appointed as an Independent Director of the Bank for a period of five years i.e. upto September 20, 2021. As per the provisions of Section 149 of the Companies Act, 2013 ("the Act") and other applicable provisions, if any, an Independent Director shall hold office for a term of five consecutive years on the Board of the Bank and is eligible for re-appointment for a term on passing of special resolution by the Company.

In accordance with Section 10A (2A) of the Banking Regulation Act, 1949, no Director of a banking company, other than its Chairman or whole-time Director, by whatever name called, shall hold office continuously for a period exceeding eight years. Prof. N Balakrishnan would complete five years as a Director of the Bank on September 20, 2021. Hence, his re-appointment is proposed for another three years.

The Board, based on the performance evaluation and recommendation of Nomination & Remuneration Committee considers that given his background, experience and contribution, the continued association of Prof. N. Balakrishnan as a Chairman and Independent Director of the Bank would be of immense benefit to the Company.

The Bank has received a declaration from Prof. N. Balakrishnan to the effect that he continues to meet the criteria of independence as provided in Section 149(6) of the Act, Rules framed thereunder and Regulation 16(1)(b) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations"). He has also confirmed that he is not aware of any circumstance or situation which exists or may be reasonably anticipated that could impair or impact his ability to discharge the duties as stipulated under Regulation 25(8) of SEBI Listing Regulations.

In the opinion of the Board, Prof. N. Balakrishnan satisfies all the criteria applicable for re-appointment including fit and proper criteria as mentioned in the Policy for ascertaining "fit and proper" status of Directors. His brief profile along with the information as required to be furnished under Regulation 36 of SEBI Listing Regulations and Secretarial Standards is annexed.

## **Interest of Directors:**

Prof. N. Balakrishnan and his relatives may be deemed to be concerned or interested in the Resolution set out at Item No. 7.

None of the other Directors and Key Managerial Personnel of the Bank and their relatives are concerned or interested, financially or otherwise, in passing of the resolution.

The Board recommends the Special Resolution set forth in Item No. 7 above for approval of the shareholders.

# Item No .8 Re-appointment of Mr. Arun Kumar Verma (DIN: 03220124) as Independent Director

Mr. Arun Kumar Verma was appointed as an Independent Director of the Bank for a period of five years i.e. upto September 03, 2021. As per the provisions of Section 149 of the Companies Act, 2013 ("the Act") and other applicable provisions, if any, an Independent Director shall hold office for a term of five consecutive years on the Board of the Bank and is eligible for re-appointment for a term on passing of special resolution by the Bank.

In accordance with Section 10A (2A) of the Banking Regulation Act, 1949, no Director of a Banking company, other than its Chairman or whole-time Director, by whatever name called, shall hold office continuously for a period exceeding eight years. Mr. Arun Kumar Verma would complete five years as a Director of the Bank on September 03, 2021. Hence, his re-appointment is proposed for another three years.

The Board, based on the performance evaluation and recommendation of Nomination & Remuneration Committee considers that given his background, experience and contribution, the continued association of Mr. Arun Kumar Verma as Independent Director of the Bank would be of immense benefit to the Bank.

The Bank has received a declaration from Mr. Arun Kumar Verma to the effect that he continues to meet the criteria of independence as provided in Section 149(6) of the Act, Rules framed thereunder and Regulation 16(1)(b) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations"). He has also confirmed that he is not aware of any circumstance or situation which exists or may be reasonably anticipated that could impair or impact his ability to discharge the duties as stipulated under Regulation 25(8) of SEBI Listing Regulations.

In the opinion of the Board, Mr. Arun Kumar Verma satisfies all the criteria applicable for re-appointment including fit and proper criteria as mentioned in the Policy for ascertaining "fit and proper" status of Directors. His brief profile along with the information as required to be furnished under Regulation 36 of SEBI Listing Regulations and Secretarial Standards is annexed.

#### **Interest of Directors:**

Mr. Arun Kumar Verma and his relatives may be deemed to be concerned or interested in the Resolution set out at Item No. 8.

None of the other Directors and Key Managerial Personnel of the Bank and their relatives are concerned or interested, financially or otherwise, in passing of the resolution.

The Board recommends the Special Resolution set forth in Item No. 8 above for approval of the shareholders.

# Item No .9 Re-appointment of Mr. Arun Ramanathan (DIN: 00308848) as Part-time Chairman and Non Executive Independent Director

Mr. Arun Ramanathan was appointed as an Independent Director of the Bank for a period of five years i.e. upto September 03, 2021. As per the provisions of Section 149 of the Companies Act, 2013 ("the Act") and other applicable provisions, if any, an Independent Director shall hold office for a term of five consecutive years on the Board of the Bank and is eligible for re-appointment for a term on passing of special resolution by the Bank.

In accordance with Section 10A (2A) of the Banking Regulation Act, 1949, no Director of a Banking company, other than its Chairman or whole-time Director, by whatever name called, shall hold office continuously for a period exceeding eight years. Mr. Arun Ramanathan would complete five years as a Director of the Bank on September 03, 2021. Hence, his re-appointment is proposed with effect from September 04, 2021, until April 24, 2024 being the day on which he completes age

of 75 years. RBI Regulations has prescribed the maximum age ceiling of 75 years for Non-Executive Directors on the Boards of the Bank.

The Board, based on the performance evaluation and recommendation of Nomination & Remuneration Committee considers that given his background, experience and contribution, the continued association of Mr. Arun Ramanathan as a Chairman and Independent Director of the Bank would be of immense benefit to the Bank.

The Bank has received a declaration from Mr. Arun Ramanathan to the effect that he continues to meet the criteria of independence as provided in Section 149(6) of the Act, Rules framed thereunder and Regulation 16(1)(b) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations"). He has also confirmed that he is not aware of any circumstance or situation which exists or may be reasonably anticipated that could impair or impact his ability to discharge the duties as stipulated under Regulation 25(8) of SEBI Listing Regulations.

In the opinion of the Board, Mr. Arun Ramanathan satisfies all the criteria applicable for re-appointment including fit and proper criteria as mentioned in the Policy for ascertaining "fit and proper" status of Directors. His brief profile along with the information as required to be furnished under Regulation 36 of SEBI Listing Regulations and Secretarial Standards is annexed.

#### Interest of Directors:

Mr. Arun Ramanathan and his relatives may be deemed to be concerned or interested in the Resolution set out at Item No. 9.

None of the other Directors and Key Managerial Personnel of the Bank and their relatives are concerned or interested, financially or otherwise, in passing of the resolution.

The Board recommends the Special Resolution set forth in Item No. 9 above for approval of the shareholders.

# Item No .10 To revise the remuneration payable to Mr. Vasudevan P N, (DIN: 01550885), Managing Director & CEO

The shareholders of the Bank in the third AGM held on August 1, 2019 had approved the re-appointment of Mr. Vasudevan P N as MD & CEO for the period of three years from July 23, 2019 to July 22, 2022 on the following terms & conditions, while authorizing the Board to revise the remuneration within the range so approved:

**Fixed Pay:** In the range of ₹110 lakhs to ₹250 lakhs per annum

**Performance-based variable pay:** In the range of ₹48 lakhs to ₹100 lakhs

#### **Perquisites:**

#### **Medical reimbursement**

Domiciliary expenses incurred for self and family to be reimbursed at actuals. Premium payable for medical insurance for hospitalization would be in accordance with our Company's rules and will not exceed ₹25,000 per annum.

#### Personal accident insurance

Personal accident insurance shall be as per our Company's group scheme and pure life cover for a sum assured not exceeding ₹5 million

#### **Company Car**

Provision of Bank car as per company's car scheme in force from time to time and a company driver.

#### **Club Membership**

One club membership with the Bank paying the joining and annual fees while facility usage fees to be paid by the incumbent

#### Reimbursements

Reimbursement of expenses incurred for travelling, boarding and lodging in respect of official travel, expenses incurred on entertainment of official guests and use of telephone at residence other than personal long distance calls

### **Superannuation benefits**

Payment of Bank's contribution to provident fund/ gratuity/superannuation fund and encashment of leave

(at the end of tenure) will be as applicable to other employees of the Bank.

RBI issued a circular on November 04, 2019 revising the compensation structure for Whole time Directors and Material Risk Takers of banks. Accordingly, MD & CEO was identified as a material risk taker within the meaning of the circular. The aforesaid circular requires the compensation of MD & CEO to be aligned with the revised compensation framework with effect from Financial Year 2020-21 as detailed below:

- a. Variable pay should be at least 100% of the fixed pay and not more than 300% of fixed pay
- Not more than 50% of the variable pay can be in cash and the remaining 50% should be in the form of non-cash component like ESOPs
- c. Variable pay has to be deferred for at least three years

Accordingly, the Employee Stock Options should be made an integral part of the compensation structure of MD & CEO.

Hence, it is proposed to modify the earlier resolution to provide for issue of employee stock options under ESFB Employees Stock Option Scheme, 2019, as approved by the Board (which term includes Nomination & Remuneration Committee of the Board) as part of compensation structure.

In order to align his remuneration structure with that of circular, the Board in its Meeting held on December 17, 2020 had approved revision in compensation structure as below, for FY 2020-21 and submitted the same to RBI for approval, which is awaited.

	FY 2019-20	FY 2020-21			
Fixed Pay	 ₹1.29 crores	₹2.00 crores	<del></del>		
Variable Pay					
Cash Component	Upto ₹0.48 crores	Upto ₹0.80 crores deferred ov	er three years as below:		
	(No deferral)	) Year 1 – 0.266 crores			
		Year 2 – 0.266 crores			
		Year 3 – 0.267 crores			
Non-cash component –	Nil	18,89,991 options vesting in equal proportions in the next three years as below:			
Employee Stock options (ESOPs)		At the end of	Options vesting	ESOP Fair Value (₹Cr)	
		Year 1	6,29,997	1.60	
		Year 2	6,29,997	1.74	
		Year 3	6,29,997	1.86	
		Total	18,89,991	5.20	
		50% of the total options shall vest based on the incumbent be			
		Bank and the rest based on performance ratings			
		Exercise price shall be ₹39 per share based on the closing price of the shares of			
		the Bank as on the previous trading day i.e., December 16, 2020			

Subsequently, based on evaluation of performance of MD & CEO for FY 2020-21 and pursuant to recommendation of Nomination & Remuneration Committee, Board of the Bank in its Meeting held on June 01, 2021 had approved revision in remuneration of MD & CEO for FY 2021-22 as below, which is again subject to approval of RBI. Pending approval of RBI, the remuneration paid to MD & CEO during FY 2020-21 is on the same structure as that applicable for FY 2019-20.

	FY 2020-21			FY 2021-22		
Fixed Pay	₹2.00 crores			₹2.24 crores		
Variable Pay						
Cash Component	₹0.80 crores deferred over three years as below:		₹0.896 crores deferre	₹0.896 crores deferred over three years as below:		
	Year 1 – 0.266 crores			Year 1 - 0.298 crores		
	Year 2 – 0.266 crores			Year 2 - 0.299 crores		
	Year 3 – 0.267 crores			Year 3 – 0.299 crores		
Non-cash component  – Employee Stock	18,89,991 options vesting in next three years as below:	equal propor	rtions in the	ne 25,89,978 options vesting in equal proportions in next three years as below:		rtions in the
	lext timee years as below.	Outland	ECOD E-:	Tiext tillee years as b		FCOD F-:
options (ESOPs)	At the end of	Options vesting	ESOP Fair Value (₹Cr)	At the end of	Options vesting	ESOP Fai Value (₹Cr)
	Year 1	6,29,997	1.60	Year 1	8.63.326	1.71
	Year 2	6,29,997	1.74	Year 2	8.63.326	1.91
	Year 3	6,29,997	1.86	Year 3	8.63.326	2.20
	Total	18,89,991	5.20	Total	25,89,978	5.82
	50% of the total options shall vest based on the			50% of the total opt	ions shall vest based	on the
	incumbent being part of the Bank and the rest based			incumbent being part of the Bank and the rest based		
	on performance ratings			on performance ratings		
	Exercise price shall be ₹39 per share based on the		Exercise price shall be ₹60 per share based on the			
	closing price of the shares o	f the Bank as	on the	closing price of the shares of the Bank as on the		
	previous trading day i.e., De	ecember 16, 20	020	previous trading day i.e., May 31, 2021		

A brief profile along with the information as required to be furnished under Regulation 36 of SEBI Listing Regulations and Secretarial Standards is annexed.

## Interest of Directors and KMP:

Mr. Vasudevan P N and his relatives may be deemed to be concerned or interested in the Resolution set out at Item No. 10.

None of the other Directors and Key Managerial Personnel of the Bank and their relatives are concerned or interested, financially or otherwise, in passing of the resolution.

The Board recommends the Special Resolution set forth in Item No. 10 above for approval of the shareholders.

# Item No. 11 To approve issue of securities/bonds/other permissible instruments, in one or more tranches

Section 42 of the Companies Act, 2013 read with Rule 14 of the Companies (Prospectus and Allotment of Securities) Rules, 2014 provides that the Bank can issue securities including non-convertible debentures (NCDs) on a private placement basis only if the proposed offer of debt securities or invitation to subscribe to debt securities has been previously approved by the Shareholders of the Bank, by means of a special resolution, for each of the offers or invitations. In case of offer or invitations for NCDs, it shall be sufficient if the Bank passes a prior special resolution once in a year for all offer(s) or invitation(s) for all the offers or invitations for such NCDs during the year.

Considering the Bank's business plan and projections of capital to risk weighted assets ratio (CRAR), the Bank may be required to raise additional funds in one or more tranches in Indian as well as overseas market to maintain the desired capital to risk weighted assets ratio (CRAR) and to meet the funds requirements by issue of debt securities denominated in Indian rupees or any other permitted foreign currency (including but not limited to long-term bonds, green bonds, non-convertible debentures, perpetual debt instruments and Tier I/Tier II Capital Bonds or such other debt securities as may be permitted under RBI guidelines from time to time), on a private placement basis and/or for making offers and/or invitations thereof and/or issue(s)/issuances thereof, on a private placement basis, during the period of one year from the date of passing of the special resolution.

Considering the above, the Board of Directors of the Bank has proposed to obtain the consent of the Shareholders of the Bank for borrowing/raising funds in Indian currency/ foreign currency by issue of debt securities in domestic and/or overseas market, in one or more tranches as per the structure and within the limits permitted by the Reserve Bank of India and other regulatory authorities to eligible investors of an amount not exceeding ₹1,000 crores (Rupees One Thousand Crores), on a private placement basis during a period of one year from the date of passing of the special resolution. This is only an enabling approval sought and actual amount to be raised would depend on the need for the same from time to time. The said debt securities would be issued by the Bank in accordance with the applicable statutory guidelines, for cash, either at par

or premium to face value, depending upon the prevailing market conditions.

#### Interest of Directors and KMP:

None of the Director and Key Managerial Personnel of the Bank their relatives are, directly or indirectly, financially or otherwise, concerned or interested in the Resolution set out at Item No. 11.

The Board of Directors recommends the passing of the Special Resolution at Item No. 11 of the Notice to the members of the Bank.

### Item No. 12 To approve charitable contribution

Equitas seeks to improve the quality of life of those who are not effectively serviced by the formal financial sector

- a) by increasing total household asset value,
- b) by providing transparent and trustworthy access to financial and other relevant products and services and
- c) by deploying cutting edge technology and forming partnerships and alliances.

In line with this objective, Equitas has developed a wide range of ecosystem initiatives, covering health, skill training, job placements, education, food security, nutrition, entrepreneurial development, etc and has been carrying on its Corporate Social Responsibility (CSR) activities through Equitas Development Initiatives Trust (EDIT) and Equitas Healthcare Foundation (EHF), both of which are registered public charitable trusts.

The shareholders of the Bank in the Annual General Meeting held on June 21, 2016 have approved CSR contribution upto higher of

i) 5% of its current year's net profits of the Bank or

2% of the average net profits of the Company in the immediately preceding three financial years computed in accordance with the provisions of Section 197 of the Companies Act, 2013

notwithstanding that the aggregate amount of such contribution during a financial year may exceed 5% of its average net profits for the three immediately preceding financial years.

Accordingly, the Bank was following the practice of estimating the CSR contribution at the beginning of the year based on estimated profits and releasing the funds every quarter based on profits of the Bank for the previous quarter. This resulted in considerable uncertainty on CSR contribution by the Bank while the funds requirement for the implementing agencies is certain at the beginning of the year.

It is now proposed to make CSR contribution based on net profits of the previous financial year instead of the current financial year to have better predictability on the contribution. Since the aggregate annual contribution at 5% of the previous year's net profit may be in excess of the limits stipulated under Section 181 of the Companies Act, 2013 viz., 5% of the average net profits for the three immediately preceding financial years, the approval of the shareholders is sought under Section 181 of the Companies Act, 2013.

## Interest of Directors/KMP:

Except Mr. Vasudevan P N, MD & CEO, who is a Trustee in EDIT and EHF, none of the Directors or the Key Managerial Personnel of the Bank and their relatives are interested financially or otherwise in the resolution stated in Item No. 12.

The Board of Directors recommend the Ordinary Resolution stated in Item No. 12 of the above notice for your approval.

Details of Directors seeking Appointment & re-appointment at the Annual General Meeting (Information under Regulation 36 of SEBI Listing Regulations read with Secretarial Standards)

Name of the Director	Mr. Ramesh Rangan	Mr. Srinivasan N
DIN	07586413	01501266
Age	63	66
Qualification	Bachelor of Science, Certified Associate of Indian Institute of Bankers, Management diploma and professional degree in leadership from Duke University & Harvard university.	MA Economics & Certified Associate of Indian Institute of Bankers.
Brief Profile	He last served as Managing Director, State Bank of Patiala, on deputation from State Bank of India including overseeing the merger of the Bank with State Bank of India, as a part of Banking Consolidation.	Prior to joining our Bank, he has served as the chief general manager at NABARD. He has also served as a director on the board of Belstar Microfinance Private Limited, Sahayaog Microfinance Limited, RGVN
	His experience includes, 7 years in the Mid Corporate Group (MCG) created by SBI in various capacities as Dy General Manager and General Manager in SBI in Bhubaneswar & Chennai.	(Northeast) Microfinance Limited and Micro Credit Ratings International Limited.

Name of the Director	Mr. Ramesh Rangan	Mr. Srinivasan N
	Managing the merger of State Bank of Saurashtra (SBS) into SBI.	He has authored the 'Microfinance India – State of the Sector Report' for the years 2008-2011 published by Access Development Services and has co-authored the State of India's Livelihood Report for the years 2015-2017 published by SAGE.
Expertise in specific functional area	Banking  General Management  Rural Economy & Agriculture	Economics  Banking  Rural Economy & Agriculture General Management
Date of first appointment on the Board	· · · · · · · · · · · · · · · · · · ·	September 04, 2016
Number of shares held in the Company		Nil
Board Membership of other companies	Sumedha Fiscal Services Limited     Omkara Assets Reconstruction Private     Limited	Samunnati Financial Intermediation and Services Private Limited
Chairmanship/Membership of the Committees of other Boards	Sumedha Fiscal Services Limited: Audit Committee - Member	Nil
Name of the Director	Prof. N. Balakrishnan	Mr. Arun Kumar Verma
DIN	00181842	03220124
Age	71	70
Qualification	B.E. (Hons) in Electronics and Communication Ph.D, Honorary Doctorate from Punjab Technical University	B. Com (Hons), FCA, LLB, DISA (ICA)
Expertise in presific functional area	He holds a bachelor of engineering degree in electronics and communication engineering from the University of Madras in 1972 and a doctorate of philosophy from the Indian Institute of Science and an honorary doctorate from Punjab Technical University. He was a professor at the Indian Institute of Science and retired from service in 2015. He is an honorary professor at the Supercomputer Education and Research Centre at Indian Institute of Science. He is also an honorary professor at Jawaharlal Nehru Centre for Advanced Scientific Research. He has been awarded the Padma Shri in science and engineering category. He is a fellow at The World Academy of Sciences, National Academy of Sciences and the Indian National Science Academy. He also served in the past as a member of the governing council of Centre for Development of Advanced Computing and as a director on the board of Bharat Electronics Limited, Industrial Finance Corporation of India Limited, Bharat Sanchar Nigam Limited and CDOT-Alcatel Lucent Research Centre Private Limited.	University and law from Utkal University. He is a fellow member of the Institute of Chartered Accountants of India. He has also served as the chairman of the Bhubaneswar branch of Eastern India Regional Council of the Institute of Chartered Accountants of India. He was felicitated for his efforts in the war against corruption by Transparency International India – Orissa Chapter in 2007. He has been a partner at M/s Venkataraman & Verma, since March 1, 1982.
Expertise in specific functional area	Information Technology  Research & Risk Management	Accounting & Finance  Law  Business Strategy
Date of first appointment on the Board		September 04, 2016
Number of shares held in the Company	Nil	Nil
Board Membership of other companies	IFCI Limited Indian Institute of information Technology and Management Kerala (Sec 25company) Data Security Council of India	Nil
Chairmanship/Membership of the Committees of other Boards	IFCI Limited: Audit Committee - Member	Nil

University nuclear master's from Ur of philo politics of Cambi member Account Brief Profile	is a bachelor's degree in science from ity of Madras, a master's degree in physics from Andhra University, a sedegree in business administration niversity of Madras and a master's esophy degree in economics and of development from University bridge. Further, he is an associate of the Institute of Cost and Works tants of India.	01550885  58  He holds a bachelor's degree in science (physics) from University of Madras. He is a qualified company secretary from the Institute of Company Secretaries of India.
Qualification  He hold Universi nuclear master's from Ur of philo politics of Camb member Account Brief Profile  Prior to	ity of Madras, a master's degree in physics from Andhra University, a stage degree in business administration niversity of Madras and a master's isophy degree in economics and of development from University pridge. Further, he is an associate of the Institute of Cost and Works tants of India.	He holds a bachelor's degree in science (physics) from University of Madras. He is a qualified company secretary from the
University nuclear master's from Ur of philo politics of Cambi member Account Brief Profile	ity of Madras, a master's degree in physics from Andhra University, a stage degree in business administration niversity of Madras and a master's isophy degree in economics and of development from University pridge. Further, he is an associate of the Institute of Cost and Works tants of India.	(physics) from University of Madras. He is a qualified company secretary from the
Adminis 1973). Ir of service, Governr in varior in the d Petroche Fertilize Financia superan Secretar He has s several of India In: Limited, Corpora of India Limited, ONGC V Limited, Jenson a Electron Limited He was Corpora chairma and Nat Shipping also serv Daimler Limited He is a s committ Fund Me has bee experts	us ministries, including Secretary epartment of Chemicals and emicals (Ministry of Chemicals and ers), Secretary in the department of al Services (Ministry of Finance) and at inuation in 2009, the Union Finance	He has extensive experience in the financial services sector and had served as the executive vice president and head of consumer banking group in Development Credit Bank Limited, for more than one and half years. He has also worked for about two decades in Cholamandalam Investment and Finance Company Limited, part of the Murugappa Group, where he joined as a management trainee and resigned as the vice president and head of vehicle finance.  He was also the chairman of the managing committee of the South India Hire Purchase Association for Fiscal 2006. He joined erstwhile Equitas Finance Limited, now our Bank on July 25, 2016. Prior to joining our Bank, he was the Managing Director of EHL.
	General Management  Economics	Banking   Finance
Date of first appointment on the Board September	ber 04, 2016	July 23, 2016
Number of shares held in the Company Nil		12,293 shares (0.00%)

Name of the Director	Mr. Arun Ramanathan	Mr. Vasudevan P N
Board Membership of other companies	Thirumalai Chemicals Limited Equitas Holdings Limited	Nil
Chairmanship/Membership of the Committees of other Boards	Equitas Holdings Limited: Stakeholders Relationship Committee - Chairman Thirumalai Chemicals Limited: Audit Committee - Member Stakeholders Relationship Committee - Chairman	Nil

For other details such as the number of meetings of the Board attended during the year, remuneration drawn and relationship with other directors and key managerial personnel in respect of above directors, please refer to the Corporate Governance Report, forming part of Annual Report for FY 2020-21.

#### Other Instructions for e-AGM

Procedure for obtaining the Annual Report, e-AGM notice and e-voting instructions by the shareholders whose email addresses are not registered with the depositories or with RTA on physical folios:

On account of threat posed by COVID-19 and in terms of the MCA and SEBI Circulars, the Bank has sent the Annual Report, Notice of e-AGM and e-Voting instructions only in electronic mode to the registered email addresses of the shareholders. Therefore, those shareholders who have not yet registered their email address are requested to get their email addresses registered by following the procedure given below:

- 1. Those shareholders who have registered/not registered their mail address and mobile numbers including address and bank details may please contact and validate/update their details with the Depository Participant in case of shares held in electronic form and with the Company's Registrar and Share Transfer Agent, KFin Technologies Private Limited in case the shares held in physical form.
- 2. If a shareholder has not registered his/her mail address, the Annual Report, Notice of e-AGM and e-voting notice could not be serviced. We request the shareholders to register their email address and mobile number with the Company's RTA, by clicking the link: https://ris.kfintech.com/clientservices/mobilereg/mobileemailreg.aspx for sending the same. Shareholders are requested to follow the process as guided to capture the email address and mobile number for sending the soft copy of the notice and e-voting instructions along with the User ID and Password. In case of any queries, shareholder may write to einward.ris@kfintech.com.
- Alternatively, member may send an e-mail request to einward.ris@kfintech.com for receiving the Annual report, Notice of e-AGM and the e-voting instructions, by providing the scan copy of the signed request letter along with the email address, mobile number, self-attested PAN copy. Additionally Client

Master report in case of demat holding and a copy of share certificate in case of physical holding.

 An advertisement informing the shareholders with regard to the Manner of Registration was published on Thursday, July 15, 2021 in Business Standard and Makkal Kural.

CDSL e-Voting System – For Remote e-voting and e-voting during AGM

- As you are aware, in view of the situation arising due to COVID-19 global pandemic, the general meetings of the companies shall be conducted as per the guidelines issued by the Ministry of Corporate Affairs (MCA) vide Circular No. 14/2020 dated April 8, 2020, Circular No.17/2020 dated April 13, 2020 and Circular No. 20/2020 dated May 05, 2020. The forthcoming AGM will thus be held through through video conferencing (VC) or other audio visual means (OAVM). Hence, Members can attend and participate in the ensuing AGM through VC/OAVM.
- Pursuant to the provisions of Section 108 of the Companies Act, 2013 read with Rule 20 of the Companies (Management and Administration) Rules, 2014 (as amended) and Regulation 44 of SEBI (Listing Obligations & Disclosure Requirements) Regulations 2015 (as amended), and MCA Circulars dated April 08, 2020, April 13, 2020 and May 05, 2020 the Company is providing facility of remote e-voting to its Members in respect of the business to be transacted at the AGM. For this purpose, the Company has entered into an agreement with Central Depository Services (India) Limited (CDSL) for facilitating voting through electronic means, as the authorized e-Voting's agency. The facility of casting votes by a member using remote e-voting as well as the e-voting system on the date of the AGM will be provided by CDSL. M/s B Ravi & Associates, Practising Company Secretaries represented by Dr. B Ravi, has been appointed as the Scrutinizer for e-voting and e-ballot process.
- 3. The Members can join the AGM in the VC/OAVM mode 15 minutes before and after the scheduled time of the commencement of the Meeting by following the procedure mentioned in the Notice. The facility of participation at the AGM through VC/OAVM will be made available to atleast 1000 members on first come first served basis. This will not

include large Shareholders (Shareholders holding 2% or more shareholding), Promoters, Institutional Investors, Directors, Key Managerial Personnel, the Chairpersons of the Audit Committee, Nomination and Remuneration Committee and Stakeholders Relationship Committee, Auditors etc. who are allowed to attend the AGM without restriction on account of first come first served basis.

- The attendance of the Members attending the AGM through VC/OAVM will be counted for the purpose of ascertaining the quorum under Section 103 of the Companies Act, 2013.
- 5. Pursuant to MCA Circular No. 14/2020 dated April 08, 2020, the facility to appoint proxy to attend and cast vote for the members is not available for this AGM. However, in pursuance of Section 112 and Section 113 of the Companies Act, 2013, representatives of the members such as the President of India or the Governor of a State or body corporate can attend the AGM through VC/OAVM and cast their votes through e-voting.
- 6. In line with the Ministry of Corporate Affairs (MCA) Circular No. 17/2020 dated April 13, 2020, the Notice calling the AGM has been uploaded on the website of the Company at www.equitasbank.com. The Notice can also be accessed from the websites of the Stock Exchanges i.e. BSE Limited and National Stock Exchange of India Limited at www.bseindia.com and www.nseindia.com respectively. The AGM Notice is also disseminated on the website of CDSL (agency for providing the Remote e-Voting facility and e-voting system during the AGM) i.e. www.evotingindia.com.
- The AGM has been convened through VC/OAVM in compliance with applicable provisions of the Companies Act, 2013 read with MCA Circular No. 14/2020 dated April 8, 2020 and MCA Circular No. 17/2020 dated April 13, 2020 and MCA Circular No. 20/2020 dated May 05, 2020.
- 8. In continuation of this Ministry's General Circular No. 20/2020, dated 05th May, 2020 and after due examination, it has been decided to allow companies whose AGMs were due to be held in the year 2020, or become due in the year 2021, to conduct their AGMs on or before 31.12.2021, in accordance with the requirements provided in paragraphs 3 and 4 of the General Circular No. 20/2020 as per MCA circular no. 02/2021 dated January 13, 2021.

# THE INTRUCTIONS OF SHAREHOLDERS FOR REMOTE E-VOTING AND E-VOTING DURING AGM AND JOINING MEETING THROUGH VC/OAVM ARE AS UNDER:

- 9. The voting period begins on August 09, 2021 at 09.00 Hrs IST and ends on August 11, 2021 at 17.00 Hrs IST During this period shareholders of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date (record date) of August 05, 2021 may cast their vote electronically. The e-voting module shall be disabled by CDSL for voting thereafter.
- 10. Shareholders who have already voted prior to the meeting date would not be entitled to vote at the meeting venue.
- 11. Pursuant to SEBI Circular No. SEBI/HO/CFD/CMD/CIR/P/2020/242 dated 09.12.2020, under Regulation 44 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, listed entities are required to provide remote e-voting facility to its shareholders, in respect of all shareholders' resolutions. However, it has been observed that the participation by the public non-institutional shareholders/retail shareholders is at a negligible level.
- 12. Currently, there are multiple e-voting service providers (ESPs) providing e-voting facility to listed entities in India. This necessitates registration on various ESPs and maintenance of multiple user IDs and passwords by the shareholders.
- 13. In order to increase the efficiency of the voting process, pursuant to a public consultation, it has been decided to enable e-voting to all the demat account holders, by way of a single login credential, through their demat accounts/websites of Depositories/ Depository Participants. Demat account holders would be able to cast their vote without having to register again with the ESPs, thereby, not only facilitating seamless authentication but also enhancing ease and convenience of participating in e-voting process.
- 14. In terms of SEBI circular no. SEBI/HO/CFD/CMD/CIR/P/2020/242 dated December 9, 2020 on e-Voting facility provided by Listed Companies, Individual shareholders holding securities in demat mode are allowed to vote through their demat account maintained with Depositories and Depository Participants. Shareholders are advised to update their mobile number and email ld in their demat accounts in order to access e-Voting facility.

15. Pursuant to abovesaid SEBI Circular, Login method for e-Voting and joining virtual meetings for Individual shareholders holding securities in Demat mode is given below:

#### Type of shareholders

#### Login Method

Individual Shareholders holding securities in Demat mode with CDSL

Users who have opted for CDSL Easi/Easiest facility, can login through their existing user id and password. Option will be made available to reach e-Voting page without any further authentication. The URL for users to login to Easi/Easiest are https://web.cdslindia.com/myeasi/home/login or visit www.cdslindia.com and click on Login icon and select New System Myeasi.

After successful login the Easi/Easiest user will be able to see the e-Voting option for eligible companies where the evoting is in progress as per the information provided by company. On clicking the evoting option, the user will be able to see e-Voting page of the e-Voting service provider for casting your vote during the remote e-Voting period or joining virtual meeting & voting during the meeting. Additionally, there is also links provided to access the system of all e-Voting Service Providers i.e. CDSL/NSDL/KARVY/LINKINTIME, so that the user can visit the e-Voting service providers' website directly.

If the user is not registered for Easi/Easiest, option to register is available at https://web.cdslindia.com/myeasi/ Registration/EasiRegistration

Alternatively, the user can directly access e-Voting page by providing Demat Account Number and PAN No. from a e-Voting link available on www.cdslindia.com home page or click on https://evoting.cdslindia.com/ Evoting/EvotingLogin. The system will authenticate the user by sending OTP on registered Mobile & Email as recorded in the Demat Account. After successful authentication, user will be able to see the e-Voting option where the evoting is in progress and also able to directly access the system of all e-Voting Service Providers.

Individual Shareholders holding securities in demat mode with NSDL

If you are already registered for NSDL IDeAS facility, please visit the e-Services website of NSDL. Open web browser by typing the following URL: https://eservices.nsdl.com either on a Personal Computer or on a mobile. Once the home page of e-Services is launched, click on the "Beneficial Owner" icon under "Login" which is available under 'IDeAS' section. A new screen will open. You will have to enter your User ID and Password. After successful authentication, you will be able to see e-Voting services. Click on "Access to e-Voting" under e-Voting services and you will be able to see e-Voting page. Click on company name or e-Voting service provider name and you will be re-directed to e-Voting service provider website for casting your vote during the remote e-Voting period or joining virtual meeting & voting during the meeting.

If the user is not registered for IDeAS e-Services, option to register is available at https://eservices.nsdl.com. Select "Register Online for IDeAS "Portal or click at https://eservices.nsdl.com/SecureWeb/IdeasDirectReg.jsp

Visit the e-Voting website of NSDL. Open web browser by typing the following URL: https://www.evoting. nsdl.com/ either on a Personal Computer or on a mobile. Once the home page of e-Voting system is launched, click on the icon "Login" which is available under 'Shareholder/Member' section. A new screen will open. You will have to enter your User ID (i.e. your sixteen digit demat account number hold with NSDL), Password/OTP and a Verification Code as shown on the screen. After successful authentication, you will be redirected to NSDL Depository site wherein you can see e-Voting page. Click on company name or e-Voting service provider name and you will be redirected to e-Voting service provider website for casting your vote during the remote e-Voting period or joining virtual meeting & voting during the meeting

Individual securities in demat mode) login through their Depository **Participants** 

You can also login using the login credentials of your demat account through your Depository Participant Shareholders (holding registered with NSDL/CDSL for e-Voting facility. After Successful login, you will be able to see e-Voting option. Once you click on e-Voting option, you will be redirected to NSDL/CDSL Depository site after successful authentication, wherein you can see e-Voting feature. Click on company name or e-Voting service provider name and you will be redirected to e-Voting service provider website for casting your vote during the remote e-Voting period or joining virtual meeting & voting during the meeting.

Important note: Members who are unable to retrieve User ID/Password are advised to use Forget User ID and Forget Password option available at abovementioned website.

### 16. Helpdesk for Individual Shareholders holding securities in demat mode for any technical issues related to login through Depository i.e. CDSL and NSDL

Login type	Helpdesk details
Individual Shareholders holding securities in Demat mode with CDSL	Members facing any technical issue in login can contact CDSL helpdesk by sending a request at helpdesk.evoting@cdslindia.com or contact at 022- 23058738 and 22-23058542-43.
Individual Shareholders holding securities in Demat mode with NSDL	Members facing any technical issue in login can contact NSDL helpdesk by sending a request at evoting@nsdl.co.in or call at toll free no.: 1800 1020 990 and 1800 22 44 30

- 17. Login method for e-Voting and joining virtual meeting for shareholders other than individual shareholders holding in Demat form & physical shareholders.
  - i. The shareholders should log on to the e-voting website www.evotingindia.com.
  - ii. Click on "Shareholders" module.
  - iii. Now enter your User ID
    - For CDSL: 16 digits beneficiary ID,
    - b. For NSDL: 8 Character DP ID followed by 8 Digits Client ID,
    - c. Shareholders holding shares in Physical Form should enter Folio Number registered with the Company.
  - iv. Next enter the Image Verification as displayed and Click on Login.
  - v. If you are holding shares in demat form and had logged on to www.evotingindia.com and voted on an earlier e-voting of any company, then your existing password is to be used.
  - vi. If you are a first-time user follow the steps given below:

	For Shareholders holding shares in Demat Form other than individual and Physical Form
PAN	Enter your 10 digit alpha-numeric *PAN issued by Income Tax Department (Applicable for both demat shareholders as well as physical shareholders)
	Shareholders who have not updated their PAN with the Company/Depository Participant are requested to use the sequence number sent by Company/RTA or contact Company/RTA.
Dividend Bank Details OR Date of Birth (DOB)	Enter the Dividend Bank Details or Date of Birth (in dd/mm/yyyy format) as recorded in your demat account or in the company records in order to login.  If both the details are not recorded with the depository or company, please enter the member id/folio number in the Dividend Bank details field as mentioned in instruction (v).

After entering these details appropriately, click on "SUBMIT" tab.

Shareholders holding shares in physical form will then directly reach the Company selection screen. However, shareholders holding shares in demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the demat holders for voting for resolutions of any other company on which they are eligible to vote, provided that company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.

For shareholders holding shares in physical form, the details can be used only for e-voting on the resolutions contained in this Notice.

Click on the EVSN for the relevant <Company Name> on which you choose to vote.

- 18. On the voting page, you will see "RESOLUTION DESCRIPTION" and against the same the option "YES/NO" for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.
- 19. Click on the "RESOLUTIONS FILE LINK" if you wish to view the entire Resolution details.

- 20. After selecting the resolution, you have decided to vote on, click on "SUBMIT". A confirmation box will be displayed. If you wish to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.
- **21.** Once you "CONFIRM" your vote on the resolution, you will not be allowed to modify your vote.
- 22. You can also take a print of the votes cast by clicking on "Click here to print" option on the Voting page.
- 23. If a demat account holder has forgotten the login password then Enter the User ID and the image verification code and click on Forgot Password & enter the details as prompted by the system.
- 24. Facility for Non Individual Shareholders and Custodians –Remote Voting
- 25. Non-Individual shareholders (i.e. other than Individuals, HUF, NRI etc.) and Custodians are required to log on to www.evotingindia.com and register themselves in the "Corporates" module.
- 26. A scanned copy of the Registration Form bearing the stamp and sign of the entity should be emailed to helpdesk.evoting@cdslindia.com.
- 27. After receiving the login details, a Compliance User should be created using the admin login and password. The Compliance User would be able to link the account(s) for which they wish to vote on.

- 28. The list of accounts linked in the login should be mailed to helpdesk.evoting@cdslindia.com and on approval of the accounts they would be able to cast their vote.
- 29. A scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of the Custodian, if any, should be uploaded in PDF format in the system for the scrutinizer to verify the same.
- 30. Alternatively Non Individual shareholders are required to send the relevant Board Resolution/ Authority letter etc. together with attested specimen signature of the duly authorized signatory who are authorized to vote, to the Scrutinizer at bravics@ gmail.com and to the Company at the email address viz; cs@equitasbank.com, if they have voted from individual tab & not uploaded same in the CDSL e-voting system for the scrutinizer to verify the same.

# INSTRUCTIONS FOR SHAREHOLDERS ATTENDING THE AGM THROUGH VC/OAVM & E-VOTING DURING MEETING ARE AS UNDER:

- 31. The procedure for attending meeting & e-Voting on the day of the AGM is same as the instructions mentioned above for Remote e-voting.
- 32. The link for VC/OAVM to attend meeting will be available where the EVSN of Company will be displayed after successful login as per the instructions mentioned above for Remote e-voting.
- 33. Shareholders who have voted through Remote e-Voting will be eligible to attend the meeting. However, they will not be eligible to vote at the AGM.
- 34. Shareholders are encouraged to join the Meeting through Laptops/IPads for better experience.
- 35. Further shareholders will be required to allow Camera and use Internet with a good speed to avoid any disturbance during the meeting.
- 36. Please note that Participants Connecting from Mobile Devices or Tablets or through Laptop connecting via Mobile Hotspot may experience Audio/Video loss due to Fluctuation in their respective network. It is therefore recommended to use Stable Wi-Fi or LAN Connection to mitigate any kind of aforesaid glitches.
- 37. Shareholders who would like to express their views/ ask questions during the meeting may register themselves as a speaker by sending their request in advance atleast three days prior to meeting mentioning their name, demat account number/ folio number, email id, mobile number at (company email id). The shareholders who do not wish to speak during the AGM but have queries may send their queries in advance two days prior to meeting

- mentioning their name, demat account number/folio number, email id, mobile number at cs@equitasbank. com. These queries will be replied to by the company suitably by email.
- 38. Those shareholders who have registered themselves as a speaker will only be allowed to express their views/ask questions during the meeting.
- 39. Only those shareholders, who are present in the AGM through VC/OAVM facility and have not casted their vote on the Resolutions through remote e-Voting and are otherwise not barred from doing so, shall be eligible to vote through e-Voting system available during the AGM.
- 40. If any Votes are cast by the shareholders through the e-voting available during the AGM and if the same shareholders have not participated in the meeting through VC/OAVM facility, then the votes cast by such shareholders shall be considered invalid as the facility of e-voting during the meeting is available only to the shareholders attending the meeting.

# PROCESS FOR THOSE SHAREHOLDERS WHOSE EMAIL/MOBILE NO. ARE NOT REGISTERED WITH THE COMPANY/DEPOSITORIES.

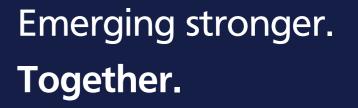
- For Physical shareholders- please provide necessary details like Folio No., Name of shareholder, scanned copy of the share certificate (front and back), PAN (self-attested scanned copy of PAN card), AADHAR (selfattested scanned copy of Aadhar Card) by email to Company/RTA email id.
- For Demat shareholders -, Please update your email id & mobile no. with your respective Depository Participant (DP)
- 3. For Individual Demat shareholders Please update your email id & mobile no. with your respective Depository Participant (DP) which is mandatory while e-Voting & joining virtual meetings through Depository.

If you have any queries or issues regarding attending AGM & e-Voting from the CDSL e-Voting System, you can write an email to helpdesk.evoting@cdslindia.com or contact at 022- 23058738 and 022-23058542/43.

All grievances connected with the facility for voting by electronic means may be addressed to Mr. Rakesh Dalvi, Sr. Manager, Central Depository Services (India) Limited, AWing, 25th Floor, Marathon Futurex, Mafatlal Mill Compounds, N M Joshi Marg, Lower Parel (East), Mumbai-400013 or send an email to help desk. evoting@cdslindia.com or call on 022-23058542/43.







Integrated Annual Report 2020-21
5<sup>th</sup> Year





## A guide to using this report



What's inside



Previous



#### **Our capitals**



Financial capital



Manufactured capital



Human capital



Social and Relationship capital



Intellectual capital



**∜**♦ **?** Natural capital

#### **UN SDGs**



Ending Poverty in Slums using the Holistic Ecosystem



**Extending Health Services** 



**Quality Education through Schools** 



**Gender Equality** 



Decent Work & Economic Growth through Job Fairs and Skill Training



**Reduced Inequalities** 



Sustainable Cities & Community



Partnerships for the Goals

# Welcome to the Equitas ecosystem!

What's inside

Equitas Small Finance Bank (Equitas) is one of the largest small finance banks in India. As a new-age bank in one of the fastest growing economies, we offer a bouquet of products and services tailored to meet the needs of our customers – individuals with limited access to formal financing channels, as well as affluent and mass affluent, Small & Medium Enterprises (SMEs) and corporates. Our firmly entrenched strategy focuses on providing credit to the unbanked and underbanked micro and small entrepreneurs, developing products to address the growing aspirations at the 'bottom of the pyramid', fuelled by granular deposits and 'value for money' banking relationships.

# **Quick facts** 861 **296 Banking outlets Business** correspondents 332 39+ lakhs **ATMs** Customers 16,556 **Employees** States and UTs

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# **Emerging stronger. Together.**







There comes a time when dramatic changes disrupt the very way of life, throwing open unprecedented challenges and testing our abilities to survive and thrive. The COVID-19 pandemic is one such crisis that brought to the fore the resilient spirit of humanity as a whole. As a Bank, we have always believed in our customers' dynamism, vibrancy and ability to withstand hardships in life. That belief enabled us to go against conventional wisdom by encouraging all our customers to avail the benefit granted by way of moratorium on loan repayments to help them tide over the crisis by conserving capital needed to restart their small enterprise.

As the unlocking began, our customers bounced back sharply, with the majority regularising their repayments at the end of the moratorium period. We attribute our success in a difficult year to our customers who demonstrated incredible resilience in the face of supposedly insurmountable adversity.

Today, we are witness to thousands of success stories of people borrowing small amounts of money while building financial assets, and creating a formal financial footprint. We remain committed more than ever to being a catalyst in the convergence of increasing income, the evolving access and affordability of financial services.

98%

**Customers availed moratorium** benefits during the first phase

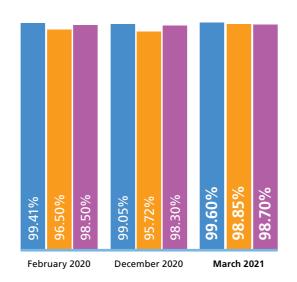
35%

Customers at the end of the moratorium period

2.26%

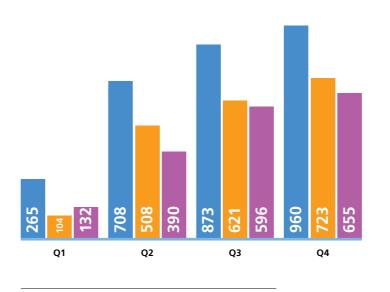
Full year credit cost

## X bucket collection efficiency at pre-COVID levels



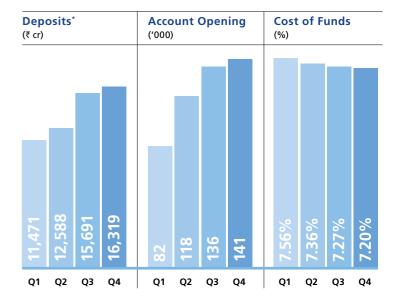
Small Business Loans Vehicle Finance Microfinance

## **Emergence from COVID** (Disbursements top 3 segments) (₹ cr)



Small Business Loans Vehicle Finance Microfinance

## Growing deposits, account openings and reduction in cost of funds (for FY21)



<sup>\*</sup>Deposits excluding CD

Emerging Stronger. Together



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# **Emerging stronger. Through challenges.**





At Equitas, we are not new to dealing with transformational changes that question the very purpose of existence. Our demonstrated track record across economic cycles and major events such as demonetisation, GST rollout, natural calamities and even the coronavirus outbreak, validates our unwavering focus on building a stable, sustainable and scalable Bank.

FY15 FY16 FY17 FY18 FY19 FY20 FY21

As we grew bigger in size and impact, our focus on governance, compliance and risk management remained unaltered. It is embedded in our DNA and has helped us remain strong and responsive to a rapidly evolving external environment.

Since inception, we have believed that as more people gain access to formal tools to manage their money, their ability to build assets not only improves the welfare of their households, but also sets in motion a virtuous cycle of societal progress.



FY15 FY16 FY17 FY18 FY19 FY20 FY21

#### Building a stable, scalable and sustainable bank **Gross Advances Secured Book** Yield **Cost of Funds** (₹ cr) 23.85% **CAGR** COVID-19 COVID-19 Demonetisation Demonetisation 81.37% 8.66% 7,925 46.42% % 66.33% 70.72% 22.90% 21.80% 21.50% 19.22% 18.90% 11.30% 10.00% 75.39% 19.70% .34% 53.16% 11,704 15,367 8.36% 8.13% 4,010 8,238

Emerging Stronger. Together Equitas Small Finance Bank Limited Integrated Annual Report 2020-21

FY15 FY16 FY17 FY18 FY19 FY20 FY21

FY15 FY16 FY17 FY18 FY19 FY20 FY21



1	COVER	STORY

#### **OPERATIONAL HIGHLIGHTS**

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# Reflecting on a year like no other





**Focus on employees** and customers

Wage protection of frontline staff during COVID-led national lockdown by providing incentive for 1st quarter, pay-out based on performance during the 4th quarter of last year

Employee COVID package was launched to provide a holistic assistance to employees and family members 27

High moratorium adoption was targeted as it was believed that customers should conserve cash to ensure liquidity to tide over the lockdown period to aid the subsequent start over of their business once the lockdowns eased

Launched Video KYC for on-boarding customers to open savings accounts. Equitas was among a select few banks in India to go live with Video KYC which helped customer acquisition during the lockdowns 13

**Customer engagement and** ramping up digital initiatives

Ramped up digital initiatives 80,000 Savings accounts acquired

36.000

FASTags issued through digital marketing

Launched NPS and CSAT, an internal scorecards aimed to measure customer experience 14

Implemented AI-led Bots to manage enquiries from digital campaigns 14

Sharp improvement in collections, as a result, the Bank ended the moratorium period with only 35% of gross advances under moratorium Collections

Pre-COVID collection efficiencies across products as customers started to re-open business; implementation of effective customer outreach programmes

X bucket collection efficiency neared pre COVID levels 1

COVID related provisions stood at ₹57.01 Cr after adjusting ₹113.62 Cr

against actual provisioning requirements for slippages with respect to specific loan accounts

Bank completed the IPO process and got the shares listed on NSE & BSE on November 2, 2020. The offer comprised a fresh issue of ₹280 cr and an offer for sale by Equitas Holdings Limited of ₹7.2 cr shares (36 📄

Emergence out of COVID

Advances grew by 17% over the previous year and ended at

₹17,925 cr

New product – used car advances cross ₹120 cr

**CASA** crossed ₹5,600 cr

**CASA** ratio at 34%

141,000 Liability accounts acquired







1	COVED	STORY
	COVEN	

#### 3 OPERATIONAL HIGHLIGHTS

#### 4 CHAIRMAN'S INSIGHTS

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# We owe our resilience to our customers







# Making the moratorium work

sections of the population.

During the year, the Bank targeted high moratorium adoption by its customers to help them conserve cash and retain the liquidity to tide over the lockdown and resume income generating activities. As a result, during the first phase of the moratorium, 98% of the Bank's customers availed themselves of the moratorium option. At the end of August 2020, 35% of our customers were under moratorium and by the end of March 2021, collection efficiency had returned close to prepandemic levels. In other words, our understanding of the resilience of our customer segment to stresses greatly helped.

government took several proactive measures to mitigate

the problems faced by sectors of the economy and

# A mostly satisfying year

The Bank ended the year with 17% YoY growth in Advances and 58% YoY growth in Deposits. With the unstinted support of all stakeholders, the Bank could report a net profit of ₹384 crores against a net profit of ₹244 crores in the previous year. The Bank improved its return ratios and reported a Return on Assets (RoA) of 1.70% and Return on Equity (RoE) of 12.70% as compared to an RoA of 1.39% and RoE of 9.84%, respectively, in the previous year. Our thrust to grow the liabilities division through investments in Branch Banking, developing digital channels and innovative deposits pricing, yielded results. In all these efforts, the

We owe our ability to emerge out of the first wave of the pandemic relatively unhurt to our customers, who demonstrated incredible resilience in the face of a supposedly insurmountable adversity. India's micro enterprises continue to show the strength, vigour and determination to bounce back from such situations. We thank them for their support and contribution to nation-building.



# Arun Ramanathan Part-Time Chairman and Non-Executive Independent Director



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Bank's Business Continuity Plan bolstered the will and capabilities of a strong Executive Management to act with cohesion and optimal purpose. Even during these difficult times, the Bank conducted virtual customer meets to seek customer feedback for improvement. Our customer focus remains unabated.

Unfortunately, towards the year end and in the first quarter of FY21, there has been a resurgence of the pandemic in the form of a second wave of COVID-19. This has led to localised creeping and full lockdowns which have temporarily disrupted business and sown the fears of a future sinusoidal recovery pattern. Rapid vaccination coverage of the entire population and adoption and enforcement of COVID appropriate behaviour seem the obvious and most practical of ameliorative measures.

## **Supporting mass vaccination**

Equitas, through its network of about 1,000 points of services in 10 states, has been doing significant work with various state governments and the local administration in facilitating mass mobilisation for vaccination across the country.

## **Community support**

Our social initiatives are designed to support people from low income and economically weaker sections. Education forms one of the core focus areas of our mission to promote inclusive development. Eight Equitas Gurukul schools (seven owned schools and one managed school belonging to the VSKD Trust) are functioning well. The schools provide high-quality, affordable education to 5,700 students from low-income households, thus promoting opportunities for a better future. The implementing agency for all this good work is the Equitas Development Initiatives Trust (EDIT) piloted by its dedicated Trustees.

## Looking ahead

The coming year will see the Bank measure up to the aftermath of the pandemic and continue on the path of financial inclusion, increasingly leveraging the power and reach of digital technologies and optimal business growth through collaborations. We are aware that the future growth plans of the Bank and the well-being of its customers are inexorably interlinked and they need to reinforce each other. Let me thank all our stakeholders for their support, encouragement and trust we have had the privilege of receiving. We hope we will merit receiving the same from you in the years to come.

#### **Arun Ramanathan**

Part-Time Chairman and Non-Executive Independent Director





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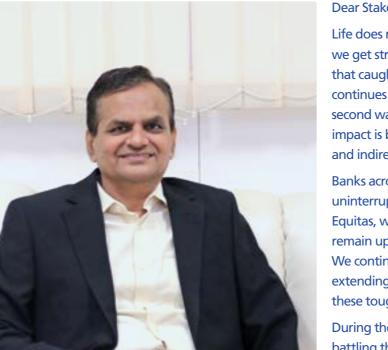
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# **Expanding horizons with conviction**







P. N. Vasudevan MD & CEO

Dear Stakeholders,

Life does not get easier or more forgiving, they say, but we get stronger and more resilient. The global pandemic that caught the world off guard in the beginning of FY21, continues to wreak havoc even today, with a more intense second wave sweeping through India. Its overwhelming impact is being felt by everyone of us, directly and indirectly.

Banks across the country have remained open and provided uninterrupted service during these tough times. At Equitas, we have embraced technology to ensure services remain upbeat and help the Bank grow its depositors. We continue to be in touch with our borrowers and are extending various programmes to help them tide over these tough times.

During the year, we witnessed several of our colleagues battling the virus and, unfortunately, a few succumbed.

In order to provide holistic assistance to our employees to tide over the crisis, we rolled out a comprehensive and first-of-its-kind COVID package that also covers immediate family. However, our primary focus has been to work closely with the health authorities to ensure that all our employees are vaccinated as soon as possible and secure the safety of our employees during the pandemic.

We are confident that our customers will bounce back stronger and stand by us as they drive prosperity for their families.

## Resilient customers, resilient performance

As an organisation, we are no stranger to events that reshape the operating landscape. Be it demonetisation, conversion to a bank or even natural calamities, we have emerged stronger every time, aided by our strong belief in building a stable, sustainable and scalable organisation, backed by our core values of fairness and transparency, customer first, pride of performance, and respect for people.

As a result, when faced with a once-in-a-century global crisis, we went against conventional wisdom to offer moratorium benefits as a default mode to 98% of our customers during the first phase. Our decision stemmed from the deep understanding of our customer segment's resilience to adversities. We believed such a policy will not only enable our customers to conserve cash and maintain adequate liquidity to tide over the lockdown, but will also facilitate the restart of their income generating activities when the lockdown eased.

At the end of the first phase, most of our customers had regularised their loan payments, with only 35% under moratorium in August 2020. It gives me immense pleasure to report that our collections as of March 2021, are back to pre-pandemic levels. We have also witnessed decent momentum in disbursements, which validates our belief in the customer segments and their resilience. We ended the year with a full year credit cost of 2.26%.



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## **Successful listing of Equitas Small Finance Bank**

Amid a fragile economic recovery, Equitas Small Finance Bank was successfully listed on November 2, 2020 on the National Stock Exchange and the Bombay Stock Exchange, in compliance with the RBI mandate. The offer comprised a fresh issue of ₹280 crores and an offer for sale by the holding company of 7.2 crores shares. Retail subscription was 2.12 times. The Bank's IPO received active participation from mutual fund houses such as Franklin Templeton Mutual Fund, ICICI Prudential Mutual Fund, Mirae Asset Mutual Fund, Invesco Mutual Fund, Sundaram Mutual Fund and Nippon Mutual Fund. Participation of foreign institutional investors was supported by TT International. Insurance companies and Alternate Investment Funds (AIFs) like SBI Life, HDFC Life and IIFL AIF also participated. As on March 31, 2021, the Bank's market capitalisation crossed ₹6,800 crores, delivering 83.69% to IPO investors. We thank our shareholders for their continued support and trust in the Equitas business model.

# **Robust fundamentals augmenting future readiness**

Our balance sheet remains well capitalised with a Tier I capital at 23.23% and Tier II at 0.95%. We have managed to keep our asset quality at comfortable levels, with reported GNPA coming in below pro forma GNPA; our provision coverage increased to 59% at the end of FY21 from 45% a year earlier. The Bank's secured portfolio accounts for 81% of gross advances. Small business loans (SBL) continues to show strong traction, while the MSE finance segment is

performing well, accounting for 7% of our overall book today. On the liabilities front, we recorded a 300% jump in the number of new accounts opened, to 4.76 lakhs, from 1.59 lakhs at the end of FY20, largely backed by our 'digital first' initiatives and improved productivity.

With contactless banking becoming the need of the hour and omnichannel delivery critical to future readiness, our continued investments towards building world-class digital assets have become a key differentiator. In fact, we were among the few banks in India to launch Video KYC during the nationwide lockdown. To further improve efficiency and customer experience, we have now carved out a separate business unit that will focus on partnering with neo-banks and fintech companies.

# Shoring up community health infra, delivering social impact digitally

Ensuring access to affordable and quality healthcare to the economically weaker sections has always been one our core focus areas. It received a significant boost with the decision to set up a 100-bed multispecialty hospital specialised in oncology under the newly established Equitas Health Foundation (EHF). Both EHF and other development initiatives (under EDIT) will be funded through the pledged 5% of net profit. We regularly conduct health screening camps and other interventions through partnerships with various hospitals.

Meanwhile, keeping the health and well-being of our community as a top priority, we continued our focus on delivering our programmes of providing quality education, and improving livelihood opportunities by leveraging various platforms. We structured the training modules in byte-size information, enabling the beneficiaries to access those even with limited network bandwidth. We also managed to place a significant number of unemployed youth with local business entities through the virtual job fair.

## The way forward

That said, the pandemic has altered the way we live, work and engage, yet there are some attributes that remain unaltered in our journey of building a stable, scalable and sustainable Bank. In these challenging times, the customer segment we operate has demonstrated an indomitable spirit in emerging out of the crisis stronger than ever before.

The situation remains fluid, and the economic recovery stays fragile. In this uncertain environment, what can be said with certainty is that like always, we will remain extremely prudent and conservative in the way we do business. We will continue to proactively take steps at the slightest realisation of any possible stress.

I also take this opportunity to thank you all for being part of our exciting journey, and I strongly believe that together with all our stakeholders, we will scale new heights in the coming years. For the time being, stay healthy and stay safe.

## P. N. VASUDEVAN

MD & CEO

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# One India. One Bank.

Tough times never last, but tough people do. Our belief in this adage remains unchanged as we navigate through a once-in-a-century global crisis. To celebrate the spirit of unity, we brought together 12 leading musicians in 7 languages to create the 'One India One Bank' anthem – expressing solidarity with the nation's fight against the pandemic and reinforcing our commitment to progress and prosperity.

The anthem spread hope, positivity and motivation while reflecting the nation's collective resolve in restoring normalcy by transforming the local economy. It also narrates how we played a pivotal role in this movement by supporting lakhs of small businesses and vehicle owners and fulfilling aspirations of people by bringing seamless banking closer.



The song received 1 million+ views on YouTube. You can listen to it here

# Enabling people to avail banking services from anywhere in India

With the onset of the pandemic, we launched a simple Aadhar OTP-based authentication along with online PAN validation system to enable account opening in minutes from the comfort of one's home using a smartphone. Further, to make banking seamless, we launched a host of initiatives:

 DIY services were enabled in mobile/internet banking app which eliminated the the need to visit the branch to perform activities such as update your PAN, take a DD, block your account, unblock your account, balance confirmation certificate, Term deposit interest certificate, etc.



 Video banking services were launched in mobile/internet banking. Instead of visiting a branch customers can place a request on the app, and connect to a 'Video banking' staff, who will cross-check the required documents over a video call and process the request





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# Fuelling a virtuous cycle of progress





Equitas offers financial products and solutions with a focus on India's unserved and underserved segment. Our proprietary credit assessment process enables us to extend loans to customers with limited to no recorded credit or income history. Our portfolio caters to a wide range of needs and provides a one stop shop to borrowers.

### On a mission...

To create the most valuable bank for all stakeholders through happy employees

# Propelled by our values



first





Pride of performance



Respect for Ownership people



Fair and transparent



## A comprehensive banking universe

Business Segment	Inclusive Banking	Emerging Enterprise Banking	MSE & NBFC Financing	Consumer Banking
Performance Highlights	₹11,207 cr Advances 63% of Total Advances	₹4,530 cr Advances 25% of Total Advances	₹1,962 cr Advances 11% of Total Advances	₹16,392 cr Deposits 70% Retail Deposits*
Products & Services	Small business Loans Microfinance Loans Affordable Housing Loans Loan Against Property Agriculture Loans	Used Commercial Vehicle Finance New Commercial Vehicle Finance Used Car Finance	Term Loans Working Capital Loans NBFC Financing	Savings Account Current Account Salary Account Term & Recurring Deposit Insurance Wealth Management NRI Banking Gold Loans

## FY21 performance snapshot

₹**2,216** cr Net Income,

24.66% YoY **↑** ₹887 cr

Pre Provisioning Operating Profit (PPOP), 48.36% YoY **↑** 

₹384 cr Profit After Tax (PAT). 57.70% YoY **↑** 

24.18%

Capital Adequacy (CRAR)

1.70%

RoA vs. 1.39% in FY20

12.70%

RoE vs. 9.84% in FY20

81%

Secured Loans vs. 75% in FY20

34%

CASA Ratio vs. 21% in FY20

70%

Retail Deposits\* vs. 58% in FY20

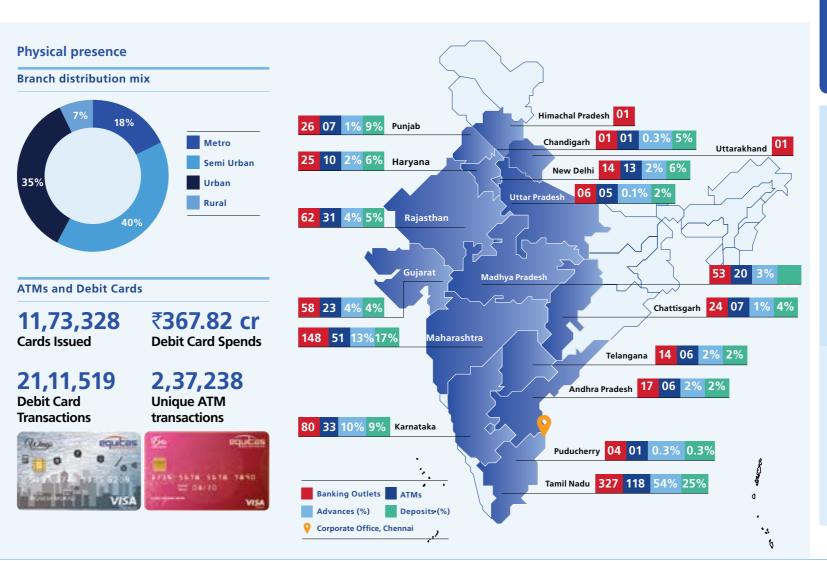
\*Term Deposits below 2 Crs + CASA



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# **Building a seamless omnichannel access**

We are enabling access to formal banking channels to the remotest corners of India by leveraging our robust physical network and a comprehensive bouquet of digital channels. Since inception, we have invested in augmenting our digital capabilities, which made it possible for us to deliver seamless services during the pandemic-induced restrictions on mobility and physical proximity.





**Digital outreach** 

**Internet and Mobile Banking in FY21** 

4,34,112

**Transactions through** retail internet banking

20,84,577

**Transactions through** retail mobile banking

5.785

Average volume of mobile and internet banking transactions per day

18

DIY Services on mobile and video banking



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# **Embarking on the next phase of digital journey**

In line with our 'digital first' approach, we have crafted a well-defined strategy to further leverage best available technologies to create a safe and convenient banking experience for our customers. As part of this strategy and on account of the pandemic, we have launched several initiatives such as Video-KYC based account opening, partnered with fintechs to enable presence-less account opening, revamped digital channels to extend a comprehensive suite of banking services and launching Bot banking integrated with the IVR.



## **Digital Strategy Framework**

Neobanking, fintech alliances and digital business	Digital banking sales and key relationships	Digital channels	Digital payments	Digital acquisition, 'Prepaid', fintech and Business Correspondents (BC) Products'	Digital transaction banking
Challenger (Digital only) Bank  API Banking (Assets/ Liability/ Corp/ SME/ MSME)  Neobanking programmes across Liability, Assets, Corporate, MSME  Fintech programmes  Strategic alliances	Digital product sales  Digital solutions architecting  Direct-to-market programmes	Retail netbanking  Corporate netbanking  Mobile banking  Bot banking  Social media banking  ATMs/ CDMs  CDMs  IVRS	Fastag  NETC  IMT  USSD  Refunds processing  Master Money Send  VISA Direct  eCollect/ ePayment/  Virtual Ac	Prepaid cards and wallets  API banking (payments)  POS  UPI  Bharat QR  Payment gateway  Business Correspondents (BC) model (AEPS, DMT, BBPS and Micro ATM)  Govt. programmes - Payments	Public fund management system  Transaction banking products  Working capital products  Trade products  Forex/ AD1/ AD2 partnership products  Co-operative Bank sponsorship  Govt. programmes - Liabilities eNach

Digital Transformation (Assets, Liabilities)

Digital Garages | 3rd Party Integration | Internal Product Enhancements | Robotic Process Automation | Digital Journeys

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## **Key highlights for FY21**



Neobanking

2-in-1 Wealth + Savings Account launched in March 2021

Opened 5,872 accounts with a balance of ₹2.34 crores (as on March 31, 2021, programme went live on March 27, 2021)



Pilot programme for online FD opening

690 FDs with balance of ₹2.46 crores (as on March 31, 2021)



# 1 lakhs+

Prepaid cards issued

# 21 lakhs

Transactions processed

# **₹2,800 crores**

Transaction throughput

Live with 3 cooperative societies for prepaid cards

Initiated virtual cards and cashless campus programmes

Digital payments and acquisitions

## NETC - FASTag

- -Launched India's first FASTag enabled truck terminal at Khalapur for 100% contactless payments
- -181,000+ FASTags issued with monthly transaction throughput of ₹40 crores+
- -2.56 crores issuance transactions worth ₹400 crores+
- -2 lakhs+ acquiring transactions worth ₹5 crores+

#### Micro-ATM

- -On-boarded 50,000+ Micro ATM devices
- -3.2 crores+ transactions worth ₹10,000 crores
- Monthly cash-out of ₹1,000 crores

## **UPI** acquiring

- -~24 crores+ transaction throughput
- -2.5 lakhs+ transactions

### **POS** acquiring

- -~₹500 crores+ transaction value
- 10 lakhs+ transactions

#### **BBPS**

-Launched autopay setup for recurring bill payments across utilities





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# **Key highlights for FY21**

# **Digital transaction banking**

Corporate payment services

**₹1,162 crores**+

Transaction value

10 lakhs+

Transactions

Aadhaar enrolment and eKYC

6 lakhs+

Successful eKYC and authenticated transactions

60,000+

**Enrolments across 75 branches** 

## **Digital channels**

### **Internet and Mobile Banking**

- -40% registration for mobile banking
- -30% penetration for retail FD through internet banking

## Video banking

- -650+ requests processed on customer servicing through video call initiated via internet banking and mobile banking
- -300 accounts opened and converted using Video KYC

Launched Bot banking with **IVR** integration



Launched video banking and DIY services on IB and MB as part of contactless and safe banking initiatives

Launched Video KYC for account opening

2,34,870

**Opened Selfe Savings** 

33,094

Selfe accounts converted to full KYC account

3,968

Selfe Fixed Deposits opened

**Enabled online lead generation for NRI accounts** 

## **Programme partners**





























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# **Enriching customer lifecycle**





'Customer first' is one of our core values. Aligned with this, we created a separate Customer Experience (CX) vertical in FY21 to have a much granular focus on enriching customer journeys. Our CX engine runs on three wheels – CX operations for managing customer touchpoints, CX measurement for collecting, analysing customer feedback and implementing recommendations, and CX delivery by leveraging digitisation and AI-based automation.

#### CX in motion







#### CX delivery



Technology interventions



**Process** journey



**Product & service** enhancement

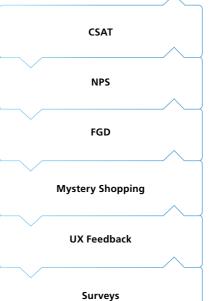


Customer communication

## Voice of Customer (VOC) framework

To capture customer feedback and garner insights, we have put in place a well-defined VOC framework, which will enable our dedicated CX delivery team to drive innovation in further improving customer journeys.

# **Insights**



- 1. Customer Satisfaction Surveys and **Net Promotor Scores (NPS)**
- Journey on excellence across touchpoints was launched
- NPS of 72 from the mass affluent customer segment
- Collaboration with AI-based partners specialised in 'customer lifecycle' management

#### Al Bot based customer engagements

- Leads generated through marketing serviced instantly by an Al-powered Bot to collect all the required information to be passed on to the branches for quick fulfilment
- 10 days prior to the term expiry of FD, calls are made by the AI Bot to customers seeking consent to renew the FD. On confirmation, the FD is renewed
- AI Bot/IVR-based payment reminders to enable customers to pay on time Welcome call/risk-based calling is done by the AI Bot and the feedback with customer responses are shared with Equitas for necessary action
- Lead generation done by the AI Bot as a cross-sell and warm leads are passed on to the executive for calling

#### Outbound tele calling

- Tele collections done by DRA certified professional executives to our small business loans and vehicle finance customers
- Telesales done on warm leads where customers are intimated about various products

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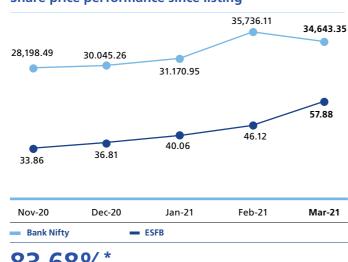
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# Robust visibility among market participants

We are committed to nurturing long-lasting relationships with all our stakeholders. As we started a new journey in November 2020, as a listed entity in an extremely challenging external environment, we focused on engaging with our shareholders and investors, keeping them abreast of the latest developments and providing transparency through increased disclosures.

Our successful listing in a volatile market environment, and steady share price appreciation since listing reflect the confidence of our stakeholders in the Bank's fundamentals and Mission.

#### Share price performance since listing



83.68%\*

Shareholder return since Listing

#### **Engaging regularly with market participants**

Our management team engaged with investors during the year through virtual meetings to provide constant updates on the trends seen in the Industry, business and future prospects. They also participated in multiple broker-hosted conferences to showcase the Investment Story of Equitas Small Finance Bank. Additionally, as the Bank was meandering through the crisis, it relied on periodic press releases to keep the market abreast of its performance.

13

Investor conferences attended

6

Press releases/ Presentations during pandemic

130

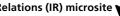
Investor meetings

86

**Data Disclosures** 

#### **Transparent disclosure practices**

#### Investor Relations (IR) microsite



The IR website is one of the most important sources of information available to investors, aiding the understanding of our investment story, vision and strategy, as well as key performance indicators. During FY21, we re-launched the IR microsite with a fresh, intuitive and mobile-optimised design to help analysts and investors access information easily.

#### Press releases

Through a series of monthly press releases, we updated the capital market community and our shareholders about our loan portfolio during the nationwide lockdown and moratorium periods.

Further, we focused on enhancing management visibility among capital market participants by organising meetings with analysts and investors, where the Senior Leadership team showcased specific strategies.



1. Building a Small Finance Bank Bernstein Fireside Chat

P.N. Vasudevan MD & CEO



2. Building Retail Liabilities **Investec Fireside Chat** 

**Head Liabilities** 

Murali Vaidyanathan



3. Key Digital Initiatives & Strategies **IIFL Fireside Chat** 

Vaibhav Joshi Chief Digital Officer

<sup>\*</sup> till March 31, 2021



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# Augmenting data-led decision-making





We have developed a Business Intelligence Unit (BIU) to leverage the power of data analytics in driving superior management reporting, cross-selling, customer engagement and internal control systems. With the objective of ensuring data quality, timeliness and making data the 'single source of truth', we have set up three major Data Marts – one each for advances, liability and marketing.

Aided with the latest technologies in visualisation, reporting and analysis, the BIU will support all lines of business and functions in the Bank.

#### Our BIU strategy framework is based on 5Ps

The framework is integrated with our core operations. We are also creating an Enterprise Data Warehouse (EDW) for real-time reporting, data analysis, scorecards for a comprehensive KPI-led monitoring, and predictive analytics. We also engage with various agencies to enrich data, build insights and help leverage data for business more efficiently.



### **BIU** project highlights

- Snapshot view for management to get a preview of the performance of line of business
- Automated risk management indicators to monitor asset quality, security cover and deviations, credit concentration and customer behaviours
- Fully integrated Credit Bureau alerts to monitor MSE customers' financial health post loan disbursement
- Customer Engagement models to drive product penetration, debit card usage and customer activities
- Audit Dashboards for Reporting Solutions (ADRS), a proprietary dashboard to monitor platform usage, ETL delays, major failure reasons and concurrent usage of BI systems

#### FY21 achievements

8

Performance monitoring dashboards

**80+** 

Management reports created and circulated daily through automated emailers

350+

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## Resonating in the heart and mind





We undertook focused branding initiatives to increase the Equitas brand's recall among our target audience. During the year, we leveraged the digital channels for engagement across the stakeholder spectrum through relevant campaigns. We are undertaking a renewed brand positioning to establish our purpose, core values and stories of people whom we have transformed over the years through financial inclusion.

We focused on brand awareness in the branch locality, using consistent brand building through specific medium, in least for six months, to increase visibility and lead generation in locations like Chennai. Coimbatore, Hyderabad, Delhi and Chandigarh.

Our digital marketing efforts include affiliate marketing, influencer outreach, search engine optimisation, search engine marketing and social media. The increased engagement on social media has led to first time visitors to the Bank's website. Our ongoing social initiatives also result in strong brand equity.

Digital channels bring opportunities for more targeted marketing, deeper engagement and stronger connection between the Bank and its customers. We have implemented multi-channel marketing automation from customer on-boarding to cross-sell. We have also initiated the virtual bank concept to activate all dormant and inactive customers through D2C campaigns. This automation helps us identify products that are best suited for each individual basis their lifecycle, behaviour and relationship with the Bank.

60%

2.5 lakhs

Growth in first-time visitors on our website **Customers acquired in six** months of Selfe Savings launch

#### Eva

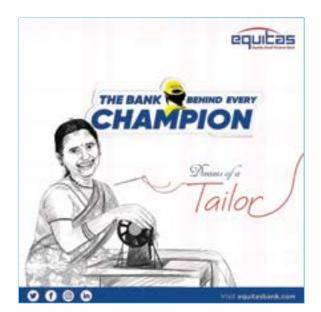
We launched a women-specific savings account 'Eva' by roping in ace Indian cricketer, Smriti Mandhana, as the brand ambassador. Eva is a unique savings account for women to address the well-being of women in every aspect such as health, wealth and prosperity.

#### **Selfe Savings**

We make use of digital marketing as our customer acquisition strategy through 'Selfe Savings' - Instant online account opening feature and 'Selfe FD' – standalone FDs that can be booked from any bank account online.

#### **Partnering with Chennai Super Kings**

We partnered with Chennai Super Kings as cricket is more than just a sport uniting every Indian's irrespective of its diversity. Relevant and meaningful content like Live Cricket Quiz with Ace Quiz Whiz, Sumanth C. Raman, preand post-match analysis with Hari Shankar, insightful webinar, a comic web series, Durai Shakes, helped us to reach households and families.















4,655



1,09,000

92,468

4,605

14,800



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# Breaking free, realising dreams

A dream doesn't come true through magic, they say, it takes sweat, determination and hard work. The story of Sachin Bikkad is a classic example of how one man chose not to let his financial circumstances come between him and his dreams.

Growing up in the Naholi village in Maharashtra, Sachin and his father toiled hard to make ends meet on less than an acre of land. However, it was not enough to provide a decent living to Sachin's growing family. He had only completed his higher secondary education, and thus, had limited options beyond farming to improve the family's standard of living.

In 2008, Sachin went to Kolhapur to try his luck as a heavy commercial vehicle (HCV) driver in a transport company. With his hard work and dedication, he became a skilled driver and started getting noticed by various other transporters in the region.

After working as a driver for eight long years, Sachin realised that to advance in life, he needed to be on the driver's seat of his own destiny. Sachin approached Equitas in 2018 with the hope of securing financial assistance that would enable him to start his own business.

Today, Sachin is the proud owner of two HCVs, which he and his brother drive. Their economic circumstances have improved significantly, and he along with his family are living a happy and contented life. However, his dreams are far from over; Sachin now wants to buy a land parcel to build his own house and move out of their rented accommodation. His story is indeed an inspiration to those who are willing to go the distance with a strong resolve to move up the socio-economic ladder.



Customer image used for representation purpose only

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## How we create value

Core business activities Our capitals



Deposits

Manufactured

Banking outlets

Corporate Office

Employee base

initiatives

Intellectual

RPA Bots

API libraries

Data analytics and

**Business intelligence** 

Social and relationship

Correspondent (BC)

Customer base

Business

**Natural** 

CSR beneficiaries

Fintech partners

Natural resources

consumed in the

operation of business:

electricity, fuel, water, etc.

Underwriting model

and data centres

· Shareholders' funds

Business correspondents

· Learning & Development

· Employee engagement

Loans

ATMs

Human

☆☆☆ • Employee benefits

0

To create the most valuable bank for all stakeholders through happy employees

### Propelled by our values



**Customer first** 



Pride of performance



Fair and transparent



Ownership



Respect for people

### Strategic focus areas



**Retail Deposit Growth** 

**Data Analytics** 

**Digital Product Creation** 

**Cross Selling Opportunities** 

**Fee Income Avenues** 

20

### **Out offerings/ segments**

**Net creditors** 

Bottom of the

pyramid customers

**ADVANCES** 

**DEPOSITS** 

Untapped market and huge informal economy

the unbanked or underbanked masses

Digitalisation leading a rapid growth

underpinning the growth of SFBs

credit risk management

trained employee base

• Diversified array of products and services (both assets and

· Customer-centric approach with a deep understanding of

• A strong infrastructure of vast banking outlets and ATMs

Customised credit assessment procedures for effective

Professional management, experienced leadership and

· Management depth with relevant industry knowledge

- Inclusive Banking
- Emerging Enterprise Banking
- MSE Finance
- NBFC Finance
- Consumer Banking

**Total advances** 

₹17,925 crores

# ₹1,797.96 crores

Non-interest income

₹418.05 crores

Output

#### Net interest income Manufactured

 The largest network of banking outlets in the SFB sector with an equally large ATM network

RoA: 1.70%

RoE: 12.70%

- · Over 96.37% of transactions were done through digital channels in FY21
- Mobile app offers over 18 DIY/Assisted Services
- Enhanced customer-centricity 14

## Human

**Outcomes** 

GNPA: 3.59%

• NNPA: 1.52%

Net Profit: ₹384.22 crores

**Financial** 

- Employee base of 16,556 as on March 31, 2021
- 2,762 man days of classroom learning programmes conducted in FY21
- 2,97,450 man hours of e-learning programmes in FY21
- 12,823 man days of VC learning programmes conducted in FY21
- Women employees constitute 10.27% of the total workforce of the bank

• Launched video banking and DIY services on IB & MB as part



**Growth enablers** 

Total deposits

₹16,392 crores

₹17.925 crores

**Total deposits** 

₹16.392 crores

## **Total advances**

### · Migrated to new platform for Micro Finance

Intellectual

In-house development of lead management system

Launched Video KYC for account opening

of contactless and safe banking initiatives

- Launched India's 1st FASTag enabled truck terminal at Khalapur

#### Social and relationship

Bank has 317 API libraries

- 2.88.750 CSR beneficiaries
- Supported 22,305 persons with disabilities in FY21 under the Micro Finance loan programmes
- · 2,51,886 beneficiaries from health & eye check-up camps
- Over 5,700 students enrolled across 8 schools
- 1,638 candidates placed through job placement fairs
- 12,617 participants in skill training programmes

Natural

- 1,660 online training programmes for employees
- 3,07,058 paperless account opening

**Emerging Stronger. Together** 

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# **Progressing with unwavering confidence**

At Equitas, we have put in a place a roadmap to build a stable, scalable and sustainable bank. Our strategic focus areas are a result of our deep understanding of the chosen customer segments and markets where we operate. We constantly scan the external environment to calibrate our strategy, with prudence at the core of decision-making.

The Leadership Team of the Bank over the last few years has conceptualised the following key strategic priorities and achievements under each of the strategies:











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#### **STRATEGY 4**

Continue to focus on digital products and technology to grow operations

#### **Achievements**

18

DIY services on mobile and internet banking

3 Virtual Virtual Relationship Relationship Managers (VRM) Managers (VRM) for NR banking for MSE banking

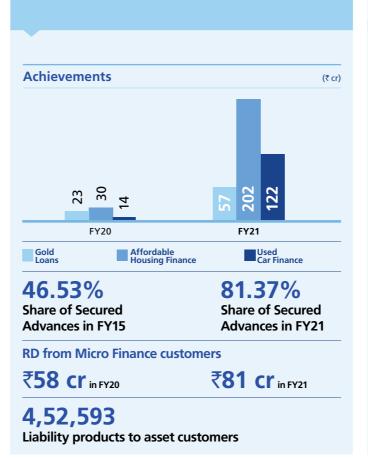
36 Tie up with fintechs

Video banking services

To read more about Digital Banking & Initiatives 11

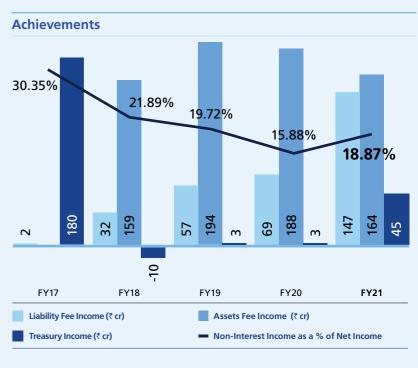
#### **STRATEGY 5**

Continue to diversify product offerings and leverage cross-selling opportunities



#### **STRATEGY 6**

Increasingly focus on non-interest income sources



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# **Creating enduring bonds**





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Customers	Shareholders/ Investors	Employees	Regulators	Society & Community
HOW WE ENGAGE				
<ul> <li>Customer Relationship Managers</li> <li>Regular engagement via social media, email, SMS, Mobile app, postal communication and call centre</li> <li>Meets organised at branches</li> <li>Surveys for seeking feedback</li> <li>Offer personal support and advice</li> <li>Customer lifecycle management team</li> </ul>	<ul> <li>Annual General Meeting</li> <li>Annual Report</li> <li>Investor presentations</li> <li>Investor/ analyst meets</li> <li>Media releases</li> <li>Conference / video calls</li> <li>Investor conferences</li> <li>Investor webinars</li> </ul>	<ul> <li>Internal publications and circulars</li> <li>Performance updates</li> <li>Feedbacks and surveys</li> <li>Learning and development initiatives</li> <li>Employee engagement portal</li> </ul>	<ul> <li>Periodic meetings with regulatory bodies</li> <li>Representation through various trade bodies and forums</li> <li>Other forms of communication like emails, letters, etc.</li> </ul>	<ul> <li>Equitas Development Initiatives         Trust (EDIT)</li> <li>Focus on three core areas - health,         education and employment</li> <li>CSR projects</li> <li>Supporting government initiatives</li> </ul>
WHAT MATTERS TO THEM				
<ul> <li>Knowledgeable and friendly staff</li> <li>Availability of relevant products and services</li> <li>Quick resolution of problems</li> <li>Convenience of carrying out activities</li> <li>Fairness and Transparency</li> <li>Avaliability of Credit</li> </ul>	<ul> <li>Timely communication of material information</li> <li>Shareholder value creation</li> <li>Strong corporate governance and ethics</li> <li>Clear and consistent business strategy</li> <li>Disclosure of non-financial metrics</li> <li>Compliance and transparency</li> </ul>	<ul> <li>Career development opportunities</li> <li>Responsive grievance handling process</li> <li>Regular training to learn and develop new skills</li> <li>Work-life balance</li> </ul>	<ul> <li>Timely reporting, statutory and legal compliance</li> <li>Fair treatment of customers</li> <li>Effective and efficient management of regulatory changes</li> <li>Financial inclusion</li> </ul>	<ul> <li>Community development</li> <li>Addressing various social issues</li> <li>Providing financial literacy</li> </ul>
HOW WE DELIVER				
<ul> <li>Being guided by our core values and 'customer first' philosophy, Equitas is known for being fair and transparent to its stakeholders</li> <li>A dedicated customer service team focused on improving customer experience</li> <li>Continuous training of employees</li> <li>Tech led omni channel strategy</li> </ul>	<ul> <li>Increased investor engagement</li> <li>Communicating the business strategy through the quarterly results and conferences</li> <li>Non-financial disclosures included in the Annual Report by adopting the Integrated Reporting framework</li> <li>We are associated with various renowned domestic and foreign institutional investors</li> </ul>	Employee-centricity reflected through various initiatives like optional work from home and leave policies     Invested ₹0.91 crores in employees' learning and development initiatives in FY21     Conducted 225 culture workshops     2,762 man days of classroom learning programmes     2,97,450 man hours of e-learning programmes     Club exclusively for the high achievers     Annual Awards programs     Large ESOP Scheme	<ul> <li>A dedicated team for communicating with regulators and responding timely</li> <li>Playing a proactive role in creating awareness about financial inclusion</li> </ul>	<ul> <li>Uplifting the economically weaker sections (EWS) and low-income groups (LIG)</li> <li>Rehabilitation of pavement dwellers in Chennai</li> <li>Skill training programmes empowering the people with sustainable livelihood</li> </ul>

Note: The listing of areas of importance is not as per the order of importance to the stakeholder



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## **Countering risks with agility**

At Equitas, we have adopted an integrated and balanced approach to risk and reward, mitigating potential loss or damage while optimising financial growth opportunities. Our risk management framework aims at aligning capital to business strategy to protect the Bank's financial strength, reputation and ensure support to various business activities while enhancing stakeholder value.

Our risk management comprises 'three lines of defence', which ensures that risk management is part of the culture, and effectively cascaded throughout the organisation. This multi-layered structure augments our risk evaluation and management capabilities while providing the flexibility to adapt effectively and efficiently to the changing business and regulatory environment.

- The first line of defence is the different business lines, which assume risk-taking positions on a day-to-day basis within the approved framework and boundaries. There are executives or risk control units who manage and monitor the risk on an ongoing basis as per the laid out policies and processes.
- The second line of defence comprises the Risk Management department, Finance and Compliance functions. This line provides assurance, challenge and oversight of the activities conducted by the first line and provides periodic reporting to the Board. The Risk Management department is independent of the business units.
- The third line of defence is the Audit function that provides an independent assessment of the first and second line of defence and reports to the Audit Committee of the Board.

## Three Lines of Defence Approach **Governing Body/ Board/Audit Committee Senior Management Second Line Third Line** First Line of Defence of Defence of Defence Executives Risk Management, **Audit** or risk Finance and function control units Compliance functions

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#### Risk management

The Risk Management department is headed by the Chief Risk Officer (CRO) who reports directly to the Managing Director and is responsible for identifying, measuring, monitoring and managing risks. The function primarily addresses credit risk, operational risk, ALM and market risk, and information security risk. We have built a risk management framework for each of the key risk areas as per the guidelines laid down by the regulator (RBI).

#### Credit risk management

The function is responsible for formulating the credit risk management policy, monitoring the risks and providing all required information to the management, establishing scoring and rating framework, assessing capital for credit risk, periodic review of portfolio, monitoring of large borrowers and risk limits, credit concentration, assessing portfolio quality, early warning signals, stress testing etc. The Credit Risk Management Committee oversees the adequacy and effectiveness of the credit risk management framework.

#### **ALM** and market risk management

This unit is independent of the dealing as well as the settlements functions, and is responsible for identifying and escalating any risk, and limiting excesses on a timely basis. It is also tasked with formulating a comprehensive risk management policy to identify, measure and manage liquidity and interest rate risks. The other responsibilities include: establishing linkages between ALM system and other risk management systems to monitor the risks on an integrated basis; identifying ALM risks associated with the Bank's portfolio, developing appropriate risk measurement methodology for managing and mitigating the ALM risk; providing inputs for capital planning to meet future funding requirements, with the set goal of profit planning/ business growth; conducting ALCO at least on a monthly basis to apprise the management and enable informed decision-making.

### **Operational risk management**

The objective of operational risk management function is to create a robust policy to identify the inherent operational risk across all products and processes, measure monitor and control operational risk inherent in all such products/activities/processes, establish key risk indicators through risk control self-assessment, and identify operational loss events. Our Operational Risk Management Committee (ORMC) oversees all material operational risks, responds to risk issues and ensures adequacy and effectiveness of operational risk controls.

#### Information and cyber security

We have an independent information security division, which addresses information and cyber security related risks. The Bank has a defined governance structure in place under the Information Security & Cyber Risk Committee, which includes representatives from Business, Operations, IT, HR and other Risk Management functions. The Information and Cyber Risk Committee provides direction for mitigating cyber security and Information security risks identified across the entire IT landscape. A risk-based cyber-security framework has been put in place.

#### **Enterprise risk management (ERM)**

- Assess and measure the Bank's risk profile, risk appetite, strategic plans and overall capital adequacy
- Keep the Board, RMC and Senior Management informed of the ICAAP process, capital adequacy and major changes in capital assessments and risk management guidelines and ensure ICAAP is carried out at least annually
- Build and review stress-testing framework

#### Risk governance

The Board supervises the Risk Management Committee (RMC) and other management level committees as part of the Risk Governance framework. The RMC is a Board-level sub-committee, which decides risk policies and strategy for integrated risk management containing various risk exposures of the Bank. The Bank has management level committees to address various risks including credit risk, ALM and market risk, operational risk and information security risk.

The Audit Committee assists the Board in carrying out its oversight responsibilities as they relate to our financial and other reporting practices, internal control, and compliance with laws, regulations, and ethics. From a risk management perspective, it reviews the adequacy of the Bank's risk management policies and processes and reports to the Board of Directors.



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# Ensuring continuity amid the 'Big Reset'

The COVID-19 crisis was not only disruptive but also created a 'Big Reset' in the way we work, as quick and responsive action was necessary to keep the crisis from escalating further. A Special Task Force comprising Chief People Officer, Chief Technology Officer and Chief Risk Officer along with the Senior Leadership Team swung into action to ensure business continuity. The team focused on the following four key levers to help leaders and teams navigate through the pandemic and recovery.

## Gearing up for the new normal and business continuity

Re-imagining business strategy and business model

Timely and regular communication with the team

Leading with compassion/ demonstrating empathy









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## **Demonstrating care and compassion**

Happy employees are at the core of our growth.

The year of the pandemic not only necessitated an immediate shift to 'home office', but also posed significant challenges while adapting to the new normal. We constantly engaged with our employees to address concerns related to business impact, job security, performance appraisal, and overall safety and well-being. We also rolled out various policies, especially for those lower down the organisational hierarchy.

Our technology architecture enabled us to shift to remote working across all departments. Instantly at the Head Office, laptops and desktops were shifted to employee homes, enabled with Virtual Private Network (VPN) access. By May 2020, 91% of our total workforce had moved to home office. To facilitate collaboration remotely, we invested in various online collobrations tools while ensuring stringent compliance with Information Security guidelines.

#### Supporting frontline employees

#### Incentives

In a much lauded move in the industry, the average incentive earned by our frontline employees were paid as an ex-gratia amount. About 6,600 employees benefited on a monthly basis from the scheme.

#### Salary increments

While the industry was doling out pay cuts, we handed out increments and promotions to employees across levels, albeit over staggered timelines. The entire exercise was completed and effected by the end of Q2.

#### **Employee engagement**

#### Audio townhalls

Our MD connected on an audio bridge with employee groups across all locations to infuse a sense of security amid industry announcements related to job and pay cuts. Subsequent to the discussions, an employee suggestion box, ideas@equitasbank.com was launched where the employees could send their ideas for improvement of workings at Equitas.

#### **Health champions**

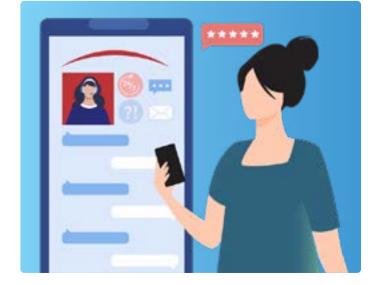
We appointed Health Champions in the states we operate in. Health Champions are employees who belong to a family that has members in the medical profession. Backed by the respective regional HR managers, these employees used WhatsApp and other social media groups to connect with all employees in the state/region and extend support in case of need.

#### Awareness emailers, SMS and DYK series

The central and regional HR teams reiterated Equitas' focus on employee health and safety, and compliance with local laws regarding opening of branches and offices. The communications also emphasised the importance of social distancing, regular sanitising and similar health advisories. A 'Did You Know Series' was created to showcase positive stories during the pandemic.

#### Managing stress, ensuring wellness

In addition to addressing health and safety aspects, we launched several initiatives that brought the creative persona of our employees to the fore with fun quizzes and contests. The programmes ranged from stress management during COVID times, women wellness, online yoga, office ergonomics, to webinars with leading doctors. We also ran contests for our employees' children such as painting competition, fancy dress and talent show.





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#### **Employee surveys**

#### **Remote Work Pulse Survey**

We rolled out a Pulse Survey for Branch Managers and above in partnership with SAP. The survey contained 30 questions which could be answered anonymously and were phrased to get specific feedback on goals clarity, support from managers, materials and resources availability and overall work-life balance, especially during the lockdown period.

#### Sampark

As a part of this initiative, each of our 16,000+ employees were called by their respective HR contacts, who enquired on their health and safety. The survey also captured their professional, supervisor support and happiness quotient.

#### **New Joinee Survey**

We conducted the survey on Day 1, 30, 90 and 180 day to understand how the new employees were settling down and to take necessary early actions.

#### **HR Services Feedback Survey**

To get specific feedback on HR services, this survey was conducted among Function/Unit/Branch Heads. Our top three HR services were:

1) Connect – HR business partners' accessibility, responsiveness and empathy; 2) Culture – propagation and inculcation, and

3) Performance Management – process, transparency and objectivity.

#### **Performance Management Survey**

The primary objective of this survey was to understand and get feedback about the Performance Management process (efficiency and effectiveness). Employees were also encouraged to write back to the Top Management in case they are not satisfied with the performance review process.

#### WFH redesign

For the post-COVID era, we conducted an exercise to identify people at the Head Office and zonal offices who could be permanently moved to WFH. Further, temperature meters, sanitisers and masks were made available to all offices. Some offices were remodelled, keeping in mind social distancing norms, and to enable touch-free entry and exit. Glass enclosures for cubicles, and boundary lines for one-way movement inside offices were also created.



#### One-of-its kind package to tide over the pandemic

Our employee focused COVID Policy continues to be in force and is helping employees deal with urgent needs.

#### **COVID Policy highlights**

- Special leave of 30 days for all affected employees
- Donate Your Leave scheme to employees with insufficient leave balance.
- COVID-19 test reimbursement for employees to the extent of ₹4.500 and for their immediate families to the extent of ₹2.500
- Supplementary benefits in addition to hospitalisation benefits directly provided by the Bank
- Waiver of Co-Pay in case of parents' hospitalisation for COVID-19
- Post-hospitalisation benefits of up to ₹10,000 to enable junior employees to supplement their diets and well-being suitably
- Interest-free employee loan assistance amounting to six times the monthly salary to help them tide over any financial hardships

Doctor on Call tie-up with Rela Hospitals in Chennai and Employee Assistance Programme through Work Place Options for employees to seek professional mental health assistance



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# Driving sustainable development agenda

At Equitas, we have always believed in giving back to society and helping build a stronger tomorrow for 'Bharat'. In doing so, we undertake several measures to empower the economically weaker sections (EWS) and low income groups (LIG) under the aegis of the Equitas Development Initiatives Trust (EDIT). As most of our interventions require on-ground engagement with stakeholders, our outreach was constrained by the severe restrictions on mobility and physical proximity. However, we leveraged our digital capabilities to deliver optimal impact.

### **Board of Trustees of Equitas Development Initiatives Trust (EDIT)**

Dr. C.K. Gariyal IAS (Retd.)

Mr. M.B. Nirmal Founder, Exnora International

Ms. Jayshree Nambiar Educationist

Ms. Sabitha, IAS (Retd.)

Mr. Anoop J. Aiswa IPS (Retd)

Mr. P.N. Vasudevan MD & CEO, **Equitas Small Finance Bank Limited** 

#### **Focus areas**



#### Health

#### Objective

Amidst the pandemic, the importance of a healthy and hygienic lifestyle has only become more relevant. At Equitas, we realise the adverse impact of an unhealthy lifestyle, especially for people earning daily wages, even leading to loss of income.

#### **Activities**

Health education and health camps to raise awareness

Sugam Clinics



#### Education

#### Objective

At Equitas, we recognise the importance of education. Education forms the base of a strong community. Hence, providing quality education plays a pivotal role in creating a self-sustained and strong society.

#### Activities

**Equitas Gurukul Schools** Centres of Academic Excellence Partner Schools



#### **Employment**

#### Objective

With the increasing population across the country, employment has been one of the biggest concerns. At Equitas, we recognise this concern and try and address it by generating employment opportunities for the young population.

#### **Activities**

Home-based skill training for women

Job fairs for unemployed youth



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Our social activities designed to support the low income and underprivileged communities continue to deliver value and improve the livelihood of the society we operate in. We are confident that such initiatives over the long term will reduce business risks that arise from the inherent vulnerability of such societies among all participants in the ecosystem.

EDIT impact snapshot FY21					
34,345 Eye-camp participants	599 Free spectacles distributed	134 Free cataract operations sponsored			
2,17,541 Other medical camps organised	12,617 Participants in skill training programmes	11,638 Placements for unemployed youth			
12,360 Swasth Mahila Health Education – No. of women covered	110 Equitas Birds Nest [Pavement Dwellers Rehabilitation programme]	139 People accessed Health Helpline			

### **Equitas Gurukul**

Equitas endeavours to provide good quality education to the children from the economically weaker section. Equitas Gurukul was established in 2010 with a mission to "Nurture and empower children by providing holistic education and transform them into responsible individuals." The first schools were in Trichy and Dindigul, and since then the programme has expanded to Salem, Coimbatore, Sivakasi, Cuddalore, Karur and Kumbakonam. The schools are recognised by the Tamil Nadu Matriculation Board with classes from LKG to standard XII.

The Principals, Coordinators and teachers mentor the students who are mostly first generation learners throughout their learning to enable them to achieve their goals by continually reviewing and providing corrective action. At present, 5,698 students from across all eight Gurukuls receive holistic education, facilitated by a staff of 405 teachers and administrators. In April 2020, 79 Gurukul students had appeared for the XII standard board exams, 132 for the XI standard board exams and 211 for the X standard board exams. All our Gurukuls achieved 100% pass rate.









## Circle of Life – A pavement dweller's journey of identity

Mrs. Shanthi, now a contract worker for Indian Railways, shares her inspiring story of transformation—a journey towards earning her identity in society. She is an epitome of resilience and hard work. While you bank with us, you just don't earn a rewarding interest, you also contribute in building a better society. We invest up to 5% of our profit back in the communities, thus making money a force for good, towards bringing sustainable social change.

You can watch the story here



# EQUIES Small Singer Bank

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# Steering in the right direction

#### **Board of Directors**









#### Committees of the Board

- Audit Committee
- Nomination and Remuneration Committee
- Stakeholders' Relationship Committee
- Corporate Social Responsibility Committee
- Risk Management Committee
- Listing Committee (Dissolved on November 9, 2020)





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Skills/Expertise/ Competencies	Arun Ramanathan	Arun Kumar Verma	Narayanaswamy Balakrishnan	Navin Avinashchander Puri	Sridhar Ganesh	Narasimhan Srinivasan	Tabassum Abdulla Inamdar	Vinod Kumar Sharma	Ramesh Rangan	P.N. Vasudeva
Banking	<b>☆</b>					*	<b>*</b>	*	*	*
Business Strategy, Sales, Marketing & Administration	<b>*</b>	*		<b>*</b>	*	*			*	*
Accounting, Finance & Taxation	<b>*</b>	*					<b>*</b>	*		*
Law		*								*
Human Resources					*					
Information Technology			*							
Research & Risk management			*	<b>*</b>				<b>☆</b>		
Rural Economy, Small Scale Industry & Agriculture	<b>☆</b>					<b>*</b>		$\Rightarrow$	*	*

## **Board demographics**

14

94.57%

10%

**Number of Board meetings** 

**Board committee attendance** 

**Proportion of female Board** members

96.15% **Board attendance**  4.5 Years

**Median Director tenure** 

### **Board independence**

**Number of Independent Directors** 

9

**Number of non-management** Directors

8 Years

**Term limit of Independent Directors** 

#### Other committees

In addition to the committees mentioned previously, our Bank has constituted various other committees, such as Business Committee, **Customer Service Committee, Information** Technology Strategy Committee, Credit Committee, Special Committee of Board for Monitoring High Value Frauds, Review Committee for Identification of Wilful Defaulters, Policy Formulation Committee and Outsourcing Committee to oversee and govern various internal functions and activities of the Bank.

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#### Leadership team

P.N. Vasudevan Managing Director & Chief Executive Officer



**Sridharan N Chief Financial Officer** 



H.K.N Raghavan Senior President -Retail Assets



Rohit Gangadharrao Phadke President & Head - Retail Assets



Ramasubramanian K
President - MSE &
Corporate Banking



Murali
Vaidyanathan
President &
Country Head –
Liabilities, Wealth
Management &
Marketing



Natarajan Muthusubramanian Executive Vice President & Head - Treasury

Dheeraj Mohan
Senior Vice
President & Head Strategy, Investor
Relations, Business
Intelligence
& Customer
Experience



Narayanan E Chief Technology Officer



Prabhakaran A
Executive Vice
President & Head
- Centralised
Processing Centre
& Customer
Service



Pallab Mukherji Chief People Officer



Sethupathy S
President Process & Quality
Assurance



Srinivasan Purohit Chief Compliance Officer



Sathyananda Prabhu Executive Vice President & Head -Internal Audit



Siby Sebastian
Executive Vice
President Centralised
Processing Centre



Sampathkumar K. Raghunathan Company Secretary and Compliance Officer



# EQUITAS Small Finance Rank

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	COVER	31011

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## **Awards and accolades**



#### (from left to right)

- 1. Best Product Proposition Savings Account
- 2. Best Innovative Insurance Solution COVID Indemnity Policy
- 3. Best Campaign One India One Bank
- 4. Best Innovative CEO Mr. P.N. Vasudevan (MD & CEO)





**Economic Times**Best Brand Award 2020





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## **About the report**

Equitas Small Finance Bank's Integrated Annual Report for FY21 provides a holistic assessment of the Bank's financial and non-financial performance. The report also throws light on the Bank's strategy, governance, risks, and prospects to better understand the activities and progress of the Bank.

#### Reporting principles and frameworks

The Integrated Report is prepared in accordance with the framework prescribed by the International Integrated Reporting Council (IIRC). The financial information presented in this report is complaint with the requirements of the Companies Act, 2013 (including the rules made thereunder), the Indian Accounting Standards and the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

#### Materiality and scope

This report also includes information about material issues of all stakeholders of the Bank and provides an overview of its business and related activities. The report discloses those material matters that have an extensive impact on the Bank's ability to create value and could influence decisions of providers of financial capital.

#### Reporting boundary

The financial and non-financial information in this report largely covers the activities and progress of Equitas Small Finance Bank Limited on a standalone basis.

### Forward looking statements

This report contains statements that relate to future operations and performance of the Bank. Actual results may differ materially from those suggested by such statements due to certain risks associated with our expectations with respect to, but not limited to, future circumstances such as technological changes, the impact of changes in banking regulations and other regulatory changes in India and other jurisdictions, natural calamities, inflation, deflation, unanticipated turbulence in interest rates, foreign exchange rates, equity prices or other rates or prices, the performance of the financial markets in India and globally, etc.

### **Responsibility statement**

The contents of this report have been reviewed by the senior management of the Bank, and reviewed and approved by Those Charged with Governance (TCWG) to ensure accuracy, completeness and relevance of the information presented.

#### **Our capitals**



**Financial capital** 

Financial capital entails our ability to raise, lend and manage funds prudently. It includes customer deposits, loans and advances, shareholder equity and retained earnings, among others.



Our manufactured capital includes our banking outlets, ATMs, customer touchpoints and our entire IT infrastructure. The IT infrastructure helps us engage with customers at large.



**Human** capital

People are our biggest asset, and the diversity of our manpower across skill sets, expertise and knowledge is what enables our growth momentum.



Maintaining enduring relationship with the communities by indulging in various corporate social responsibility activities is the prime focus of social and relationship capital.



Intellectual capital encompasses the knowledge and expertise embedded within our systems, processes and procedures. Leveraging the various tenets of intellectual capital such as technology and data analytics, we are improving operational efficiencies and customer experience.



capital

Although banking by nature of operations is considered environment friendly, our operations do require direct and indirect utilisation of natural capital. We undertake a host of initiatives to minimise our impact on natural capital.



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## **Management Discussion & Analysis (MD&A)**



#### **Global Economic Overview**

Global economic prospects remain extremely uncertain one year into the pandemic. New virus mutations and the accumulating human toll raise worries, while increasing vaccine coverage lifts sentiment. The outlook depends on the impact of virus and the effectiveness of vaccines; it additionally centres on how effectively economic policies are deployed under such uncertain times.

The International Monetary Fund (IMF) projects global economic growth at 6% for 2021, moderating to 4.4% in 2022, which points to a stronger-than-expected recovery than what was expected in the October 2020 World Economic Outlook, which pegged the growth rate at 5.2% for 2021. The upward revision reflects additional fiscal support in a few large economies, the anticipated vaccine-powered recovery in the second half of 2021, and the continued adaptation of economic activity to subdued mobility. High uncertainty surrounds the economic outlook, and the path to recovery hinges on the effectiveness of the policies adopted and the speed of vaccination roll-out.

Source-IMF - World Economic Outlook, Managing Divergent Recoveries, April 2021



#### Indian Economic Overview

India focused on saving lives and livelihoods by its willingness to take short-term pain for long-term gain, at the onset of the COVID-19 pandemic. An early, intense lockdown was imposed with the objective of containing the infection and saving lives. The pandemic also emphasised the importance of the healthcare sector and its inter-linkages with other sectors.

India remained a preferred investment destination in FY21 with FDI pouring in as global asset shifted towards equities as prospects of a quicker recovery in emerging economies looked likely. Net FPI inflows recorded an all-time monthly high of US\$ 9.8 billion in November 2020, as investors' risk appetite returned. India was the only country among emerging markets to receive equity FII inflows in 2020.

Government expenditures in FY21 were initially directed towards providing immediate relief to the vulnerable sections, and were then re-oriented to boost overall demand and capital spending once the lockdown was unwound. India's forex reserves reached an all-time high of US\$ 586.1 billion as on January 8, 2021. The RBI's interventions in forex markets ensured financial stability and orderly conditions, controlling the volatility and one-sided appreciation of the Indian rupee. Accommodative monetary policy in 2020 soothed the financial markets, with repo rate cut by 115 basis points since

March 2020. The RBI undertook various conventional and unconventional measures like Open Market Operations (OMO), Long Term Repo Operations (LTRO) and Targeted Long Term Repo Operations (TLTRO) during the year.

Headline inflation at 5.0% in February 2021 remained within the tolerance band of the RBI. The projection for CPI inflation was revised to 5.0% in Q4FY21. On March 31, 2021, the RBI retained the inflation target at 4% with the lower and upper tolerance levels at 2% and 6%, respectively.

The National Statistical Office (NSO) in its update on February 26, 2021 placed the contraction in real GDP at 8.0% for FY21, with forecasts for FY22 also revised up based on the progress of vaccination. The recent surge in infections along with localised and regional lockdowns is likely to dampen consumer sentiments and delay the return to normalcy.

Source – RBI, The National Statistical Office, India Brand Equity Foundation



### Indian Banking Industry Review

#### Small Finance Banks (SFBs)

The RBI, with an aim to drive financial inclusion for the unbanked and underbanked sections of the economy, introduced Small Finance Banks (SFBs).

The advances and deposits in the SFB industry has increased with the CAGR of 75.3% and 155.3% respectively during the period FY16-FY20. SFBs' share in the total banking industry has increased from 0.3% in FY19 to 0.5% in FY20 in case of credit, and deposits share has increased from 0.6% in FY19 to 0.9% in FY20.

For FY21, aggregate deposits for SFBs grew by 40.3% while advances increased 19.7%, despite a slowdown in the overall banking credit growth.

Source - Crisil, CMIE, IRR Advisory

#### Factors driving growth of the SFB industry

- Availability of sizeable market opportunity and large target audience
- Customised products aided by technology and information availability
- Shift from unorganised financing sector to organised banking
- Access to low-cost funds and opportunity to cross sell

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## Management Discussion & Analysis (MD&A)

#### **Equitas Small Finance Bank Overview**

We are one of the largest SFBs in India. As a new-age bank in one of the fastest growing economies, we offer a bouquet of products and services tailored to meet the needs of our customers - individuals with limited access to formal financing channels, as well as affluent and mass-affluent individuals, Small & Medium Enterprises and corporates. We have a firmly entrenched strategy that focuses on providing credit to the unbanked and underbanked micro and small entrepreneurs, developing products that address the growing aspirations of the 'bottom of the pyramid' fuelled by granular deposits and a 'value for money' banking relationship for our customers and stakeholders.

Our asset products are suited to a range of customers with varying profiles. These include provision of small business loans comprising loan against property, housing loans, and agriculture loans to microentrepreneurs, microfinance to joint liability groups predominantly comprising women, used and new commercial vehicle loans to drivers and micro-entrepreneurs, MSE loans to proprietorships, and loans to non-banking financial companies (NBFCs). On the liability side, our target customers comprise mass and mass-affluent individuals to whom we offer current accounts, salary accounts, savings accounts, and a variety of deposit accounts. In addition, we also provide non-credit offerings comprising ATMcum-debit cards, third party insurance, mutual fund products, and issuance of FASTag.

Besides being technologically agile, we have gained a pan-India presence, impacting the lives of our customers through diversified loan portfolios, comprehensive banking services and non-credit offerings. While our business model has transitioned over the years, providing sustainable credit to the unserved and underserved segments continues to be our core focus.

#### **Listing of Equitas Small Finance Bank**

As a precondition to small finance bank licensing guidelines issued by the RBI, the Bank's equity shares were required to be listed in a recognised stock exchange within three years from the date of commencement of operations as an SFB (i.e., September 5, 2016). As indicated last year, the Bank had received an in-principle approval from the stock exchanges (National Stock Exchange of India Limited and BSE Limited), and observations from SEBI on its DRHP.

In March 2020, the Bank filed a revised DRHP after addressing SEBI's comments, and was in the process of completing the IPO. However, due to the COVID-19 pandemic and consequent lockdowns across the country, the listing was put on hold. As business operations normalised, the Bank initiated steps to complete the IPO and got listed on the NSE and the BSE on November 2, 2020. Since listing, the Bank's share price has appreciated by 83.69% (as on March 31, 2021).









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## Management Discussion & Analysis (MD&A)



#### Financial Performance

In FY21, we delivered robust all-round performance, emerging strong from the crisis.

Net Interest Income rose 20.24% to ₹1,797.96 crores from ₹1,495.31 crores in FY20 on account of growth in interest income from loans and income from investments. Non-Interest Income grew by 48.06% to ₹418.05 crores from ₹282.35 crores due to growth in fee income from the sale of Priority Sector Lending Certificates (PSLC) and increased traction from treasury income.

Operating expenses rose to ₹1,329.43 crores from ₹1,180.08 crores a year ago. We increased our employee strength during the year, which resulted in higher staff expenses. The cost-to-income ratio improved to 59.11% from 66.38%. Total provisions and contingencies were at ₹375.32 crores as compared to ₹246.64 crores. Our Provision Coverage Ratio was at 58.59%.

Our Gross Non-Performing Assets (GNPA)\* were at 3.59%, as against 2.72% in FY20. Net NPA stood at 1.52%, as against 1.51% in FY20. Profit before Tax grew by 45.68% to ₹511.26 crores. After providing for Income Tax of ₹127.04 crores, Net Profit increased by 57.70% to ₹384.22 crores from ₹243.64 crores. RoA was at 1.70%; RoE was at 12.70%. As on March 31, 2021, our total balance sheet size increased to ₹24,715.22 crores from ₹19,295.55 crores, as on March 31, 2020.

<sup>\*</sup> on advances including IBPC

	₹ in crores
FY21	FY20
1,797.96	1,495.31
418.05	282.35
2,216.01	1,777.66
1,329.43	1,180.08
886.58	597.58
375.32	246.64
511.26	350.94
127.04	107.30
384.22	243.64
	1,797.96 418.05 2,216.01 1,329.43 886.58 375.32 511.26 127.04

Key ratios		%
	FY21	FY20
Yield on advances	18.66%	18.90%
Cost of funds	7.43%	7.97%
Spread	11.23%	10.93%
Net interest margin (NIM)	8.44%	9.11%
GNPA	3.59%	2.72%
Credit cost	2.26%	1.84%
Provision coverage	58.59%	45.22%
NNPA	1.52%	1.51%
RoA	1.70%	1.39%
RoE	12.70%	9.84%

Balance sheet		₹ in crores
	FY21	FY20
Capital and liabilities		
Capital	1,139.28	1,053.40
Reserves and surplus	2,257.06	1,690.75
Deposits	16,391.97	10,788.41
Borrowings	4,165.32	5,134.87
Other liabilities and provisions	761.59	628.12
Total	24,715.22	19,295.55
Assets		
Cash and balances with RBI	514.81	380.86
Balances with banks and money at Call and short notice	2,863.90	2,155.98
Investments	3,705.17	2,342.51
Advances	16,847.95	13,728.24
Fixed assets	185.05	212.77
Other assets	598.34	475.19
Total	24,715.22	19,295.55

Emerging Stronger. Together Equitas Small Finance Bank Limited Integrated Annual Report 2020-21

# EULITAS Small Finance Rank

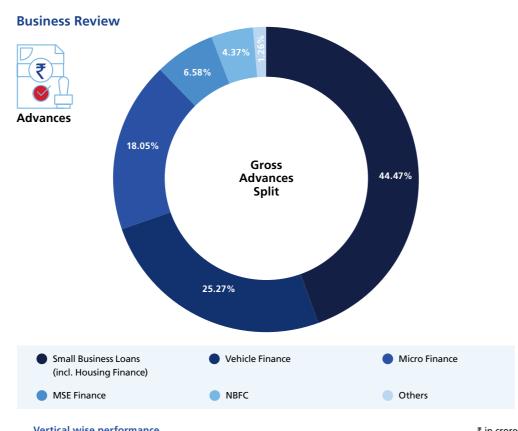
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## Management Discussion & Analysis (MD&A)



Vertical wise performance			₹ in crores
Particulars	FY21	FY20	YoY %
<ul> <li>Small Business Loans (incl. Housing Finance)</li> </ul>	7,971.14	6,279.49	26.94%
Vehicle Finance	4,530.11	3,759.98	20.48%
Micro Finance	3,235.73	3,616.16	(10.52%)
MSE Finance	1,179.67	669.41	76.23%
NBFC Finance	782.66	818.06	(4.33%)
Others*	225.25	223.85	0.62%
Total	17,924.56	15,366.95	16.64%

<sup>\*</sup>Note: Others includes loan-against-gold, unsecured business loans, overdrafts against fixed deposits and staff loans.

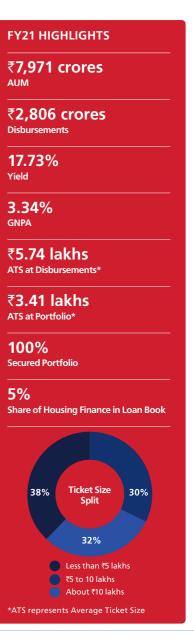
## Small Business Loans (including Housing Finance)

The Small Business Loans (SBL) segment witnessed the fastest growth, recording a CAGR of 45% over the past four years on the back of our innovative cash flow-based credit assessment model, robust distribution network and strong community presence. With our unwavering focus on financial inclusion, we are meaningfully addressing the large unmet financing needs of these unbanked and underbanked entrepreneurs.

#### **Housing Finance**

Primarily targeted towards self-employed individuals with limited access to loans from banks and larger housing finance companies, we provide loans for purchase of a plot or a house, construction of a house and home improvement/ restoration/extension. We plan to scale housing finance into a full-fledged business vertical.





Emerging Stronger. Together

# EDUITAS Small Finance Bank

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### Management Discussion & Analysis (MD&A)

#### **Vehicle Finance**

We provide vehicle loans to mostly first-time 'formal financial channel' borrowers purchasing used commercial vehicles, who have experience in logistics and small fleet operators. Our vehicle loan customers typically have limited access to bank loans and mostly have limited or no credit history.

Starting from 2018, to support existing customers who have grown over the time from driver-cum-owner category to small fleet operator category and want to replace their old vehicles with new vehicles to drive efficiency, we ventured into offering new vehicle financing loans by leveraging the existing team. Our OEM market share in NCV space as on March 31, 2021 stands as:

8.24%	<b>Tata Motors Limited</b>
<b>7.16</b> %	Ashok Leyland
1.54%	Mahindra & Mahindra Pickups
0.98%	M&M SCV
5.10%	Maruti Suzuki
1.06%	<b>Volvo Eicher Commercial</b>
	Vehicles Limited

In FY20, we launched used passenger car loans; our customer base in this segment has grown to ~3,800 with a loan book of ₹122 crores.



## **FY21 HIGHLIGHTS** ₹4,530 crores ₹1,956 crores Disbursements 17.64% 3.76% GNPA ₹4.10 lakhs ATS at Disbursements\* ₹3.33 lakhs ATS at Portfolio\* 34% New CV Portfolio 63% **Used CV Portfolio** 3% Used Car Portfolio Type 39% LCV \*ATS represents Average Ticket Size

#### **Micro Finance**

Microfinance customers comprises mainly of farmers, dairy farmers, micro entrepreneurs like vegetable-vendors, fruit and flower sellers, and others. We provide group loans to women customers to encourage them to start their small businesses or other income generating activities. The loans are offered for a tenure of two years, at interest rates between 23% and 24% per annum. Unsecured with no collaterals, these loans are in effect secured through a peer-guarantee model to promote credit discipline through mutual support within the group, prudent financial conduct among the group, and prompt repayment of their loans.

We have a 100% paperless loan disbursement process in this segment.



₹3,236 crores

₹1,773 crores

Disbursements

21.82%

Yield

3.41% GNPA

₹0.30 lakhs

**ATS at Disbursements** 

₹0.18 lakhs

ATS at Portfolio\*

4,52,593

Opened Recurring Deposit Accounts for Micro Finance Customers

30%

Non Tamil Nadu AUM

\*ATS represents Average Ticket Size





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## Management Discussion & Analysis (MD&A)

### Micro and Small Enterprise (MSE) Finance

The MSE Finance aims at facilitating the expansion and modernisation of businesses, including acquiring fixed assets and meeting working capital needs. We reach out to enterprises engaged in business activities that maintain formal records for credit evaluation, primarily in urban and semi-urban areas.

Working capital loans are offered in the form of

- Fund-based facilities, including cash credit limits, overdraft limits
- Non-fund-based facilities like bank guarantees and letters of credit

We also offer Term Loans for specific purposes to businesses with an annual turnover of ₹10-15 crores. These advances are predominantly secured by primary and collateral security in the form of stock, book debts, machinery, commercial or industrial premises and residential properties of promoters/proprietors. MSE customers are also provided overdraft facility and corporate internet banking solutions.



## **FY21 HIGHLIGHTS** ₹1,180 crores ₹344 crores Disbursements 10.92% Yield 2.83% **GNPA** ₹51.98 lakhs ATS at Disbursements\* ₹67.41 lakhs ATS at Portfolio\* 100% **Secured Portfolio** MSE **Finance** 58%

Manufacturing

Trading Services

\*ATS represents Average Ticket Size

#### **NBFC Finance**

We provide Term Loans to NBFCs, which are further lent to retail customers in the form of microfinance, vehicle finance, housing finance and similar sectors.



\*ATS represents Average Ticket Size



Emerging Stronger. Together Equitas Small Finance Bank Limited Integrated Annual Report 2020-21



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## Management Discussion & Analysis (MD&A)



We offer liability products in the form of deposits that we source from mass and mass-affluent customers located in urban and semi-urban areas. The sourced deposits contribute significantly towards meeting our funding requirements.

		(₹ in crores)
FY21	FY20	YoY
520.06	349.63	48.77%
5,093.76	1,858.58	174.07%
10,778.15	8580.20	25.62%
5,868.84	3,811.29	53.99%
4,909.31	4,768.91	2.94%
16,391.97	10,788.41	51.94%
	520.06 5,093.76 10,778.15 5,868.84 4,909.31	FY21         FY20           520.06         349.63           5,093.76         1,858.58           10,778.15         8580.20           5,868.84         3,811.29           4,909.31         4,768.91

#### **Consistent reduction in Cost of Deposits**



#### **Savings Account**

As of March 31, 2021, 9,03,551 customers maintained savings account with us.

#### **Current Account**

As of March 31, 2021, 1,06,414 customers maintained current account with us.

#### Salary Account

As of March 31, 2021, 41,955 customers maintained salary account with us.

#### **Term Deposits**

As of March 31, 2021, over 5,40,996 customers maintained term deposits with us.

55%

**Retail Term Deposits** 

₹43 crores

Deposits Per Branch

₹5.369 crores

CASA & TD Balances of

**Mass Affluent Customers** 

North

South

West



#### **Third Party Products**

Customers enjoy a one-stop shop for all their investment and insurance needs with us. We enjoy an open architecture where we distribute schemes from multiple asset management companies and insurance companies. Through the distribution of these products, we ensure to service the needs of our customers. We actively cross-sell insurance to our borrowers as a protection to the family in case of any unforeseen circumstances.

#### **FASTag**

Conceived with a vision to reduce vehicular traffic at toll plazas, FASTag is a reloadable tag that enables automatic deduction of toll charges and allows vehicles to pass through the toll plaza without stopping for cash transaction. Linked to a customer account, we issue a card for use at toll plazas. We actively engage with car dealers for issuing these cards.

#### Mutual Funds

Customers prefer making prudent investment decisions and mutual funds are their preferred choice. We are empanelled with asset management companies to distribute their mutual fund products through the branch network.

#### Insurance

We maintain bancassurance relationships with life insurance companies, general insurance companies and health insurance companies and distribute their insurance products.









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### Management Discussion & Analysis (MD&A)



### Information Technology

We continue to make significant investments in technology, aligned with our 'Digital First' approach. In FY20, we re-launched Selfe platform to provide customers with an even faster digital on-boarding option from the comfort of their homes. In FY21, we opened 2,65,829 accounts through the digital channel. We plan to further elevate customer experience with digitally enabled customer life cycle management featuring Video KYC fulfilment Video Banking and Virtual RM interactions. We also introduced a tab-based on-boarding facility for bank personnel, to meet prospective customers and complete their on-boarding digitally, in minutes.

Further, we are gearing up to a world of possibilities by opening up our API kit enabling Banking as a Service (BAAS), that makes it possible for us to partner with Fintech talent for innovation-led co-creation. We entered our first partnership with an emerging Fintech (BankOpen) to drive new corporate customer acquisition; customers are provided with a rich suite of products through the BankOpen portal (invoicing/GST payments/expense dashboard) combined with API-based banking services.

We are also live on various NPCI payment products, offering services like Micro ATM (AePS/Card+PIN enabled), and UPI /IMPS/e-NACH, prepaid cards and ETC-enabled transactions through API plug-ins for partners and clients to avail payment services through direct (host-to-host) integration, lending greater flexibility and scale of business.

We have successfully set up our own DEM (Data Exchange Model) for Cheque Truncation System (CTS) with enhanced security, replacing the existing Clearing House Interface (CHI). We have implemented a Data Mart for centralised MIS reporting and analytics. Our strong technology backbone enabled us to immediately move most of our staff to Work From Home, when the need arose towards the end of March 2020.



#### **Treasury Operations**

Treasury primarily focuses on funds management and managing statutory reserve ratios comprising Cash Reserve Ratio (CRR), Statutory Liquidity Ratio (SLR) and Liquidity Coverage Ratio (LCR). Treasury manages liquidity risk by maintaining sufficient liquidity under the LCR framework set out by ALCO. Investments in SLR securities and non-SLR securities are maintained in compliance with regulatory norms as well as our Treasury and Investment Policy.

Treasury is active in SLR trading and investments, generating incremental revenue in addition to interest income earned with a focus on maximising portfolio yield. Treasury also participates in the equity primary market, focusing on additional revenue generation and diversification. During FY21, Treasury raised funds using a mix of instruments such as Certificates of Deposit (CDs), Term Money, Inter Bank Participatory Certificates (IBPCs) and refinance from financial institutions at optimal cost.

Treasury functions as our interface for market counterparts and has successfully leveraged excellent rapport built up with them, to aid in fund raising and other activities. Treasury also closely works with the Liabilities team to aid deposit mobilisation, while optimising cost of funds and seeking to broadbase our liabilities profile. Treasury function has raised borrowings of ₹3,460 crores at an average rate of 5.56% as against the average funding cost of 7.34% for the year.



#### Risk Management

Managing risk is fundamental to the financial services industry, in general and in particular, to banks. It is a basic key to ensure sustained profitability and stability. While risks are assumed after appropriate considerations, some risks may arise due to unintended consequences of internal actions or external events. The Bank views risk management as one of its core competencies and tries to ensure that risks are identified, assessed and managed in a timely manner. The Bank's Risk Management framework aligns risk and capital management to business strategies, aimed to protect its financial strength, reputation and ensures support to business activities for adding value to customers while creating sustainable shareholder value.

The Bank has an independent integrated risk management vertical whose functions include credit risk, market risk, assets liabilities management (ALM), operational risk and information security risk functions. The risk function is headed by the Chief Risk Officer (CRO), who reports to the MD & CEO of the Bank. The Risk Management Committee (RMC) of the Board is responsible for overall governance framework for the risk management of the Bank. The RMC of the Board is supported by various management level committees - Executive Risk Management Committee, Asset Liability Committee, Credit Risk Management Committee, Operational Risk Management Committee and Information Security & Cyber Risk Committee. During the year, the Risk Management function performed creditably taking on board the new issues arising from the effects of COVID-19. Assessment of liquidity and other risks was carried out on daily, fortnightly and monthly intervals and reported to the Board, as a monitoring and decision support information base.



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Directors' Report

## Management Discussion & Analysis (MD&A)



The Bank is committed to adhering to the highest standards of regulatory compliance, governance and ethics. The Compliance Department, headed by the Chief Compliance Officer (CCO), functions as an independent unit to assist the Management team in identifying compliance risks across the Bank and mitigating them by framing appropriate policies, procedures, and oversight. The Compliance Department also provides advisory support by reviewing policies and products rolled out by the Bank and has in place the required framework for transaction monitoring and testing the implementation of regulations. It also oversees Governance structures and handles regulatory relationships, including proactively engaging with the regulators for industry-level initiatives.

During the year, the Bank met with the RBI and SEBI compliance requirements with respect to listing of its shares on the stock exchanges.



#### Internal Audit

The Bank's Internal Audit function provides independent assurance to the Board of Directors on an ongoing basis on the quality and effectiveness of its internal controls, risk management, governance systems and processes. The Internal Audit Department undertakes various audits such as Risk Based Internal Audit [RBIA] of the branches, Credit Audit, Revenue Audit, Information System Audit, Thematic Audits and Management Audit of the Head Office Departments. Concurrent Audit is being carried out for various areas like Treasury operations, KYC compliance, Payroll, Operations of central processing units, other expenditure etc., based on the risk assessment and regulatory requirements. Despite the restricted mobility during the year, Internal Audit was carried out diligently and the reports were reviewed at appropriate levels and remedial actions taken.



The Human Resources (HR) function at Equitas aims to equip the Business and Functional Leaders with products, processes and services which enable them to achieve relevant objectives through appropriately skilled manpower. Equitas' people philosophy rests on the pillars of Employee Care and Employee Connect. The HR function is at the forefront of developing and nurturing the organisation culture.

Equitas needed to create a safe environment for employees to deliver to their full potential. The twopronged approach of Employee Care and Employee Connect stood us in good stead especially during the pandemic, giving confidence to the employees. Our practices and processes are well geared to make significant impact in our business deliverables. The financial industry, the contract between the customer and the Bank is based on trust. Being a retail-oriented organisation, where the customer base is largely singular individual or family, each of our employees are true brand ambassadors of our Bank, delivering trust at the remotest corners of Tamil Nadu and across 16 other states of India.

The Bank ended the year with a manpower strength of 16,556. Women employees constitute 10% of the total workforce of the Bank. In line with our mission of creating the most valuable bank for all our stakeholders, we focussed on balancing growth and profitability while improving efficiency across all our channels. We are focused to become a digital-led Bank and towards this end we have hired people in Technology and Digital channels from premier Banks. The Leadership team was strengthened with the appointment of Retail Assets & Mortgages Head and Operations Head. A great part of the story is that we have had over 3,800+ new hires this year of which about 48.5% are through employee referrals, a testimony to the pride our employees have in our Bank.

Our people, their diverse skill sets, proven expertise, and deep industry knowledge constitute our human capital. We have created a culture of continuous learning and improvement, which further augments our ability to acquire, retain and better serve our diverse customer base. Some of the key talent development interventions are Partnership with SkillSoft (Percipio), a global leader in Corporate Learning for Leadership & Business Skills Training. We engaged with reputed institutes like the Manipal Institute of Banking and Disseminare Consulting to conduct specialised training for our employees. Custom in-house programmes such as effective team handling skills, e-mail etiquette, interviewing skills, conducting effective daily huddles, grooming and communication awareness are provided to target groups. The Senior Leadership team also underwent specialised courses conducted by premier institutes like MIT, INSEAD, Kellog, Moody's, among others.

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### Management Discussion & Analysis (MD&A)

#### **Initiatives during FY21**

- Byte-sized learning through Mobile Learning Platform
- Leveraged Learning Management System (LMS) through SAP SuccessFactors
- Created a library of customised content for various functions and made it available online
- Introduced Professional Development Programme (PDP) to encourage employees to build capabilities and competence (technical and functional), in line with their role requirements

We clocked a total of 4,22,000+ man-hours through VC learning and 80+ e-Learning modules in the functional, technical and behavioural space covering all our employees during FY21. Providing effective training to geographically dispersed staff, especially during these challenging times, served the dual purpose of skill enhancement and engagement. The Learning team actively worked with Business leaders to ensure that training initiatives continue smoothly.

FY21
11,485
1,235
119

<sup>\* 1,235</sup> is included in 11,485

Our Performance and Reward Management system is based on the values of Fair and Transparent and Pride of Performance. Our High Achiever's Club (HAC) had 661 employees with consistently high performance ratings for three years. During FY21, we also showcased these employees through Limelite. Going forward, the focus of our HR team will be on onboarding and retaining a talent pool that delivers consistent performance in line with organisational expectations. Equitas Bank is built on the bedrock of a values-based culture. The Culture team conducted 166 workshops covering over 2,543 employees in FY21 to institutionalise and internalise our mission and core values.

#### Response to COVID-19

The COVID-19 crisis was not only disruptive but also created a 'Big Reset' in the way we work, as quick and responsive action was necessary to keep the crisis from escalating into a disaster. The Special Task Force comprising Chief People Officer, Chief Technology Officer and Chief Risk Officer along with the Senior Leadership Team swung into action to ensure Business Continuity. The team focused on the following four key levers to help leaders and teams navigate through the pandemic and recovery. It may be pertinent to note that we are classified as essential services.

- 1. Gearing up for the new normal and business continuity
- 2. Re-imagining business strategy and business model
- 3. Timely and regular communication with the team
- 4. Leading with compassion/demonstrating empathy







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## Management Discussion & Analysis (MD&A)



## Corporate Social Responsibility

The Mission of Equitas Group is 'Empowering through Financial Inclusion'. In line with this Mission, besides providing finance on reasonable terms to those who are not effectively serviced by the mainstream financial institutions, Equitas has developed a wide range of initiatives towards improving the quality of life of its low-income constituents. These initiatives are carried out through a 'not-for-profit' Trust – Equitas Development Initiatives Trust (EDIT) established by the Company.

As per the CSR Policy, contributions up to 5% of Net Profit in each financial year, subject to minimum contribution stipulated under the Companies Act, 2013, are made to EDIT to carry out CSR initiatives.

#### Highlights of CSR activities

- Managing eight schools (seven owned schools and one belonging to the VSKD Trust) total student strength for the 2019-20 academic year stands at around 5,700
- · Skill development of women through training in tailoring and embroidery, doll making, artificial jewellery making, candle making, etc.
- Pavement dwellers rehabilitation programmes (Equitas Birds Nest)
- · Placement coordination for unemployed youth of low income communities by networking with employers through job fairs
- Conducting primary health camps through tie-ups with hospitals







Activity	FY21	Cumulative
No. of eye-camp participants [A]	34,345	25,33,937
No. of spectacles [free of cost]	599	1,17,163
No. of cataract operations [free of cost]	134	32,654
People covered in other Medical camps [B]	2,17,541	38,25,880
Total [Eye camps + Med. Camps] [A]+[B]	2,51,886	63,59,817
Participants in skill training programmes	12,617	5,62,570
No. of people accessing Health Helpline	139	32,195
Placements for Unemployed youth - Nos. placed	11,638	1,98,725
Swasth Mahila Health Education - No. of women covered	12,360	2,80,580
Pavement Dwellers Rehabilitation programme – No. families rehabilitated	110	2,101

Emerging Stronger. Together

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## Management Discussion & Analysis (MD&A)

In addition, the Bank through its Micro Finance loan programmes supported about 22,305 persons with disabilities during FY21 and cumulatively over 73,154 persons. Of these, 13,502 visually challenged persons were supported during the year, cumulatively 21,317. Encouraged by this inclusive model, we have also recognised 208 transgender people in the women's group.



#### Outlook

Economic prospects remain highly uncertain one year into the pandemic. Economic revival and sustained growth will depend on an effective control of the pandemic that would permit economic activities. The recent surge in infections along with localised and regional lockdowns could dampen the recent improvement in demand situation and delay the return to normalcy.

We primarily focus on the micro and small enterprises that belong to the underbanked and unbanked segment of the society. These tiny enterprises mostly engage in the non-discretionary consumption sectors that have shown resilience to economic cycles in the past and also during the pandemic. These customer segments were the quickest to recover post the lifting of lockdowns. As these enterprises reopen and generate cash flows, we are optimistic about sustaining growth, maintaining our asset quality, and continuing on our journey of driving financial inclusion.

#### **Cautionary Statement**

Statements made in this MD&A describing the Bank's objectives, projections, estimates, general market trends, expectations, etc., may constitute 'forward looking statements' within the ambit of applicable laws and regulations. Actual results could differ materially from those suggested by the 'forward looking statements' as those statements involve a number of risks, uncertainties and other factors. These risks and uncertainties include, but are not limited to, our ability to successfully implement our strategies, future levels of non-performing advances, growth and expansion, the adequacy of our allowance for credit losses, our provisioning policies, technological changes, regulatory changes, investment income, cash flow projections, our exposure to market risks, uncertainties arising out of the COVID-19 pandemic or other risks.

For and on behalf of the Board of Directors

Place: Chennai Date: June 01, 2021 P.N. Vasudevan

MD & CEO

Arun Ramanathan

Chairman

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## **Directors' Report**

TO The Members **Equitas Small Finance Bank limited** 

Your Directors have pleasure in presenting the Fifth Annual Report together with the audited accounts of the Bank for the financial year ended March 31, 2021 (FY 2020-21).

#### 1. Financial Results

The summary of Bank's financial performance for the FY 2020-21 compared to the previous year 2019-20 is given below:

			(₹in lakhs)
	For the	For the	
Particulars	Year ended	Year ended	Y-o-Y %
	March 31, 2021	March 31, 2020	
Deposits & Other Borrowings	20,55,729.17	15,92,327.91	29.10%
Advances	16,84,794.67	13,72,824.15	22.72%
Total Income	3,61,246.79	2,92,779.55	23.39%
Operating Profits (Profits before Provision, Depreciation and Taxation)	96,301.96	69,403.33	38.76%
Less: Depreciation	7,643.32	9,645.45	(20.76%)
Less: Provision and contingencies	37,531.96	24,663.85	52.17%
Less: Provision for Taxation	12,704.36	10,730.49	18.39%
Net Profit	38,422.32	24,363.54	57.70%
Add: Profit brought forward from previous year	64,313.84	46,800.88	37.42%
Total Profit Available for Appropriation	1,02,736.16	71,164.42	44.36%
Appropriations			
Transfer to Statutory Reserve	9,605.58	6,090.89	57.70%
Transfer to Special Reserve	742.44	483.39	53.59%
Transfer to Capital Reserve	2,366.08		
Transfer to/ (from) Investment Reserve	0	0	
Transfer to/ (from) Investment Fluctuation Reserve	198.20	276.30	(28.27%)
Proposed Dividend	0	0	
Tax including Surcharge and Education cess on Dividend	0	0	
Balance carried over to Balance Sheet	89,823.86	64,313.84	39.66%

#### 2. Dividend

The Reserve Bank of India (RBI) vide its notification reference RBI/ 2021-22/ 23/ DOR.ACC.REC.7/ 21.02.067/ 2021-22 dated April 22, 2021, stated that in view of the continuing uncertainty caused by the ongoing second wave of COVID-19 in the country, it is crucial that banks remain resilient and proactively raise and conserve capital as a bulwark against unexpected losses. While allowing banks to pay dividend on equity shares at the half of that permitted vide circular dated May 4, 2005, the said circular requires the Board of Directors of the Bank to consider projected capital position and requirements, adequacy of provisions, etc., before deciding upon payment of dividend. Accordingly, considering the need to preserve capital in these uncertain times, the Board did not recommend any dividend for the financial year ended March 31, 2021.

#### 3. Transfer to Reserves

As per the requirement of RBI Regulations, the Bank has transferred the following amount to various reserves during FY 2020-21

Amount transferred to	₹in lakhs
Statutory Reserve	9,605.58
Special Reserve	742.44
Capital Reserve	2,366.08
Investment Fluctuation Reserve	198.20

#### 4. Deposits

Being a Banking Company, your bank receives and accepts deposits. The details of the deposits are enumerated in the financial statements for FY 2020-21.

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## Directors' Report (Contd.)

#### 5. Capital Adequacy

The Capital Adequacy ratio stood at 24.18% as on March 31, 2021 as against the minimum requirement of 15% stipulated by RBI. The Net Worth of the Bank as on the said date was ₹3,39,634.11 lakhs.

#### 6. Material changes after the Balance Sheet Date 9. as at March 31, 2021

There have been no material changes and commitments between the end of FY 2020-21 and the date of this report, affecting the financial position of the Bank except the impact of COVID-19 pandemic and enforced lockdown on the business of the Bank, details of which are covered under Management Discussion & Analysis, forming part of this Report.

### 7. Share Capital

through an Initial Public Offer (IPO) to meet the the terms and conditions of the grant of Small Finance Bank (SFB) license. The Equity Shares of the Bank were listed on BSE Limited and National Stock Exchange of India Limited on November 2, 2020.

The Bank has also allotted in aggregate 10,28,164 Equity Shares to employees of the Bank under the ESFB Employees Stock Option Scheme, 2019.

Except for the above, there is no capital infusion and as on March 31, 2021, total paid up share capital stood at ₹11,39,27,82,500 (One thousand One Hundred and thirty nine crores twenty seven lakhs eighty two thousand five hundred) comprising of 1,13,92,78,250 equity shares of ₹10 each

#### 8. Information about Financial Performance / Financial Position of the Subsidiaries. **Associates and Joint Venture Companies**

The Bank does not have any subsidiaries, associates and Joint Venture Companies.

#### **Operational highlights**

The details of operations and state of affairs are given in the Management Discussion and Analysis [MD&A] Report.

#### 10. Management Discussion and Analysis, Report on Corporate Governance and Business **Responsibility Report**

The enclosed MD&A Report, Report on Corporate Governance and Business Responsibility Report form part of this Report.

### During the year, the Bank has raised ₹28,000 lakhs 11. Corporate Social Responsibility (CSR)

The Bank has laid down a Corporate Social Responsibility (CSR) Policy, which is available on our website. A CSR Committee of the Board has been set up to recommend CSR contributions, monitor and review progress of CSR activities. In accordance with the Policy, the Bank contributes higher of 5% of its net profits or 2% of average net profits made during the preceding three financial years to Equitas Development Initiatives Trust (EDIT) and Equitas Healthcare Foundation (EHF), registered public charitable trusts for carrying out CSR activities on its behalf. A report on Corporate Social Responsibility is enclosed as Annexure I.

#### 12. Listing of Equity Shares of the Bank

During the year the Equity Shares of the Bank got listed on November 2, 2020 to meet the terms and conditions of the grant of Small Finance Bank (SFB) license. The Equity Shares of the Bank were listed on BSE Limited and National Stock Exchange of India Limited on November 2, 2020. The entire proceeds of the IPO of the Bank have been utilized in the manner specified in the prospectus, as detailed in Schedule no. 1 of the financial statements for FY 2020-21.

#### 13. Meetings of the Board

During FY 2020-21, our Board met Fourteen (14) times. The details of Meetings are given in the Report on Corporate Governance. The maximum interval between any two Meetings did not exceed 120 days, as prescribed in the Act.

### 14. Directors and Key Managerial Personnel

As on the date of this Report, the Bank has Ten Directors out of which there are nine Independent Directors including a Woman Independent Director.

#### **Change in Directors**

14.1 Section 152 of the Act provides that two-thirds of the total number of Directors are liable to retire by rotation out of which one-third shall retire from office at every AGM. In terms of Section 149(13), the provisions of retirement of Directors by rotation shall not be applicable to Independent Directors and an Independent Director shall not be included in the total number of Directors liable to retire by rotation.



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## Directors' Report (Contd.)

The Bank has only one Director viz., Mr. P N Vasudevan, MD & CEO liable to retire by rotation. Mr. P N Vasudevan will retire in the ensuing AGM of the Bank and being eligible, offers himself for reappointment. The Directors recommend his re-appointment and the same is being placed for approval of the shareholders at the ensuing Annual General Meeting.

14.2 During the year, Ms. Lalitha Lakshmanan, Independent Director and Mr. Nagarajan Srinivasan, Non-executive, Non-Independent Director resigned from the Board citing personal reasons w.e.f. July 1, 2020 and November 17, 2020, respectively.

The Board of Directors place on record their appreciation for the valuable services rendered by Ms. Lalitha Lakshmanan and Mr. Nagarajan Srinivasan during their tenure as Directors of the Bank.

14.3 The Board of Directors of the Bank at its Meeting held on November 9, 2020, appointed Mr. Ramesh Rangan as Additional Director (Independent) of the Bank w.e.f. close of business hours of November 09, 2020.

The Bank has familiarised the Independent Directors of the Bank of their roles and responsibilities in the Bank, nature of industry in which the Bank operates, business model of the Bank, etc. The details of the familiarisation programme imparted to Independent Directors are available on the website of the Bank link.

The terms and conditions of appointment of 17. Independent Directors are also available on the website of the Bank, www.equitasbank.com

The appointment of Independent Director during the year was made with satisfaction of the Board after ascertaining the integrity, expertise, experience and proficiency of the Directors. Appropriate resolution recommending his appointment as Independent Director for a period of five years with effect from November 9, 2020 is placed for approval of shareholders at the ensuing Annual General Meeting.

There were no change in the Key Managerial Personnel during the year.

#### 15. Declaration from Independent Directors

The Board has received declarations from the Independent Directors as required under Section 149(7) of the Act and the Board is satisfied that the Independent Directors meet the criteria of independence as mentioned in Section 149(6) of the Act.

#### 16. Evaluation of Board Performance

The performance of the Board, Committees of the Board, Chairman, Individual Directors & the Key Managerial Personnel, were evaluated on the basis of criteria as approved by the Board for the FY 2020-21. All the Directors were provided the criteria for evaluation and forms, which were duly filled. The feedback from the Directors was collated and were shared with the respective Directors and feedback relating to the Committees and the Board were discussed in the Board.

#### Policy on Directors' appointment, remuneration and other details

Pursuant to the provisions of Section 178 of the Companies Act, 2013, the Bank has formulated and adopted a Policy on selection of Directors and Remuneration, which are disclosed in our website, www.equitasbank.com.

#### 18. Directors' Responsibility Statement

The Board of Directors of the Bank, to the best of their knowledge and belief confirm that:

- in the preparation of the annual accounts for the year ended March 31, 2021, the applicable accounting standards have been followed along with proper explanation relating to material departures,
- ii) such accounting policies as specified in Schedule 17 to the Financial Statements have been selected and applied consistently and judgements and estimates have been made that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Bank as at March 31, 2021 and of the profit of the Bank for the year ended on that date,
- iii) proper and sufficient care has been taken for maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013 for safeguarding the assets of the Bank and for preventing and detecting frauds and other irregularities,
- iv) annual accounts have been prepared on a going concern basis,



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- internal financial controls to be followed by the Bank were laid down and that the same were adequate and were operating effectively, and
- vi) proper systems to ensure compliance with the provisions of all applicable laws was in place and the same were adequate and operating effectively.

#### 19. Key Managerial Personnel (KMP)

There were no changes in KMPs during the Financial Year 2020-21. As at March 31, 2021, the Bank had the following KMPs:

S. No.	Name of the Key Managerial Person	Designation	
1	Mr. P N Vasudevan	MD & CEO	
2	Mr. Sridharan N	Chief Financial Officer (CFO)	
3	Mr. Sampathkumar K R	Company Secretary (CS)	

#### 20. Overall Remuneration:

Details of all elements of remuneration of all the Directors are given in the Corporate Governance Report. The Non-Executive Directors of the Bank are not entitled to stock options.

Details of remuneration as required under Section 197 (12) of the Companies Act, 2013 read with Rule 5 of Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 are given below.

The ratio of remuneration of each Director to median employee

(i) Ratio of Remuneration of Each Director with Median

Employees Remuneration.	remuneration is as below:	, ,	
• ,	Chairman	4.72 : 1	
	Chairman, Audit Committee	3.54 :1	
	MD & CEO	50.93:1	
	Mr. Ramesh Rangan (who joined on November 9, 2020)	1.92 :1	
	Other Directors except Mr. Nagarajan Srinivasan**	2.36:1	
	** Mr. Nagarajan Srinivasan, resigned Director had waived to receive remuneration payable to him as a Director of the		
(ii) the percentage increase in remuneration of each Director, Chief Financial Officer, Chief Executive Officer, Company	There has been no increase in remuneration* of Indepe Directors during FY 2020-21 as compared to FY 2019-20.		
Secretary or Manager, if any, in the financial year;	The increase in remuneration of Key Managerial Person provided below:	nel is	
	Chief Executive Officer - Nil#		
	Chief Financial Officer – 6%		
	Company Secretary - 6%		
	*does not include sitting fees		
	#excluding the variable pay component as the separate ap needs to be made to RBI every year seeking approval. Duri year 2020-21, the Board approved an increase in remunera MD & CEO, to align the same with RBI Circular dated Nove 2019. The proposal is submitted to RBI and awaiting appro	ng the ition of mber 4,	
(iii) the percentage increase in the median remuneration of employees in the financial year;	3.03%		
(iv) the number of permanent employees on the rolls of the Bank as on March 31, 2021	16,556		
(v) Average percentage increase already made in the salaries of employees other than the managerial personnel in the	There was no increase in the remuneration of manageri viz, MD & CEO during FY 2020-21.	al person	
last financial year and its comparison with the percentile increase in the managerial remuneration and justification thereof and point out if there are any exceptional circumstances for increase in the managerial Remuneration.	The average percentage increase in salaries of employed than the managerial personnel in the last financial year 8.6%.		
(vi) affirmation that the remuneration is as per the remuneration policy of the Bank.	The remuneration is as per the Remuneration Policy of t	the Bank.	

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In accordance with Section 136 of the Act, the report 22. Ratings of Debt Instruments and accounts is being sent to the Members and others entitled thereto, excluding the statement prescribed under rule 5(2) and 5(3) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014. The aforesaid information is available for inspection at the registered office of the Bank during the business hours on working days of the Bank. If any member is interested in obtaining a copy, such member may write to the 23. Auditors Company Secretary in this regard.

#### 21. Whistle Blower Policy/ Vigil Mechanism

The Bank has adopted a Whistle Blower Policy and Vigil Mechanism in compliance with the relevant provisions of Companies Act, 2013 and Rules thereunder and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. This Policy provides an opportunity to address concerns of employees & Directors relating to fraud, malpractice or any other activity or event which is against the interest of the Bank or society as a whole. The Policy is available in the Bank's website, https://www.equitasbank.com/regulatory-disclosure.php

During the year under review, the Bank received nine complaints under the Whistle Blower Policy of the Bank, all of which were redressed and reported to Audit Committee. The functioning of the Mechanism is reviewed by the Audit Committee from time to time. No employee of the Bank has been denied access to the Audit Committee for raising a whistle blower complaint.

Instrument	Rating	Rating Agency	Amount
Long Term Borrowings	CRISIL A+ Stable	CRISIL Ratings Ltd	₹600 crores
Non-Convertible Debentures /	CRISIL A+ Stable /	CRISIL Ratings Ltd	₹220 crores
Subordinated Debt	CARE A+ Stable /	CARE Ratings Ltd	
	IND A+ Stable	India Ratings & Research P Ltd	
Certificate of Deposit	CRISIL A1+	CRISIL Ratings Ltd	₹1,000 crores

M/s T R Chadha & Co LLP (TRC), Chartered Accountants, were appointed as Statutory Auditors 24. of the Bank for four years till the conclusion of the eighth Annual General Meeting (AGM) to be held in the year 2024.

RBI has issued a circular on April 27, 2021 providing Guidelines on Appointment of Statutory Auditors of Banks. In accordance with the said circular, for the Bank, the statutory audit should be conducted under joint audit of a minimum of two audit firms. The said circular has also prescribed eligibility requirements for being appointed as statutory auditors of the banks.

Subject to approval of RBI and shareholders and after ascertaining their eligibility under applicable statutes, notifications and rules thereunder including the aforesaid RBI Circular, the Board of Directors in the Meeting held on April 29, 2021 has approved the appointment of existing Statutory Auditors – TRC as one of the joint auditors of the Bank for FY 2021-22 to hold office from the conclusion of the ensuing fifth AGM of the Bank scheduled in the year 2021. The Bank is in the process of identifying and seeking approval of RBI for the second joint auditors for FY 2021-22. Upon receipt of RBI approval, necessary resolutions for appointment of joint auditors

will be placed for approval of shareholders at the ensuing AGM.

#### **Details of Employee Stock Options Scheme** (ESOS)

The Bank, pursuant to the resolutions passed by the Board and the Shareholders of the Bank on January 31, 2019, adopted the ESFB Employee Stock Option Scheme (ESOS), 2019. The Bank has amended the ESFB ESOP Plan 2019 pursuant to the resolutions of the Board and Shareholders of our Bank dated November 7, 2019 and November 22, 2019, respectively. The Bank may grant an aggregate number of up to 11,00,00,000 employee stock options under ESOS. The objective is to enable the Bank to attract and retain the best available talent to contribute and share in the growth of the Bank. During the year, the ESFB ESOP plan 2019 was ratified by the shareholders of the Bank post listing as required under SEBI (SBEB) regulations through postal ballot.

The Scheme is administered by the Nomination and Remuneration Committee constituted by the Board of Directors of the Bank.

Information as required under Section 62 of the Act and Rule 12 of the Companies (Share Based



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#### Employee Benefits) Regulations, 2014 (SEBI SBEB Regulations)

Particulars	Total
Number of options granted during the year	96,94,716
Number of options forfeited / lapsed during the year	48,92,349
Number of options vested during the year	3,12,81,672
Number of options exercised during the year	10,28,164
Number of shares arising as a result of exercise of options	10,28,164
Money realized by exercise of options (₹), if scheme is implemented directly by the Company	2,78,52,332
Loan repaid by the Trust during the year from exercise price received	NA
Option Granted but not vested	1,45,55,437
Options Vested but not exercised	2,92,62,683
Options Available for Grant	6,51,59,220

#### Employee Wise details of the options granted to A) Key Managerial Personnel

S. No Name of Employee	Designation	No of options granted	Exercise Price	% of options granted
1 Sridharan N	CFO	Nil	Nil	Nil
2 Sampathkumar KR	Company Secretary	26,960	56	0.27%

B) any other employee who receives a Grant of 27. Information as per Section 134 (3) (q) of the options in any one year, of options amounting to 5% or more of options granted during that year

S. No	Name of Employee	Designation	No of options granted	Exercise Price	% of options granted
Nil	Nil	Nil	Nil	Nil	Nil

during any one year, equal to or exceeding one percent of the issued capital (excluding outstanding warrants and Conversions) of the Company at the time of Grant. - Nil

Other details relating to Stock Options as required under SEBI (Share Based Employee Benefits) Regulations, 2014 are displayed on the Bank's website https://ir.equitasbank.com/reports-andpresentations

#### 25. Secretarial Auditors

The Secretarial Audit Report of M/s B Ravi & Associates, Practising Company Secretaries (C.P. 3318) is enclosed as Annexure - II. The Bank has complied with the applicable Secretarial Standards relating to 'Meetings of the Board of Directors' and 'General Meetings' during the year.

26. Explanations or comments by the Board on every qualification, reservation or adverse remark or disclaimer made by Statutory **Auditors or Secretarial Auditors** 

There are no qualifications, reservations, adverse remarks or disclaimers made either by the Statutory Auditors or Secretarial Auditors.

- Companies Act, 2013 read with Rule 8 of the Companies (Accounts) Rules, 2014
  - 27.1 During FY 2020-21, the Bank had no activity relating to conservation of energy or technology absorption.
  - 27.2 During FY 2020-21, the Bank had incurred foreign currency expenditure of ₹37.97 lakhs.

#### identified employees who were granted option, 28. Particulars of contracts or arrangements with **Related Parties**

During FY 2020-21, there were no transactions requiring reporting under Section 188(1) of the Act in Form AOC-2.

#### 29. Details in respect of frauds, if any, reported by Auditors:

There have been no frauds reported by Auditors during FY 2020-21.

#### 30. Risk Management

The Bank has formulated and adopted a robust Risk Management framework. The Bank has also constituted Risk Management Committee of the Board, which periodically reviews the risks faced by the Bank and the practices/ processes followed to manage them. Details of the same are covered in the MD&A report.

#### 31. Internal Financial Controls

The Bank has clear delegation of authority and standard operating procedures, which are reviewed periodically by the Audit Committee. These measures help in ensuring adequacy of internal financial controls commensurate with the nature and size of operations of the Bank. The Board also reviews the adequacy and effectiveness of the Bank's internal financial controls with reference to the financial statements. The procedures and internal controls relating to the latter provide reasonable assurance on the preparation of financial statements and the reliability of financial reporting. The Bank also ensures that the internal controls are operating effectively.

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#### 32. IND AS Implementation

The Ministry of Corporate Affairs (MCA), Government of India has notified the Companies (Indian Accounting Standards) Rules, 2015 on February 16, 2015. Further, a Press Release was issued by MCA on January 18, 2016 outlining the roadmap for implementation of Indian Accounting Standards (IND AS) converged with International Financial Reporting Standards (IFRS) for banks. Banks in India were required to comply with the Indian Accounting Standards (IND AS) for financial statements for accounting periods beginning from April 1, 2018 onwards, with comparatives for the periods ending March 31, 2018 or thereafter.

On April 5, 2018, the RBI has announced deferment of implementation date by one year for scheduled commercial banks. Subsequently, on March 22, 2019. RBI has deferred implementation of Ind AS for banks until further notice, pending necessary legislative amendments to the Banking Regulation 35. Depository System Act, 1949. The same is yet to be notified.

#### 33. Loans / Guarantees / Investments

Pursuant to Section 186 (11) of the Companies Act, 2013, the provisions of Section 186 of Companies Act, 2013, except sub-section (1), do not apply to a loan made, guarantee given or security provided

by a Banking Company in the ordinary course of business. The particulars of investments made by the Bank are disclosed in Schedule 8 of the Financial Statements as per the applicable provisions of Banking Regulation Act, 1949.

#### 34. Disclosure under the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act. 2013

The Bank has in place, a Policy on Prevention of Sexual Harassment at Workplace in line with the requirements of the Sexual Harassment of Women at Workplace (Prevention, Prohibition & Redressal) Act, 2013. Internal Complaints Committee has been set up for redressal of complaints. During FY 2020-21, six complaints were received under the Policy out of which five complaints were resolved during the year. The one pending complaint has since been resolved.

As the Members are aware, the Bank's Equity Shares are tradable in electronic form. As on March 31, 2021, out of the Bank's total equity paid up share capital comprising of Equity Shares, only 130 equity shares were in physical form and the remaining shares were in electronic form. In view of the numerous advantages offered by the Depository

- System, the Members holding shares in physical form are advised to avail themselves of the facility of dematerialisation.
- **36.** The Annual Return MGT-7 as required under the Act is available at the website of the Bank, https://ir.equitasbank.com/shareholder-services/.
- 37. There have been no significant and material orders passed by the Regulators or Courts or Tribunals impacting the going concern status and the future operations of the Bank.

#### **Acknowledgement**

The Directors are grateful to RBI, other Government and Regulatory Authorities, other Banks and Financial Institutions for their support and guidance. The Directors gratefully acknowledge the excellent relationship with the Board of the Holding Company and the guidance provided to the various activities of the Bank. The Directors also place on record their sincere thanks to its valued constituents for their support and patronage. The Board also expresses its deep sense of appreciation to all the employees of the Bank for their unstinted commitment to the growth of the Bank.

For and on behalf of the Board of Directors

P N Vasudevan Place: Chennai **Arun Ramanathan** Date: June 01, 2021 MD & CEO Chairman

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#### Corporate Social Responsibility (CSR) Report

[Pursuant to clause (o) of sub-section (3) of section 134 of the Act and Rule 9 of the Companies (Corporate Social Responsibility) Rules, 2014]

#### 1. A brief outline on the Bank's CSR policy

CSR Policy of the Bank is available on our website, www.equitasbank.com. As per the CSR Policy, the Bank makes contribution upto higher of 5% of its net profits of the immediately preceding financial year or 2% of average profits of the Bank for the past three years for undertaking such CSR projects or activities as specified by CSR Committee from time to time. The oversight of Projects undertaken by implementing agencies, is done by the CSR Committee and the Board. A brief note on various projects undertaken by the Bank is enclosed as annexure.

#### 2. The Composition of the CSR Committee is as follows:

S No	Name of the Director	Designation/ Nature of directorship	No of Meetings of CSR Committee during the year	No of Meetings attended
1	Ms. Tabassum Inamdar	Independent Director	4	3
2	Mr. Sridhar Ganesh	Independent Director	4	4
3	Mr. Srinivasan N	Independent Director	4	4
4	Mr. Navin Puri	Independent Director	4	4
5	Mr. P N Vasudevan	MD & CEO	4	4

Apart from approving the budget, the CSR committee reviews the progress of CSR projects and activities every quarter. Some of the Directors have in the past years visited the CSR projects to gain personal insights and assess the quality of outputs and outcomes.

- 3. The web-link where composition of CSR Committee, CSR Policy and CSR Projects approved by the Board are disclosed on the website of the Bank https://equitasbank.com/education
- 4. Provide the details of Impact assessment of CSR projects carried out in pursuance of sub-rule (3) of rule 8 of the Companies (Corporate Social responsibility Policy) Rules, 2014, if applicable (attach the report).

No impact assessment was carried out during the financial year 2020-21. It is intended to carry out impact assessment of key projects once in three years. The last such study was conducted for the period 2016-18. A brief synopsis of the same is included in the annexure to this report. Similar such impact assessment would

be conducted for the period 2019-2021 once the pandemic eases and life returns to normalcy.

 Details of amount available for set off in pursuant of sub-rule (3) of rule 7 of Companies (Corporate Social Responsibility) Rules, 2014 and amount required for set off for the financial year, if any

S No	o Financial Year	Amount available for set-off from preceding financial year (₹in lakhs)	Amount required to be set-off for the financial year, if any (₹in lakhs)
1	2019-20	959.45	Not applicable
2	2018-19	660.36	Not applicable
3	2017-18	Nil	Not applicable

## 6. Average net profit of the Bank for last three financial years

Particulars	₹in lakhs
Profit - 2019-20	36,447.01
Profit - 2018-19	33,259.73
Profit - 2017-18	4,639.80
Average Profit for CSR purpose	24,782.18

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### 7. CSR Obligation for the financial year

Particulars	₹in lakhs
2% of average profits for the past three years	495.64
Surplus arising out of the CSR projects or programmes or activities of the previous financial years.	Nil
Amount required to be set off for the financial year, if any	Nil
Total CSR obligation for the financial year (a + b - c).	495.64

### 8. CSR Expenditure during the year

### a) CSR Amount spent or unspent for the financial year

Total Amount spent for the financial year (₹in lakhs)	Amount Unspent (₹in lakhs)							
	Total Amount transferred to	Unspent CSR Account	Amount transferred to any fund specified under Schedule VII as per second					
Total Amount spent for the infancial year (thriakis)	as per section	135(6)	provi	son to section 135(5).				
	Amount	Date of Transfer	Name of fund	Amount	Date of Transfer			
	Nil	NA	Nil	Nil	NA			

### b) Details of CSR amount spent against ongoing projects for the financial year

(2)	(3)	(4)	(5)		(6)	(7)	(8)	(9)	(10)	(11)	(12)
Name of project		Local Area (Y/N)	Location o	f project	Project duration	Amount allocated (₹ lakhs)	in current	transferred		•	ency
			State	District					Direct	Name	CSR Number
Hospital construction	Health care	Y	TN	Kanchipuram	2020-21 to 2023-24	1,356.00	197.46	NA	NA	Equitas Healthcare Foundation	CSR00002381
						1,356.00	197.46				
	Name of project Hospital	Name of project  Item from list of activities in Sch VII  Hospital  Health care	Name of project	Name of project    Item from list of activities in Sch VII	Name of project    Item from list of activities in Sch VII	Name of project    Item from list of activities in Sch VII   Local Area (Y/N)   Location of project   Project duration	Name of project    Item from list of activities in Sch VII   Local Area (Y/N)   Location of project   Project duration   Amount allocated (₹ lakhs)	Name of project  Item from list of activities in Sch VII (Y/N)  Example 1	Name of project ltem from list of activities in Sch VII V/N)  Local Area (Y/N)  Local Area (Y/N)  Location of project ltem from list of activities in Sch VII V/N)  State District  Hospital Health care Y  TN Kanchipuram 2020-21 to 2023-24 1,356.00 197.46 NA construction  Amount spent transferred financial year to unspent CSR Account 2020-21 to 2023-24 1,356.00 197.46 NA	Name of project   Item from list of activities in Sch VII   Cocal Area (Y/N)   Location of project   Location of project   Location of project   Project duration   Amount allocated (₹ lakhs)   Item from list of activities in Sch VII   (Y/N)   Location of project   Location of project   Project duration   Amount spent in current financial year (₹ lakhs)   CSR Account   CSR Account   CSR Account   Direct or the construction   CSR Account   CSR Acco	Name of project   Item from list of activities in Sch VII   V/N)   Location of project   Local Area (Y/N)   Location of project   Project duration   Project duration   Amount allocated (₹ lakhs)   Amount spent transferred financial year (₹ lakhs)   CSR Account   CSR Account   Direct or through implementing agree (Takhs)   Direct or through implementing

The unspent amount on the ongoing project would be utilized by the implementing agency within the next three financial years.

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c)	Details of CSR Amount spent against of	other than ongoing project for the Financial Yea	r
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	(3)	(4)	(5)		(6)	(7)	(8)	(9)
oject	Item from list of activities in Sch VII	Local Area (Y/N)	Location of	f project	Amount spent for the project (₹lakhs)	Mode of Implementation Direct or through implementing agency		
			State	District		Direct	Name	CSR Number
urukul School - Trichy	Education	Υ	TN	Trichy	80.80	Implementing	Equitas	CSR00001339
urukul School - Dindigul	Education	Υ	TN	Dindigul	63.91	agency	Development	
urukul School - Coimbatore	Education	Υ	TN	Coimbatore	51.40		Initiatives Trust	
urukul School - Salem	Education	Υ	TN	Salem	2.59			
urukul School - Karur	Education	Υ	TN	Karur	64.52			
urukul School - Cudddalore	Education	Υ	TN	Cudddalore	39.59			
urukul School - Kumbakonam	Education	Υ	TN	Kumbakonam	50.32			
ealth Camp	Health care	Υ	TN	Camp	30.67			
		·			383.81			
	urukul School - Trichy urukul School - Dindigul urukul School - Coimbatore urukul School - Salem urukul School - Karur urukul School - Cudddalore urukul School - Kumbakonam	oject Item from list of activities in Sch VII  arukul School - Trichy Education arukul School - Dindigul Education arukul School - Coimbatore Education arukul School - Salem Education arukul School - Karur Education arukul School - Cudddalore Education arukul School - Cudddalore Education arukul School - Kumbakonam Education	oject Item from list of activities in Sch VII Local Area (Y/N)  urukul School - Trichy Education Y urukul School - Dindigul Education Y urukul School - Coimbatore Education Y urukul School - Salem Education Y urukul School - Karur Education Y urukul School - Cudddalore Education Y urukul School - Cudddalore Education Y urukul School - Kumbakonam Education Y	Item from list of activities in Sch VII Local Area (Y/N) Location of State  In Item from list of activities in Sch VII Local Area (Y/N) Location of State  In Item from list of activities in Sch VII Local Area (Y/N) Location of State  Item from list of activities in Sch VII Local Area (Y/N) Location of State  Item from list of activities in Sch VII Local Area (Y/N) Location of State  Item from list of activities in Sch VII Local Area (Y/N) Location of State  Item from list of activities in Sch VII Local Area (Y/N) Location of State  Item from list of activities in Sch VII Local Area (Y/N) Location of State  Item from list of activities in Sch VII Local Area (Y/N) Location of State  Item from list of activities in Sch VII Local Area (Y/N) Location of State  Item from list of activities in Sch VII Local Area (Y/N) Location of State  Item from list of activities in Sch VII Local Area (Y/N) Location of State  Item from list of activities in Sch VII Local Area (Y/N)	Item from list of activities in Sch VII    State   District	Item from list of activities in Sch VII    State   District	Item from list of activities in Sch VII	Item from list of activities in Sch VII Local Area (Y/N)  State District  State District  Direct Name  Implementing agency  Direct Name  Implementing agency  Development Initiatives Trust  Implementing agency  Implementing agency  Development Initiatives Trust  Implementing agency  Implementing agency  Implementing agency  Development Initiatives Trust  Implementing agency  Implementi

### d) Amount spent in administrative overheads

- Nil\*\*

### Amount spent on impact assessment, if applicable - Nil

### f) Total Amount spent by implementing agencies in financial year (b+c+d+e) -(Total CSR contribution to the implementing agencies during the year was ₹1,573 lakhs)

### 9. a. Details of unspent CSR amount for the preceding three financial years

S No Preceding financial year		Amount transferred to Unspent CSR Account under	Amount spent in the reporting financial year ₹in lakhs	Amount transferred to any fun applicable	s per section 135 (6), if	Amount remaining to be spent in the succeeding	
		section 135(6) ₹in lakhs	illiancial year (ill lakiis	Name of fund	Amount ₹in lakhs	Date of transfer	financial year ₹in lakhs
1	2019-20	Nil	NA	NA	NA	NA	Nil
2	2018-19	Nil	NA	NA	NA	NA	Nil
3	2017-18	Nil	NA	NA	NA	NA	Nil

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<sup>\*\*</sup>The expenditure by the Bank incurred on monitoring of CSR activities is not included in the CSR expenditure of the Bank.

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### Annexure -I

Details of CSR amount spent in the financial year for ongoing projects of the preceding financial year(s):

	=	_					
(1)	(2)	(3)	(4)	(5)		(6)	(7)
S No	Name of project	Financial year in which project was commenced	Project duration	Total amount allocated for the project (₹in lakhs)	Amount spent on the project in the reporting financial year (₹in lakhs)	Cumulative Amount spent at the end of reporting financial year (₹in lakhs)	Status of the project – Completed/ ongoing
1	NA						

### 10. In case of creation or acquisition of capital asset, furnish the details relating to the asset so created or acquired through CSR spent in the financial year

There was no asset created or acquired through CSR spend during the financial year

(a) Date of creation or acquisition of capital asset(s)	NA
(b) Amount of CSR spent for creation or acquisition of capital asset	NA
(c) Details of the entity or public authority or beneficiary under whose name such capital asset is registered, their address etc.	NA
(d) details of the capital asset(s) created or acquired including complete address and location of the capital asset	NA

### 11. Specify the reason(s), if the company has failed to spend two percent of the average net profits as per section 135 (5)

Not applicable as the CSR spend of the Bank has always been in excess of the minimum CSR obligation prescribed under the Act.

For and on behalf of the Board of Directors

Place: Chennai P N Vasudevan Ms Tabassum Inamdar
Date: June 01,2021 MD & CEO Chairperson – CSR Committee

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## Annexure to CSR Report – FY 2020-21

#### The mission of Equitas Group is "Empowering through Financial Inclusion".

In line with this mission, besides providing finance at reasonable cost to those who are not effectively serviced by the mainstream financial institutions, Equitas has also developed a wide range of ecosystem initiatives towards improving the quality of life of people belonging to Economically Weaker Sections (EWS) and Low Income Groups (LIG).

These initiatives are carried out through two notfor-profit trusts viz., Equitas Development Initiatives Trust (EDIT) and Equitas Healthcare Foundation (EHF), registered Public Charitable Trusts established by Equitas Holdings Limited.

As per the CSR Policy, the Bank, in addition to carrying out direct CSR activities in the form of conducting health camps, contributes upto 5% of its net profits every year C. to EDIT and EHF to carry on CSR initiatives on behalf of the Bank.

CSR activities carried out by the Bank directly and through the implementing agencies are detailed below:

#### A. Educational Initiatives

Education is a key lever to enable upward social mobility for low-income Self-Help Group members' children. Equitas has rolled out its Gurukul initiatives to "empower children from low income households, through high quality education at affordable cost".

EDIT is currently running seven such schools at Trichy, Dindigul, Salem, Karur, Cuddalore, Coimbatore and Kumbakonam with around 5,270 students. More than three fourths of the students are from Economically Weaker Sections and socially disadvantaged sections of the society.

#### Skill development

Equitas has imparted training to more than 5,62,570 Self Help Group women members in skills such as tailoring & embroidery, agarbathi / candle making, detergent / phenyl manufacturing and preparing processed foods such as pickles & jams. These training programs are structured as week-long programs.

The skill development program has helped to improve the income of the beneficiaries. Studies reveal that 52% of the trained members earn additional supplemental income in the range of ₹500 to ₹2,000 per month using the newly acquired skills.

### Pavement dwellers rehabilitation program (Equitas Birds Nest)

This programme was commenced in 2010 for "Rehabilitation of Pavement Dwellers" in Chennai. Under this program, the Trust pays the rent on their behalf for 6 months during which they are taught livelihood skills and linked to local markets. From the 7th month onwards, they are required to make the rent payment by themselves. These families have attained self sustenance status through this intervention from Equitas. Many people have received Voter ID cards and have applied for ration cards for the first time in their lives. In 2020-21,110 families have been moved into houses, taking the cumulative beneficiaries under the program to about 2,101 families.

Out of these rehabilitated families, under a graduation program, members were formed into a group. After inputs on financial literacy and counselling, following all the regular MF process, MFI loan was sanctioned, 100% collection was observed in those loans till date. Encouraged by this positive response,19 more groups have been included in the program, thus mainstreaming them into the community and fulfilling their dream of economic empowerment.

#### D. Placement Cell:

In another proactive step, Equitas facilitates conduct of job fairs for unemployed youth of lowincome communities, with the help of recruiters and employers. Till date, gainful employment to over 198725 youth has been arranged in companies and retail outlets like textile showrooms, malls, hospitals, BPOs etc.

#### **Health care services**

Equitas understands that access to affordable healthcare is of paramount importance.

- 1. Health Education for Healthy living: A team of 500 women skill trainers have been trained with Technical support from "Freedom from Hunger" to impart Health Education to Members which would help in early detection of non-communicable diseases. Cumulatively imparted to over 2.80 lakhs women.
- 2. Medical Camps: Through a tie up with about 900 hospitals spread across 7 states, Equitas



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### Annexure to CSR Report – FY 2020-21 (Contd.)

conducts nearly 400 medical camps every month, benefiting about 20,000 people every month. Cumulatively nearly 6.35 million people have benefited so far under this program.

- 3. **Hospital Project**: Equitas has identified lack of access to affordable healthcare as a key pain point for the marginalized sections of the society. Accordingly, a separate trust Equitas Healthcare Foundation (EHF) has been established to provide access to affordable healthcare to the underprivileged sections with an emphasis on cancer care. During the year, EHF has initiated the construction of a cancer-cum-multi specialty hospital, which is expected to be completed in the next two to three years.
- 4. **Equitas Sugam Clinics** Equitas has piloted this new service, specifically to address the need among families belonging to Low Income Households (LIH) for doctors' consultation. Under this model at EDIT clinic, a qualified doctor will be available from 10 am to 1 pm. The patient's history is documented and medicines are prescribed as per the need. EDIT is running two such clinics.

#### F. Health care services done directly by the Bank

- 1. Primary Health Care: The Bank has conducted free primary health care medical camps benefiting cumulatively 63,59,871 members so far.
- 2. **Secondary Health Care & Health Help line**: The Bank has also tied up with a large number of hospitals to help our clients get inpatient treatment for serious illnesses at a discount to normal cost. This initiative has benefited nearly 32,195 members.

#### COMPOSITION OF BOARD OF TRUSTEES OF THE TRUSTS AS ON MARCH 31, 2021

Equitas Development Initiatives Trust (EDIT)	Equitas Healthcare Foundation (EHF)
1. Dr. C K Gariyali, IAS (Retd)	1. Mr. Rangachary N, Chairman, Equitas Holdings Limited
2. Mr. M B Nirmal, Founder, Exnora International	2. Dr. Gariyali C K, IAS (Retd)
3. Ms. Jayshree Nambiar, Educationist	3. Mr. P N Vasudevan, MD& CEO, Equitas Small Finance Bank Limited
4. Ms. Sabitha D, I.A.S (Retd.)	
5. Mr. Anoop Jaiswal IPS (Retd)	
6. Mr. P N Vasudevan, MD& CEO, Equitas Small Finance Bank Limited	

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#### Annexure -II

The Members, **EQUITAS SMALL FINANCE BANK LIMITED** CIN: U65191TN1993PLC025280 4th Floor, Phase II, Spencer Plaza, No.769, Mount Road, Anna Salai, Chennai 600002.

#### Dear Members,

Sub: Our Report of even date is to be read along with this letter.

- Maintenance of secretarial record is the responsibility of the management of the company. Our responsibility is to express an opinion on these secretarial records based on our audit.
- 2. We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the Secretarial records. The verification was done to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices followed provide a reasonable basis for our opinion.
- We have not verified the correctness and appropriateness of financial records and books of accounts of the company.
- Wherever required, we have obtained the Management representation about the compliance of laws, rules and regulations and happening of events etc.,
- 5. The compliance of the provisions of Corporate and other applicable laws, rules, regulations, standards is the responsibility of management. Our examination was limited to the verification of procedures on test basis.
- The Secretarial Audit report is neither an assurance as to the future viability of the company nor of the efficacy or effectiveness with which the management has conducted the affairs of the company.

For and on behalf of the Board of Directors

Name of Company Secretary in practice: Dr. B Ravi

FCS No.: 1810 CP No.: 3318 **MANAGING PARTNER** 

**B RAVI & ASSOCIATES** 

Firm Registration Number: P2016TN052400 Name of Company Secretary in practice: Dr. B Ravi

Place: Chennai Date: April 15, 2021

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#### SECRETARIAL AUDIT REPORT

#### FOR THE FINANCIAL YEAR ENDED 31st March 2021

[Pursuant to section 204(1) of the Companies Act, 2013 and Rule no.9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

To The Members, **EOUITAS SMALL FINANCE BANK LIMITED** CIN: U65191TN1993PLC025280 4th Floor, Phase II, Spencer Plaza, No.769, Mount Road, Anna Salai, Chennai-600002.

Dear Members,

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by EQUITAS SMALL FINANCE BANK LIMITED (hereinafter called "the Company"). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating (iv) Foreign Exchange Management Act, 1999 and the the corporate conducts/statutory compliances and expressing our opinion thereon.

Based on our verification of Company's books, papers, (v) minutes, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, We hereby report that in our opinion, the Company has, during the audit period covering the financial year ended on 31st March, 2021 complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minutes, forms and returns filed and other records maintained by the Company for the financial year ended on 31st March, 2021 according to the provisions to the extent applicable of:

- (i) The Companies Act 2013("the Act") and the rules made thereunder issued by the Ministry of Corporate Affairs from time to time;
- (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder;
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
- rules and regulations to the extent of Foreign Direct Investment:
- The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act') as amended to the extent applicable:
  - a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
  - b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;

- c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018:
- d) The Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014;
- e) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008;
- f) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009; (was not applicable to the Company during the period under review)
- g) The Securities and Exchange Board of India (Buyback of Securities), Regulations, 2018; (was not applicable to the Company during the period under review)
- h) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993; (was not applicable to the Company during the period under review)
- The Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

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- (vi) The Following Industry Specific Laws and the rules, regulations, directions, guidelines, circulars and instructions framed thereunder:
  - Reserve Bank of India Act (RBI), 1934, The Banking Regulation Act, 1949 read with the rules, regulations, directions, guidelines, licenses and circulars issued by RBI for compliance by Small Finance Bank;
  - Prevention of Money-Laundering Act (PMLA), 2002 and The Prevention of Money-Laundering (Maintenance of Records, etc) Rules, 2005;
  - Negotiable Instruments Act, 1881.
  - d) Insurance Regulatory and Development Authority of India Act, 1999 read with the rules, regulations and notifications thereon.

We further report that based on the information received, explanations given, process explained, records maintained, statutory compliance and statutory internal audit reports submitted to the Board on quarterly basis, there are adequate systems and processes in the Company commensurate with the size and operations of the Company to monitor and ensure compliance with applicable labour laws, Goods and Service Tax laws and other applicable Laws, rules, regulations and guidelines including the returns to be filed with the Reserve Bank India framed by the statutory authorities from time to time. The Company is regular in making statutory payments and there have been no prosecution or notices issued to the Company or its officers.

clauses of the following:

- (i) Secretarial Standards 1 and 2 issued by The Institute of Company Secretaries of India.
- (ii) The Debt Listing Agreement entered into by the We further report that during the audit period: Company with BSE Limited;
- (iii) The Listing Agreements entered into by the Company with BSE Limited and National Stock Exchange of India Limited.

During the period under review the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc mentioned above.

The Board of Directors of the Company is duly constituted with proper balance of Executive Director(s), Non- Executive Directors and Independent Directors. 2. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act and SEBI (LODR).

Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance, and a system 3. exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting. The company had convened Board and Committee meetings at shorter notice by complying with the requirements 4. of the Act. The company had convened all its meeting of the Committees and Board meeting through Video Conferencing Facility by complying with the requirements of the Act.

We have also examined compliance with the applicable All decisions were taken unanimously at the Board meeting and the committee meetings and with requisite majority at the Annual General Meeting and Postal

Ballot. There was no Extra- ordinary General Meeting convened during the period under review.

- 1. The members approved the following special resolutions through Postal ballot
  - a. To Ratify the "ESFB EMPLOYEES STOCK OPTION SCHEME, 2019"
  - b. To ratify the resolutions passed for grant of options to employees of the Holding Company under the "ESFB EMPLOYEES STOCK OPTION SCHEME, 2019"
- The members in the Annual General meeting held on 28.07.2020, approved the appointment of M/s T R Chadha & Co LLP, Chartered Accountants as Statutory Auditors of the Company for a period of 4 years from the conclusion of the 4th Annual General Meeting until the conclusion of the 8th Annual General Meeting
- The Board of Directors, in the Meeting held on 28.01.2021 appointed Mr. Srinivasan K Purohit as Chief Compliance Officer of the Bank for a period of three years with effect from 28.01.2021
- The Nomination and Remuneration Committee in its Meeting held on 09.01.2021 approved the appointment Mr. Narayanan Easwaran as Chief Technology Officer of the Bank
- The company in its Board Meeting held on 17.03.2021 has appointed Mr. Sibi PM as Chief Risk Officer of the Bank for a period of five years from the date of his joining

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- 6. The Board has accorded consent for registering 9. the Bank as a
  - a. Sponsor Bank in the National Payments Corporation of India (NPCI)
  - Money Lending Institution (MLI) with National Credit Guarantee Trust Corporation (NCGTC) for availing the guarantee cover under Emergency Credit Line Guarantee Scheme for the additional lending facilities to eligible
  - Banker to an issue (BTI) Business
- 7. The Company vide letter dated 15.02.2021 has reported to the RBI explaining the circumstances relating to appropriation of sum from the Securities Premium Account due to adjustment of the Expenditure made in connection with the IPO of the Bank.
- The Company was listed and admitted to the exchanges, BSE Limited and National Stock Exchange of India Limited with effect from 02.11.2020 (Scrip 12. The Code: 543243).

- The RBI vide its letter dated 09.11.2020 have lifted the regulatory restrictions imposed on the company with regard to opening of new branches and the freezing of the remuneration of the MD & CEO.
- 10. The bank has written a letter dated 17.11.2020 to SEBI to seek prior permission of SEBI under the circulars dated 13.11.2015 and 22.02.2018 to allow the bank to meet the minimum public shareholding norms through the scheme of arrangement.
- 11. The Bank vide letter dated 07.01.2021 has made an application to the SEBI requesting to permit allotment of shares arising out of exercise of employee stock options granted under ESOP 2019 and to list the shares so allotted with the stock exchanges by seeking in- principle approval notwithstanding that the said allotment could result in increase in public shareholding. The SEBI vide its letter dated 20.01.2021 has decided to permit the shares allotted through ESOP to be counted towards Minimum Public shareholding requirements.
- Company of approved granting 96,94,716 options.

- 13. The Company has allotted 10,28,164 equity shares through ESOP Scheme.
- 14. The Board of Directors through Circular Resolution dated 02.03.2021 has accorded consent to apply to Pension Fund Regulatory Development Authority (PFRDA) for obtaining a license for the Bank to function as Point of Presence- Sub Entity (POP- SE) to be able to sell National Pension Scheme (NPS) products to its customers in partnership with the entity holding a valid Point of Presence (POP) license

S/d

Name of Company Secretary in practice: Dr. B Ravi

FCS No.: 1810 CP No.: 3318 **MANAGING PARTNER** 

**B RAVI & ASSOCIATES** 

Place: Chennai Firm Registration Number: P2016TN052400 Date: April 15, 2021 UDIN: F001810C000078865



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## **Report on Corporate Governance**

#### **Corporate Governance Philosophy**

The philosophy of the Bank on Corporate Governance envisages adherence to the highest levels of transparency, accountability and fairness, in all areas of its operations and in all interactions with its stakeholders. The Bank deals with borrowers who are mostly from the economically weaker sections of the society with poor linkages to the mainstream financial markets. Right from inception, the Bank's policies and processes have been fine-tuned to ensure utmost clarity and fairness while dealing with such clients.

#### **Recognition for Corporate Governance**

Equitas Group has always been recognized for its adherence to the highest standards of corporate governance. Equitas Holdings Limited, the Holding Company has also been rated by Institutional Investor Advisory Services, a proxy advisory firm as among the Top 5 companies on the Indian Corporate Governance Scorecard, out of the 50 companies that listed on BSE between April 2015 and March 2017.

#### **Board Composition**



The Board of Directors ("Board") currently comprises of ten Directors drawn from diverse fields/professions, out of which nine are Independent Directors (including one Woman Director). The composition of the Board is in conformity with the provisions of Companies Act, 2013 and Banking Regulation Act, 1949.

During the year 2020-21, the Board met 14 times viz, April 23, 2020, May 14, 2020, May 29, 2020, July 28, 2020, August 06, 2020, September 04, 2020, September 14, 2020, September 17, 2020, October 10, 2020, October 11, 2020, November 09, 2020, December 17, 2020, January 28, 2021 and March 17, 2021 the gap between any two Meetings has been less than 120 days. The names and categories of Directors on the Board, their attendance at Board Meetings and at the last AGM and the number of Directorships are aiven below:

Name of the Director	No. of Board Meetings attended during	Meetings Attendance at the		No. of Directorships in public companies\$		tee positions in panies\$\$	Directorship in other listed entities
	FY 2020-21 (No of Meetings held)	iust Adm —	Membership	Chairmanship	Membership	Chairmanship	
Mr. Arun Ramanathan (Chairman)	14 (14)	Yes	2	-	2	1	Equitas Holdings Limited
							Thirumalai Chemicals Limited
Mr. Arun Kumar Verma	12 (14)	Yes	-	-	-	-	-
Prof. Balakrishnan N	14 (14)	Yes	1	-	1	-	IFCI limited
Mr. Navin Puri	14 (14)	No	3	-	1	-	Ugro Capital Limited
Mr. Sridhar Ganesh	14 (14)	Yes	1	-	-	-	-
Mr. Srinivasan N	14 (14)	Yes	-	-	-	-	-
Ms. Tabassum Inamdar	12 (14)	Yes	-	-	-	-	-
Mr. Vinod Kumar Sharma	14 (14)	Yes	-	-	-	-	-

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Name of the Director	No. of Board Meetings attended during	Attendance at the	No. of Directorships in public companies\$		Number of Committee positions in public companies\$\$		Directorship in other listed entities	
	FY 2020-21 (No of Meetings held)	iust Adm	Membership	Chairmanship	Membership	Chairmanship		
Mr. Ramesh Rangan*	4 (4)	NA	1	-	1	-	Sumedha Fiscal Services Limited	
Mr. P N Vasudevan	13 (14)	Yes	-	-	-	-	-	

\$Excluding Directorship in private limited companies, foreign companies and companies under Section 8 of the Act;

\$\$Audit Committee and Stakeholders' Relationship Committee in Public Limited Companies alone are considered.

There is no relationship between Directors inter-se and there are no convertible instruments held by the Directors. The Board has received declarations from the Independent Directors as required under Section 149(7) of the Act and the Board is satisfied that the Independent Directors meet the criteria of independence as mentioned in Section 149(6) of the Act.

### **Separate Meeting of the Independent Directors**

During FY 2020-21, the Independent Directors had a separate meeting on June 10, 2020 without the presence of the Management team and the Non-Independent Directors of the Bank. At the said Meeting, Independent Directors evaluated and reviewed the performance of Chairman, Non-Independent Directors and Board as a whole and assessed the quality, quantity and timeliness of flow of information between the Management and

and approved by the Board.

### **Training of Board Members**

All Independent Directors inducted into the Board are given an orientation at the commencement of Directorship. The Bank also facilitates the continuing education requirements of the Directors by arranging interactive sessions with industry experts. The details of the familiarization programme imparted to Independent Directors are available on the website of the Company. https://ir.equitasbank.com/exchange-filings/.

### Skills/ Expertise/ Competencies of the Board

The Bank's Board comprises of qualified Members who possess the required skills, competence and expertise

the Board based on the evaluation criteria set by the NRC that allow them to make effective contributions to the Board and its Committees. The Board Members are committed to ensure that the Bank's Board adheres to the highest standards of Corporate Governance.

> The Bank, while considering a person for appointment as Director, determines suitability of the person as a Director on the Board, based upon qualification, track record, expertise, integrity and undertakes necessary due diligence to ensure that the appointee Director fulfills the criteria for Board membership as mentioned in the Policy for ascertaining 'fit and proper' status of Directors https://www.equitasbank.com/ESFB-Investor-Info and other 'fit and proper criteria'.

<sup>\*</sup>Mr. Ramesh Rangan was appointed as Director w.e.f. November 09, 2020.



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In the opinion of the Board, the following are the list of skills/expertise/competencies required in the context of the 7. Bank's businesses and which are available with the Board and of the individual Directors:

Skills/Expertise/Competencies	AR	AKV	NB	NP	SG	NS	TI	VKS	RR	PNV
Banking	х			х		х	х	х	х	х
Business Strategy, Sales, Marketing & Administration	х	х		х	х	х			х	х
Accounting & Finance , Taxation	х	х					х	х		х
Law		х								х
Human Resources					х					
Information Technology			х	х						
Research & Risk management			х	х				х		
Rural Economy, Small Scale Industry & Agriculture	х					х		х	Х	х

AR- Arun Ramanathan, AKV- Arun Kumar Verma, NB- Balakrishnan N, NP -Navin Puri, SG- Sridhar Ganesh, NS- N Srinivasan, TI- Tabassum Inamdar, VKS- Vinod Kumar Sharma, RR- Ramesh Rangan & PNV- P N Vasudevan.

#### Information to the Board

In advance of each Meeting, the Board is presented with relevant information on various matters relating to the Bank's businesses, especially those that require deliberation and guidance at the highest level. Presentations are made to the Board by business heads / functional heads on their segments from time to time. Directors have separate and independent access to the Management. In addition to items which are required to be placed before the Board for its noting and/or approval, information on all significant matters are provided. The Bank diligently ensures that the information furnished by Management to the Board of the Company are comprehensive and timely.

#### Committees of the Board

The Board at present has Thirteen (13) Committees of the Board, constituted in accordance with the provisions of Companies Act, 2013 and RBI Guidelines and Directions issued to banks from time to time viz.,

- Audit Committee.
- 2. Risk Management Committee,
- 3. Nomination & Remuneration Committee,
- 4. Corporate Social Responsibility Committee,
- 5. Stakeholders Relationship Committee,
- Customer Service Committee,

- Special Committee for Monitoring High Value Frauds,
- Business Committee,
- Review Committee for identification of Wilful Defaulters,
- 10. IT Strategy Committee,
- 11. Credit Committee,
- 12. Policy Formulation Committee and
- 13. Outsourcing Committee.

During the year, there was a Committee named "Listing Committee" to monitor the IPO and ensure that Bank shares were listed. The said Committee was disbanded after successful listing of the Bank's shares in NSE and BSE.

The Board fixes the terms of reference of Committees and also delegates powers from time to time. The Minutes of the Meetings of the Committees are placed before the Board for its information.

#### **Audit Committee**

#### Composition

As on March 31, 2021, the Audit Committee comprised of four (4) Independent Directors.

- 1. Mr. Arun Kumar Verma, Chairman
- Ms. Tabassum Inamdar
- 3. Mr. Vinod Kumar Sharma
- 4. Mr. Ramesh Rangan

#### **Meetings & Attendance**

The Committee held Twenty Three (23) Meetings during the year on April 16, 2020, April 29, 2020, May 13, 2020,

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May 14, 2020, May 29, 2020, July 09, 2020, July 10, 2020, July 27, 2020, August 06, 2020, September 04, 2020, September 14, 2020, November 09, 2020, November 20, 2020, December 05, 2020, December 07, 2020, January 28, 2021, February 25, 2021, March 09, 2021, March 11, 2021, March 17, 2021, March 24, 2021, March 30, 2021 and March 31, 2021:

Name —	No. of Me	etings
Name —	Held	Attended
Mr. Arun Kumar Verma, Chairman	23	22
Ms. Tabassum Inamdar	23	21
Mr. Vinod Kumar Sharma	23	23
Mr. Sridhar Ganesh*	7	6
Ms. Lalitha Lakshmanan**	5	4
Mr. Ramesh Rangan***	8	8

<sup>\*</sup> Was a member of the Committee till July 01, 2020.

#### Terms of Reference

The terms of reference of the Audit Committee include:

- 1. Oversight of the Bank's financial reporting process and the disclosure of its financial information to 6 ensure that the financial statement is correct, sufficient and credible;
- Recommending to the Board, the appointment, reappointment and, if required, the replacement or removal of the statutory auditor, the remuneration and terms of appointment of auditors of the Bank;
- 3. Approval of payment to statutory auditors for any other services rendered by the statutory auditors;
- 4. Reviewing, with the management, the annual financial statements and auditor's report thereon

particular reference to:

- Director's Responsibility Statement and the Board's report in terms (c) of sub-section 3 of section 134 of the Companies Act, 2013
- b. Changes, if any, in accounting policies and practices and reasons for the same.
- c. Major accounting entries involving estimates based on the exercise of judgment by Management
- d. Significant adjustments made in the financial statements arising out of audit findings
- e. Compliance with accounting and other legal requirements relating to financial statements
- Disclosure of related party transactions
- Qualifications in the draft audit report.
- Reviewing, with the Management, the guarterly financial statements before submission to the board for approval;
- Reviewing, with the Management, the statement of 17. uses / application of funds raised through an issue (preferential issue, rights issue, etc), the statement of funds utilized for purposes other than those stated in the offer document / notice and making appropriate recommendations to the Board to take up steps in this matter:
- Review and monitor the auditor's independence and performance, and effectiveness of audit process;
- Approval or any subsequent modification of transactions of the Bank with related parties;
- 9. Scrutiny of inter-corporate loans and investments;

- before submission to the Board for approval, with 10. Valuation of undertakings or assets of the Bank, wherever it is necessary;
- a. Matters required to be included in the 11. To review and identify the Stressed assets for sale in accordance with the relevant Board-approved Policy.
  - 12. Evaluation of internal financial controls and risk management systems;
  - 13. Reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems.
  - 14. Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure, coverage and frequency of internal audit.
  - 15. Discussion with internal auditors any significant findings and follow up there on.
  - 16. Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the Board.
  - Discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern.
  - To look into the reasons for substantial defaults in the payment to the debenture holders, shareholders (in case of non-payment of declared dividends) and creditors;
  - 19. To review the functioning of the Whistle Blower mechanism;
  - 20. Approval of appointment of CFO (i.e. the wholetime Finance Director or any other person heading

<sup>\*\*</sup> Resigned w.e.f. July 01, 2020

<sup>\*\*\*</sup>Inducted into the Committee in the Board Meeting held on December 17, 2020.

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after assessing the qualifications, experience and background, etc of the candidate;

- 21. Review on quarterly basis, the securitization / bilateral assignment transactions and investment activities of the Bank.
- 22. Review on quarterly basis complaints under Policy on Prevention of Sexual Harassment of Women at Workplace.
- 23. Annual review of the Bank's Policies, pertaining to Audit and Accounts, framed pursuant to RBI Guidelines/ Regulations/ Directions and suggesting changes, if any required to the Board for adoption.
- 24. To discuss and follow up the observations relating 3. to Inspection Report/ Risk Assessment Report of the RBI
- 25. To obtain and review quarterly/ half-yearly reports of the Compliance Officer appointed by the Bank, in terms of RBI instructions
- 26. To review compliance with KYC/ AML guidelines including periodic review of audit reports on adherence to KYC/AML guidelines at branches
- 27. To review penalties imposed/ penal action taken against Bank under various laws and statutes and correction action taken
- 28. To review IT Governance & Infrastructure and Information Security Risk related aspects of the Bank.

the finance function or discharging that function) 29. Any other requirement in accordance with the 3. Prof. Balakrishnan N applicable provisions of the Companies Act, RBI Regulations and SEBI Regulations as may be applicable from time to time.

> The Audit Committee shall mandatorily review the following information:

- Management discussion and analysis of financial condition and results of operations;
- Statement of significant related party transactions (as defined by the audit committee), submitted by management;
- Management letters / letters of internal control weaknesses issued by the statutory auditors;
- Internal audit reports relating to internal control weaknesses:
- 5. The appointment, removal and terms of remuneration of the Chief internal auditor shall be \*\* Resigned w.e.f. July 01, 2020 subject to review by the Audit Committee.

#### RISK MANAGEMENT COMMITTEE

#### Composition

As on March 31, 2021, the Risk Management Committee 1) of the Board comprised of four (4) Independent Directors and the MD & CEO.

- 1. Mr. Vinod Kumar Sharma, Chairman
- Mr. Arun Kumar Verma

- Mr. Ramesh Rangan
- 5. Mr. P N Vasudevan, MD & CEO

#### Meetings & Attendance

The Committee held Seven (7) Meetings during the year on April 17, 2020, May 12, 2020, July 28, 2020, September 16, 2020, December 08, 2020, January 25, 2021 and February 20, 2021:

Name -	No. of Meetings			
Name	Held	Attended		
Mr. Vinod Kumar Sharma, Chairman	7	7		
Mr. Arun Kumar Verma	7	6		
Prof Balakrishnan N	7	7		
Mr. Ramesh Rangan*	2	2		
Ms. Lalitha Lakshmanan**	2	2		
Mr. P N Vasudevan, MD & CEO	7	7		

- \* Inducted into the Committee in the Board Meeting held on December 17, 2020.

#### **Terms of Reference**

The terms of reference of the Risk Management Committee include

- Laying down and review of procedures relating to risk assessment & risk minimization to ensure that executive management controls risk through means of a properly defined framework.
- Apprising the Board of Directors at regular intervals regarding the process of putting in place a progressive risk management system, risk management policy and strategy.

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- To decide the policy and strategy for integrated risk management containing various risk exposures including credit, market, liquidity, operational and reputational risk.
- 4) To obtain regular risk management reports to enable the Committee to assess risks involved in Bank business and give clear focus to current and forward looking aspects of risk exposure.
- 5) To review the Asset Liability Management (ALM) of the Bank on a regular basis.
- 6) To review risk return profile of the Bank, capital adequacy based on risk profile of Bank balance sheet, business continuity plan, disaster recovery plan, key risk indicators and significant risk exposures.
- 7) To carry out prudent risk diversification ensuring that credit exposure to any group or industry does not exceed the internal limits.

#### **NOMINATION & REMUNERATION COMMITTEE**

#### Composition

As on March 31, 2021, the Nomination & Remuneration Committee comprised of five (5) Independent Directors:

- 1. Mr. Sridhar Ganesh, Chairman
- 2. Prof. Balakrishnan N
- 3. Mr. Srinivasan N
- 4. Mr. Vinod Kumar Sharma
- 5. Mr. Navin Puri

#### Meetings & Attendance

The Committee held twelve (12) Meetings during the year on April 17, 2020, May 13, 2020, July 20 & July 24 2020, July 28, 2020, October 30, 2020, November 04, 2020, November 09, 2020, November 24, 2020, December 09, 2020, December 21, 2020 & January 04, 2021, January 09, 2021 and January 28, 2021:

Mr. Sridhar Ganesh, Chairman Prof Balakrishnan N Mr. Navin Puri Mr. Srinivasan N	No. of Meetings			
Name	Held	Attended		
Mr. Sridhar Ganesh, Chairman	12	12		
Prof Balakrishnan N	12	12		
Mr. Navin Puri	12	12		
Mr. Srinivasan N	12	12		
Mr. Vinod Kumar Sharma	12	12		
Mr. Nagarajan Srinivasan*	7	2		

<sup>\*</sup>resigned w.e.f. November 17, 2020.

#### Terms of reference

The terms of reference of the Nomination and Remuneration Committee include

- Formulation of the criteria for determining qualifications, positive attributes and independence of a director and recommend to the Board a policy relating to the remuneration of the directors, key managerial personnel and other employees;
- To undertake a process of due diligence to determine the suitability of any person for appointment/ continuing to hold appointment as a Director on the Board, based upon qualification, expertise, track record, integrity other 'fit and proper' criteria, positive attributes and independence (if applicable) and formulate the criteria relating thereto.
- Formulation of criteria for evaluation of Independent Directors and the Board;

- Devising a policy of Board diversity;
- 5) Identifying persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, and recommend to the Board their appointment and removal and succession planning for Directors.
- To review the structure, size and composition (including the skills, knowledge and experience) of the Board at least annually and make recommendations on any proposed changes to the Board to complement the Bank's corporate strategy;
- 7) To assess the independence of Independent Non-Executive Directors:
- 8) To review the results of the Board performance evaluation process that relate to the composition of the Board:
- Annual appraisal of the performance of the Managing Director and fixing his/her terms of remuneration.
- 10) Annual appraisal of the Senior Management team reporting to the Managing Director.
- 11) Annual Performance Review of the staff
- 12) Framing guidelines for the Employee Stock Option Scheme (ESOS) and decide on the grant of stock options to the employees and Whole Time Directors of the Bank and its subsidiaries.

#### Performance evaluation criteria

The Nomination & Remuneration Committee has drawn out a Policy for evaluation of the Board, its Committees, Chairman and Directors and the same has been approved by the Board of Directors of the Bank. The process for Board Evaluation is given in the Board's Report.



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#### REMUNERATION OF DIRECTORS

The Company has in place a Remuneration Policy which is guided by the principles and objectives as enumerated in Section 178 of the Act, which is also disclosed, on our website link .The compensation to the Managing Director is within the limits prescribed under the Act. He is not paid Sitting fees for any Board/ Committee Meeting attended by him.

The remuneration to the Non-Executive / Independent Directors has been fixed at a level, not exceeding 1% of the net profits of the Company calculated in accordance with Section 198 of the Act. Non-Executive / Independent Directors who are on the Board of the Company as well as in the Subsidiary Company (ies) are paid remuneration either by the Company or Subsidiary Company(ies).

The Independent Directors of the Company are not eligible for stock options. The Directors are not paid/ entitled to any remuneration except as disclosed in this Report. There is no pecuniary relationship or transaction between the Company and the Non-Executive/ Independent Directors.

All Directors except MD & CEO are paid Sitting Fee for attending Meetings of Board and Committees. During the year the sitting fee payable was revised on November 09, 2020 as stated here in.

Existing until November 09, 2020	After revision		
₹50,000/- per Meeting	₹60,000/- per Meeting		
₹40,000/- per Meeting	₹50,000/- per Meeting		
₹30,000/- per Meeting	₹40,000/- per Meeting		
₹30,000/- per Meeting	₹40,000/- per Meeting		
₹10,000/- per Meeting	₹10,000/- per Meeting		
₹5,000/- per Meeting	t 10,000/- per Meeting		
	09, 2020 ₹50,000/- per Meeting ₹40,000/- per Meeting ₹30,000/- per Meeting ₹30,000/- per Meeting ₹10,000/- per Meeting		

Details of Remuneration Sitting Fees paid to Directors for the period ended March 31, 2021 along with their shareholding in the Bank are as under:

		Sitting Fe	No. of equity		
Name	Remuneration (₹)	Board	Committee#	shares held as on March 31, 2021	
Mr. Arun Ramanathan (Chairman)	12,00,000	8,80,000	30,000	Nil	
Mr. Arun Kumar Verma	9,00,000	6,40,000	20,05,000	Nil	
Prof. Balakrishnan N	6,00,000	7,40,000	12,95,000	Nil	
Ms. Lalitha Lakshmanan\$\$	1,51,233	1,00,000	4,45,000	Nil	
Mr. Nagarajan Srinivasan**	-	-	-	Nil	
Mr. Navin Puri	6,00,000	7,40,000	16,20,000	Nil	
Mr. Sridhar Ganesh	6,00,000	7,40,000	13,55,000	Nil	
Mr. Srinivasan N	6,00,000	7,40,000	18,15,000	Nil	
Ms. Tabassum Inamdar	6,00,000	6,30,000	21,50,000	74,700	
Mr. Vinod Kumar Sharma	6,00,000	7,40,000	24,30,000	Nil	
Mr. Ramesh Rangan*	2,35,068	2,40,000	9,30,000	Nil	

\$\$ Ms. Lalitha Lakshmanan resigned as Director w.e.f. July 01, 2020.

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<sup>\*\*</sup> Mr. Nagarajan Srinivasan resigned as Director w.e.f. November 17, 2020. Mr. Nagarajan Srinivasan has waived his right to receive remuneration/ commission/ sitting fee payable to him as Director of the Bank.

<sup>\*</sup> Mr. Ramesh Rangan was appointed as Director w.e.f November 09, 2020. Hence, he is entitled to attend the meeting post his appointment. #Includes sitting fee paid in respect of the Meeting of Independent Directors



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There are no performance linked incentives, service contracts, notice period or severance fees. The Non-Executive Directors are not eligible for Stock Options.

#### REMUNERATION TO MANAGING DIRECTOR

Details of the remuneration of the Managing Director for the year ended March 31, 2021 are as follows:

lo Nature of Payment	Amount (₹ in lakhs)
Salary	147.90
Perquisite value of car	0.32
Others-Employer's contribution to	5.67
Provident Fund	
TOTAL	153.89
	Perquisite value of car Others-Employer's contribution to Provident Fund

#### CORPORATE SOCIAL RESPONSIBILITY COMMITTEE

#### Composition

As on March 31, 2021, the Corporate Social Responsibility Committee comprised of four(4) Independent Directors and the MD & CEO:

- 1. Ms. Tabassum Inamdar, Chairperson
- Mr. Navin Puri
- Mr. Sridhar Ganesh
- Mr. Srinivasan N
- Mr. P N Vasudevan, MD & CEO

#### **Meetings & Attendance**

The Committee held four (4) Meetings during the year on May 13, 2020, November 07, 2020, January 27, 2021 and March 08, 2021:

••	No. of Meetings	
Name ·	Held	Attended
Ms. Tabassum Inamdar, Chairperson	4	3
Mr. Navin Puri	4	4
Mr. Sridhar Ganesh	<u>4</u>	<u>4</u>
Mr. Srinivasan N	<u>4</u>	<u>4</u>
Mr. P N Vasudevan, MD & CEO	4	4
Mr. Nagarajan Srinivasan*	2	-

\*resigned w.e.f. November 17, 2020.

#### Terms of reference

The terms of reference of the Corporate Social Responsibility Committee include:

- 1) Review the Mission of the Organisation from time 3. Mr. Vinod Kumar Sharma to time and ensure it stays aligned to changing contexts of the Organisation.
- Ensure alignment of the Business goals and objectives of the Bank in line with the Mission of the Organisation.
- Bring specific focus on certain excluded segments of client community and set benchmarks for the same.
- Review all the social activities of the Bank and suggest to the Board of Trustees suitable measures for enhancing the efficacy of these activities.
- Deploy such tools of measurement as may be relevant and available from time to time to study the impact of the Social Performance activities of the Bank and benchmark the same with other organisations in India and around the world.

- Disseminate information related to the Social Performance of the Organisation in such manner as deemed appropriate.
- 7) To review the amount spent on social activities and to advise the Board and the Trustees on its efficacies.

#### STAKEHOLDERS RELATIONSHIP COMMITTEE

#### Composition

As on March 31, 2021, the Stakeholders Relationship Committee comprised of three (3) Independent Directors:

- Mr. Navin Puri, Chairman
- 2. Mr. Arun Kumar Verma

#### **Meetings & Attendance**

The Committee held one (1) Meeting during the year on January 13, 2021:

	No. of Meetings		
Name	Held	Attended	
Mr. Navin Puri, Chairman		1	
Mr. Arun Kumar Verma	1	1	
Mr. Vinod Kumar Sharma	1	1	

#### Terms of reference

1) To resolve the grievances of the security holders of the Bank including complaints related to transfer/ transmission of shares, non-receipt of annual report, non-receipt of declared dividends, issue of new/duplicate certificates, general meetings etc. and assisting with quarterly reporting of such complaints;



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- 2) To review measures taken for effective exercise of voting rights by shareholders;
- 3) To review adherence to the service standards adopted by the Bank in respect of various services being rendered by the Registrar & Share Transfer Agent;
- 4) To review the various measures and initiatives taken by the Bank for reducing the quantum of unclaimed dividends and ensuring timely receipt of dividend warrants/annual reports/statutory notices by the shareholders of the Bank:
- Issue of duplicate certificates and new certificates 5. Mr. P N Vasudevan, MD&CEO on split / consolidation / renewal;
- 6) To allot shares on exercise of vested options granted to employees of the Bank under the ESFB ESOP Plan 2019 or any such other scheme formulated by the Bank from time to time:
- 7) To carry out such other functions as may be specified by the Board from time to time or specified/ provided under the Companies Act or the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 or by any other regulatory authority.

#### Details of Investor complaints received and redressed during FY 2020-21 are as follows:

There were no investor complaints received during FY 2020-21 and no investor complaints were pending as on March 31, 2021.

#### **CUSTOMER SERVICE COMMITTEE**

#### Composition

As on March 31, 2021, the Customer Service Committee comprised of four (4) Independent Directors and the MD & CEO:

- 1. Mr. Sridhar Ganesh, Chairman
- Prof Balakrishnan N
- Mr. Navin Puri
- Ms. Tabassum Inamdar

#### Meetings & Attendance

The Committee held 4 (four) Meetings during the year on July 02, 2020, September 15, 2020, December 14, 2020 and March 17, 2021:

No	No. of Meetings	
Name	Held	Attended
Mr. Sridhar Ganesh, Chairman	4	4
Prof Balakrishnan N	4	4
Mr. Navin Puri	4	4
Ms. Tabassum Inamdar	4	4
Mr. P N Vasudevan, MD&CEO	4	4

#### Terms of reference

The terms of reference of the Customer Service Committee include:

- 1) To review the level of customer service in the Bank including customer complaints and the nature of their resolution,
- 2) To provide guidance in improving the level of customer service.

- To ensure that the Bank provides and continues to provide best-in-class services across all its categories of customers to help the Bank in protecting and growing its brand equity,
- To formulate a comprehensive Deposit Policy incorporating issues such as claims, nomination and/ or operations in such accounts due to death of a depositor, annual survey of depositor satisfaction, product approval process and triennial audit of customer services,
- To oversee the functioning of the internal committee for customer service.
- To evolve innovative measures for enhancing the quality of customer service and improving the overall satisfaction level of customers.
- To ensure implementation of directives received from RBI with respect to rendering of services to Bank customers.

#### **BUSINESS COMMITTEE**

#### Composition

As on March 31, 2021, the Business Committee comprised of four (4) Independent Directors and the MD & CEO:

- 1. Mr. Srinivasan N, Chairman
- 2. Mr. Navin Puri
- 3. Mr. Ramesh Rangan
- Ms. Tabassum Inamdar
- Mr. P N Vasudevan, MD& CEO



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#### Meetings & Attendance

The Committee held Eight (8) Meetings during the year on April 17, 2020, May 13, 2020, July 27, 2020, November 07, 2020, November 25, 2020, January 27, 2021, March 09, 2021 and March 11, 2021:

Name	No. of Meetings		
Name	Held	Attended	
Mr. Srinivasan N, Chairman	8	8	
Mr. Navin Puri	8	8	
Mr. Ramesh Rangan**	3	3	
Ms. Tabassum Inamdar	8	7	
Mr. P N Vasudevan, MD& CEO	8	8	
Mr. Sridhar Ganesh\$	5	5	
Mr. Nagarajan Srinivasan#	4	3	
Ms. Lalitha Lakshmanan*	2	2	

<sup>\*\*</sup>Inducted into the Committee in the Board Meeting held on December 17, 2020.

# Resigned w.e.f. November 17, 2020

\$ Was a member of the Committee till December 16, 2020.

#### Terms of reference

The Committee reviews and submits it recommendations to the Board on the following matters:

- Formulation of Annual Business Plans
- Review of business performance vs the approved business plan
- Mid-year review and revision of business plan, if warranted by the circumstances
- New Business Initiatives proposed to be undertaken by the Bank

#### IT STRATEGY COMMITTEE

#### Composition

As on March 31, 2021, the IT Strategy Committee comprised of two (2) Independent Directors and 6. the MD & CEO:

- 1. Prof Balakrishnan N. Chairman
- Mr. Navin Puri
- Mr. P N Vasudevan, MD & CEO

#### **Meetings & Attendance**

The Committee held Five (5) Meetings during the year on July 02, 2020, September 15, 2020, December 17, 2020, December 29, 2020 & March 11, 2021:

No. of Meetings	
Held	Attended
5	5
4	4
5	5

\*Inducted into the Committee in the Board Meeting held on July 28, 2020.

#### Terms of reference

- 1. To approve IT strategy and policy documents.
- 2. To ensure that management has an effective strategic planning process.
- To ensure that IT strategy is aligned with Composition business strategy.
- To ensure that investments in Information Technology represent a balance of risks and benefits for sustaining Bank's growth and within the acceptable budget.

- To monitor IT resources required to achieve strategic goals and provide high-level direction for sourcing and use of IT resources.
- To oversee implementation of processes and practices and ensuring that maximum value is delivered to business.
- 7. To ensure that all critical projects have a component for 'project risk management' from IT perspective (by defining project success measures and following up progress on IT projects).
- 8. To define and ensure effective implementation of standards of IT Governance, Business Continuity and Data Governance.
- 9. To ensure that there is an appropriate framework of information security risk assessment within the Bank.
- 10. To assess exposure to IT Risks and its controls, and evaluating effectiveness of management's monitoring of IT risks.
- 11. To provide direction to IT architecture design and ensure that the IT architecture reflects the need for legislative and regulatory compliance, the ethical use of information and business continuity.
- 12. To approve capital and revenue expenditure in respect of IT Procurements.

#### **CREDIT COMMITTEE**

As on March 31, 2021, the Credit Committee comprised of Four (4) Independent Directors and the MD & CEO:

- 1. Mr. Ramesh Rangan, Chairman
- Mr. Srinivasan N
- 3. Ms. Tabassum Inamdar

<sup>\*</sup>Resigned w.e.f. July 01, 2020



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- 4. Mr. Navin Puri
- 5. Mr. P N Vasudevan, MD & CEO

#### **Meetings & Attendance**

The Committee held Seven (7) Meetings during the period on May 11, 2020, July 28, 2020, August 04, 2020, August 13, 2020, December 16, 2020, January 27, 2021 and March 11, 2021:

No. of Meetings		
Held	Attended	
2	2	
7	7	
7	6	
5	5	
1	-	
1	1	
	Held 2 7 7 7	

- \$ Inducted into the Committee in the Board Meeting held on December 17, 2020.
- \* Appointed as Chairman of the Committee in the Board Meeting held on January 28, 2021.
- $^{\star\star}$  Inducted into the Committee in the Board Meeting held on July 28, 2020.
- ## Inducted into the Committee in the Board Meeting held on January 28, 2021.
- \$\$Resigned w.e.f. July 01, 2020

#### Terms of reference

The Committee considers and approve loans exceeding ₹50 crores.

#### POLICY FORMULATION COMMITTEE

#### Composition

As on March 31, 2021, the Policy Formulation Committee is chaired by an Independent Director and comprises of four (4) Independent Directors:

- 1. Mr. Vinod Kumar Sharma, Chairman
- 2. Mr. Arun Kumar Verma
- B. Mr. Ramesh Rangan
- 4. Mr. Srinivasan N

#### Meetings & Attendance

The Committee held Nine (9) Meetings during the year on May 12, 2020, August 14, 2020, September 04, 2020, September 17, 2020, November 07, 2020, January 25, 2021, February 20, 2021, March 17, 2021 and March 30, 2021:

No.	No. of Meetings		
Name	Held	Attended	
Mr. Vinod Kumar Sharma,	9	9	
Chairman			
Mr. Arun Kumar Verma	9	8	
Mr. Ramesh Rangan**	4	4	
Mr. Srinivasan N	9	9	
Ms. Lalitha Lakshmanan\$	1	1	

\*\* Inducted into the Committee in the Board Meeting held on December 17, 2020.

\$ Resigned w.e.f. July 01, 2020

#### Terms of reference

The Committee makes suitable recommendations to the Board on formulation, review and amendment of the Policies of the Bank as it deems fit and in line with the regulations of RBI and other applicable laws.

#### **OUTSOURCING COMMITTEE**

#### Composition

As on March 31, 2021, the Outsourcing Committee is chaired by an Independent Director and comprises of three (3) Independent Directors and the MD & CEO:

- 1. Prof. Balakrishnan N, Chairman
- 2. Mr. Navin Puri
- Mr. Vinod Kumar Sharma
- 4. Mr. P N Vasudevan, MD & CEO

#### Meetings & Attendance

The Committee held two (2) Meetings during the year on November 17, 2020 and March 26, 2021

No	No. of Meetings		
Name -	Held	Attended	
Prof. Balakrishnan N, Chairman	2	2	
Mr. Navin Puri	2	2	
Mr. Vinod Kumar Sharma	2	2	
Mr. P N Vasudevan, MD & CEO	2	2	

#### Terms of reference

- Approving a framework to evaluate the risks and materiality of all existing and prospective outsourcing and the policies that apply to such arrangements;
- b. Laying down appropriate approval authorities for outsourcing depending on risks and materiality.
- Undertaking regular review of outsourcing strategies and arrangements for their continued relevance, and safety and soundness and
- d. Deciding on business activities of a material nature to be outsourced, and



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e. Approving specific outsourcing arrangements.

#### SPECIAL COMMITTEE FOR MONITORING HIGH **VALUE FRAUDS**

#### Composition

As on March 31, 2021, the Committee comprised of three (3) Independent Directors and the Managing Director & CEO:

- 1. Mr. Srinivasan N, Chairman
- Mr. Arun Kumar Verma
- Ms. Tabassum Inamdar
- Mr. P N Vasudevan, MD&CEO

#### Meetings & Attendance

The Committee held one (1) Meeting during the year on March 30, 2021:

	No. of Meetings		
Name	Held	Attended	
Mr. Srinivasan N, Chairman	1	1	
Mr. Arun Kumar Verma	1	1	
Ms. Tabassum Inamdar	1	1	
Mr. P N Vasudevan, MD&CEO	1	1	

#### Terms of reference

The Committee monitors and reviews all frauds of ₹1 crore and above so as to:

- Identify the systemic lacunae, if any that facilitated perpetration of the fraud and put in place measures to plug the same.
- Identify the reasons for delay in detection, if any, in reporting to the top management of the Bank and RBI.

- 3) Monitor progress of CBI/Police investigation and recovery position.
- Ensure that staff accountability is examined at all levels in all the cases of frauds and staff side action. if required, is completed quickly without loss of time.
- Review the efficacy of the remedial action taken to prevent recurrence of frauds, such as strengthening of internal controls.
- 6) To put in place other measures as may be considered relevant to strengthen preventive measures against frauds.

#### REVIEW COMMITTEE FOR IDENTIFICATION OF WILFUL DEFAULTERS

#### Composition

As on March 31, 2021, the Review Committee for Identification of Wilful Defaulters comprised of three (3) Independent Directors and MD & CEO:

- Mr. P N Vasudevan, MD & CEO, Chairman
- Mr. Arun Kumar Verma
- 3. Prof. Balakrishnan N
- Mr. Vinod Kumar Sharma

#### Meetings & Attendance

The Committee did not hold any Meeting during (b) FY 2020-21.

#### Terms of reference

The Committee reviews the decisions of the Executive Committee for identification of Wilful defaulters/ noncooperative borrowers and finalise the same.

#### LISTING COMMITTEE

Consequent on the listing of the Bank's shares, the listing committee was dissolved on November 02, 2020. Prior to its dissolution, the Committee held six (6) Meetings during the year on September 14, 2020, September 24, 2020, October 11, 2020, October 19, 2020, October 24, 2020 and October 28, 2020. The attendance of the meetings are as follows:

No.	No. of Meetings		
Name	Held	Attended	
Mr. Srinivasan N, Chairman	6	6	
Mr. Arun Kumar Verma	6	4	
Ms. Tabassum Inamdar	6	6	
Mr. P N Vasudevan, MD & CEO	6	6	

#### Terms of reference

- (a) To decide on the timing and subject to the applicable provisions of the Articles of Association of the Company the pricing and all the terms and conditions of the issue of the Equity Shares for the Issue, including the number of the Equity Shares to be issued in the Issue, price and any discount as allowed under Applicable Laws that may be fixed and determined in accordance with the applicable law, and to accept any amendments, modifications, variations or alterations thereto;
- To ascertain and determine, subject to the applicable provisions of the Articles of Association of the Company, the quantum of shares to be offered for sale (OFS) by the existing shareholders of the Company which will form part of the Issue, decide on the size, timing, pricing and any discount as allowed under applicable laws that may be fixed and determined in accordance with the applicable law, and to accept any amendments, modifications, variations or alterations thereto:



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- To approve appointment and arrangement with (f) the book running lead managers ("BRLMs"), underwriters to the Issue, syndicate members to the Issue, brokers to the Issue, escrow collection bankers to the Issue, refund bankers to the Issue, registrar(s), legal advisors, advertising agency(ies) and any other agencies or persons or intermediaries to the Issue and authorize one or more officers of the Company to negotiate, finalise and amend the terms of their appointment, including but not limited to execution of the mandate letter with the BRLMs, negotiation, finalisation and execution and if required, amendment of the issue agreement with the BRLMs, etc.:
- (d) To approve and authorize one or more officers of the Company to negotiate, finalise, settle, execute and deliver or arrange the delivery of the syndicate agreement, underwriting agreement, escrow agreement, agreements with the registrar to the Issue and the advertising agency(ies) and all other documents, deeds, agreements, memorandum of (i) understanding or any amendments thereto and other instruments whatsoever with the registrar to the Issue, legal advisors, auditors, stock exchange(s), BRLMs and any other agencies/ intermediaries in connection with the Issue:
- (e) To approve and adopt the DRHP, the RHP, the Prospectus, the Bid-cum-Application Form, the preliminary and final international wrap for the issue of Equity Shares and authorize one or more officers of the Company to take all such actions as may be necessary for filing of these documents including incorporating such alterations/corrections/ modifications as may be required by SEBI, RoC, or any other relevant governmental and statutory authorities:

- To approve making of applications, if necessary, to the Reserve Bank of India, the Foreign Investment Promotion Board or to any other statutory or governmental authorities in connection with the Issue and to authorize one or more officers of the Company to take all such actions as may be necessary for filing of these applications;
- To approve any corporate governance requirements that may be considered necessary by the Board or the IPO Committee or as may be required under (I) the Applicable Laws or the listing agreement to be entered into by the Company with the relevant stock exchanges;
- To authorize one or more officers of the Company to seek, if required, the consent of the lenders to the Company, parties with whom the Company has entered into various commercial and other agreements, and any other consents that may be required in relation to the Issue;
- To authorize one or more officers of the Company to open and operate bank account(s) of the Company in terms of the escrow agreement for handling of refunds for the Issue and to execute all documents/ deeds as may be necessary in this regard;
- To authorize one or more officers of the Company to open and operate bank accounts of the Company in terms of Section 40(3) of the Companies Act. 2013. as amended, and to execute all documents/deeds as may be necessary in this regard;
- To determine and finalise, subject to the Articles of Association of the Company, the bid opening and bid closing dates (including bid opening and bid closing dates for anchor investors), the floor price/ price band for the Issue (including issue price for anchor investors), approve the basis of allotment and

- confirm allocation/allotment of the equity shares to various categories of persons as disclosed in the DRHP, the RHP and the Prospectus, in consultation with the BRLMs and the selling shareholders (to the extent applicable) and do all such acts and things as may be necessary and expedient for, and incidental and ancillary to the Issue including any alteration, addition or making any variation in relation to the Issue;
- To approve issue receipts/allotment letters/ confirmations of allotment notes either in physical or electronic mode representing the underlying equity shares in the capital of the Company with such features and attributes as may be required and to provide for the tradability and free transferability thereof as per market practices and regulations, including listing on one or more stock exchange(s) and authorize one or more officers of the Company to sign all or any of the afore stated documents; agencies, as may be required in this connection and to negotiate, finalize, settle, execute and deliver all or any of the afore-stated documents;
- To authorize one or more officers of the Company to finalize applications for listing of the shares in one or more recognised stock exchange(s) for listing of the equity shares of the Company and to execute and to deliver or arrange the delivery of necessary documentation to the concerned stock exchange(s);
- To authorize one or more officers of the Company to do all such deeds and acts as may be required to dematerialise the equity shares of the Company and to sign and/or modify, as the case may be, agreements and/or such other documents as may be required with National Securities Depository Limited, Central Depository Services (India) Limited, registrar & transfer agents and such other agencies,



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negotiate, finalize, settle, execute and deliver all or any of the afore-stated documents;

- (o) To approve and authorize one or more officers of the Company to finalize the incurring of expenditure and payment of fees, commissions, brokerage, remuneration and reimbursement of expenses in connection with the Issue;
- (p) To authorize and approve notices, advertisements in relation to the Issue in consultation with the relevant intermediaries appointed for the Issue;
- (g) To authorize withdrawing of the DRHP, RHP and the Issue at any stage, if deemed necessary;
- (r) To settle any question, difficulty or doubt that may arise in connection with the Issue including the issue and allotment of the Equity Shares as aforesaid and to further delegate the powers conferred hereunder subject to such restrictions and limitations as it may deem fit and in the interest of the Company and to the extent allowed under applicable laws and to do all such acts and deeds in connection therewith and incidental thereto, as the Committee may in its absolute discretion deem fit:
- To authorize one or more officers of the Company to negotiate, finalize, settle, execute and deliver any and all other documents, certificates, confirmations, letters or instruments and doing or causing to be done any and all acts or things as the IPO Committee may deem necessary, appropriate or advisable in order to carry out the purposes and intent of the foregoing or in connection with the Issue and any documents or instruments so executed and delivered or acts and things done or caused to be done by the IPO Committee shall be conclusive evidence of the authority of the IPO Committee in so doing.

as may be required in this connection and to The committee was dissolved post listing of the Bank's Equity shares by the resolution passed at the Board of directors held on December 17, 2020.

#### **Joint Meetings of Committees**

Besides the above Committee Meetings, there were also three Joint Meetings of Audit Committee of the Board and IT Strategy Committee during the year on April 14, 2020, September 10, 2020 and March 26, 2021 and one Joint Meeting of Audit committee of the Board, IT Strategy Committee and Risk Management Committee held on April 18, 2020. Attendance of the Meetings are mentioned below:

Name	No. of Meetings	
name	Held	Attended
Prof. Balakrishnan N, Chairman	4	4
Mr. Arun Kumar Verma	4	3
Mr. Vinod Kumar Sharma	4	4
Ms. Tabassum Inamdar	4	4
Mr. Navin Puri	2	2
Mr. Sridhar Ganesh**	1	1
Mr. Ramesh Rangan*	1	1
Mr. P N Vasudevan, MD & CEO	4	4
Ms. Lalitha Lakshmanan#	2	2

<sup>\*</sup> Inducted into the Committee in the Board Meeting held on December 17, 2020.

#### **ANNUAL GENERAL MEETINGS**

#### Details relating to last three Annual General Meetings:

Year	Date	Time	Location/Mode	No. of Special Resolution [s] passed
2020	July 28, 2020	05.30 PM	Video Conferencing	Nil
2019	August 1, 2019	05.30 PM	4th Floor, Phase II, Spencer Plaza, No.769, Mount Road, Three Anna Salai, Chennai – 600 002	
2018	July 26, 2018	05.30 PM	4th Floor, Phase II, Spencer Plaza, No.769, Mount Road, Anna Salai, Chennai – 600 002	Nil

All the proposed resolutions, including Special Resolutions, were passed by the shareholders as set out in the respective Notices.

**Emerging Stronger. Together** 

<sup>#</sup> Resigned w.e.f. July 01, 2020

<sup>\*\*</sup> Was a member of Audit Committee till December 16, 2020.

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## Details of special resolution passed through postal ballot:

Pursuant to Section 110 of the Companies Act, 2013 read with Companies (Management & Administration) Rules, 2014, the following Special Resolutions were proposed for approval of the shareholders by Postal Ballot and approved with requisite majority.

Particulars of the Resolution(s) (1)	Ratification of the "ESFB EMPLOYEES STOCK OPTION SCHEME, 2019" (2)	Ratification of the resolutions passed for grant of options to employees of the Holding Company under the "ESFB EMPLOYEES STOCK OPTION SCHEME, 2019 (3)
Name of the Scrutiniser	Dr B Ravi, Practising Company Secretary	
Date of completion of Postal Ballot	February 08, 2021	I
Date of Report of Scrutiniser	February 09, 2021	I
Date of declaration of Results	February 09, 2021	I
Particulars	Voting pattern	
Valid Ballots/Votes	363333705	363333876
In favour	353618498	353615626
Percentage (%) in favour of the resolution	97.33%	97.33%
Against	9712780	9718250
Percentage (%) against the resolution	2.67%	2.67%
Invalid Ballots/Votes	4040	4040

#### Procedure for postal ballot

The Postal Ballot has been carried out as per the procedure stipulated under the Companies (Management and Administration) Rules, 2014. During the process of Postal Ballot, shareholders are provided the remote e-voting facility pursuant to Regulation 44 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the said rules.

#### **MEANS OF COMMUNICATION**

The quarterly, half-yearly and annual financial results of the Company are published in one English and Regional language [Tamil] newspapers viz., Financial Express and Makkal Kural, respectively. The Company's financial results and official news releases, presentations made to institutional investors/ analysts are hosted on the Company's website https://www.equitasbank.com under the Investor Information Section.

The financial results and other information filed by the Company from time to time are also available on the website of the Stock Exchanges i.e. BSE Limited and National Stock Exchange of India Limited. The said stock exchanges have introduced NSE Electronic Application Processing System (NEAPS) and BSE Listing centre. Various compliances as required / prescribed under the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 are filed through these systems.

#### **5.1 GREEN INITIATIVES**

Pursuant to the Companies (Accounts) Rules, 2014 and as a measure of promoting Green Initiatives, the Company proposes to send the financial statements for the year ended March 31, 2021 and Notice of 5th Annual General Meeting by electronic mode to the Members whose email Ids are registered with the Depository Participant(s)/ Company for communication purposes. For Members who have not registered their email address, physical copies will be sent in the permitted mode.

The Company seeks your support in promoting the Green Initiatives, as it is designed to protect our fragile environment.



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#### 6. GENERAL SHAREHOLDER INFORMATION

Annual General Meeting Date	August 12, 2021
Time	11.00 A.M.
Mode	By Video-conferencing/ other audio visual means
Financial year	April to March
The name and address of each stock exchange(s) at which the listed entity's securities are listed and	BSE Limited
a confirmation about payment of annual listing fee to each of such Stock exchange(s):	Phiroze Jeejeebhoy Towers
	Dalal Street
	Mumbai – 400 001
	National Stock Exchange of India Limited
	Exchange Plaza
	Bandra Kurla Complex (BKC)
	Bandra (East)
	Mumbai – 400051
Listing Fees	Listing fees payable to the stock exchanges for the financial
	year 2020-21 have been paid in full.
Stock Code	BSE – 543243
	NSE – EQUITASBNK
ISIN	INE063P01018
Book Closure Date	August 06, 2021 to August 12, 2021 (Both days Inclusive)
Market price data- high, low during each month in last financial Year	Details are provided in the table below
Performance in comparison to broad-based indices such as BSE Sensex, CRISIL Index, etc.	Details are provided in the chart below
Registrar and Share Transfer Agents;	Kfin Technologies Private Limited
	Karvy Selenium Tower B, Plot No 31 & 32
	Gachibowli, Financial District,
	Nanakramguda, Serilingampally
	Hyderabad – 500 032
	Phone: +91 40 67161604
Share transfer system	99.99% of the equity shares of the Company are in electronic form. Transfer of these shares
	are done through the Depositories with no involvement of the Company. As regards transfer
	of shares held in physical form, the transfer documents can be lodged with RTA at the address
	mentioned above. Transfer of shares in physical form is normally processed within ten to twelve
	days from the date of receipt, if the documents are complete in all respects.
Distribution of shareholding (as on 31.03.2021)	Details are provided in the table below
Dematerialization of shares and liquidity (as on 31.03.2021)	The total shares in dematerialized form are 99.99%
Outstanding Global Depository Receipts or American Depository Receipts or warrants or any	Nil
convertible instruments, conversion date and likely impact on equity date and likely impact on equity	

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Commodity price risk or foreign exchange risk and hedging activities	Nil		
Debenture Trustees:	Ms. Anjalee Athalye		
	IDBI Trusteeship Services Ltd		
	Asian Building, Ground Floor,		
	17 R Kamani Marg,		
	Ballard Estate, Fort,		
	Mumbai – 400001		
	Ms. Deesha Trivedi		
	Catalyst Trusteeship Limited		
	Windsor, 6th Floor, Office No – 604,		
	C.S.T. Road, Kalina,		
	Santacruz (East)		
	Mumbai – 400098		
Plant locations	Nil		
Address for correspondence	Company Secretary		
	Equitas Small Finance Bank Limited		
	4th Floor, Phase-II, Spencer Plaza,		
	No.769, Mount Road, Anna Salai, Chennai – 600 002		
	Phone: +91 44 42995000; Fax: +9144 42995050		
	Email: cs@equitasbank.com		

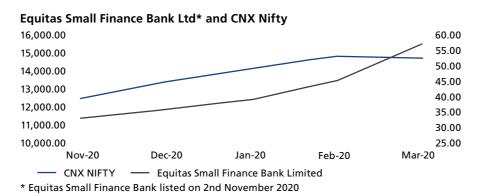
### Market price data - High, Low during each month in last Financial Year:

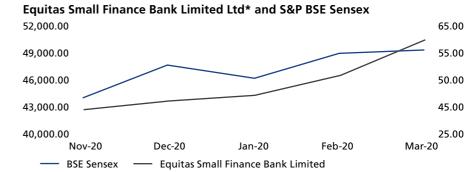
NA	BSE	BSE		
Month	High	Low	High	Low
Mar-21	68.20	46.50	68.25	47.00
Feb-21	51.50	39.65	51.60	39.45
Jan-21	42.55	37.20	42.50	37.05
Dec-20	40.00	33.05	40.00	34.05
Nov-20	38.95	30.10	39.00	30.05
Oct-20				
Sep-20				
Aug-20				
Jul-20		Not li	sted	
Jun-20				
May-20				
Δnr-20				

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## Report on Corporate Governance (Contd.)





<sup>\*</sup> Equitas Small Finance Bank listed on 2nd November 2020

#### Shareholding Pattern as on March 31, 2021

Description	Shares	% Equity
Indian promoter companies	93,39,43,349	81.98
Promoter group	14	0
Mutual funds	6,68,55,123	5.87
Alternative investment fund	5,53,04,783	4.85
Foreign portfolio - corp	1,16,42,445	1.02
Qualified institutional buyer	2,33,42,371	2.05
Resident individuals	4,19,53,464	3.68
HUF	10,46,617	0.09
Employees	10,18,977	0.09
Non resident indians	8,07,703	0.07
NRI non-repatriation	3,15,236	0.03
Trusts	2,77,000	0.02
Bodies corporates	18,95,681	0.17
Clearing members	8,75,487	0.08
Total:	1,13,92,78,250	100

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## Report on Corporate Governance (Contd.)

#### Distribution of equity shareholding as on March 31, 2021:

Category (No. of shares)	No. of Shareholders	% Shareholders	Total Shares	Amount	% of Amount
01-500	62,024	80.59	1,58,62,403	15,86,24,030	1.39
501- 1000	9,660	12.55	73,56,544	7,35,65,440	0.65
1001- 2000	2,595	3.37	38,27,442	3,82,74,420	0.34
2001- 3000	1,441	1.87	36,19,947	3,61,99,470	0.32
3001- 4000	270	0.35	9,61,653	96,16,530	0.08
4001- 5000	248	0.32	11,68,558	1,16,85,580	0.10
5001- 10000	444	0.58	32,38,409	3,23,84,090	0.28
10001& Above	277	0.36	1,10,32,43,294	11,03,24,32,940	96.84
TOTAL	76,959	100	1,13,92,78,250	11,39,27,82,500	100

The Non-Convertible Debentures (NCDs) of the Bank have been issued in dematerialized form and all outstanding NCDs have been listed in the Bombay Stock Exchange (BSE). The details of ISIN Nos. and Stock Code of such listed NCDs which are currently outstanding are as follows:

SI. No.	Nature of NCDs	Issue Size [₹]	Outstanding as on March 31, 2021 [₹]	ISIN No	Scrip Code
1*	16.00%- unsecured	30,00,00,000	30,00,00,000	INE186N08025	951924
2	13.80%- unsecured	30,00,00,000	30,00,00,000	INE186N08033	952815
3	14.05%- unsecured	1,20,00,00,000	1,20,00,00,000	INE186N08041	952812
4*	14.95%-unsecured	40,00,00,000	40,00,00,000	INE063P08013	951930

<sup>\*</sup>The ISIN INE186N08025 and INE063P08013 were redeemed on April 30,2021.

### Name, designation and address of Compliance Officer:

**Company Secretary Equitas Small Finance Bank Limited** 4th Floor, Phase-II, Spencer Plaza, No.769, Mount Road, Anna Salai, Chennai – 600 002 Phone: +91 44 42995000; Fax: +9144 42995050 Email: cs@equitasbank.com

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### Report on Corporate Governance (Contd.)

#### DISCLOSURES IN RELATION TO THE SEXUAL HARASSMENT OF WOMEN AT WORKPLACE (PREVENTION, PROHIBITION AND REDRESSAL) ACT, 2013:

The particulars of complaints received during the year under Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013

- a. Number of complaints filed during the financial year 6 b. Number of complaints disposed of during the financial year 5 c. Number of complaints pending as on end of the financial year. 1\*
- \*the pending complaint as on 31 March 21, stands closed

#### **FAIR PRACTICES CODE**

The Bank has adopted the Fair Practices Code pursuant A. Related Party Transactions to the RBI guidelines issued in this regard, which is placed on the Bank's website and displayed at all Branches of the Bank.

#### **MD &CEO/CFO CERTIFICATION**

MD & CEO and CFO certificate to the Board as per Regulation 17(8) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 has been obtained. (Annexure-I)

#### CODE OF CONDUCT

As per the Bank's policy on Code of Conduct for Directors and Senior Management, all Directors and Senior Management Personnel have affirmed compliance with the Code for the FY 2020-21. The Declaration to this effect signed by MD & CEO has been annexed with this Report. (Annexure-II)

#### **REGULAR UPDATES**

The Bank keeps the Board and stakeholders updated on the happenings of the Bank and all events and happenings of importance in the sector.

#### **DISCLOSURES**

The particulars of transactions between the Bank and its related parties, as defined under Section 2(76) of the Act and in Accounting Standard 18, are set out in the financial statements. The Board has put in place a policy on related party transactions and the same has been uploaded on the Bank's website https://www.equitasbank.com/ESFB-Investor-Info .There were no materially significant related party transactions having potential conflict with the interests of the Bank, during the year 2020-21.

B. Details of non-compliances by the company, penalties, and strictures imposed on the company by the stock exchanges or SEBI or any statutory authorities on any matter related to capital markets during the last three years: Nil

### C. Whistle blower policy

The Bank has established a Whistle Blower Policy pursuant to which Directors, employees and vendors of the Bank can report their concerns on unethical and improper behavior, practices, actual or suspected fraud or violation of the Bank's Code of Conduct or any other wrongful conduct in the Bank or of its employees. No employee of the Bank was denied access to the Audit Committee for raising any whistle blower complaint.

#### **Mandatory Requirements**

The Bank is in compliance with the mandatory requirements.

#### **Non-Mandatory Requirements**

The Bank has a record of unqualified financial statements since inception.

During the year, Auditors have had separate discussions with the Audit Committee without the presence of the Management team.

The Bank has complied with the requirement of having separate persons to the post of Chairman and Managing Director / Chief Executive Officer. Mr. Arun Ramanathan is the Chairman of the Board and Mr. P N Vasudevan is the Managing Director & Chief Executive Officer of the Company.

#### Internal Code of Conduct for Prevention of Insider Trading

The Board has adopted an Internal Code of Conduct for Prevention of Insider Trading in the

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## Report on Corporate Governance (Contd.)

securities of the Bank. The Code inter alia requires Designated Persons obtaining pre-clearance from the appropriate authority in the bank for dealing in the securities of the Company as per the criteria specified therein and prohibits the purchase or sale of securities of the Company while in possession of Unpublished Price Sensitive Information in relation to the Company besides during the period when the trading window is closed. The period of trading window closure is intimated to all concerned well in advance from time to time.

#### G. Certification on non-incurrence of disqualification M/s B Ravi & Associates, Practising Company Secretaries have given a certificate to the Board confirming that none of the Directors on the Board of the Bank have been debarred or disqualified from being appointed or continuing as directors of companies by the Board/Ministry of Corporate Affairs or any such statutory authority. The said certificate forms part of this Report. (Annexure-III)

#### H. Details of fee remitted to Statutory Auditors The total fees incurred by the Bank for the services rendered by Statutory auditors for FY 2020-21 is given below:

Particulars		ESFBL (₹in lakhs)
(i)	In capacity as auditors	
	Audit Fees (Includes fee for limited review)	59.00
	Statutory Certificates	13.00
	Other Reporting services	-
	Reimbursement of expenses	1.00
(ii)	Other capacity	-
	IPO Related	68.00

#### **EOUITY SHARES IN THE DEMAT SUSPENSE ACCOUNT**

In accordance with the requirement of Regulation 34(3) and Schedule V Part F of SEBI Listing Regulations, the Company reports that there are no equity shares lying in the demat suspense account which were issued in dematerialized form pursuant to the public issue of the Company.

Particulars	Number of shareholders	Number of equity shares
Aggregate number of	Nil	Nil
shareholders and the outstanding		
shares in the demat suspense		
account of the Company as on		
November 02, 2020		
Shareholders who approached	Nil	Nil
the Company for transfer of		
shares from demat suspense		
account during the year.		
Shareholders to whom shares	Nil	Nil
were transferred from the demat		
suspense account during the year		
Aggregate number of	Nil	Nil
shareholders and the outstanding		
shares in the demat suspense		
account of the Company as on		
March 31, 2021		
Shareholders to whom shares were transferred from the demat suspense account during the year Aggregate number of shareholders and the outstanding shares in the demat suspense account of the Company as on		

#### **COMPLIANCE**

The Company is in compliance with the requirements stipulated under Regulations 17 to 27 and Clauses (b) to (i) of sub-regulation (2) of Regulation 46 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and amendments thereto, as applicable, with regard to Corporate Governance.

 T R Chadha & Co LLP, Statutory Auditors have certified that the Company has complied with the mandatory requirements as stipulated under SEBI Listing Regulations. The said Certificate is annexed to this Report.

#### TRANSFER OF UNCLAIMED / UNPAID AMOUNTS TO THE INVESTOR EDUCATION AND PROTECTION **FUND:**

The Company has not declared any dividends from its incorporation. Hence, there is no unclaimed dividend relating to the earlier financial years, which needs to be transferred to the Investors Education and Protection Fund, in terms of Section 125 of the Act.

For and on behalf of the Board of Directors

Chairman

Place: Chennai P N Vasudevan **Arun Ramanathan** MD & CEO Date: June 01, 2021

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# Equitas Small Finance Bank

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### MD & CEO / CFO Certificate

The Board of Directors

**Equitas Small Finance Bank Limited** 

This is to certify that:

- We have reviewed the Financial Statements and 3.
  the Cash Flow Statement for the Financial Year
  ended March 31, 2021 and that to the best of our
  knowledge and belief:
  - a. these statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
  - these statements together present a true and fair view of the Bank's affairs and are in compliance with existing Accounting Standards, applicable laws and regulations.

- 2. There are, to the best of our knowledge and belief, no transactions entered into by the Bank during the year which are fraudulent or illegal or violative of Bank's Code of Conduct.
- . We accept responsibility for establishing and maintaining internal controls for Financial Reporting. We have evaluated the effectiveness of internal control systems of the Bank pertaining to financial reporting and the same were found to be adequate.
- 4. We have indicated to the Auditors and the Audit Committee:
  - Significant changes in internal control over financial reporting during the year; NIL

- b. Significant changes in accounting policies during the year and that the same have been disclosed in the notes to the financial statements; NIL and
- c. Instances of significant frauds of which we have become aware and the involvement therein, if any, of the management or an employee having a significant role in the Bank's internal control system over financial reporting. NIL

Place: Chennai Sridharan N P N Vasudevan

Date: June 01, 2021 Chief Financial Officer Chief Executive Officer

### Declaration regarding compliance by Board Members and Senior Management personnel with the Bank's Code of Conduct

The Bank has, in respect of the financial year ended 31st March, 2021 received a declaration in writing from all Members of the Board and Senior Management team of the Bank affirming their adherence to the Code of Conduct adopted by the Bank.

Place: Chennai Date: June 01, 2021 P N Vasudevan

Managing Director and Chief Executive Officer



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## **Certificate of Non-Disqualification of Directors**

(Pursuant to Regulation 34(3) and clause (10)(i) of Para C of Schedule Vof SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015)

Based on the scrutiny of relevant records, forms, returns and information provided by EQUITAS SMALL FINANCE BANK LIMITED (the 'Company'), CIN: U65191TN1993PLC025280, having its registered office at 4th Floor, Phase II, Spencer Plaza No.769, Mount Road, Anna Salai, Chennai - 600002 and verification of disclosures and declarations given by the Directors under applicable statutes and also based on the verification of facts regarding the Board of Directors of the Company, available in the public domain, we hereby certify that as on 31.03.2021, none of the Directors on the Board of the Company have been debarred or disqualified from being appointed or continuing as Director of companies either by the Securities and Exchange Board of India or the Ministry of Corporate Affairs or any such statutory authority.

Signature: Name of Company Secretary in practice: Dr. B Ravi

FCS No.: 1810 CP No.: 3318

MANAGING PARTNER
B RAVI & ASSOCIATES

Firm Registration Number: P2016TN052400

UDIN: F001810C000228718

Place: Chennai

Place: Chennai Date: May 03, 2021



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# Governance

as per provisions of Chapter IV of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Independent Auditor's Report on compliance with the conditions of Corporate

### To The Members of Equitas Small Finance Bank Limited

1. The Corporate Governance Report prepared by Equitas Small Finance Bank Limited (hereinafter the 5 "Bank"), contains details as specified in regulations 17 to 27, clauses (b) to (i) of sub-regulation (2) of regulation 46 and para C, D, and E of Schedule V of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations") ("Applicable criteria") for the year ended March 31, 2021 as required by the Bank for annual submission to the Stock exchange.

### Management's Responsibility

- 2. The preparation of the Corporate Governance Report is the responsibility of the Management of the Bank including the preparation and maintenance of all relevant supporting records and documents. This responsibility also includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the Corporate Governance Report.
- 3. The Management along with the Board of Directors are also responsible for ensuring that the Bank complies with the conditions of Corporate Governance as stipulated in the Listing Regulations, issued by the Securities and Exchange Board of India.

### **Auditor's Responsibility**

Pursuant to the requirements of the Listing Regulations, our responsibility is to provide a reasonable assurance in the form of an opinion

whether, the Bank has complied with the conditions of Corporate Governance as specified in the Listing Regulations.

- We conducted our examination of the Corporate Governance Report in accordance with the Guidance Note on Reports or Certificates for Special Purposes and the Guidance Note on Certification of Corporate Governance, both issued by the Institute of Chartered Accountants of India ("ICAI"). The Guidance Note on Reports or Certificates for Special Purposes requires that we comply with the ethical requirements of the Code of Ethics issued by the Institute of Chartered Accountants of India.
- We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC) 1, Quality Control for Firms that Perform Audits and Reviews of Historical Financial Information, and Other Assurance and Related Services Engagements.
- The procedures selected depend on the auditor's iudgement, including the assessment of the risks associated in compliance of the Corporate Governance Report with the applicable criteria. Summary of procedures performed include:
  - Read and understood the information prepared by the Bank and included in its Corporate Governance Report;
  - Obtained and verified that the composition of the Board of Directors with respect to executive and non-executive directors has been met throughout the reporting period;

- iii. Obtained and read the Register of Directors as on March 31, 2021 and verified that at least one independent woman director was on the Board of Directors throughout the year;
- iv. Obtained and read the minutes of Annual General Meeting held on July 28, 2020:
- v. Obtained and read the minutes of the following meetings of the Board of Directors/ Committees held between April 1, 2020 and March 31, 2021:
  - Board of Directors:
  - Audit Committee;
  - (c) Nomination and Remuneration Committee;
  - Stakeholders Relationship Committee;
  - (e) Risk Management Committee
  - Corporate Social Responsibility Committee and
  - (q) IT Strategy Committee
- vi. Obtained necessary declarations from the directors of the Bank.
- vii. Obtained and read the policy adopted by the Bank for related party transactions.
- viii. Obtained the schedule of related party transactions during the year and balances at

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Independent Auditor's Report on compliance with the conditions of Corporate Governance (Contd.)

as per provisions of Chapter IV of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

the year- end. Obtained and read the minutes **Opinion** of the audit committee meeting where in such related party transactions have been preapproved prior by the audit committee.

- ix. Performed necessary inquiries with the management and also obtained necessary specific representations from management.
- 8. The above-mentioned procedures include examining evidence supporting the particulars in the Corporate Governance Report on a test basis. Further, our scope of work under this report did not involve us performing audit tests for the purposes of expressing an opinion on the fairness or accuracy of any of the financial information or the financial statements of the Bank taken as a whole.

Based on the procedures performed by us, as referred in paragraph 7 above, and according to the information and explanations given to us, we are of the opinion that the Bank has complied with the conditions of Corporate Governance as specified in the Listing Regulations, as applicable for the year ended March 31, 2021, referred to in paragraph 4 above.

#### Other matters and Restriction on Use

10. This report is neither an assurance as to the future viability of the Bank nor the efficiency or effectiveness with which the management has conducted the affairs of the Bank.

11. This report is addressed to and provided to the members of the Bank solely for the purpose of enabling it to comply with its obligations under the Listing Regulations with reference to compliance with the relevant regulations of Corporate Governance and should not be used by any other person or for any other purpose. We have no responsibility to update this report for events and circumstances occurring after the date of this report.

#### For T R CHADHA & CO LLP

**Chartered Accountants** ICAI Firm registration number: 006711N/N500028

#### per Sheshu Samudrala

Place: Chennai Partner Date: 15.06.2021 Membership Number: 235031 UDIN: 21235031AAAAAZ3747

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# **Business Responsibility Report**

(Pursuant to Regulation 34 (2)(f) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations")

#### Introduction

Equitas Small Finance Bank Limited ("The Bank") has adopted a Stakeholder Centric Sustainability Framework to strategically drive its sustainability initiatives. The disclosures in this report are aligned to the Principles of Business Responsibility as prescribed under the National Voluntary Guidelines on Social, Environmental and Economic Responsibilities of Business (NVG-SEE) released by Ministry of Corporate Affairs, Government of India. This report provides transparent and relevant information on the Bank's efforts and its performance against the nine principles of Business Responsibility.

### Section A: General information about the company

1	Corporate Identity Number (CIN) of the Company	U65191TN1993PLC025280
2	Name of the Company	Equitas Small Finance Bank Limited
3	Registered address	4th Floor, Phase II, Spencer Plaza No.769, Mount Road,
		Anna Salai Chennai TN 600002
4	Website	www.equitasbank.com
5	Email id	cs@equitasbank.com
6	Financial year reported	2020-21
7	Sector(s) that the Company is engaged in (industrial	National Industrial Classification 2008
	activity code-wise)	Section K : Financial and Insurance Activities
		Code : 64191
8	Three key products/services of the Company (as in balance sheet)	Assets Products
		Micro Loan against Property
		Commercial Vehicle Finance lending
		Micro Finance lending
		Liabilities Products
		Demand Deposits
		Time Deposits
		Fee Based Products viz., distribution of insurance and mutual fund products, providing of locker
		facility, etc.
9	Number of international locations	Nil
10	Number of National locations	The Bank operates from 861 locations across 17 States/Union Territories (including National Capital
		Territory) of the country.
11	Markets served by the Company – Local/State/National/ International	National

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## **Business Responsibility Report (Contd.)**

### Section B: Financial details of the company

Sr. No.	Particulars	Details			
1.	Paid up capital (₹in lakhs)	1,13,927.83			
2	Total turnover (₹in lakhs)	3,61,246.79			
3	Total profit after taxes (₹in lakhs)	38,422.32			
4	Total spending on Corporate Social Responsibility (CSR) as a percentage of Profit After Tax (%)	4.09%			
5	List of activities in which expenditure in 4 above has been incurred	The Bank undertakes various CSR activities in accordance with its 'Policy on Corporate Social Responsibility', which includes:			
		1. Educational Initiatives – Running schools in 7 locations across Tamil Nadu			
		2. Imparting of skill training to Joint Liability Group (JLG) women members to improve their income levels			
		3. Health care initiatives – Health care and medical camps, Equitas Sugam Clinics for the underprivileged and a Cancer hospital being set up.			
		4. Holding job fairs for placement of unemployed youth in suitable jobs			
		5. Rehabilitation of Pavement Dwellers			
		Additional information on the Bank's CSR initiatives is discussed in CSR Report forming part of Annual Report			

#### **Section C: Other Details**

- 1. Does the Company have any Subsidiary Company/ Companies?
- 2. Do the Subsidiary Company/Companies participate in the BR Initiatives of the parent Company? If yes, then indicate the number of such Subsidiary Company(s)
- 3. Do any other entity/entities (e.g. suppliers, distributors etc.) that the Company does business with, participate in the BR initiatives of the Company? If yes, then indicate the percentage of such entity/entities? [Less than 30%, 30-60%, More than 60%]

#### **Section D: BR Information**

- 1. Details of Director(s) responsible for BR
  - (a) Details of the Director responsible for implementation of the BR policy(ies)
    - 1. DIN 01550885
    - 2. Name Mr. P N Vasudevan
    - 3. Designation MD & CEO

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No

Not applicable

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### Business Responsibility Report (Contd.)

h\	Details	of the	DD	haad
D)	Details	or the	ВK	nead

1.	DIN (if applicable)	01550885
`	Mana	MAIL DININA

Mr. P N Vasudevan Name

MD & CEO Designation

Telephone number + 91 44 4299 5000 e-mail id corporate@equitas.in

#### Principle-wise (as per National Voluntary Guidelines) BR Policy(ies)

No.	Questions	P 1	P 2	Р3	P 4	P 5	P 6	P 7	P 8	P 9
1	Do you have a policy(ies) for	Y	Υ	Υ	Υ	Υ	Υ	N	Υ	Υ
2	Has the policy been formulated in consultation with the relevant stakeholders?	Υ	Υ	Υ	Υ	Υ	Υ	-	Υ	Υ
3	Does the policy conform to any national / international Standards?  If yes, specify? (50 words)*	Y	Υ	Υ	Υ	Υ	Υ	-	Y	Y
4	Has the policy been approved by the Board?	Υ	Υ	Υ	Υ	Υ	Υ	-	Υ	Υ
5	Does the Company have a specified Committee of the Board/ Director/ Official to oversee the implementation of the policy?	Υ	Υ	Υ	Υ	Υ	Υ	-	Υ	Υ
6	Indicate the link for the policy to be viewed online	All Policies which are statutorily required to be displayed on our website www.equitasbank.com								
7	Has the policy been formally communicated to all relevant internal and external stakeholders?	Communication on policies covering all internal and external stakeholders is an on-going process.								
8	Does the Company have in-house structure to implement the policy(ies)	Υ	Υ	Υ	Υ	Υ	Υ	-	Υ	Υ
9	Does the Company have a grievance redressal mechanism related to the policy(ies) to address stakeholders' grievances related to the policy(ies)	Y	Υ	Υ	Υ	Υ	Υ	-	Υ	Υ
10	Has the Company carried out independent audit / evaluation of the working of these policies by an internal or external agency?	The Heads of Departments are responsible for effective implementation of the Policies. The Compliance Department of ESFBL monitors the adherence to implementation of policies mandated by RBI.								

<sup>\*</sup>All Policies have been formulated after detailed deliberations on best practices adopted by banks and financial institutions and customized as per our requirements.

- P1 Code of Conduct adopted for employees, Directors and senior management and Whistle Blower Policy ensure conducting of business with Ethics, Transparency and Accountability.
- P2 Fair Practices Code promote responsible lending and banking practices. It ensures guard against overleveraging to ensure sustainability, throughout the life cycle of the customer.
- Policy on Prevention of Sexual Harassment and Whistle Blower Policy, endeavors to maintain an organization wide environment of care, concern, nurturing and to provide an opportunity to women employees to accomplish their professional aspirations. This Policy can be viewed online at www.equitasbank.com.
- P4 The interests of the marginalised and vulnerable stakeholders are addressed through Priority Sector Lending and Financial Inclusion. The Fair Practices Code protects the interests of customers who are primarily from the vulnerable sections of the society. Corporate Social Responsibility [CSR] Policy seeks to engage with client communities through community development initiatives and improve their life and life style on a holistic basis. This Policy can be viewed online at www.equitasbank.com
- Code of Conduct for employees lays down acceptable employee behavior while dealing with clients on various aspects, including human rights.
- P6 Policy on Environmental and Social Safeguards framework for Micro & Small Enterprises ensures integration of environmental and social safeguards into the appraisal process of loan applications for micro & small enterprises.



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- P7 While there is no specific policy outlined in respect of this Principle, the Bank, through various trade bodies and associations, puts forth a number of suggestions with respect to the financial services sector.
- P8 The very idea behind differentiated licensing of Small Finance Banks is to further the agenda of financial inclusion and bring about equitable development. Hence, the entire operations of the Bank are aligned towards this commitment. Further, in accordance with the Corporate Social Responsibility Policy, the Bank carries out various social initiatives to promote equitable development amongst its client communities.
- P9 The Bank has undertaken wide range of social initiatives under Corporate Social Responsibility Policy to improve the quality of life of its client communities. Details of the same are given in the MD&A Report, which forms part of the Annual Report. ESFBL has a Board approved Customer Grievance Redressal Policy for expeditious redressal of customer grievances.

#### Governance related to BR

(a) Indicate the frequency with which the Board of Directors, Committee of the **Board or CEO assesses** the BR performance of the Company (Within 3 months, 3-6 months, Annually, More than 1 year).

The performance on aspects of BR is reviewed by CEO on a periodic basis i.e., at least once a year.

(b) Does the Company publish a BR or a Sustainability Report? What is the hyperlink How frequently it is published?

**Business Responsibility** Report forms part of the Annual Report displayed in the Bank website, www. for viewing this report? equitasbank.com under Investor section.

### **Section E: Principle-Wise Performance**

Principle 1: Businesses should conduct and govern themselves with ethics, transparency and accountability

1. Does the policy relating to ethics, bribery and corruption cover only the company? does it extend to the Group/ Joint Ventures/ Suppliers/ Contractors/NGOs/Others?

The Bank has put in place a Code of Conduct which covers all its employees. The Code articulates the ethical principles and acceptable behavior that the employees are expected to demonstrate throughout their tenure as employees of the organization. It also guides all employees to uphold the values of the Bank. The Code covers aspects related but not limited to ethics, accountability, conflict of interest, bribery and corruption. The Bank has also adopted Code of Conduct for Directors & Senior Management to provide a framework to the Board members and Senior Management in ensuring adoption of highest ethical standards in managing the affairs of the Bank. The Bank's commitment to ethics and accountability is emphasised upon in all interaction with the stakeholders, right from the time of association with the Bank.

How many stakeholder complaints have been received in the past financial year and what percentage was satisfactorily resolved by the management? if so, provide details thereof, in about 50 words or so.

The Bank has established various channels of communication, including grievance redressal mechanisms, for stakeholders to communicate their expectations and concerns. The details of the stakeholder complaints are as below:

Particulars	Complaints received during 2020-21	% of complaints resolved		
Customer complaints	2,649	97.7%*		
Investor complaints	Nil	Nil		

<sup>\*</sup>Complaints pending resolution as on March 31, 2021 have subsequently been resolved within the stipulated timelines

### Principle 2: Businesses should provide goods and services that are safe and contribute to sustainability throughout their life cycle

List up to 3 of your products or services whose design has incorporated social or environmental concerns, risks and/or opportunities.

The Bank believes that it has a critical role to carry out in furthering financial inclusion in the nation to accomplish inclusive growth and equitable development. Towards this end, the Bank caters to those who do not have access to formal financial system by offering loan products such as Micro Finance, Commercial Vehicle Finance, Housing Finance, Loan against Property, Agri Loans, Gold Loans, Business Loans etc. Along these lines, we are actively involved in financial inclusion. The Bank principally deals with financially vulnerable sections of the society and hence it is even more critical to

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be mindful and responsible in lending to guard the borrowers from getting over leveraged. The Bank carries out due diligence to ascertain the repayment capacity of the borrowers before lending.

Micro Finance: Micro lending is targeted at women who belong to the economically weaker sections of the society (with household income less than ₹1.6 lakhs per annum). Most of these loans are for income generation purposes, which provide assistance to our customers to increase their household income, develop financial independence over time and for most of our customers, an opportunity to become part of the formal financial system. All of our customers are included in the Credit Bureau database thereby ensuring their inclusion into the formal economy.

Vehicle Finance: These loans are provided predominantly to first time entrepreneurs in the commercial logistics service industry, who have the expertise but lack capital to own a commercial vehicle of their own. This loan provides the experienced drivers with the opportunity to own their vehicle and run the business to improve or develop their socio-economic standing.

Affordable Housing Finance: The Bank supports the aspiration of owning a house for a large segment of low-income families by focusing on affordable housing. The Bank also offers the benefits accruing under Pradhan Mantri Awas Yojana to deserving beneficiaries from economically weaker sections and low-income groups.

MSE and Financial Intermediaries: The Bank provides capital in the form of term & working capital loans to enterprises which are small and have turnover in the range of  $\overline{1}$  – 10 crores. The loan sizes typically 3. vary between ₹10 - 100 lakhs.

- 2. For each such product, provide the following details in respect of resource use (energy, water, raw material etc.) per unit of product (optional):
  - (a) Reduction during sourcing/production/ distribution achieved since the previous year throughout the value chain?
  - (b) Reduction during usage by consumers (energy, water) has been achieved since the previous year?

The Bank consciously endeavors to reduce the use of paper. Towards this end, tab-based loan processing is being used in micro finance lending. Similarly, opening Selfe FD and Selfe savings account through digital platforms, initiatives are also being implemented in other segments as well. We have also introduced eco-friendly paper pads, pens & pencils at our boardroom.

The account holders of the Bank are advised to embrace paper-free banking practices like e-mail account statements, internet banking, mobile banking, e-Wallet, Electronic Toll Collection and other such activities.

We pursue other sustainable practices to reduce our impact on the environment and promote efficient consumption of resources viz. Heating, Ventilation and Air Conditioning (HVAC) run time observing, installation of CFL and other low energy consuming office gear, limited printer and copier utilization.

- Does the company have procedures in place for sustainable sourcing (including transportation)? If yes, what percentage of your inputs was sourced sustainably? Also, provide details thereof, in about 50 words or so.
- As a responsible corporate citizen, the Bank endeavors to reduce the environmental impact of its operations. The Bank has made conscious efforts to reduce the usage of paper through various digital initiatives, some of which have been outlined elsewhere in this document.
- Has the company taken any steps to procure goods and services from local & small producers, including communities surrounding their place of work? if yes, what steps have been taken to improve their capacity and capability of local and small vendors?

The business of the Bank is service oriented and not material resource intensive. The human resource and other services required for our day-to-day activities are by and large sourced within the neighborhood to the extent feasible.

A significant number of the financial products offered by the Bank are utilized for empowering business enterprise, innovation and capacity building among the financially vulnerable segments of the society. It empowers them to scale up business activities. In the long run, this prompts better financial prospects for local businesses, which are clients of the Bank. The improved business environment indirectly benefits other local businesses, which are not clients.

The Bank has set up Business Correspondents (BCs) channel of banking, which aims to empower local business owners, usually micro-businesses, to act as centers of banking.

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Does the company have a mechanism to recycle products and waste? if yes, what is the percentage of recycling of products and waste (separately as <5%, 5-10%, >10%). also, provide details thereof, in about 50 words or so.

Our operational practices are engaged to constantly reduce utilization of paper and dynamic measures are being implemented across different processes (Refer to Principle 2: Question 2) to facilitate the same. Our digital banking and other related activities additionally endeavor to meet sustainability objectives of waste reduction and more efficient resource utilisation.

#### Principle 3 – Businesses should promote the well-being of all employees

1	Total number of Employees	16,556
2	Total number of employees hired on contractual	24
	basis	
3	Number of permanent women employees	1,701
4	Number of permanent employees with disabilities	219
5	Is there an employee association that is recognized	The Bank engages with employees through various fora to obtain
	by management	constructive feedback. Regular Audio bridges are conducted offering ar
6	Percentage of your permanent employees who are	opportunity for all employees to directly express their views, ideas and
	members of this recognized employee association	feedback to the top management.
		While there is a structured employee grievance redressal mechanism
		in place, employees are also encouraged to directly approach CEO and
		Audit Committee in case of serious grievances or unethical practices.

7. Please indicate the number of complaints relating to child labour, forced labour, involuntary labour, sexual harassment in the last financial year and pending, as on the end of the financial year. No. Category No. of complaints filed during the financial year No. of complaints pending as at the end of financial year

No.	Category	No. of complaints filed during the financial year	No. of complaints pending as at the end of financial year
1	Child labour/ forced labour/ involuntary labour	Nil	Nil
2	Sexual Harassment	6	1*
3	Discriminatory Employment	Nil	Nil

<sup>\*</sup>the pending complaint as on 31 March 21, stands closed

What percentage of your under mentioned employees were given safety & skill up-gradation training in the last year?

Our people, their diverse skill sets, proven expertise, and deep industry knowledge constitute our human capital. We have created a culture of continuous learning and improvement, which further augments our ability to acquire, retain and better serve our diverse customer base. Some of the key Talent Development interventions are listed below:

Partnership with SkillSoft: We partnered with SkillSoft (Percipio) a Global Leader in Corporate Learning for Leadership & Business Skills Training. It is an intelligent learning experience platform that has a modern, simple and intuitive design that delivers an immersive learning experience. The platform provides learners with a personalized homepage, the ability to create playlists, pick up learning where they left off and receive assignments, extensive library of courses.

Helps drive engagement by motivating and rewarding learners across the organization with digital badges. These visuals, shareable and portable records of accomplishment can inspire learners to continue their professional journey.

Specialized Training (External): We engaged with reputed institutes like Manipal Institute of Banking and Disseminare consulting to conduct specialized training for our employees.

• Training on Credit, Risk & Treasury: This workshop on credit, risk and treasury provided the requisite knowledge to the Senior Management of the Branch Banking division on the concept of credit, risk and treasury operations.

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- Training on Relationship management and cross selling: Imparted training to the fop performing Business Development Officers (BDOs) & Personal Bankers (PBs) to groom and upskill them and thereby create a bench strength for the next role.
- Training on Wealth Management: Imparted training on Wealth Management to Relationship Managers to enable them to acquire the required knowledge and skills to become Investment Counsellors.
- Training on Operations and Regulatory Compliance: Imparted training to Branch Managers, Service & Operations Manager and Customer Service Officers on regulatory aspects.

Specialized Training (In-house): As part of our continued focus on talent optimization, we engaged in varied initiatives that focused on building capacity and better interpersonal skills. Some of them are as follows:

- Effective Team Handling for Managers
- E-Mail Etiquette
- Interviewing Skills for Managers
- Conducting Effective Daily Huddles
- Grooming and Communication Awareness.

Leadership Development: The Senior Leadership team underwent specialised courses conducted by premier institutes like MIT, INSEAD, KELLOG, MOODYS etc.

Byte Sized Learning: We tied up with Navitus Education for a Mobile Learning Platform and provided access to all our 16,000+ employees to promote Anywhere, Anytime 'On the Go' learning.

Leveraged of Learning E-Learning: usage (LMS) through SAP Management System SuccessFactors. Created a library of customized content for various functions and made available on the online platform for self-learning.

**Self-Development**: Introduced the Professional Development Program (PDP) as a benefit in order to encourage and enable employees to build capabilities and competence (Technical & Functional) that are relevant and in line with their role requirement. Under this program employee are reimbursed their development cost ranging from ₹25,000 to ₹2,00,000 based on their grades.

We have clocked a total of over 4,22,000+ man-hours through VC learning and 80+ e-Learning modules in the Functional, Technical & Behavioral space covering all our employees during the financial year.

Providing effective training to a geographically dispersed staff, especially during this period of strife served the dual purpose of Skill Enhancement as well as Engagement. The Learning team actively worked with Business leaders to ensure that training initiatives continue smoothly.

The details of employees who underwent skill upgradation training during FY 2020-21 are as follows:

Permanent Employees	11,485
Permanent Women Employees	1,235*
Contractual Employees	
Employees with Disabilities	

<sup>\*</sup>Note: 1,235 employees are included in 11,485

Principle 4: Businesses should respect the interests of, and be responsive towards all stakeholders, especially those who are disadvantaged, vulnerable and marginalized.

1. Has the company mapped its internal and external stakeholders?

The Bank engages with multiple stakeholders through formal and informal channels of communication. The key stakeholder groups are identified as follows:

- i) Customers
- ii) Employees
- iii) Investors
- iv) Vendors / Service Providers
- v) Regulators
- vi) Society and Community

The Bank constantly strives to keep the channels of communication open and transparent with all its stakeholders, with a view to maximizing stakeholder satisfaction and value creation.

2. Out of the above, has the company identified the disadvantaged, vulnerable & marginalized stakeholders?

The Bank directly or through its implementing agency, Equitas Development Initiatives Trust (EDIT) engages with stakeholders such as women, people with disabilities, unemployed youth and pavement dwellers to create a positive impact through community development initiatives.

EDIT runs seven schools primarily for socially and economically weaker sections of society. These schools provide affordable schooling to students



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belonging to economically weak backgrounds, with an emphasis on the quality of the education imparted. Around 5,700 students have benefitted from these schools.

EDIT has empowered around half a million women by imparting training in easily learnable vocational skills such as tailoring, doll making and artificial jewellery making, enabling them to earn additional income.

EDIT actively conducts job fairs across India for unemployed youth of low income communities, thereby providing gainful employment to over 1,98,725 unemployed youth from lower income segment. The recruitment and employment practices of the Bank are also attuned towards talent spotting and acquisition from among marginalized sections of the society.

EDIT also provides access to affordable healthcare through various medical initiatives and medical camps, which has benefitted over 6.35 million people cumulatively.

3. Are there any special initiatives taken by the company to engage with the disadvantaged, vulnerable and marginalized stakeholders? if so, provide details thereof, in about 50 words or so. The Bank, directly or through its implementing agency, Equitas Development Initiatives Trust (EDIT) engages with stakeholders such as women, people with disabilities, unemployed youth and pavement dwellers to create a positive impact through community development initiatives.

EDIT runs seven schools primarily for socially and economically weaker sections of society. These schools provide affordable schooling to students belonging to economically weak backgrounds, with an emphasis on the quality of the education imparted. Around 5,700 students have benefitted from these schools.

EDIT has empowered around half a million women by imparting training in easily learnable 2. vocational skills such as tailoring, doll making and artificial jewellery making Enabling them to earn additional income.

EDIT actively conducts job fairs across India for unemployed youth of low income communities, thereby providing gainful employment to over segment. The recruitment and employment practices of the Bank are also attuned towards talent spotting and acquisition from among marginalized sections of the society.

EDIT also provides access to affordable healthcare through various medical initiatives and medical camps which has benefitted over 6 million people cumulatively.

### Principle 5: Businesses should respect and promote human rights

1. Does the policy of the company on human rights cover only the company or extend to the Group/ Joint Ventures/ Suppliers/Contractors/NGOs/ others?

The Bank is committed to upholding the dignity of every individual engaged or associated with it. A strong commitment to human rights is embedded in the Fair Practices Code as well as Employee Code of Conduct which lays down acceptable behaviour on various aspects including human rights. All

employees who have direct interface to customers including collection staff are trained to be polite and courteous to customers under all circumstances. This code is applicable for all employees, associates, business partners and Group companies with utmost importance placed on fairness and transparency.

How many stakeholder complaints have been received in the past financial year and what percent was satisfactorily resolved by the management? Kindly refer to response to Principle 1 - Question 2.

#### Principle 6: Business should respect, protect and make efforts to restore the environment

1,80,000 unemployed youth from lower income 1. Does the policy related to Principle 6 cover only the company or extends to the Group/Joint Ventures/Suppliers/ Contractors/NGOs/Others Equitas SFB recognizes the need to respect, protect and make efforts to restore the environment in all its activities. Some of the initiatives taken in this regard have been outlined under Principle 2 - Question 2.

> The Bank also endeavors to promote sound environmental, social and governance standards (ESG). The Bank has a Policy on Environmental and Social Safeguards framework for Micro & Small Enterprises, integrating environmental and social safeguards into the appraisal process of loan applications for micro & small enterprises.

Does the company have strategies/ initiatives to address global environmental issues such as climate change, global warming etc.? If yes, please give hyperlink for webpage etc. In regard of its activities, Equitas SFB focuses on decreasing the utilization of paper to lessen the carbon footprint. Towards this end, the Bank has

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embarked its digital footprint over its products offerings and has been a consistent leader across Small Finance Banks. Our focus is to empower clients with ease of access and to transact efficiently and effectively using our variety of Digital offerings, along these lines lessening the dependence on paper-based banking activities. The operations of ETPL are carried out by utilizing mobile and online applications. A number of new activities and products are through digital channels.

We give an assortment of digital offerings - Internet and Mobile banking, Electronic toll collection, Digital Savings account opening, Virtual Debit card, Digital fund transfers, Video KYC, etc.

Our efficient operational practices, digital banking and environment management practices help us reduce our environmental footprint and help us achieve environmentally sustainable business practices.

- Does the company identify and assess potential environmental risks?
   Equitas SFB is aware of the potential environmental risks. We have also integrated environmental and social safeguards into the loan appraisal process.
- 4. Does the company have any project related to clean development Mechanism? If so, provide details thereof, in about 50 words or so. Also, whether any environmental compliance 6 report is filed?

As detailed under Points 1-3 above, the Bank, through its initiatives, is aware of the importance of safeguarding the environment. Being a bank, it

cannot own/execute any non-banking projects (such as CDM) as per RBI regulations.

. Has the company undertaken any other initiatives on – clean technology, energy efficiency, renewable energy etc.? If yes, please give hyperlink for web page etc.

As explained above, the Bank focuses on reducing the usage of paper and provides alternate banking channels like internet banking, mobile banking, ATMs, Tab-based account opening, online & mobile account opening etc.

The operations significant envisues. No notic March 31, 2021.

Principle 7: Business public and regulator responsible manner

Focus is placed on energy efficiency, through practices including installation of CFL & LED light fixtures and installation of similar energy efficient office equipment. We also aim to leverage digital banking and digital business initiatives to reduce environmental impact related to usage of paper and reducing the need for travel by customers to bank branches.

The Bank has also implemented paperless recruitment process from application by the candidate to offer letter generation. This has reduced the need for travel by recruitment executives and candidates. This also reduces paper and printer usage during the recruitment process. We have also introduced eco-friendly paper pads, 2. pens & pencils at our boardroom.

6. Are the emissions/Waste generated by the company within the permissible limits given by CPCB/SPCB for the financial year being reported? The operations of the Bank do not result in any significant environmental or pollution related issues.  Number of show cause/ legal notices received from CPCB/SPCB which is pending (i.e. not resolved to satisfaction) as on end of Financial Year. The operations of the Bank do not result in any significant environmental or pollution related issues. No notices were received by the Bank as on March 31, 2021.

# Principle 7: Businesses, when engaged in influencing public and regulatory policy, should do so in a responsible manner

- Is your company a member of any trade and chamber or association? If Yes, name only those major ones that your business deals with: Some of the key trade and industry associations where the Bank is represented, include:
  - i. Indian Banks' Association (IBA)
  - Fixed Income Money Market and Derivatives Association (FIMMDA)
  - iii. SaDhan The Association of Community Development Finance Institutions
  - iv. Association of Mutual Funds in India (AMFI)
  - v. Confederation of Indian Industry (CII)
  - vi. The Indus Entrepreneurs (TiE)
- Have you advocated/lobbied through above associations for the advancement or improvement of public good? If Yes, specify the broad areas (governance and administration, economic reforms, inclusive development policies, energy security, water, food security, sustainable Business Principles, others)

Through various industry associations and in various forums, Equitas has promoted various social and welfare initiatives like responsible lending, financial



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literacy, creation of a more transparent financial system, ease of credit access to the underbanked/ unbanked, operational ease of providing loans to economically excluded sections of the economy, etc.

# Principle 8: Businesses should support inclusive growth and equitable development

The main focus of Equitas Group is inclusive growth and equitable development. The word "Equitas" is a Latin word meaning justice, fairness and equity. Towards this end, we wish to state that the very idea behind differentiated licensing of Small Finance Banks is to further the agenda of financial inclusion and bring about equitable development. Hence, the operations of ESFBL are primarily directed towards inclusive growth and equitable development.

Right since inception, the Bank consciously focusses on including differently abled women among its microfinance borrowers. When sales officer forms joint liability group, differently abled women are consciously identified and included in group and provided 2. microfinance loans. Through this model, Equitas is able to reach out to more than 72,000 differently abled persons since inception, out of which over 21,000 are visually impaired.

Encouraged by this model, Equitas has recently started including transgender persons in the joint liability groups. So far, Equitas has reached out to 252 such transgender persons and brought them into the mainstream.

Does the company have specified programmes /
initiatives/ projects in pursuit of the policy related
to Principle 8? If yes, details thereof.
 The focus of the Bank is to improve the quality of
life of customers by increasing their total household
asset value. Customers, who have not been able to

access formal financing, are provided transparent and trustworthy access to financing. The Bank has also developed a wide range of social initiatives towards improving the quality of life of its client communities. As a Bank, we have been able to enhance our association with the financially excluded section of the society. We not only offer credit, which is typically of a short-term nature but also liabilities products like deposits, insurance etc.

The Bank also undertakes various activities through the Equitas Development Initiatives Trust (EDIT) which support inclusive growth and equitable development. These CSR initiatives include providing high quality affordable education to students belonging to economically weaker sections, providing vocational skills to the unemployed to include them in the formal economy, providing free healthcare etc. Details of such activities are explained in other sections of this report.

 Are the programmes / projects undertaken through in-house team/own foundation/ external NGO/government structures/any other organization? Inclusive growth and equitable development is provided to customers through our banking

is provided to customers through our banking activities, especially through the financing activities of the Inclusive Banking division and Emerging Enterprise Banking division of the Bank.

CSR programmes are undertaken by the Bank, directly as well as through implementing agency, Equitas Development Initiatives Trust, a registered public charitable trust. CSR initiatives carried out by the Bank are detailed in the CSR Report, which forms part of the Annual Report.

- . Have you done any impact assessment of your initiative?
  - Social Impact study was conducted for all social initiatives for the period from 2016-2018 by an external agency (Social Audit Network). The outcomes of CSR activities carried out through EDIT have been aligned to 8 of the Sustainable Developmental Goals (SDG's) thereby leading to social impact on the followings SDG's
  - Ending Poverty in slums using the Holistic Ecosystem
  - 2. Extending Health Services
  - 3. Quality Education through its Schools
  - 4. Gender Equality
  - 5. Decent work & Economic growth through its job Fairs and skill training
  - 6. Reduced inequalities
  - 7. Sustainable Cities & Community

forming part of the Annual Report.

- 8. Partnership for the Goals
- 4. What is your company's direct contribution to community development projects amount in ₹and the details of the projects undertaken? During the year, the Bank has contributed ₹1,573 lakhs to the implementing agencies Equitas Development Initiatives Trust (EDIT) (₹217 lakhs) and Equitas Healthcare Foundation (EHF) (₹1,356 lakhs) for carrying out CSR activities. Details of the said activities have been provided in the CSR Report,

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### Business Responsibility Report (Contd.)

Have you taken steps to ensure that this community development initiative is successfully adopted by the community? Please explain in 50 words, or so.

EDIT, through Equitas Gurukul schools provides to children from its client community

- a. quality education to the poor
- necessary financial support to needy students
- counselling services to students through alumni services

Besides, EDIT is rendering the following complementary services among the client community of Equitas:

- a. Placement through job fairs
- Skill development training and financial support to indigent women for commencing entrepreneurship journey
- Assisting hospital to conduct medical camps and spreading messages on community health through the client network
- d. Comprehensive assistance towards rehabilitating pavement dwellers through Equitas Birds Nest program viz., rental assistance for six months, teaching of livelihood skills, enabling linkages to markets, enabling obtention of ration cards, counselling on financial literacy and providing them microfinance loans in deserving cases, thereby enabling their economic empowerment.

By offering the comprehensive bouquet of services as enumerated above, Equitas ensures successful adoption of its community development initiatives.

Principle 9: Businesses should engage with and provide value to their customers and consumers in a responsible manner

1. What percentage of customer complaints/

consumer cases are pending as on the end of financial year. 2.3% of the customer complaints are pending as at the end of the Financial Year 2020-21. All the pending complaints have since been resolved within the prescribed timelines.

2. Does the company display product information

on the product label, over and above what is mandated as per local laws? The Bank does not market physical products. It endeavors to provide transparent information on its financial products through its website, which has detailed information on product features, service charges and fees applicable. In respect of the Bank, interest rates for various deposit schemes are published on the website. SMS alerts are sent to customers when charges or fees get triggered or levied in their deposit accounts.

As an NBFC-MFI, Equitas was the pioneer in disclosing the interest rates on reducing balance basis in the customer passbook, which later became a regulatory norm for the industry.

Is there any case filed by any stakeholder against the company regarding unfair trade practices, irresponsible advertising and/or anti-competitive behaviour during the last five years and pending as on end of financial year. If so, provide details thereof, in about 50 words or so. Nil

Did your company carry out any consumer survey / consumer satisfaction trends?

The Bank has an active customer service department, which ensures that continuous steps are taken to ensure customer satisfaction in all their dealings with the Bank. During the year, the Bank conducted a customer loyalty study. The study provided insights into the areas the Bank needed to focus for improving its "Truly Loyal" indicator.

For and on behalf of the Board of Directors

Place: Chennai P N Vasudevan **Arun Ramanathan** Date: June 01, 2021 MD & CEO Chairman

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## **Independent Auditor's Report**

To the Members of Equitas Small Finance Bank Limited

#### **Report on the Audit of the Financial Statements**

#### 1. Opinion

We have audited the accompanying financial statements of Equitas Small Finance Bank Limited (the "Bank"), which comprise the Balance Sheet as at March 31 2021, the Profit and Loss Account, the Cash Flow Statement for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Banking Regulation Act, 1949, as well as the Companies Act, 2013 ('Act') and circulars and guidelines issued by the Reserve Bank of India ('RBI'), in the manner so required for banking companies and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Bank as at 31 March 2021, and its profit and its cash flows for the year ended on that date.

#### 2. Basis for Opinion

We conducted our audit of the financial statements in accordance with the Standards on Auditing (SAs), as specified under section 143(10) of the Act. Our responsibilities under those Standards are further described in the 'Auditor's Responsibilities for the Audit of the Financial Statements' section of our report. We are independent of the Bank in accordance with the 'Code of Ethics' issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules there under, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

#### Emphasis of Matter

We draw attention to Schedule 17.2.2 to the accompanying financial statement which describes the extent to which the Covid -19 pandemic will continue to impact the Bank's operations and financial statements will depend on ongoing and future developments, which are highly uncertain.

Our opinion is not modified in respect of this matter.

#### 4. Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements for the financial year ended March 31, 2021. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have determined the matters described below to be the key audit matters to be communicated in our report. We have fulfilled the responsibilities described in the Auditor's responsibilities for the audit of the financial statements section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial statements.

#### **Key Audit Matters**

#### Identification of non-performing advances and provisioning for advances

Advances form a material portion of the Bank's assets and the quality of the Bank's loan portfolio is measured in terms of the proportion of non-performing assets (NPAs) to the total loans and advances. Identification, classification and provisioning of NPAs are governed by the prudential norms on Income Recognition and Asset Classification ("IRAC") and the specific guidelines relating to COVID-19 Regulatory Package issued by the Reserve Bank of India (RBI) which include rule-based and judgmental factors. Management is also required to make estimates of stress, recoverability issues, and security erosion in respect of specific borrowers or groups of borrowers, on account of specific factors that may affect such borrowers/groups (including factors relating to economic stress arising out of the COVID-19 pandemic).

How our audit addressed the key audit matter

We considered the Bank's accounting policies for NPA identification, and provisioning and assessing compliance with the IRAC norms prescribed by the RBI read with the RBI guidelines relating to COVID-19 Regulatory Package dated March 27, 2020 and April 17, 2020.

We tested the operating effectiveness of the controls (including application and IT dependent controls) for borrower wise classification of loans in the respective asset classes viz., standard, sub-standard, doubtful and loss with reference to their days-past-due (DPD) status (including consideration of the moratorium on loans offered under the Regulatory Package).



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#### **Key Audit Matters**

Further, the classification of accounts were made standstill and no NPA was declared by the bank based on the Supreme Court decision upto the last week March 2021. In those cases, bank has made a stand still provision for the advances which otherwise may slipped into NPA. However, Supreme Court has lifted the standstill provision in the month of March 2021, and accordingly the bank has classified the advances and made provisions in line with IRAC norms.

Further, during the year RBI has provided the Resolution Framework for COVID-19-related Stress. Based on which bank has also extended the resolution package to their customers who are in stress and restructured the few eliqible customers.

A matter of error or omission in the process of NPA identification, Restructuring of eligible accounts or provisioning may result in a material misstatement of the financial statements, and also potentially result in a non-compliance of applicable regulatory guidelines. In view of the significance of this area to the overall audit of financial statements, it has been considered as a key audit matter.

#### Information Technology ("IT") Systems and Controls

The IT environment of the Bank is complex and involves a large number of independent and interdependent IT systems used in the operations of the Bank for processing and recording a large volume of transactions at numerous locations. As a result, there is a high degree of reliance and dependency on such IT systems for the financial reporting process of the Bank.

There has been a major enhancement in the information technology (IT) infrastructure of the Bank in the current year. During the current year, as the IT systems and processes continue to mature in view of the evolving business and regulatory landscape, changes in the technology environment have been carried out by the Bank.

IT general controls over user access management and change management across applications, networks, database, and operating systems.

Due to the pervasive nature and complexity of the IT environment and considering that several systems and processes have been implemented in recent past, and as a result the IT control environment may not have matured, it is considered a key audit matter.

#### How our audit addressed the key audit matter

To test the identification of loans with default events and other triggers, we selected a sample of performing loans and independently assessed as to whether there was a need to classify such loans as NPAs.

We considered the special mention accounts ("SMA") reports submitted by the Bank to the RBI's central repository of information on large credits (CRILC) and made inquiries of personnel in the Bank's credit and risk departments regarding indicators of stress or the occurrence of specific event(s) of default or other factors affecting the loan portfolio / particular loan product category, that may affect NPA identification and/or provisioning.

We have also considered banks policies on the RBIs circular on Resolution Framework for COVID-19-related Stress dated 6th August 2020 and (MSME) sector – Restructuring of Advances dated 6th August 2020.

We have verified the borrowers request letters on sample basis for the restructuring of accounts and also verified the process adopted by the bank in restructuring the same.

Selected the borrowers based on quantitative and qualitative risk factors for their assessment of appropriate classification as NPA including computation of overdue ageing to assess its correct classification and provision amount as per extant IRAC norms and Bank policy.

We performed analytical procedures which considered both financial and non-financial parameters, in relation to identification of NPAs and provisioning there against.

We also read the RBI Annual Financial Inspection report for the financial year ended 31 March 2020 and other communication with the regulators.

For testing the IT general controls, application controls and IT dependent manual controls relevant for financial reporting, we involved IT specialists as part of the audit. The team also assisted in testing the accuracy of the information produced by the Bank's IT systems.

We tested the design and operating effectiveness of the Bank's IT access controls over the key information systems that are related to financial reporting.

Access rights were tested over applications, operating systems, networks, and databases, which are relied upon for financial reporting.

We tested IT general controls in the nature of controls over logical access, changes management, and other aspects of IT operational controls. These included testing that requests for access to systems were reviewed and authorized.

Other areas that were assessed under the IT control environment, included password policies, security configurations, business continuity, and controls around change management.

Where deficiencies were identified, we tested compensating controls or performed alternate procedures.

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### Independent Auditor's Report (Contd.)

#### 5. Other Information

The Bank's Board of Directors is responsible for the other information. The other information comprises the information included in the Annual report, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether such other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of Management for the Financial Statements

The Bank's Board of Directors is responsible for the matters stated in section 134(5) of the Act with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance, cash flows of the Bank in accordance with provisions of accounting standards as specified under section 133 of the Companies Act 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014 in so far as they 7. apply to the Bank, and other accounting principles generally accepted in India as applicable to banking companies and the applicable requirements of

the Banking Regulation Act, 1949 and circulars, guidelines and directions issued by Reserve Bank of India from time to time.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Bank and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

Those Board of Directors are also responsible for overseeing the Bank's financial reporting process.

#### Auditor's Responsibilities for the Audit of the **Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole

are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3) of the Act, we are also responsible for expressing our opinion on whether the Bank has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.

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### Independent Auditor's Report (Contd.)

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or. if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Bank to cease to continue as a 8. going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and 9. significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and

to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements for the financial year ended March 31, 2021 and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Other Matter

The annual financial statement of the Bank for the year ended March 31, 2020, have been audited by the predecessor auditors who expressed their unmodified opinion on those financial statement on 14th May 2020. We did not audit the financial statements for the year ended 31st March 2020, included in the financial statement.

Our opinion is not modified in respect of this matter.

#### Report on Other Legal and Regulatory Requirements

a. The Balance Sheet and the Profit and Loss Account have been drawn up in accordance with the provisions of Section 29 of the Banking Regulation Act, 1949 read with the Companies (Accounting Standards) Rules, 2006 (as amended) specified under section 133 of

- the Act, read with the Companies (Accounts) Rules, 2014 (as amended).
- b. As required sub section (3) of section 30 of the Banking Regulation Act, 1949 and the appointment letter dated July 30, 2020, we report that:
  - We have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purpose of our audit and have found them to be satisfactory;
  - The transactions of the Bank, which have come to our notice, have been within the powers of the Bank; and
  - The financial accounting systems of the Bank are centralized and therefore, accounting returns for the purpose of preparing financial statements are not required to be submitted by the branches. We performed procedures necessary for the purpose of our walkthrough of processes and test of controls at branches by inspection of documents obtained from branches.
- c. With respect to the matter to be included in the Auditor's Report under section 197(16) of the Act, we report that since the Bank is a banking company, as defined under Banking Regulation Act, 1949, the reporting under section 197(16) in relation to whether the remuneration paid by the Bank is in accordance with the provisions of section 197 of the Act and whether any excess



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remuneration has been paid in accordance with the aforesaid section, is not applicable.

- d. As required by Section 143(3) of the Act, based on our audit we report that:
  - We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
  - ii. In our opinion, proper books of account as required by law have been kept by the Bank so far as it appears from our examination of those books:
  - iii. The Balance Sheet, the Profit and Loss Account, and the Cash Flow Statement dealt with by this Report are in agreement with the books of account;
  - iv. In our opinion, the aforesaid financial statements comply with the Companies (Accounting Standards) Rules, 2006 (as amended) specified under section 133 of the Act, read with the Companies (Accounts) Rules, 2014 (as amended) to the

- extent they are not inconsistent with the accounting policies prescribed by RBI;
- v. On the basis of the written representations received from the directors as on March 31, 2021 taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2021 from being appointed as a director in terms of Section 164(2) of the Act;
- vi. With respect to the adequacy of the internal financial controls with reference to financial statements of the Bank with reference to these financial statements and the operating effectiveness of such controls, refer to our separate Report in "Annexure 1" to this report;
- vii. With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014 (as amended), as amended in our opinion and to the best of our information and according to the explanations given to us:

- The Bank has disclosed the impact of pending litigations on its financial position in its financial statements Refer to Schedule 12 and Schedule 18.20 to the financial statements:
- The Bank did not have any longterm contracts including derivative contracts for which there were any material foreseeable losses;
- c. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Bank

#### For T R CHADHA & CO LLP

Chartered Accountants

ICAI Firm registration number: 006711N/N500028

Place: Chennai

Date: 29.04.2021

#### per Sheshu Samudrala

Partner

Membership Number: 235031

UDIN: 21235031AAAAAL4485

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### Annexure 1

To the Independent Auditor's Report of Evendate on the Financial Statements of Equitas Small Finance Bank Limited

Report on the Internal Financial Controls under Clause of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

#### To the Members of Equitas Small Finance Bank Limited

We have audited the internal financial controls with reference to financial statements of Equitas Small Finance Bank Limited (the "Bank") as of March 31, 2021 in conjunction with our audit of the financial statements of the Bank for the year ended on that date.

#### Management's Responsibility for Internal **Financial Controls**

The Bank's Management is responsible for establishing and maintaining internal financial controls based on the internal control with reference to financial statements criteria established by the Bank considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to the Bank's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act. 2013.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on the Bank's internal financial controls with reference to financial statements based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing as specified under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls with reference to financial statements was established and maintained and if such controls 1) operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system with reference to financial statements 2) and their operating effectiveness. Our audit of internal financial controls with reference to the financial statements included obtaining an understanding of internal financial controls with reference to financial statements, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on 3) the auditor's judgment, including the assessment of the financial statements whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the internal financial controls with reference to the financial statements.

#### Meaning of Internal Financial Controls with reference to Financial Statements

A Bank's internal financial control with reference to financial statements is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A Bank's internal financial control with reference to financial statements includes those policies and procedures that

- pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the bank;
- provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the bank are being made only in accordance with authorizations of management and directors of the bank; and
- provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the bank's assets that could have a material effect on the financial statements.



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### Annexure 1 (Contd.)

#### **Inherent Limitations of Internal Financial Controls** with reference to Financial Statements

Because of the inherent limitations of internal financial controls with reference to financial statements, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls with reference to financial statements to future periods are subject to the risk that the internal financial control with reference to financial statements may become inadequate because of changes in conditions, or that

the degree of compliance with the policies or procedures essential components of internal control stated in the may deteriorate.

#### **Opinion**

In our opinion, the Bank has, in all material respects, an adequate internal financial controls with reference to financial statements and such internal financial controls with reference to financial statements were operating effectively as at March 31, 2021, based on the internal control with reference to financial statements Place: Chennai criteria established by the Bank considering the Date: 29.04.2021

Guidance Note.

#### For T R CHADHA & CO LLP

**Chartered Accountants** 

ICAI Firm registration number: 006711N/N500028

#### per Sheshu Samudrala

Partner

Membership Number: 235031 UDIN: 21235031AAAAAL4485

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### **Balance Sheet**

as at March 31, 2021

(All amounts in ₹000, unless otherwise specified)

		_	
Particulars	Schedule	As at 31-Mar-21	As at 31-Mar-20
CAPITAL AND LIABILITIES			
Capital	1	1,13,92,783	1,05,34,016
Reserves and Surplus	2	2,25,70,628	1,69,07,473
Deposits	3	16,39,19,717	10,78,84,055
Borrowings	4	4,16,53,200	5,13,48,736
Other Liabilities and Provisions	5	76,15,918	62,81,188
TOTAL		24,71,52,246	19,29,55,468
ASSETS			
Cash and Balances With Reserve Bank of India	6	51,48,080	38,08,637
Balances With Banks and Money At Call and Short Notice	7	2,86,39,044	2,15,59,788
Investments	8	3,70,51,661	2,34,25,062
Advances	9	16,84,79,467	13,72,82,415
Fixed Assets	10	18,50,500	21,27,694
Other Assets	11	59,83,494	47,51,872
TOTAL		24,71,52,246	19,29,55,468
Contingent Liabilities	12	1,25,061	2,69,794
Summary of significant accounting policies	17		
Notes forming part of financial statements	18		

The accompanying notes are an integral part of the financial statements

As per our report of even date

For T R Chadha & Co LLP, Chartered Accountants For and on behalf of Board of Directors of Equitas Small Finance Bank Limited

**Chartered Accountants** 

Firm Registration No.:006711N/ N500028

per Sheshu Samudrala	Arun Ramanathan	Vasudevan PN	Arun Kumar Verma	N Sridharan	Sampathkumar KR
Partner	Chairman	Managing Director and Chief Executive Officer	Director	<b>Chief Financial Officer</b>	Company Secretary
Membership No: 235031	DIN: 00308848	DIN: 01550885	DIN: 03220124	Place: Chennai	M. No: A27466
Place: Chennai	Place: Chennai	Place: Chennai	Place: Bhubaneswar	Date: April 29, 2021	Place: Chennai
Date: April 29, 2021	Date: April 29, 2021	Date: April 29, 2021	Date: April 29, 2021		Date: April 29, 2021



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### Statement of Profit and Loss

for the year ended March 31, 2021

(All amounts in ₹000, unless otherwise specified)

Particulars	Schedule	Year ended 31-Mar-21	Year ended 31-Mar-20
I INCOME			
Interest earned	13	3,19,44,132	2,64,54,439
Other income	14	41,80,547	28,23,516
TOTAL		3,61,24,679	2,92,77,955
II EXPENDITURE			
Interest expended	15	1,39,64,529	1,15,01,381
Operating expenses	16	1,32,94,286	1,18,00,786
Provisions and contingencies		50,23,632	35,39,434
TOTAL		3,22,82,447	2,68,41,601
III PROFIT			
Net Profit from ordinary activities		38,42,232	24,36,354
Net Profit for the year		38,42,232	24,36,354
TOTAL		38,42,232	24,36,354
IV APPROPRIATIONS			
Transfer to Statutory reserves		9,60,558	6,09,089
Transfer to Special reserve account		74,244	48,339
Transfer to Capital Reserve		2,36,608	-
Transfer to Investment Fluctuation Reserve		19,820	27,630
Balance carried over to Balance Sheet		25,51,002	17,51,296
Total		38,42,232	24,36,354
Summary of significant accounting policies	17		
Notes forming part of the financial statements	18		
Earning per share (Basic) (in ₹)	18.10.4	3.53	2.39
Earning per share (Diluted) (in ₹)	18.10.4	3.49	2.39
Face Value per share (in ₹)		10	10

The accompanying notes are an integral part of the financial statements

As per our report of even date

For T R Chadha & Co LLP, Chartered Accountants For and on behalf of Board of Directors of Equitas Small Finance Bank Limited

**Chartered Accountants** 

Firm Registration No.:006711N/ N500028

per Sheshu Samudrala Partner

Membership No: 235031

Place: Chennai Date: April 29, 2021 **Arun Ramanathan** Chairman DIN: 00308848 Place: Chennai Date: April 29, 2021 Vasudevan PN Managing Director and Chief Executive Officer DIN: 01550885

Place: Chennai Date: April 29, 2021

N Sridharan **Arun Kumar Verma** Director DIN: 03220124 Place: Chennai Place: Bhubaneswar

Date: April 29, 2021

Chief Financial Officer Date: April 29, 2021

Sampathkumar KR **Company Secretary** M. No: A27466 Place: Chennai Date: April 29, 2021



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## **Cash Flow Statement**

for the year ended March 31, 2021

(All amounts in ₹000, unless otherwise specified)

Particulars	Year ended 31-Mar-21	Year ended 31-Mar-20
Cash Flow from Operating activities		
Profit Before Tax	51,12,668	35,09,403
Adjustments for:		
Depreciation on fixed assets	7,64,332	9,64,545
Amortization on held to maturity securities	1,14,008	60,039
Provision for standard assets	3,70,255	1,51,301
General Provision under COVID-19 – Regulatory Package	(9,96,300)	9,96,300
Bad debts written off	24,47,328	7,15,044
Provision for Non performing assets	18,79,058	6,04,154
Other Provision and Contingencies	52,447	(448)
(Profit) /Loss on sale of fixed assets	(372)	2,597
Interest expenses on borrowings	45,96,866	43,61,728
Interest income on bank balances not considered as cash and cash equivalents	(4,372)	(5,541)
	1,43,35,918	1,13,59,122
Adjustments for:		
(Increase)/Decrease in investments	(1,37,40,607)	(40,560)
(Increase)/Decrease in advances	(3,55,23,438)	(2,28,41,568)
Increase/(Decrease) in deposits	5,60,35,662	1,78,16,692
(Increase)/Decrease in other assets	(9,63,863)	(12,30,600)
Increase/(Decrease) in other liabilities and provisions	18,34,713	6,73,834
Direct taxes paid	(15,38,966)	(13,40,766)
Net cash (used in)/ generated from operating activities (A)	2,04,39,419	43,96,154
Cash flow from investing activities		
Purchase of fixed assets	(4,99,828)	(7,43,718)
Proceeds from sale of fixed assets	13,062	22,244
(Increase)/Decrease in bank balances not considered as cash and cash equivalents	53,576	(622)
Interest received from bank balances not considered as cash and cash equivalents	5,145	4,796
Net cash (used in) / generated from investing activities (B)	(4,28,045)	(7,17,300)

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### **Cash Flow Statement**

for the year ended March 31, 2021

(All amounts in ₹000, unless otherwise specified)

Particulars	Year ended	Year ended
- Caracterist -	31-Mar-21	31-Mar-20
Cash flow from financing activities		
Borrowings taken during the year	28,40,42,471	32,37,75,706
Borrowings repaid during the year	(29,37,38,007)	(31,21,57,231)
Proceeds from issue of share capital (including share premium)	28,27,852	25,00,100
Share issue Expenses	(1,48,163)	(38,150)
Interest paid on borrowings	(45,23,252)	(49,97,627)
Net cash generated from / (used in ) financing activities (C)	(1,15,39,099)	90,82,798
Net increase/ (decrease) in cash and cash equivalents (A)+(B)+(C)	84,72,275	1,27,61,652
Cash and Cash equivalents at beginning of the year (Refer Notes below)	2,53,14,849	1,25,53,197
Cash and Cash equivalents at end of the year (Refer Notes below)	3,37,87,124	2,53,14,849
Notes to cash flow statement:		
Cash and Cash equivalents include the following		
Cash and Balances With Reserve Bank of India (Schedule 6)	51,48,080	38,08,637
Balances With Banks And Money At Call And Short Notice (Schedule 7)	2,86,39,044	2,15,59,788
Balances not considered as part of cash and cash equivalents:		
Bank deposits with an original maturity of more than three months or Bank deposits under lien	-	(53,576)
Cash and Cash equivalents at end of the year	3,37,87,124	2,53,14,849

The accompanying notes are an integral part of the financial statements

As per our report of even date

For T R Chadha & Co LLP, Chartered Accountants For and on behalf of Board of Directors of Equitas Small Finance Bank Limited

**Chartered Accountants** 

Firm Registration No.:006711N/ N500028

per Sheshu Samudrala Arun Ramanathan Vasudevan PN Arun Kumar Verma **N Sridharan** Sampathkumar KR **Chief Financial Officer** Partner Chairman Managing Director and Chief Executive Officer Director **Company Secretary** Membership No: 235031 DIN: 00308848 DIN: 01550885 DIN: 03220124 Place: Chennai M. No: A27466 Place: Chennai Place: Chennai Place: Bhubaneswar Place: Chennai Place: Chennai Date: April 29, 2021 Date: April 29, 2021

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### SCHEDULES TO BALANCE SHEET

As at March 31, 2021

(All amounts in ₹000, unless otherwise specified)

	As at	As at
	31-Mar-21	31-Mar-20
SCHEDULE 1 - CAPITAL		
Authorised capital		
1700,000,000 Equity Shares of ₹10 each	1,70,00,000	1,70,00,000
Issued, subscribed and paid-up capital		
1139,278,250 (Previous year: 1053,401,602) Equity Shares of ₹10 each (Refer Note below)	1,13,92,783	1,05,34,016
TOTAL	1,13,92,783	1,05,34,016

During year ended March 31, 2021, the Bank successfully completed Initial Public Offer (IPO) of its shares comprising issue of 8,48,48,484 equity shares of ₹10 each at premium of ₹23 per share, thereby raising ₹280 crores and an offer for sale of 7,20,00,000 equity shares @ ₹33 per share, by the Equitas Holdings Limited. The equity shares of the Bank got listed on November 2, 2020 on National Stock Exchange (NSE) and BSE Ltd, thereby complying with licensing condition of listing shares of the Bank.

The Bank, during the year ended March 31, 2021, has allotted 10,28,164 equity shares of ₹10 each, fully paid up, on exercise of options by its employees and employees of the Holding company (Equitas Holdings Limited) in accordance with the Banks's Employee Stock Option Scheme.

Entire amount of ₹280 crores has been utilised for augmentation of Bank's Tier I capital funds. There is no amount unspent.

	As at	As at
	31-Mar-21	31-Mar-20
SCHEDULE 2 - RESERVES AND SURPLUS		
I Statutory reserve		
Opening Balance	23,76,667	17,67,578
Add: Transfer from Profit and Loss account	9,60,558	6,09,089
Deductions during the year	-	-
Total - (A)	33,37,225	23,76,667
II Capital reserve		
Opening Balance	1,32,798	1,32,798
Additions during the year	2,36,608	-
Deductions during the year	-	-
Total - (B)	3,69,406	1,32,798
III Securities premium account		
Opening Balance	74,69,984	54,82,616
Received during the year (1)	19,69,086	20,25,518
Deductions during the year (2)	(1,48,163)	(38,150)
Total - (C)	92,90,907	74,69,984

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## **SCHEDULES TO BALANCE SHEET**

As at March 31, 2021

(All amounts in ₹000, unless otherwise specified)

	<u> </u>	
	As at	As at
	31-Mar-21	31-Mar-20
IV Special reserve account u/s 36(1)(viii) of Income Tax Act, 1961		
Opening Balance	1,07,310	58,971
Add: Transfer from Profit and Loss account	74,244	48,339
Deductions during the year	-	-
Total - (D)	1,81,554	1,07,310
V Revenue and Other reserves		
Opening Balance	2,54,400	2,54,400
Additions during the year	-	-
Deductions during the year	-	-
Total - (E)	2,54,400	2,54,400
VI Investment Reserve		
Opening Balance	23,000	23,000
Additions during the year	-	-
Deductions during the year	-	-
Total - (F)	23,000	23,000
VII Investment Fluctuation Reserve		
Opening Balance	1,11,930	84,300
Additions during the year	19,820	27,630
Deductions during the year	-	-
Total - (G)	1,31,750	1,11,930
VIII Balance in Surplus in profit and loss account		
Opening Balance	64,31,384	46,80,088
Profits for the year	25,51,002	17,51,296
Closing balance in Surplus in profit and loss account (H)	89,82,386	64,31,384
TOTAL (A)+(B)+(C)+(D)+(E)+(F)+(G)+(H)	2,25,70,628	1,69,07,473

- Securities Premium received on issue of equity shares.
- 2. Towards share issue expenses

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As at March 31, 2021

II Borrowings outside India

Secured borrowings included in above

TOTAL

TOTAL

(All amounts in ₹000, unless otherwise specified)

4,16,53,200

62,500

5,13,48,736

26,90,936

	(All amounts in ₹000, unless	otherwise specified)
	As at	As at
COURDING 3 DEDOCITO	31-Mar-21	31-Mar-20
SCHEDULE 3 - DEPOSITS		
A I Demand deposits		
(i) From banks	5,21,057	3,37,551
(ii) From others	46,79,619	31,58,781
II Savings bank deposits	5,09,37,568	1,85,85,796
III Term deposits		
(i) From banks	4,31,96,331	3,53,92,165
(ii) From others	6,45,85,142	5,04,09,762
TOTAL	16,39,19,717	10,78,84,055
B I Deposits of branches in India	16,39,19,717	10,78,84,055
II Deposits of branches outside India	-	-
TOTAL	16,39,19,717	10,78,84,055
	As at	As at
	31-Mar-21	31-Mar-20
SCHEDULE 4 - BORROWINGS		
I Borrowings in India		
(i) Reserve Bank of India	1,10,000	23,30,000
(ii) Other banks	-	5,00,000
(iii) Other institutions and agencies	3,93,43,200	4,63,18,736
(iv) Tier II Capital (Non Convertible Debentures)	22,00,000	22,00,000
(v) Bonds and Debentures (excluding subordinated debt)	-	-
TOTAL	4,16,53,200	5,13,48,736

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### **SCHEDULES TO BALANCE SHEET**

As at March 31, 2021

(All amounts in ₹000, unless otherwise specified)

	As at	As at
	31-Mar-21	31-Mar-20
SCHEDULE 5 - OTHER LIABILITIES AND PROVISIONS		
I Bills payable	13,10,777	5,14,721
Il Interest accrued	13,83,492	12,86,979
III Income Tax Payable (Net of tax paid in Advance)	63,492	-
IV Others (including provisions)*	48,58,157	44,79,488
TOTAL	76,15,918	62,81,188

<sup>\*</sup>Includes:-

Provision for standard assets (including Provision for restructured standard assets) ₹831,210 (March 31, 2020: ₹4,60,955)

General provision of ₹Nil (March 31, 2020: ₹9,96,300) made by Bank in respect of accounts in default but standard against the potential impact of COVID-19. Also Refer Schedule 18.5.2 and Schedule 17.3.0.

	As at	As at
	31-Mar-21	31-Mar-20
SCHEDULE 6 - CASH AND BALANCES WITH RESERVE BANK OF INDIA		
I Cash in hand	9,74,205	13,84,895
II Balances with Reserve Bank of India:		
(a) In current accounts	41,73,875	24,23,742
(b) In other accounts	-	-
TOTAL	51,48,080	38,08,637
	As at	As at
	31-Mar-21	31-Mar-20

31-Mar-21	31-Mar-20
7,89,044	7,06,212
-	53,576
-	-
-	-
2,78,50,000	2,08,00,000
2,86,39,044	2,15,59,788
	2,78,50,000

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## **SCHEDULES TO BALANCE SHEET**

As at March 31, 2021

(All amounts in ₹000, unless otherwise specified)

	As at	As at As at
	31-Mar-21	31-Mar-20
II Outside India		
(i) In current accounts	-	-
(ii) In deposit accounts	-	-
(iii) Money at call and short notice	-	-
TOTAL	-	-
TOTAL	2,86,39,044	2,15,59,788
Note: Comprises deposits under lien	-	18,276
Deposits with original maturity of more than three months		53,576
	As at	As at
	31-Mar-21	31-Mar-20
SCHEDULE 8 - INVESTMENTS		
I Investments in India in (Net of provision)		
(i) Government securities	3,63,07,153	2,29,23,062
(ii) Other Approved securities	-	-
(iii) Shares	2,000	2,000
(iv) Debentures and Bonds	7,42,508	5,00,000
(v) Subsidiaries and / or Joint Ventures	-	-
(vi) Others	-	-
	3,70,51,661	2,34,25,062
Gross Investments	3,70,51,661	2,34,25,062
Less: Depreciation	-	-
Net Investments	3,70,51,661	2,34,25,062
II Investments outside India	-	-
TOTAL	3,70,51,661	2,34,25,062
	As at	As at
	31-Mar-21	31-Mar-20
SCHEDULE 9 - ADVANCES (Net of provision)		
A (i) Bills purchased and discounted	10,87,819	-
(ii) Cash credits, overdrafts and loans repayable on demand	77,87,063	57,88,572
(iii) Term loans	15,96,04,585	13,14,93,843
TOTAL	16,84,79,467	13,72,82,415

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As at March 31, 2021

Depreciation to date

Net block

6,40,368

6,15,272

5,02,436

6,96,603

(All amounts in ₹000, unless otherwise s		otherwise specified)
	As at 31-Mar-21	As at 31-Mar-20
B (i) Secured by tangible assets	13,65,65,486	10,40,02,882
(ii) Covered by bank / government guarantees	_	-
(iii) Unsecured	3,19,13,981	3,32,79,533
TOTAL	16,84,79,467	13,72,82,415
C I Advances in India		
(i) Priority sector*	9,97,42,193	9,45,32,486
(ii) Public sector	_	
(iii) Banks	93,192	39
(iv) Others	6,86,44,082	4,27,49,890
Total Advances in India	16,84,79,467	13,72,82,415
II Advances outside India		
(i) Due from banks	-	
(ii) Due from others	-	
(a) Bills purchased and discounted		
(b) Syndicated loans	-	
(c) Others	_	
Total Advances Outside India	-	
TOTAL	16,84,79,467	13,72,82,415
*Priority sector includes ₹4,800.00 crores (previous year: ₹2,000.00 crores), in respect of which the Bank has sold Priority Sector Lending		
	As at 31-Mar-21	As at 31-Mar-20
SCHEDULE 10 - FIXED ASSETS		
A Premises		
Cost		
As at beginning of the year	11,99,039	11,31,934
Additions during the year	58,537	69,028
Deductions during the year	(1,936)	(1,923)
	12,55,640	11,99,039
Depreciation		
As at beginning of the year	5,02,436	3,61,398
Additions during the year	1,39,868	1,42,961
Deductions during the year	(1,936)	(1,923)

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As at March 31, 2021

(All amounts in ₹000, unless otherwi		herwise specified)
	As at 31-Mar-21	As at 31-Mar-20
B Other fixed assets (including furniture and fixtures)	31-Wat-21	3 1-IVIA1-20
Cost		
As at beginning of the year	43,04,506	37,39,455
Additions during the year	4,55,188	6,68,195
Deductions during the year	(93,523)	(1,03,144)
	46,66,171	43,04,506
Depreciation		
As at beginning of the year	28,96,141	21,52,860
Additions during the year	6,24,464	8,21,584
Deductions during the year	(80,833)	(78,303)
Depreciation to date	34,39,772	28,96,141
Net block	12,26,399	14,08,365
C Capital work-in-progress	8,829	22,726
TOTAL	18,50,500	21,27,694
	As at	As at
	31-Mar-21	31-Mar-20
SCHEDULE 11 - OTHER ASSETS		

TOTAL	59,83,494	47,51,872
V Others*	21,77,172	12,45,202
IV Stamps	828	125
III Deferred tax asset	15,32,185	11,33,373
II Tax paid in advance (Net of provision for tax)	-	66,790
I Interest accrued	22,73,309	23,06,382
SCHEDULE 11 - OTHER ASSETS		
	31-Mar-21	31-Mar-20

<sup>\*</sup>During the current Financial year 2020-21 ₹Nil and during previous Financial Year 2019-20, includes expenses amounting to ₹8.68 crores relating to listing of shares under Initial Public Offer ("IPO"). These expenses have been adjusted against the Securities Premium Reserve on completion of the IPO in accordance with the provisions of Companies Act 2013 and the Banking Regulation Act 1949.

	As at	As at
	31-Mar-21	31-Mar-20
SCHEDULE 12 - CONTINGENT LIABILITIES		
I Claims against the bank not acknowledged as debts		
(a) Service tax	12,545	12,545
(b) Others	20,152	17,151
II Guarantees given on behalf of constituents		
In India	92,364	2,40,098
Total	1,25,061	2,69,794

Also Refer Note 20 in Schedule 18.



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### SCHEDULES TO PROFIT AND LOSS ACCOUNT

for the year ended March 31, 2021

(All amounts in ₹000, unless otherwise specified)

	Year ended	d Year ended
	31-Mar-21	31-Mar-20
SCHEDULE 13 - INTEREST EARNED		
I Interest on advances	2,90,08,290	2,42,00,067
II Income from investments	21,93,847	15,76,517
III Interest on balance with RBI and other inter-bank funds	7,41,995	6,77,855
IV Others	-	-
Total	3,19,44,132	2,64,54,439
	Year ended	Year ended
	31-Mar-21	31-Mar-20
SCHEDULE 14 - OTHER INCOME		
Commission, exchange and brokerage	2,51,909	2,10,407
II Profit / (loss) on sale of investments (net)	4,47,043	33,774
III Profit / (loss) on sale of Fixed assets (net)	372	(2,597)
IV Miscellaneous income*	34,81,223	25,81,932
Total	41,80,547	28,23,516
*Includes ₹61.99 crores (Previous year ₹22.34 crores) of income from sale of PSL Certificates.		
	Year ended	Year ended
	31-Mar-21	31-Mar-20
SCHEDULE 15 - INTEREST EXPENDED		
I Interest on deposits	96,96,676	73,81,185
II Interest on RBI / inter-bank borrowings	1,34,630	2,73,279
III Other interest	41,33,223	38,46,917
Total	1,39,64,529	1,15,01,381

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for the year ended March 31, 2021

(All amounts in ₹000, unless otherwise specified)

		Year ended	Year ended
		31-Mar-21	31-Mar-20
SCHEDULE 16 - OPERATING EXPENSES			
I	Payments to and provisions for employees	79,14,496	70,97,890
П	Rent, taxes and lighting	10,42,610	9,80,924
Ш	Printing and stationery	77,468	1,03,331
IV	Advertisement and publicity	1,24,440	1,81,934
V	Depreciation	7,64,332	9,64,545
VI	Directors' fees, allowances and expenses	26,351	19,370
VII	Auditors' fees and expenses#	7,270	9,647
VIII	Law Charges	2,14,679	2,35,475
IX	Postage, telegram, telephone etc.	1,94,303	2,11,112
X	Repairs and maintenance	2,19,138	2,15,596
ΧI	Insurance	1,17,105	82,486
XII	Commission and Brokerage	1,59,433	1,82,021
XIII	Information Technology Expenses	5,48,547	4,75,242
XIV	Travel & Conveyance	3,53,282	4,83,659
XV	Bank and Other finance charges	5,26,757	58,616
XVI	Cash handling charges	1,18,104	77,337
XVII	CSR contributions	1,57,300	1,32,700
XVIII Other expenditure 7,2		7,28,671	2,88,901
Total 1,32,94,286		1,32,94,286	1,18,00,786

\*excluding ₹0.68 crores (previous year ₹1.58 crores which have been recorded under other assets) paid for services in relation to listing of shares under Initial Public offer (IPO), have been adjusted from Securities premium Account. Also refer Schedule 11 and note thereunder.

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# Schedule 17 – Significant accounting policies forming part of the financial statements

### **Corporate information**

#### 1(a). Background

Equitas Small Finance Bank Limited (CIN: U65191TN1993PLC025280) ("ESFBL" or the "Bank", or the "Company") was incorporated in 1993 as V.A.P Finance Private Limited later renamed as Equitas Finance Private Limited in August 2011. In 2011, Equitas Holdings Limited acquired the Company. The Company's name was subsequently changed to Equitas Finance Limited in September 2015 consequent to it becoming a Public Limited Company. Pursuant to a scheme of amalgamation approved by the Hon'ble High Court of Judicature at Madras (the "Scheme"), and upon fulfilment of all conditions specified under the said Scheme, Equitas Micro Finance Limited and Equitas Housing Finance Limited amalgamated with the Company, and the Company was renamed Equitas Small Finance Bank Limited ("ESFBL"). Consequent to the above amalgamation the microfinance and housing finance businesses of the erstwhile EMFL and EHFL were transferred to the Company effective September 2, 2016. ESFBL commenced its banking operations after the receipt of final banking license from the Reserve Bank of India on September 5, 2016.

The Bank is engaged in retail banking business with focus on micro-finance, commercial vehicle finance, home finance, loan against-property finance, corporate finance, and providing financing solutions for individuals and micro and small enterprises (MSEs) that are underserved by formal financing channels while providing a comprehensive banking and digital platform for all.

#### 2. Basis of Preparation

The Financial Statements have been prepared and presented under the historical cost convention and on accrual basis of accounting in accordance with provisions of accounting standards as specified under section 133 of the Companies Act 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014 in so far as they apply to the Bank, and other accounting principles generally accepted in India as applicable to banking companies and the applicable requirements of the Banking Regulation Act, 1949 and circulars, guidelines and directions issued by Reserve Bank of India from time to time. The accounting policies adopted in the preparation of the financial statements are consistent with those followed in the most recent financial year.

2.1 As part of small finance bank licensing guidelines, Reserve Bank of India (RBI) has mandated listing of shares of the Bank within 3 years from the date of commencement of operations (i.e., from 5th September 2016). In the absence of Securities Exchange Board of India's ("SEBI") approval to a scheme of arrangement, which would have resulted in the listing of the Bank's shares, and the consequent non-compliance with the relevant listing condition, RBI vide its letter dated September 06, 2019 had imposed regulatory action on the Bank, by way of restriction on opening of new branches and on the remuneration of the MD & CEO of the Bank, till further advice. (However, in December 2019, the Bank obtained specific approval of the RBI for opening 240 banking outlets).

During year ended March 31, 2021, the Bank successfully completed Initial Public Offer (IPO) of its shares comprising issue of 8,48,48,484 equity shares of ₹10/ each at premium of ₹23 per share,

thereby raising ₹280 crores and an offer for sale of 7,20,00,000 equity shares @ ₹33 per share, by the Equitas Holdings Limited. The equity shares of the Bank got listed on November 2, 2020 on National stock exchange (NSE) and BSE Ltd thereby complying with the licensing condition of listing the shares of the Bank. Subsequently, RBI lifted the previously mentioned restrictions vide its letter dated November 9, 2020.

requirements of the Banking Regulation Act, 1949 and circulars, guidelines and directions issued by Reserve Bank of India from time to time. The accounting policies adopted in the preparation of the financial statements are consistent with those followed in the most recent financial year.

As part of small finance bank licensing guidelines, Reserve Bank of India (RBI) has mandated listing of shares of the Bank within 3 years from the date of commencement of operations (i.e., from

This lockdown coupled with change in customer behaviours and pandemic scare has led to significant disruptions and dislocations for individuals and businesses, with consequential impact on regular banking operations including lending, fund-mobilisation, and collection activities. The full extent of impact of the COVID-19 pandemic, including the ongoing second wave of increasing infections, on the Bank's operations, and financial metrics (including impact on provisioning on advances) is uncertain as on date and will depend on future developments, including new information on severity of the new and evolving virus variants, government and regulatory guidelines, which are uncertain and incapable of estimation at this time.



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# Schedule 17 – Significant accounting policies forming part of the financial statements

#### 3. Significant accounting policies

- 3.0. Accounting impact on account of COVID-19 pandemic and related regulatory guidelines
  - a. In terms of the COVID-19 Regulatory Package of the RBI, vide guidelines dated March 27, 2020, April 17, 2020, and May 23, 2020 the Bank has granted a moratorium of six months on the payment of all instalments and / or interest, as applicable, falling due between March 1, 2020 and August 31, 2020 to all eligible borrowers, in accordance with the policies approved by the Bank's Board. For all such accounts where the moratorium is granted, the asset classification shall remain stand still during the moratorium period (i.e. the number of days past-due 3.2. Investments shall exclude the moratorium period for the purposes of asset classification under the Income Recognition, Assets Classification and Provisioning ("IRAC") norms .The Bank held a provision of ₹170.63 crores as on September 30, 2020 against the likely impact of COVID-19, including the RBI mandated provision. During the year ended March 31, 2021 the bank has adjusted ₹170.63 crores against the actual provisioning requirements for slippages from the loan accounts.
  - As regards interest income during the moratorium period, the Bank continues to recognise interest on the loans outstanding as at February 29, 2020, on loans to borrowers to whom moratorium benefit has been extended in accordance with COVID-19 Regulatory Package issued by RBI, which are collected based on revised repayment schedules.

(Also Please refer 18.5.4 and 18.5.5 Notes to Accounts)

#### 3.1. Use of Estimates

The preparation of the financial statements in conformity with Indian GAAP requires the Management to make estimates and assumptions considered in the reported amounts of assets and liabilities (including contingent liabilities) and the reported income and expenses for the reporting period. The Management believes that the estimates used in preparation of the financial statements are prudent and reasonable. Actual results could differ due to these estimates. Any revision in the accounting estimates is recognised prospectively in the current and future periods.

#### Classification:

In accordance with the RBI guidelines on investment classification and valuation, investments are classified on the date of purchase into three categories (hereinafter called "categories") as below:

- Held to Maturity ("HTM") Securities acquired with the intention to hold till maturity
- ii) Held for Trading ("HFT") Securities acquired with the intention to trade
- iii) Available for Sale ("AFS") Securities which do not fall within the above two categories

Subsequent shifting amongst the categories is done in accordance with the RBI guidelines. Under each of these categories, investments are further classified under six groups (hereinafter called "groups") -Government Securities, Other Approved Securities, Shares, Debentures and Bonds, Investments in Subsidiaries / Joint Ventures and Other Investments.

Purchase and sale transactions in securities are recorded under 'Settlement Date' accounting, except in the case of equity shares where 'Trade Date' accounting is followed.

#### **Basis of classification:**

Investments that are held principally for sale within 90 days from the date of purchase are classified under HFT category. Investments which the Bank intends to hold till maturity are classified as HTM securities. Investments in the equity of subsidiaries / joint ventures are categorised as HTM in accordance with the RBI guidelines. Investments which are not classified in the above categories are classified under AFS category.

#### **Acquisition cost:**

The cost of investment is determined on weighted average cost basis. Broken period interest on debt instruments is treated as a revenue item. The transaction cost, including brokerage, commission etc., paid at the time of acquisition of investments are charged to revenue in accordance with the requirements of valuation norms prescribed by RBI.

#### **Transfer between categories**

Transfer between categories is done at the lower of the acquisition cost/book value/market value on the date of the transfer and depreciation, if any, on such transfer is fully provided for, in accordance with the RBI guidelines.

#### Valuation:

Investments classified under AFS and HFT categories are 'marked to market' as per the RBI guidelines. The securities are valued scrip wise and depreciation /

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appreciation is aggregated for each category. Net appreciation in each category, if any, is ignored, while net depreciation is provided for. The book value of the individual securities is not changed consequent to periodic valuation of investments.

Investments classified under HTM category are carried at their acquisition cost or at amortised cost, if acquired at a premium over face value. Any premium on acquisition is amortised over the remaining maturity period of the security on a straight-line basis. Such amortisation of premium is adjusted against interest income under the head "Income from investments" as per the RBI guidelines. Any diminution, other than temporary, in the value of investments in subsidiaries / joint ventures, if any, is provided for.

Quoted Investments are valued based on the trades / quotes on the recognised stock exchanges, price list of RBI or prices periodically declared by Financial Benchmark India Pvt. Ltd. [FBIL], based on relevant RBI circular.

The market value of unquoted government securities which are in the nature of Statutory Liquidity Ratio ('SLR') securities included in the AFS and HFT categories is valued as per rates published by FBIL.

The valuation of other unquoted fixed income securities (viz., state government securities, other approved securities, bonds and debentures) and preference shares, wherever linked to the YTM rates, is done with a mark-up (reflecting associated credit and liquidity risk) over the YTM rates for government securities published by FBIL.

In case of unquoted bonds, debentures and preference shares where interest/dividend is received regularly (i.e., not overdue beyond 90 days), the market price is derived based on the Yield to Maturity (YTM) for Government Securities as published by FBIL and suitably marked up for credit risk applicable to the credit rating of the instrument. The matrix for credit risk mark-up for each categories and credit ratings along with residual maturity issued by FBIL is adopted for this purpose.

Unquoted equity shares are valued at the break-up value if the latest balance sheet is available, or at ₹1, as per the RBI guidelines.

Units of mutual funds are valued at the latest repurchase price / net asset value declared by the mutual fund.

Treasury bills, commercial papers and certificate of deposits being discounted instruments, are valued at carrying cost.

Security receipts, if any, are valued as per the net asset value provided by the issuing Asset Reconstruction Company from time to time.

Net depreciation in the value, if any, compared to the acquisition cost, in any of the aforesaid six groups, is charged to the Profit and Loss Account. The net appreciation, if any, in the six groups is not recognised except to the extent of depreciation already provided. The book value of individual securities is not changed after the valuation of investments.

Non-performing investments are identified and depreciation / provision is made thereon based on

the RBI guidelines. Interest on non-performing investments is not recognised in the Profit and Loss Account until received.

In accordance with RBI Circular, Repurchase (Repo) and Reverse Repurchase (Reverse Repo) transactions (including transactions under Liquid Adjustment Facility [LAF] and Marginal Standing Facility [MSF]) with RBI are accounted for as borrowings and lending, as the case may be. Accordingly, amounts outstanding in Repo and Reverse Repo account as at the Balance Sheet date is shown as part of Borrowings and Money at Call and at Short Notice respectively and the accrued expenditure and income till the Balance Sheet date is recognised in the Profit and Loss account.

#### Disposal of investments:

Profit / Loss on sale of investments under AFS and HFT categories are recognised in the Profit and Loss Account.

Profit in respect of investments sold from HTM category is included in the Profit on Sale of Investments and an equivalent amount (net of taxes, if any, and net of transfer to Statutory Reserves as applicable to such profits) is appropriated from the Profit and Loss Appropriation account to Capital Reserve account as per RBI quidelines.

In the event, provisions created on account of depreciation in the AFS or HFT categories are found to be in excess of the required amount in any year, the excess is credited to the Profit and Loss account and an equivalent amount (net of taxes, if any, and net of transfer to Statutory Reserves as applicable to such excess provisions) is appropriated to an Investment Reserve Account (IRA).

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With a view to building up of adequate reserves to protect against increase in yields in future, in accordance with extant RBI circular, an amount not less than the net profit on sale of investments during the year or net profit for the year less mandatory appropriations is created as Investment Fluctuation Reserve (IFR) until the bank achieve a reserve balance of 2% of the HFT and AFS portfolio.

#### 3.3. Advances

#### Classification:

Advances are classified as Performing Assets (Standard) and Non-performing Assets (NPAs) in accordance with the RBI guidelines on Income Recognition and Asset Classification (IRAC). Further, NPAs are classified into sub-standard, doubtful and loss assets based on the criteria stipulated by RBI.

The Advances are stated net of specific provisions made towards NPAs, unrealised interest on NPAs, bills rediscounted, if any etc. Interest on NPAs is transferred to an interest suspense account and not recognised in the Profit and Loss Account until received.

The bank transfers advances through interbank participation with and without risk, which are accounted for in accordance with the RBI guidelines, as follows. In the case of participation with risk, the aggregate amount of participation transferred out of the Bank is reduced from advances; and participations transferred in to the Bank are classified under advances. In the case of participation without risk, the aggregate amount of participation issued by the Bank is classified under borrowings; and where the bank is participating in, the aggregate amount of participation is shown as due from banks under advances.

#### **Provisioning:**

In accordance with RBI guidelines, the Bank has provided general provision on standard assets at levels stipulated by RBI from time to time - direct advances to sectors agricultural and SME at 0.25%, commercial real estate at 1.00%, restructured standard advances progressively to reach 5.00%, commercial real estate-residential housing at 0.75% and for other sectors at 0.40%.

Provision for non-performing advances comprising Sub-standard, Doubtful and Loss Assets is made at a minimum in accordance with the RBI guidelines. In addition, specific loan loss provisions in respect of non-performing assets are made based on management's assessment and estimates of the degree of impairment of advances, based on past experience, evaluation of security and other related factors; the nature of product and delinquency levels. Loan loss provisions in respect of non-performing advances are charged to the Profit and Loss Account and included under Provisions and Contingencies. Advances are disclosed, net of provisions in the Balance Sheet (Also refer Note 18.11.1).

Provisions made in excess of the Bank's policy for specific loan loss provisions for non-performing assets and regulatory general provisions are categorised as Floating Provision. Creation of Floating Provision is considered by the Bank up to a level approved by the Board of Directors. In accordance with the RBI guidelines, Floating Provisions are utilised up to a level approved by the Board with prior permission of RBI, only for contingencies under extraordinary circumstances for making specific provisions for impaired accounts.

The Bank considers restructured account, if any, as one where the Bank, for economic or legal reasons relating to the borrower's financial difficulty, grants to the borrower concessions that the Bank would not otherwise consider. Restructuring would normally involve modification of terms of the advance / securities, which would generally include, amongst others, alteration of repayment period / repayable amount / the amount of instalments / rate of interest (due to reasons other than competitive reasons). Restructured accounts are classified as such by the Bank only upon approval and implementation of the restructuring package. Necessary provision for diminution in the fair value of the asset is made. Restructuring of an account, if any, is done at a borrower level.

Non-performing advances are written-off in accordance with the Bank's policies Recoveries from bad debts written-off are recognised in the Profit and Loss Account and included under 'Other Income'.

#### **Recording and Presentation**

Provisions created against individual accounts as per RBI guidelines are not netted in the individual account. For presentation in the financial statements, provision created is netted against gross amount of advance. Provision held against an individual account is adjusted against account balance at individual level only at the time of writeoff / settlement of the account.

Provision made against standard assets in accordance with RBI guidelines as above is disclosed separately under Other Liabilities and not netted off against Advances.



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3.4. Securitisation transactions and direct assignments and transfer of assets

The Bank transfers its loan receivables both through Direct Assignment route as well as transfers to Special Purpose Vehicles (SPV).

The securitization transactions are without recourse to the Bank. The transferred loans and such securitized receivables are de-recognized as and when these are sold (true sale criteria being fully met) and the consideration has been received by the Bank. Gains / losses are recognized only if the Bank surrenders the rights to the benefits specified in the loan contracts.

In terms of RBI guidelines, profit / premium arising on account of sale of standard assets, being the difference between the sale consideration and book value, is amortized over the life of the securities issued by the Special Purpose Vehicles (SPV). Any loss arising on account of the sale is recognized in the Profit and Loss Account in the period in which the sale occurs.

3.5. Fixed Assets (Property, Plant and Equipment (PPE) and depreciation)

Property, Plant and Equipment, capital work in progress are stated at cost, net of accumulated depreciation and accumulated impairment losses, if any. The cost comprises purchase price, borrowing costs if capitalization criteria are met, directly attributable cost of bringing the asset to its working condition for the intended use and initial estimate of decommissioning, restoring and similar liabilities, if any.

Any trade discounts and rebates are deducted in arriving at the purchase price. Such cost includes the

cost of replacing part of the plant and equipment. When significant parts of the plant and equipment are required to be replaced at intervals, the Bank depreciates them separately based on its specific useful lives. Assets under development as at balance sheet date are shown as Capital Work in Progress. Advance paid towards such development are shown as capital advance.

Depreciation on PPE has been provided on the straight-line method as per the useful life prescribed in Schedule II to the Companies Act, 2013 except in respect of the following categories of assets, in whose case the life of the assets has been assessed as per the table below, based on technical advice, taking into account the nature of the asset, the estimated usage of the asset, the operating conditions of the asset, past history of replacement, anticipated technological changes, manufacturers warranties and maintenance support etc.

Estimated useful life as assessed by the Bank	Estimated useful life specified under Schedule II of the Companies Act 2013
3 Years	5 Years
3 Years	3 years
3 Years	10 years
4 Years	8 Years
7 Years	15 Years
5 Years	6 Years
	useful life as assessed by the Bank  3 Years 3 Years 3 Years 4 Years 7 Years

- Leasehold improvements are depreciated over the primary lease period or over the remaining useful life of the asset, whichever is lower.
- 'Point of Sale' terminals are fully depreciated in the year of purchase.

The useful life of an asset class is periodically assessed taking into account various criteria such as changes in technology, changes in business environment, utility and efficacy of an asset class to meet with intended user needs etc. Whenever there is a revision in the estimated useful life of an asset, the unamortised depreciable amount is charged over the revised remaining useful life of the said asset. The residual values, useful lives and methods of depreciation of property, plant and equipment are reviewed at the Balance Sheet date and adjusted prospectively, if appropriate.

Gains or losses arising from de-recognition of property, plant and equipment are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the Profit and Loss Account when the asset is derecognized.

PPE held for sale is valued at lower of their carrying amount and net realizable value. Any write-down is recognized in the Profit and Loss Account.

3.6. Intangible Assets and amortisation
Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less accumulated amortization and accumulated impairment losses, if any.

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Intangible assets are amortized on a straight line basis over the estimated useful economic life. The Bank uses a rebuttable presumption that the useful life of an intangible asset will not exceed ten vears from the date when the asset is available for use. Software with perpetual license and system development expenditure, if any, is amortised over an estimated economic useful life of 5 years or license period, whichever is lower.

The amortization period and the amortization method are reviewed at least at the Balance Sheet date. If the expected useful life of the asset significantly differs from previous estimates, the amortization period is changed accordingly. If there has been a significant change in the expected pattern of economic benefits from the asset, the amortization method is changed to reflect the changed pattern. Such changes are accounted 3.8. Transactions involving foreign exchange for in accordance with AS 5 Net Profit or Loss for the Period, Prior Period Items and Changes in Accounting Policies.

Gains or losses arising from de-recognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the Profit and Loss Account when the asset is derecognized.

### 3.7. Impairment of Assets

The carrying values of assets / cash generating units at the Balance Sheet date are reviewed for impairment, if any indication of impairment exists. If the carrying amount of the assets exceed the estimated recoverable amount, an impairment is recognised for such excess amount. The impairment loss is recognised as an expense in the Profit and Loss Account, unless the asset is carried at revalued

amount, in which case, any impairment loss of the revalued asset is treated as a revaluation decrease to the extent a revaluation reserve is available for that asset.

The recoverable amount is the greater of the net selling price and their value in use. Value in use is arrived at by discounting the future cash flows to their present value based on an appropriate discount factor.

When there is indication that an impairment loss recognised for an asset in earlier accounting periods no longer exists or may have decreased, such reversal of impairment loss is recognised in the Profit and Loss Account, to the extent the amount was previously charged to the Profit and Loss Account.

### Initial recognition

Transactions in foreign currencies entered into by the Bank are accounted at the exchange rates prevailing on the date of the transaction or at rates that closely approximate the rate at the date of the transaction.

#### Measurement at the Balance Sheet date

Foreign currency monetary items, if any, of the Bank, outstanding at the balance sheet date are restated at the rates prevailing at the year-end as notified by Foreign Exchange Dealers Association of India ('FEDAI'). Non-monetary items of the Bank are carried at historical cost.

Contingent liabilities on account of foreign exchange contracts, currency future contracts, guarantees, letters of credit, acceptances and endorsements are

reported at closing rates of exchange notified by FEDAI as at the Balance Sheet date.

### **Treatment of Exchange differences**

Exchange differences arising on settlement / restatement of foreign currency monetary assets and liabilities of the Bank are recognised as income or expense in the Profit and Loss Account.

### 3.9. Revenue Recognition

Interest Income on loans, advances and investments (including deposits with banks and other institutions) are recognised on accrual basis. Income on Nonperforming Assets is recognized upon realisation as per RBI norms.

Fee and Commission income are recognised as income when due, except in cases where the Bank is uncertain of its ultimate collection.

Bank Guarantee commission and commission on letter of credit, and locker rent are recognised on a straight- line basis over the period of contract. Interest Income on deposits / investments is recognized on a time proportion basis taking into account the amount outstanding and the rate applicable. Income on discounted instruments is recognised over the tenor of the instruments on a straight line basis.

Dividend income, if any, is accounted for, when the right to receive the same is established.

In accordance with the RBI guidelines on Securitisation Transactions, gains arising from assignment / securitisation are amortised over the life of the underlying portfolio loans. In case of any

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loss, the same is recognised in the Profit and Loss Account immediately.

Amounts recovered against debts written off in earlier years and provisions no longer considered necessary in the context of the current status of the borrower are recognized in the Profit and Loss Account.

#### 3.10. Employee Benefits

Employee benefits include provident fund, gratuity and compensated absences.

### **Defined contribution plan:**

The Bank's contribution to provident fund are considered as defined contribution plan and are charged as an expense as they fall due based on the amount of contribution required to be made when the services are rendered by the employees.

#### **Defined Benefits Plan**

For defined benefit plans in the form of gratuity fund, the cost of providing benefits is determined using the Projected Unit Credit method, with actuarial valuations being carried out at each Balance Sheet date. Actuarial gains and losses are recognised in the Profit and Loss Account in the period in which they occur. Past service cost is recognised immediately to the extent that the benefits are already vested while otherwise, it is amortised on a straight-line basis over the average period until the benefits become vested. The retirement benefit obligation recognised in the Balance Sheet represents the present value of the defined benefit obligation as adjusted for unrecognised past service cost, as reduced by the fair value of scheme assets. Any asset resulting from this calculation is limited to

past service cost, plus the present value of available refunds and reductions in future contributions to the schemes.

#### **Short term Employee benefits**

The undiscounted amount of short-term employee benefits expected to be paid in exchange for the services rendered by employees are recognised during the year when the employees render the service. These benefits include performance incentive and compensated absences which are expected to occur within twelve months after the end of the period in which the employee renders the related service. The cost of such compensated absences is accounted as under:

- (a) in case of accumulated compensated absences, when employees render the services that increase their entitlement of future compensated absences; and
- (b) in case of non-accumulating compensated absences, when the absences occur.

#### Long term Employee benefits

The Bank accrues the liability for compensated absences based on the actuarial valuation as at the Balance Sheet date conducted by an independent actuary which includes assumptions about demographics, early retirement, salary increases, interest rates and leave utilisation. The net present value of the Banks' obligation is determined using the Projected Unit Credit Method as at the Balance Sheet date. Actuarial gains / losses are recognised 3.13. Taxes on Income in the Profit and Loss Account in the year in which they arise.

### **Employee Stock Compensation Cost**

Employee stock compensation cost for stock options is recognised as per the Guidance Note on Accounting for Employee Share-based Payments, issued by the Institute of Chartered Accountants of India. The Bank measures compensation cost relating to the employee stock options using the intrinsic value method. The compensation cost, if any, is amortised uniformly over the vesting period of the options.

#### 3.11. Leases

Lease arrangements where the risks and rewards incidental to ownership of an asset substantially vest with the lessor are recognised as operating leases. Lease rentals under operating leases are recognised in the Profit and Loss Account on a straight-line basis over the lease term.

### 3.12. Accounting of Priority Sector Lending Certificate (PSLC)

The Bank enters into transactions for the sale or purchase of Priority Sector Lending Certificates (PSLCs). In the case of a sale transaction, the Bank sells the fulfilment of priority sector obligation and in the case of a purchase transaction the Bank buys the fulfilment of priority sector obligation through the RBI trading platform. There is no transfer of risks or loan assets. The fee received for the sale of PSLCs is recorded as Other Income and the fee paid for purchase of the PSLCs is recorded as other Expenditure in Profit and Loss Account. These are amortised over the period of the Certificate.

Current tax is the amount of tax payable on the taxable income for the year as determined in accordance with the applicable tax rates and the

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provisions of the Income Tax Act, 1961 and other 3.14. Earnings per Share applicable Income tax laws.

Deferred tax is recognised on timing differences, being the differences between the taxable income and the accounting income that originate in one period and are capable of reversal in one or more subsequent periods. Deferred tax is measured using the tax rates and the tax laws enacted or substantively enacted as at the reporting date. Deferred tax liabilities are recognised for all timing differences. Deferred tax assets are recognised for timing differences of items other than unabsorbed depreciation and carry forward losses only to the extent that reasonable certainty exists that sufficient future taxable income will be available against which these can be realised. However, if there are unabsorbed depreciation and carry forward of losses and items relating to capital losses, deferred tax assets are recognised only if there is virtual certainty supported by convincing evidence that there will be sufficient future taxable income available to realise the assets. Deferred tax assets and liabilities are offset if such items relate to taxes on income levied by the same governing tax laws and the Bank has a legally enforceable right for such set off. Deferred tax assets are reviewed at each balance sheet date for their realizability (Also refer Note 18.11.1.a.(i)).

At each reporting date, the Bank re-assesses unrecognized deferred tax assets. It recognizes unrecognized deferred tax asset to the extent 3.15.Proposed Dividend that it has become reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which such deferred tax assets can be realized.

Basic earnings per share is computed by dividing the profit after tax (including the post-tax effect of extraordinary items, if any) by the weighted average number of equity shares outstanding during the year. Diluted earnings per share is computed by dividing the profit after tax (including the post-tax effect of extraordinary items, if any) as adjusted for dividend, interest and other charges to expense or income relating to the dilutive potential equity shares, by the weighted average number of equity shares considered for deriving basic earnings per share and the weighted average number of equity shares which could have been issued on the conversion of all dilutive potential equity shares.

Potential equity shares are deemed to be dilutive only if their conversion to equity shares would decrease the net profit per share from continuing ordinary operations. Potential dilutive equity shares are deemed to be converted as at the beginning of the period, unless they have been issued at a later date. The dilutive potential equity shares are adjusted for the proceeds receivable had the shares been actually issued at fair value (i.e. average market value of the outstanding shares). Dilutive potential equity shares are determined independently for each period presented. The number of equity shares and potentially dilutive equity shares are adjusted for share splits / reverse share splits and bonus shares, as appropriate.

Proposed dividend after the balance sheet date is accrued in the books of the Bank in the year in which the dividend is declared / approved.

### 3.16. Segment reporting

The disclosure relating to segment information is in accordance with the guidelines issued by RBI. In accordance with guidelines issued by RBI, the bank has adopted segment reporting as under:

Treasury includes all investment portfolios, Profit/ Loss on sale of investments, PSLC Fee, Profit/Loss on foreign exchange transaction, equities, income from derivatives and money market operations. The expenses of this segment consist of interest expenses on funds borrowed from external sources as well as internal sources and depreciation/amortisation of premium on HTM category investments.

Corporate / Wholesale Banking includes all advances to trusts, partnership firms, companies and statutory bodies, which are not included under 'Retail Banking'.

Retail Banking includes lending to and deposits, from retail customers and identified earnings and expenses of the segment.

Other Banking Operations includes all other operations not covered under Treasury, Corporate / Wholesale Banking and Retail Banking.

Unallocated includes Capital and reserves and other un-allocable assets, liabilities, income and expenditure.

### **Geographic segment**

The Bank operations are predominantly confirmed within one geographical segment (India) and accordingly, this is considered as the only secondary segment.

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### 3.17. Provisions and Contingencies

A provision is recognized when the Bank has a present obligation as a result of past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are not discounted to their present value and are determined based on the best estimate required to settle the obligation at the reporting date. These estimates are reviewed at each reporting date and adjusted to reflect the current best estimates.

A contingent liability is a possible obligation that arises from past events whose existence will be confirmed by the occurrence or non-occurrence of 3.19. Short sale transactions one or more uncertain future events beyond the control of the Bank or a present obligation that is not recognized because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability also arises

in extremely rare cases where there is a liability that cannot be recognized because it cannot be measured reliably. The Bank does not recognize a contingent liability but discloses its existence in the financial statements.

#### 3.18. Cash and Cash Equivalents

Cash and cash equivalents comprises of Cash in Hand and Balances with RBI and Balances with 3,20, Reward Points Banks and Money at Call and Short Notice. Cash and cash equivalents for the purpose of cash flow statement comprise cash at bank and in hand and short term investments with an original maturity of three months or less.

In respect of the short sale transactions in Central Government dated securities, the short position is covered by outright purchase of an equivalent amount of the same security within a maximum period of three months including the day of trade.

The short position is reflected as the amount received on sale in a separate account and is classified under 'Other Liabilities'. The short position is marked to market and loss, if any, is charged to the Profit and Loss account, while gain, if any, is not recognised. Profit or loss on settlement of the short position is recognised in the Profit and Loss account.

The Bank runs a loyalty program, which seeks to recognize and reward customers based on their relationship with the Bank. Under the program, eligible customers are granted loyalty points redeemable in future, subject to certain conditions. The Bank estimates the probable redemption of such loyalty/reward points using an actuarial method at the Balance Sheet date by employing an independent actuary. Provision for the said reward points is then made based on the actuarial valuation report as furnished by the said independent actuary.



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# **SCHEDULE 18 - Notes forming part of the financial statements**

for the year ended March 31, 2021

(All amounts in ₹ crores, unless otherwise specified)

### Capital adequacy

The Capital Adequacy Ratio ["CRAR"] of the Bank, calculated as per the Standardised approach for Credit Risk under Basel II regulation is set out below. Market Risk and Operational Risk are not considered for computation of Risk Weighted Assets in the current year as per Guidelines applicable for Small Finance Banks.

S. No Particulars		As at	As at
		31-Mar-21	31-Mar-20
1	Common Equity Tier 1 capital ratio (as a percentage of Credit RWA)	23.23%	22.44%
2	Tier 1 capital ratio (as a percentage of Credit RWA)	23.23%	22.44%
3	Tier 2 capital ratio (as a percentage of Credit RWA)	0.95%	1.17%
4	Total Capital Ratio (CRAR)	24.18%	23.61%
5	Amount of equity capital raised (at Face Value @ ₹10 each)*	85.88	47.46
6	Amount of Additional Tier 1 capital raised; of which	-	-
	Perpetual Non Cumulative Preference Shares ("PNCPS"):		
	Perpetual Debt Instruments ("PDI"):		
7	Amount of Tier 2 capital raised; of which Debt capital instruments:	-	-
	Preference Share Capital Instruments: [Perpetual Cumulative Preference Shares ("PCPS") / Redeemable Non Cumulative Preference Shares ("RNCPS") /		
	Redeemable Cumulative Preference Shares ("RCPS")]		

\*During year ended March 31, 2021, the Bank successfully completed Initial Public Offer (IPO) of its shares comprising issue of 8,48,48,484 equity shares of ₹10 each at premium of ₹23 per share, thereby raising ₹280 crores and an offer for sale of 7,20,00,000 equity shares @ ₹33 per share, by the Equitas Holdings Limited. The equity shares of the Bank got listed on November 2, 2020 on National Stock Exchange (NSE) and BSE Ltd, thereby complying with the licensing condition of listing the shares of the Bank.

The Bank, during the year ended March 31, 2021, has allotted 10,28,164 equity shares of ₹10 each, fully paid up, on exercise of options by its employees and employees of the Holding company (Equitas Holdings Limited) in accordance with the Banks's Employee Stock Option Scheme.

\*The Bank issued 47,458,239 equity shares of face value of ₹10 each on preferential basis at a premium of ₹42.68 each for total cash consideration of ₹250.01 crores on December 11, 2019.

#### **Business Ratio**

S. No Ratio		As at
		31-Mar-20
(i) Interest Income as a percentage to Working Funds*	13.70%	15.02%
(ii) Non interest income as a percentage to Working Funds*	1.79%	1.60%
(iii) Operating Profit as a percentage to Working Funds^*	3.80%	3.39%
(iv) Return on Assets <sup>®</sup>	1.65%	1.38%
(v) Business (deposits plus advances) per employee # & (₹in crores)	1.80	1.35
(vi) Profit per employee & (₹in crores)	0.024	0.016

<sup>\*</sup>Working funds represents average of total assets as reported to the RBI in Form X under Section 27 of the Banking Regulation Act, 1949.

eReturn represents net profit for the year. Return on assets is computed with reference to average working funds (i.e. total of assets excluding accumulated losses, if any).

<sup>\*</sup>Business is the total of net advances and deposits (net of inter-bank deposits)



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& Productivity ratios are based on average employee numbers, which excludes contract staff, intern etc.

### 3 Investments

## 3.1 Category-wise details of Investments (Net of provision for depreciation):

	A	+ 24 May 2024		A	+ March 24, 2020	
S. No Particulars	As at 31-Mar-2021			As at March 31, 2020		
5. No Full dediction	HTM	AFS	HFT	HTM	AFS	HFT
i) Government securities	3,046.42	584.30	-	1,782.86	504.50	4.95
ii) Other approved securities	-	-	-	-	=	-
iii) Shares	-	0.20	-	-	0.20	-
iv) Debentures and bonds	-	74.25	-	-	50.00	-
v) Subsidiaries and/ or Joint Ventures	-	-	-	-	-	-
vi) Other Deposits under RIDF scheme with NABARD, Security Receipts/Pass through	-	-	-	-	-	-
Certificates, investments in Mutual funds, Commercial papers, etc.,						
Total	3,046.42	658.75	-	1,782.86	554.70	4.95

### 3.2 Details of investments

S.No Particulars		As at
3.NO Faculturals	31-Mar-21	31-Mar-20
1 (1) Value of Investments		
(i) Gross Value of Investments		
(a) In India	3,705.17	2,342.51
(b) Outside India	-	-
(ii) Provisions for Depreciation		
(a) In India	-	
(b) Outside India	-	-
(iii) Net Value of Investments		
(a) In India	3,705.17	2,342.51
(b) Outside India	-	-
2 (2) Movement of provisions held towards depreciation on investments		
(i) Opening balance	-	-
(ii) Add: Provisions made during the year	108.02	6.46
(iii) Less: Write off / write back of excess provisions during the year	108.02	6.46
(iv) Closing balance	-	

<sup>^</sup> Operating profit is profit for the year before provisions and contingencies.

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### 3.3 Details of Repo / Reverse Repo including under Liquidity Adjustment Facility (LAF) transactions:

### As at 31-Mar-21

Sl.no Particulars	Minimum outstanding during the year	Maximum outstanding during the year	Daily Average outstanding during the year	Outstanding as on 31-Mar -2021#
1 Securities sold under repo				
i. Government securities	-	725.61	242.93	11.00
ii. Corporate debt securities	-	-	-	-
2 Securities purchased under reverse repo				
i. Government securities	500.00	4,250.00	2,144.96	2,785.00
ii. Corporate debt securities	-	-	-	-

<sup>\*</sup>Repo and Reverse Repo Transactions (including LAF) are disclosed above in Face Value terms.

### As at 31-Mar-20

SI.no Particulars	Minimum outstanding during the year	Maximum outstanding during the year	Daily Average outstanding during the year	Outstanding as on 31-Mar -2020#
1 Securities sold under repo				
i. Government securities	-	750.40	131.64	233.00
ii. Corporate debt securities	-	-	-	-
2 Securities purchased under reverse repo	_			
i. Government securities	300.00	2,600.14	1,244.40	2,080.00
ii. Corporate debt securities	-	-	-	-

<sup>\*</sup>Repo and Reverse Repo Transactions (including LAF) are disclosed above in Face Value terms.

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### 3.4 a) Issuer composition of Non SLR investments As at 31-Mar-21:

S.N	o Issuer	Amount	Extent of Private Placement	Extent of 'Below Investment Grade' Securities	Extent of 'Unrated' Securities	Extent of 'Unlisted' Securities
1	2	3	4	5	6	7
1	PSUs	-	-	-	-	-
2	Fls	-	-	-	-	-
3	Banks	-	-	-	-	-
4	Private Corporates	74.45	25.20	-	0.20	0.20
5	Subsidiaries / Joint Ventures	-	-	-	-	-
6	Others	-	-	-	-	-
7	Provision held towards depreciation	-	-	-	-	-
	Total	74.45	25.20	-	0.20	0.20

Note: Amounts reported under columns 4, 5 6 and 7 are not mutually exclusive.

### b) Issuer composition of Non SLR investments As at 31-Mar-20:

S.N	lo Issuer	Amount	Extent of Private Placement	Extent of 'Below Investment Grade' Securities	Extent of 'Unrated' Securities	Extent of 'Unlisted' Securities
1	2	3	4	5	6	7
1	PSUs	-	-	-	-	-
2	Fls	-	-	-	-	-
3	Banks	-	=	=	-	-
4	Private Corporates	50.20	50.20	-	0.20	0.20
5	Subsidiaries / Joint Ventures	-	-	-	-	-
6	Others	-	-	-	-	-
7	Provision held towards depreciation	-	-	-	-	-
	Total	50.20	50.20	-	0.20	0.20

Note: Amounts reported under columns 4, 5 6 and 7 are not mutually exclusive.

### 3.5 Non performing Non-SLR investments

The Bank does not have any non performing non SLR investments in the Current year and in the Previous year.

### 3.6 Sale and transfer of securities to / from HTM category

During the year, the Bank had sold SLR securities from HTM category through direct selling in secondary market (Book Value - ₹681.33 Crores), OMOs conducted by RBI and re-purchase of government securities by GOI (Book Value - ₹1,144.70 Crores). As on 31 March 2021, Market value of the investments held in the HTM category is ₹3,042.37 crores and the excess of book value over market value is ₹4.05 crores.



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The Bank had availed option provided by RBI vide press release dated 06-Nov-20 on repayment of Targeted Long Term Repo Operations borrowings. Consequently, associated Non-SLR securities (invested out of funds borrowed in TLTRO) of Book Value ₹123.59 crores were shifted from HTM to AFS category in conformity with RBI guidelines.

The Bank has not sold or transferred any security to/from HTM category in the Previous year 2019-20.

### Derivatives/ Exchange traded interest derivatives/ Risk exposures in derivatives

The Bank has not entered into any derivative instruments for trading / speculative purposes either in Foreign Exchange or domestic treasury operations. The Bank does not have any Forward Rate Agreement or Interest rate swaps.

### **Asset Quality**

### 5.1 Non-Performing Assets

C ne	Particulars	As at	As at
3.110	rai ucuiais	31-Mar-21	31-Mar-20
(i)	Net NPAs to Net Advances (%)	1.58%	1.67%
(ii)	Movement of NPAs (Gross)		
	(a) Opening balance	417.32	295.71
	(b) Additions during the year	589.37	409.30
	(c) Reductions during the year	363.91	287.69
	(d) Closing balance	642.78	417.32
(iii)	Movement of Net NPAs		
	(a) Opening balance	228.62	167.42
	(b) Additions during the year	147.36	251.00
	(c) Reductions during the year	109.81	189.80
	(d) Closing balance	266.17	228.62
(iv)	Movement of provisions for NPAs		
	(excluding provisions on standard assets)		
	(a) Opening balance	169.70	109.29
	(b) Additions during the year	442.01	158.30
	(c) Reductions during the year	254.10	97.89
	(d) Closing balance	357.61	169.70



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#### 5.1.1 Movement of NPAs

Particulars		As at
railiculais	31-Mar-21	31-Mar-20
Gross NPAs as at April 1	417.32	295.71
Additions during the year	589.37	409.30
Subtotal - (A)	1,006.69	705.01
Less:		
(i) Upgradations	38.02	101.19
(ii) Recoveries (excluding recoveries made from upgraded accounts)	81.16	114.99
(iii) Technical or Prudential write offs	191.85	17.27
(iv) Write offs other than those under (iii) above	52.88	54.24
Subtotal - (B)	363.91	287.69
Gross NPAs as at March 31	642.78	417.32

### 5.1.2 Movement in technical/prudential written off accounts is set out below:

Particulars		As at
railuculais	31-Mar-21	31-Mar-20
Opening balance of Technical / Prudential written off accounts as at April 1	184.35	169.23
Add: Technical / Prudential write offs during the year	191.85	17.27
Subtotal - (A)	376.20	186.50
Less: Recoveries made from previously technical / prudential written off accounts during the year - (B)	1.65	2.15
Less: Actual writeoff during the year - (C)		-
Closing balance as at March 31 (A-B-C)	374.55	184.35

### 5.1.3 Overseas assets, NPAs and revenue

The Bank does not have any overseas branches and hence the disclosure regarding overseas assets, NPAs and revenue is not applicable (Previous Year: Nil).

### 5.1.4 Off Balance Sheet SPVs sponsored

There are no Off-Balance Sheet SPVs sponsored by the Bank, which need to be consolidated as per accounting norms.



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### 5.2 Details of Loan Moratorium provided to customers - COVID19 Regulatory Package - Asset Classification and Provisioning

Disclosure as per RBI Circular RBI/2019-20/220 DOR.No.BP.BC.63/21.04.048/2019-20 dated April 17, 2020 on COVID-19 Regulatory Package - Asset Classification and Provisioning (COVID circular)

	As at	As at
Particulars	31-Mar-21	31-Mar-20
Respective amounts in SMA/overdue categories, where the moratorium/deferment was extended in terms of paragraph 2 and 3 of the COVID circular	996.30	996.30
Respective amount where asset classification benefits is extended in respect of such accounts	9,403.60	29.78
Provisions made during the Q4FY2020, Q1FY2021 and Q2FY2021 in terms of paragraph 5 of the COVID circular	170.63	99.63
Provisions adjusted against slippages during the year in terms of paragraph 6 of the covid circular	170.63	Nil
Residual provisions in terms of paragraph 6 of the COVID circular	Nil	99.63

### 5.3.1 Details of Loans Restructured under Resolution Framework for COVID-19-related Stress

Disclosure as per RBI Circular RBI/2019-20/220 DOR.No.BP.BC/3/21.04.048/2020-21 dated August 6, 2020 -Resolution Framework for COVID-19-related Stress.

Type of Borrower	A) Number of accounts where resolution plan has been implemented under this window	(B) exposure to accounts mentioned at (A) before implementation of the plan	(C) Of (B), aggregate amount of debt that was converted into other securities	Additional funding sanctioned, if any, including between invocation of the plan and implementation	Increase in provisions on account of the implementation of the resolution plan
Personal Loans			-		
Corporate persons*		-	-	-	-
of which, MSMEs	-	-	-	-	-
Others	8224	434.33	-	2.88	25.33
Total	8,224	434.33	-	2.88	25.33

<sup>\*</sup>As defined in Section 3(7) of the Insolvency and Bankruptcy Code, 2016

### 5.3.2 Micro, Small and Medium Enterprises (MSME) sector – Restructuring of Advances

The Bank has restructured the accounts as per the RBI Circular DBR.No.BP.BC.100/21.04.048/2017-18, DBR.No.BP.BC.108/21.04.048/2017-18 dated June 6, 2018, DBR.No.BP. BC.18/21.04.048/2018-19 dated January 1, DOR.No.BP.BC.34/21.04.048/2019-20 February 11, 2020 and DOR.No.BP.BC/4/21.04.048/2020-21 August 6, 2020.

Particulars	FY 2020-21	FY 2019-20
No. of accounts Restructured	5,663	Nil
Amount	361.46	Nil



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**5.4** The Honourable Supreme Court of India (Hon'ble SC), in a public interest litigation (Gajendra Sharma Vs. Union of India & Anr), vide an interim order dated September 03, 2020 ("Interim Order"), had directed banks that accounts which were not declared NPA till August 31, 2020 shall not be declared as NPA till further orders. Accordingly, the Bank did not classify any account which was not NPA as of August 31, 2020 as per the RBI IRAC norms, as NPA after August 31, 2020.

The interim order granted to not declare accounts as NPA stood vacated on March 23, 2021 vide the judgement of the Hon'ble SC in the matter of Small Scale Industrial Manufacturers Association vs. UOI & Ors. and other connected matters. In accordance with the instructions in paragraph 5 of the RBI circular dated April 07, 2021 issued in this connection, the Bank has continued with the asset classification of borrower accounts as per the extant RBI instructions / IRAC norms with effect from September 01, 2020.

5.5 Department of Financial Services, Ministry of Finance, Government of India vide notification no. F.No.2/12/2020-BOA.I dated October 23, 2020 conveved that in view of the unprecedented and extreme COVID-19 situation, the Central Government has approved "Scheme for grant of exgratia payment of difference between compound interest and simple interest for six months to

borrowers in specified loan accounts, (March 01, 5.6 Divergence in the asset classification and 2020 - August 31, 2020)". The benefits under the Scheme routed through lending institutions (as defined in the notification). The Management of the Bank has put in place a process note in line with the operational guidelines and pronouncements issued in this regard and conducted the aforesaid exercise of crediting the benefit in the respective accounts of eligible borrowers and filed the claim with the Government of India within the prescribed timeline. The effect of the Notification and the resultant 5.7 (a) Details of financial assets purchased/sold credits to the loan accounts of eligible borrowers has been made in these financial statements.

In accordance with the instructions in the aforesaid circular dated April 07, 2021, the Bank is required to refund / adjust 'interest on interest' to all borrowers including those who had availed of working capital facilities during the moratorium period, irrespective of whether moratorium had been fully or partially availed, or not availed. Pursuant to these instructions, the methodology for calculation of the amount of 5.8 Details of Non-performing assets purchased/sold such 'interest on interest' has been finalised by the Indian Banks Association (IBA) vide letter CE/IBA/ 2021 dated April 21, 2021 in consultation with other industry participants / bodies vide letter CE/IBA/ 2021 dated April 21, 2021. The Bank has calculated the said amount of ₹0.89 crores and recognised a charge in Profit and Loss account for the year ended March 31, 2021.

# provisioning

The Financial statement for the year ended March 31, 2021 have not been subjected to inspection by Reserve Bank of India as on the date of the financials and accordingly, the disclosure on divergence in Asset classification and provisioning as per RBI Circular: DBR.BP.BC.No. 63/21.04.018/2016-17 dated April 18, 2017 is not applicable.

## During the year, there was no sale of nonperforming financial assets to Securitisation Company / Reconstruction Company for asset reconstruction (Previous year: Nil)

### (b) Details of book value of investment in security receipts:

The Bank has not invested in security receipts during the Current year and in the Previous year.

## The Bank did not sell/buy non-performing assets during the year (Previous year: Nil). Assets repossessed / hypothecated to bank are not considered as non banking assets of the bank.



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### 5.9 Provision on Standard Assets\*

Particulars	As at	As at
ratuculars	March 31, 2021	March 31, 2020
Provision towards standard assets	55.91	45.99
Provisions for restructured standard advances	27.21	0.11
Total	83.12	46.10

<sup>\*</sup>Does not include general provision of ₹99.63 crores made by bank in respect of accounts in default but standard against the potential impact of COVID-19 as on March 31, 2020 and Nil as on March 31, 2021.

### 5.10 Disclosures on Change in Ownership of Projects Under Implementation

The Bank does not have any account which are currently under the scheme of Change in Ownership of Projects Under Implementation as on March 31, 2021, (Previous year: Nil).

#### 5.11 Resolution of Stressed Assets – Revised Framework

The Bank does not have any stressed Assets (Revised Framework) as per RBI Circular RBI/2017 -131 DBR.No.BP.BC. 101/21.04.048/2017-18 and RBI/2018-19/203 DBR.No. BP.BC.45/21.04.048/2018-19 as on March 31, 2021 (Previous year: Nil).

### 5.12 Details of Loan Assets subjected to Restructuring as on 31-Mar-21

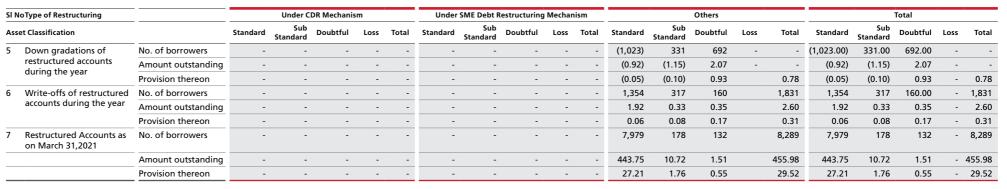
SII	NoType of Restructuring			Under C	DR Mechanis	m		Under	SME Debt R	estructuring	Mechar	nism			Others					Total		
Ass	set Classification		Standard	Sub Standard	Doubtful	Loss	Total	Standard	Sub Standard	Doubtful	Loss	Total	Standard	Sub Standard	Doubtful	Loss	Total	Standard	Sub Standard	Doubtful	Loss	Total
1	Restructured Accounts as	No. of borrowers	-	-	-	-	-	-	-	-	-	-	2,679	118	85	-	2,882	2,679	118	85	-	2,882
	on April 1,2020	Amount outstanding	-	-	-	-	-	-	-	-	-	-	2.27	1.58	0.08		3.93	2.27	1.58	0.08	-	3.93
		Provision thereon	-	-	-	-	-	-	-	-	-	-	0.11	0.25	0.08		0.44	0.11	0.25	0.08	-	0.44
2	Fresh restructuring during	No. of borrowers	-	-	-	-	-	-	-	-	-	-	7,070	82	86		7,238	7,070	82	86	-	7,238
	the year	Amount outstanding	-	-	-	-	-	-	-	-	-	-	443.78	10.64	0.24		454.66	443.78	10.64	0.24	-	454.66
		Provision thereon	-	-	-	-	-	-	-	-	-	-	27.17	1.70	0.24		29.11	27.17	1.70	0.24	-	29.11
3	Upgradations to	No. of borrowers	-	-	-	-	-	-	-	-	-	-	607	(36)	(571)		-	607	(36)	(571)	-	-
	restructured standard	Amount outstanding	-	-	-	-	-	-	-	-	-	-	0.54	(0.02)	(0.52)		-	0.54	(0.02)	(0.52)	-	-
	category during the year	Provision thereon	-	-	-	-	-	-	-	-	-	-	0.03	(0.00)	(0.52)		(0.50)	0.03	(0.00)	(0.52)	-	(0.50)
4	Restructured standard	No. of borrowers	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	advances which cease to	Amount outstanding	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	attract higher provisioning and / or additional risk weight at the end of the FY 2019-20 and hence need not be shown as restructured standard advances at the beginning of the next FY 2020-21	Provision thereon	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-



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<sup>\*</sup>Write-off of restructured accounts includes ₹1.51 crores (1,210 Accounts and ₹0.09 crores Provision there on) recoveries in existing balances. The figures under Sr. No. 2 includes ₹454.66 Crores of fresh/additional sanction (7,238 accounts and ₹29.11 Crores Provision there on).

### 5.13 Details of Loan Assets subjected to Restructuring as on 31-Mar-20

2018-19 and hence need not be shown as restructured standard advances at the beginning of the next FY

2019-20

SI NoType of Restructuring Asset Classification				Under CDR Mechanism					SME Debt F	Restructuring	Others					Total						
			Standard	Sub Standard	Doubtful	Loss	Total	Standard	Sub Standard	Doubtful	Loss	Total	Standard	Sub Standard	Doubtful	Loss	Total	Standard	Sub Standard	Doubtful	Loss	Total
1	Restructured Accounts as on	No. of borrowers	-	-	-	-	-	-	-	-	-	-	2,955	143	287	-	3,385	2,955	143	287	-	3,385
	April 1,2019	Amount outstanding	-	-	-	-	-	-	-	-	-	-	5.15	0.06	0.18	-	5.38	5.15	0.06	0.18	-	5.38
		Provision thereon	-	-	-	-	-	-	-	-	-	-	0.26	0.01	0.18	-	0.45	0.26	0.01	0.18	-	0.45
2	Fresh restructuring during	No. of borrowers	-	-	-	-	-	-	-	-	-	-	223	4	6		233	223	4	6	-	233
	the year	Amount outstanding	-	-	-	-	-	-	-	-	-	-	0.55	1.57	0.00		2.12	0.55	1.57	0.00	-	2.12
		Provision thereon	-	-	-	-	-	-	-	-	-	-	0.03	0.24	-		0.27	0.03	0.24	-	-	0.27
3		No. of borrowers	-	-	-	-	-	-	-	-	-	-	360	(110)	(250)		-	360	(110)	(250)	-	-
	standard category during	Amount outstanding	-	-	-	-	-	-	-	-	-	-	0.10	(0.03)	(0.08)		(0.01)	0.10	(0.03)	(0.08)	-	(0.01)
	the year	Provision thereon	-	-	-	-	-	-	-	-	-	-	-	(0.01)	(0.08)		(0.09)	-	(0.01)	(0.08)	-	(0.09)
4	Restructured standard	No. of borrowers	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	advances which cease to	Amount outstanding	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	attract higher provisioning and / or additional risk weight at the end of the FY	Provision thereon	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-



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SI NoType of Restructuring				Under C	DR Mechanis	m		Under SME Debt Restructuring Mechanism				Others				Total						
Asset Classification			Standard	Sub Standard	Doubtful	Loss	Total	Standard	Sub Standard	Doubtful	Loss	Total	Standard	Sub Standard	Doubtful	Loss	Total	Standard	Sub Standard	Doubtful	Loss	Total
5 Down gradations of 6 restructured accounts during the year		No. of borrowers	-	-	-	-	-	-	-	-	-	-	(131)	85	46	-	-	(131.00)	85.00	46.00	-	-
	the year	Amount outstanding	-	-	-	-	-	-	-	-	-	-	(0.19)	0.13	0.06	-	-	(0.19)	0.13	0.06	-	-
	the year	Provision thereon	-	-	-	-	-	-	-	-	-	-	(0.01)	0.03	0.06		0.08	(0.01)	0.03	0.06	-	0.08
	Write-offs of restructured	No. of borrowers	-	-	-	-	-	-	-	-	-	-	728	4	4		736	728	4	4.00	-	736
	accounts during the year	Amount outstanding	-	-	-	-	-	-	-	-	-	-	3.34	0.14	0.08		3.57 3.34 0.14 0.0	0.08	-	3.57		
		Provision thereon	-	-	-	-	-	-	-	-	-	-	0.17	0.03	0.08		0.28	0.17	0.03	0.08	-	0.28
	Restructured Accounts as on	No. of borrowers	-	-	-	-	-	-	-	-	-	-	2,679	118	85		2,882	2,679	118	85	-	2,882
	March 31,2020	Amount outstanding	-	-	-	-	-	-	-	-	-	-	2.27	1.58	0.08		3.93	2.27	1.58	0.08	-	3.93
		Provision thereon	-	-	-	-	-	-	-	-	-	-	0.11	0.25	0.08		0.44	0.11	0.25	0.08	-	0.44

<sup>\*</sup>Write-off of restructured accounts includes recoveries in existing balances.

The figures under Sr. No. 2 includes ₹2.12 Crores of fresh/additional sanction (233 accounts and ₹0.27 Crores Provision there on ).

## 6 Asset Liability Management

## 6.1 Maturity pattern of certain items of assets and liabilities

### a) As at 31-Mar-21

Particulars	Day 1	2-7 days	8-14 days	15 to 30 days	31 days to 2 Months	2 Months to 3 Months	Over 3 months and upto 6 months	Over 6 months and upto 1 year	Over 1 year and upto 3 years	Over 3 years and upto 5 years	Over 5 years	Total
Deposits	310.80	629.72	175.84	397.92	776.92	469.59	1,979.46	3,362.16	8,265.83	9.81	13.92	16,391.97
Advances	9.99	146.02	151.97	180.06	481.56	511.10	774.88	2,497.83	6,129.30	2,393.43	3,571.81	16,847.95
Investments	940.01	148.00	-	199.87	203.47	69.33	289.40	493.52	1,295.34	44.50	21.73	3,705.17
Borrowings	-	17.45	220.73	70.00	172.18	122.18	432.79	621.88	1,978.11	530.00	-	4,165.32
Foreign Currency Assets	-	-	-	-	-	-	-	-	-	-	-	-
Foreign Currency Liabilities	-	-	-	-	-	-	-	-	-	-	-	-



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#### As at 31-Mar-20

Particulars	Day 1	2-7 days	8-14 days	15 to 30 days	31 days to 2 Months	2 Months to 3 Months	Over 3 months and upto 6 months	Over 6 months and upto 1 year	Over 1 year and upto 3 years	Over 3 years and upto 5 years	Over 5 years	Total
Deposits	158.92	462.12	134.11	364.53	471.33	594.76	1,456.96	3,044.12	4,099.33	1.21	1.02	10,788.41
Advances	0.55	32.27	-	(400.00)	(175.17)	281.78	780.37	2,526.38	6,224.14	1,975.84	2,482.08	13,728.24
Investments	243.98	-	-	138.10	149.76	95.34	284.73	474.90	898.22	41.27	16.21	2,342.51
Borrowings	-	-	55.73	-	172.18	126.43	542.05	1,013.34	2,619.99	603.23	1.92	5,134.87
Foreign Currency Assets	-	-	-	-	-	-	-	-	-	-	-	_
Foreign Currency Liabilities	-	-	-	-	-	-	-	-	-	-	-	-

In computing the above information, certain assumptions have been made by management of the Bank which have been relied upon by the auditors and the same are used for submitting the regulatory returns. The actual outflows may be lower than the above estimates as deposits rollover assumptions are not considered in the maturity profile . Also the liquid assets in the form of Reverse Repo for ₹2,785 crores as on March 31, 2021 with residual maturity upto 9 days (March 31, 2020 ₹2,080 crores ) were not included in the above disclosure.

## **Exposures to sensitive sectors**

### 7.1 Exposures to Real Estate Sector

SI No Particulars	As at	As at
31 NO FOLIULIAIS	31-Mar-21	31-Mar-20
(a) Direct Exposures		
(i) Residential Mortgages - Lending fully secured by Mortgages on residential property that is or will be occupied by the borrower or that is rented	7,834.10	6,150.08
- of which housing loans eligible for inclusion in priority sector advances are rendered	767.87	463.71
(ii) Commercial Real Estate		
Lending secured by mortgages on commercial real estate (office buildings, retail space, multi purpose commercial premises, multi family residential buildings, multi tenanted commercial premises, industrial or warehouse space, hotels, land acquisition, development and construction, etc.). Exposure would also include non fund based (NFB) limit	168.47	114.94
(iii) Investments in Mortgage Backed Securities (MBS) and other securitised exposures –		
a. Residential	-	-
b. Commercial Real Estate	-	-
(b) Indirect Exposures		
Fund based and non-fund based exposures on National Housing Bank (NHB) and Housing Finance Companies (HFCs).	252.82	242.41
Total exposure to Real Estate Sector	8,255.39	6,507.43

Exposure represents the higher of the sanctioned or outstanding to Real estate sector.



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The above disclosure a (i) and a (ii) includes the IBPC exposure of ₹700 crores. (Previous year ₹1,050 crores) and above disclosures (a) and (b) includes a) Exposure to Home Loans, Loan against property against Residential mortgages other than classified under CRE-RH b) Exposure to Real Estate Builders/ Developers c) Exposures where the primary source of cash flow, i.e. more than 50% of cash flows, for repayment / recovery is from lease or rental payments and such assets are taken as security and d) Indirect exposure to HFC.

Commercial Real estate exposure classification is based on RBI circular DBOD.BP.BC.No. 42/08.12.015/2009-10 dated September 9, 2009.

### 7.2 Exposures to Capital Market

SI N	o Particulars	As at 31-Mar-21	As at 31-Mar-20
i	Direct investment in equity shares, convertible bonds, convertible debentures and units of equity oriented mutual funds the corpus of which is not exclusively invested in corporate debt;	0.20	0.20
ii	Advances against shares / bonds / debentures or other securities or on clean basis to individuals for investment in shares (including IPOs / ESOPs), convertible bonds, convertible debentures, and units of equity oriented mutual funds;	0.06	0.20
iii	Advances for any other purposes where shares or convertible bonds or convertible debentures or units of equity oriented mutual funds are taken as primary security;	-	-
iv	Advances for any other purposes to the extent secured by the collateral security of shares or convertible bonds or convertible debentures or units of equity oriented mutual funds i.e. where the primary security other than shares / convertible bonds / convertible debentures / units of equity oriented mutual funds does not fully cover the advances;	-	-
V	Secured and unsecured advances to stockbrokers and guarantees issued on behalf of stockbrokers and market makers;	-	-
vi	Loans sanctioned to corporates against the security of shares / bonds / debentures or other securities or on clean basis for meeting promoter's contribution to the equity of new companies in anticipation of raising resources;	-	-
vii	Bridge loans to companies against expected equity flows / issues;	-	-
viii	Underwriting commitments taken up by the banks in respect of primary issue of shares or convertible bonds or convertible debentures or units of equity oriented mutual funds;	-	-
ix	Financing to stockbrokers for margin trading;	-	-
Х	Venture Capital Funds (both registered and unregistered);	-	-
	Total exposure to Capital market	0.26	0.40

### 7.3 Risk Category-wise exposure to country risk

The Bank does not have any country risk exposure other than "home country" exposures and accordingly, no provision is maintained with regard to country risk exposure. (Previous year: Nil).

## 7.4 Details of Single Borrower Limit (SGL) / Group Borrower Limit (GBL) exceeded by the bank.

During the year, the Bank has not exceeded the prudential credit exposure limit as prescribed by the Reserve Bank of India in respect of Single Borrower and Group Borrowers. (Previous year: Nil).

### 7.5 Unsecured Advances

The Bank has not extended any advances where the collateral is an intangible asset such as a charge over rights, licenses, authorisations, etc., (Previous year Nil). The unsecured advances of ₹3,191.40 crores (March 31, 2020: ₹3,327.95 crores) as disclosed in Schedule 9 are without any collateral security.

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### B Disclosures relating to Penalties imposed by RBI

During the year ended March 31, 2021 (Previous year: Nil), RBI has not imposed any penalties on the Bank. (Also, refer Note 17.2.1 for the regulatory action taken by the RBI during the year ended March 31, 2020).

#### 9 Disclosure on remuneration

### Qualitative disclosures

The Nomination and Remuneration Committee is chaired by an Independent Director and comprises of five (5) Independent Directors.

(a) Remuneration Policy of the Bank covers remuneration payable for directors and employees of the Bank and all aspects of the compensation structure such as fixed pay, perquisites, bonus, guaranteed pay, severance package, stock, pension plan and gratuity.

The functions of the committee include: recommendation of appointment of Directors to the board, evaluation of performance of the Directors, approval of the policy for remuneration payable to the employees, including senior management and key management personnel, framing guidelines for the Employee Stock Option Scheme (ESOP Scheme) and deciding on the grant of stock options to the employees and Whole Time Directors of the Bank. Also, refer Schedule 17.2.1.

(b) Information relating to the design and structure of remuneration processes and the key features and objectives of remuneration policy:

The Bank believes in a sound compensation practice that ensures effective governance of compensation, alignment of compensation with prudent risk taking and effective supervisory oversight and stakeholder engagement. This policy is framed in accordance with the guidelines laid down by Reserve Bank of India (RBI) vide their Circular Reference no DOR. Appt. BC. No. 23/ 29.67.001/ 2019-20 dated November 4, 2019.

(c) Description of the ways in which current and future risks are taken into account in the remuneration processes.

The Board of Directors through the Nomination and Remuneration Committee ("NRC") shall be responsible for formulating and making the necessary amendments to the Remuneration Policy for the Directors, Key Managerial Persons ("KMP") and Senior Executives of the Bank from time to time. The NRC may consider different aspects like risk-return alignment, cost to income ratio in framing the remuneration.

The Non-Executive Directors ("NED") including Independent Directors of the Bank shall be paid remuneration as a percentage of the net profits of the Bank for the financial year as may be fixed by the Board from time to time, calculated as per the provisions of the Companies Act, 2013 and subject to the limits fixed by the Reserve Bank of India, from time to time.

Further, within the above ceiling, the remuneration payable to the Chairman of the Board shall be two times the amount payable to other Non-Executive Directors and

Independent Directors and further subject to approval of RBI and the remuneration payable to the Chairman of the Audit Committee shall be 1.5 times the amount payable to other Non-Executive Directors and Independent Directors.

NEDs are to be paid such sitting fee for each meeting of the Board/ Committees of the Board attended by them, as may be approved by the Board pursuant to provisions of Section 197 of the Companies Act, 2013 read with Section 35B (1) of the Banking Regulation Act 1989. NEDs including Independent Directors shall be reimbursed any out of pocket expenses incurred by them while performing duties for the Bank.

The remuneration payable to Managing Director ("MD")/Chief Executive Officer ("CEO") shall be based on the scope and responsibility that goes with such positions, shall be comparable to the compensations of MD/CEO of similar profiles in similar organizations and would be performance linked. From time to time, the NRC may fix a maximum ceiling on the fixed/variable component of compensation; subject the approval of Reserve Bank of India. The remuneration payable to the Managing Director has been structured in compliance with RBI circular Appt. BC. No. 23/ 29.67.001/2019-20 dated November 4, 2019.

On November 22, 2019, the Board of the Bank approved an ESOP scheme for the Bank for eligible employees as determined from time to time by the NRC of the Bank.

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For the other categories of staff, the compensation is structured taking into account all relevant factors such as the level of the position, roles and responsibilities and the prevailing compensation structure in the industry for the similar role.

(d) Description of the ways in which the Bank seeks to link performance during a performance measurement period with levels of remuneration

The Bank follows Annual Performance Review (12 months period) to link performance. Remuneration is fixed based on the grade and merit rating for all the employees. Individual performances are assessed in line with business or individual deliveries of the Key Result Areas (KRA), top priorities of business, budgets, risks etc.

(e) A discussion of the bank's policy on deferral and vesting of variable remuneration and a discussion of the Bank's policy and criteria for adjusting deferred remuneration before vesting and after vesting

The Bank has restructured the remuneration for Material Risk Takers in line with the RBI circular dated November 4, 2019. Accordingly, the variable pay of identified MRT was determined to be between 100% to 300% of fixed pay. This variable pay was further divided into cash and ESOPs. Both the cash and ESOPs of the said MRTs is to be deferred over a period of three years in line with the risk taken and prudent governance principles. Each such MRT has performance measures aligned to risk measures and the vesting of variable pay is also pro-rated till the end of the deferral period.

(f) Description of the different forms of variable remuneration (i.e. cash, shares, ESOPs and other forms) that the Bank utilizes and the rationale for using these different forms.

Employees of the Bank are eligible for variable pay in terms of both cash and ESOPs. At field level variable pay is typically in cash and are to simple Key Performance Indicators. Other roles may be given variable pay based on their performance ratings linked to their KRAs. The variable pay amount varies depending on both the role of the individual as well as his/her performance levels.

Employees above defined grade are eligible to participate in the Employee Stock Options Plan of the Bank as determined by the Nomination and Remuneration Committee. These options are granted annually based on performance ratings and role of the individual. Junior employees in cases of consistent exemplary performance are also granted options being part of High Achievers Club.

In very select instances, employees are offered options over a four year period, with a quarter of the options vesting every year. The vesting of the options is dependent on continuity of service and performance rating of the said individual.

In addition, some of the employees are holding stock options issued by the Holding company under the Holding Company's Employee Stock Option scheme (Equitas ESOP Scheme 2015).

Variable pay for MRTs have been explained in (e) earlier.

As on the reporting date, the Bank does not have any form of variable remuneration other than as stated above.

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### **Quantitative disclosures**

Particulars	Year ended 31-Mar-21	Year ended 31-Mar-20
Number of meetings held by the Remuneration Committee during the year	12	6
Remuneration paid to its members	0.21	0.08
(i) Number of employees having received a variable remuneration award during the year	-	-
(ii) Number and total amount of sign on awards made during the year	-	-
(iii) Details of guaranteed bonus, if any, paid as joining / sign on bonus	-	-
(iv) Details of severance pay, in addition to accrued benefits, if any.	-	-
(i) Total amount of outstanding deferred remuneration, split into cash, shares and share linked instruments and other forms.	-	-
(ii) Total amount of deferred remuneration paid out in the year	-	-
Breakdown of amount of remuneration awards for the year to show fixed and variable, deferred and non deferred:		
(i) Total amount of outstanding deferred remuneration and retained remuneration exposed to ex post explicit and / or implicit adjustments.	-	-
(ii) Total amount of reductions during the year due to ex post explicit adjustments.	-	-
(iii) Total amount of reductions during the year due to ex post implicit adjustments.	-	-

The quantitative disclosures are provided in respect of Whole Time Directors / Chief Executive Officer/ Other Risk Takers.

## 10 Disclosures- Accounting Standards

### 10.1 Segment Reporting (AS 17)

The business of the Bank is divided into three segments: Treasury, Wholesale Banking and Retail Banking business. These segments have been identified and reported taking into account the target customer profile, the nature of products and services, the different risks and returns, and the guidelines prescribed by RBI.

#### As at 31-Mar-21

Business Segments	Treasury	Retail Banking	Corporate / Wholesale Banking	Other Banking Business	Total
Segment Revenue	398.12	3,053.03	99.55	61.77	3,612.47
Segment Results	273.61	209.37	15.68	32.82	531.48
Unallocated (income)/expenses					20.21
Operating profit					511.27
Income taxes					127.05
Net Profit					384.22



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Business Segments	Treasury	Retail Banking	Corporate / Wholesale Banking	Other Banking Business	Total
Other information					
Segment assets	4,219.97	19,210.64	1,131.39	-	24,562.00
Unallocated assets					153.22
Total assets					24,715.22
Segment liabilities	3,659.97	16,661.32	981.25	-	21,302.54
Unallocated liabilities					16.35
Total liabilities					21,318.89
Net assets / Capital employed	560.00	2,549.32	150.14	-	3,259.46
Unallocated Net assets / Capital employed					136.87
Total Capital Employed					3,396.33
Additional information					
Capital expenditure	-	47.20	2.78	-	49.98

### As at 31-Mar-20

Business Segments	Treasury	Retail Banking	Corporate / Wholesale Banking	Other Banking Business	Total
Segment Revenue	248.69	2,557.59	86.37	35.15	2,927.80
Segment Results	118.84	221.60	14.28	12.65	367.36
Unallocated (income)/expenses					16.42
Operating profit					350.94
Income taxes					107.30
Net Profit					243.64
Other information					
Segment assets	2,723.37	15,438.85	1,013.31	-	19,175.53
Unallocated assets					120.02
Total assets					19,295.55
Segment liabilities	2,353.31	13,325.48	862.55	-	16,541.34
Unallocated liabilities					10.06
Total liabilities					16,551.40
Net assets / Capital employed	371.03	1,616.54	84.57	-	2,634.20
Unallocated Net assets / Capital employed					109.95
Total Capital Employed					2,744.15
Additional information					
Capital expenditure	-	69.79	4.58	-	74.37



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### **Geographic segments**

The Bank's operations are confined to one geography (India).

Segmental information is provided as per the MIS/reports maintained for internal reporting purposes, which includes certain estimates and assumptions.

### 10.2 Related Party Transactions (AS 18)

. Names of Related Parties and Nature of Relationship

Equitas Holdings Limited
Equitas Technologies Private Limited
Vasudevan PN, MD & CEO
N Sridharan, Chief Financial Officer
Sampathkumar KR, Company Secretary
Equitas Development Initiatives Trust
Equitas Dhanyakosha India
Equitas Healthcare Foundation

### ii. Transactions with the Related Parties

Transaction	Name of the Related Party	Year ended	Year ended
rransaction	Name of the Related Party	31-Mar-21	31-Mar-20
Expenses			
CSR Contribution	Equitas Development Initiatives Trust	2.17	10.90
	Equitas Healthcare Foundation	13.56	2.37
Deposits			
Term deposits received	Equitas Holdings Limited	287.91	60.34
	Equitas Technologies Private Limited	0.20	-
	Equitas Development Initiatives Trust	0.24	10.75
	Key Management Personnel	1.62	0.67
Term deposits closed	Equitas Holdings Limited	241.87	55.20
	Equitas Technologies Private Limited	0.20	-
	Equitas Development Initiatives Trust	4.23	6.70
	Key Management Personnel	-	0.31
Interest on Term Deposits	Equitas Holdings Limited	16.70	14.83
	Equitas Development Initiatives Trust	0.30	0.30
	Key Management Personnel	0.07	0.03
	Equitas Technologies Private Limited	0.00	-



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Interest on Savings Deposits	Equitas Development Initiatives Trust	0.27	0.31
	Equitas Healthcare Foundation	0.51	0.07
	Key Management Personnel	0.08	0.06
Savings Deposits	Equitas Development Initiatives Trust	17.87	39.61
	Equitas Healthcare Foundation	16.37	2.75
	Key Management Personnel	4.31	2.40
Demand Deposits	Equitas Technologies Private Limited	20.42	9.26
	Equitas Holdings Limited	559.34	73.79
	Equitas Dhanyakosha India	-	0.00
Withdrawals and fund transfers from Savings Deposits	Equitas Development Initiatives Trust	17.54	38.38
	Key Management Personnel	3.66	2.27
	Equitas Healthcare Foundation	1.85	0.01
Withdrawals and fund transfers from Demand Deposits	Equitas Holdings Limited	561.25	72.88
	Equitas Dhanyakosha India	-	0.02
	Equitas Technologies Private Limited	19.81	9.62
Reimbursement of IPO expenses	Equitas Holdings Limited	14.83	-
Guarantees released during the period	Equitas Holdings Limited	52.00	-
Remuneration paid to Key Management Personnel (excludes employer's share of contribution to	Vasudevan PN, MD & CEO	1.48	1.65
various funds and non-monetary perquisites)	N Sridharan, Chief Financial Officer	0.92	0.94
	Sampathkumar KR, Company Secretary	0.24	0.24

Under the ESFB Employees Stock Option Scheme, 2019 (ESFB ESOP, 2019) of the Bank, the Key Management Personnel were allotted the following shares:

Name of the Key Management Personnel	Year ended 31-Mar-21	Year ended 31-Mar-20
N Sridharan	47,500	-
Total	47,500	-

The remuneration to KMP does not include the provisions made for gratuity and leave benefits, as they are determined on an actuarial basis for the Bank as a whole.



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### iii. Balances outstanding at the end of the year

Particulars	Name of the Related Party	As at	As at
rarticulars	Name of the Related Party	31-Mar-21	31-Mar-20
Payables			
Term Deposit outstanding	Equitas Holdings Limited	227.66	181.62
	Equitas Development Initiatives Trust	0.15	4.14
	Key Management Personnel	2.19	0.56
Interest Payable on term deposits	Equitas Holdings Limited	2.55	2.13
	Equitas Development Initiatives Trust	0.00	0.04
	Key Management Personnel	0.02	0.01
Demand Deposits	Equitas Holdings Limited	0.44	2.35
	Equitas Technologies Private Limited	0.62	0.01
Savings Deposit	Equitas Development Initiatives Trust	5.98	5.38
	Equitas Healthcare Foundation	17.85	2.82
	Key Management Personnel	1.42	0.70
Others			
Corporate Guarantees	Equitas Holdings Limited	-	52.00

## iv. Maximum Outstanding during the year

Particulars	Name of the Related Party	Maximum Outstanding during FY 2020-21	Maximum Outstanding during FY 2019-20
Term Deposit	Equitas Holdings Limited	357.66	182.72
	Equitas Development Initiatives Trust	4.38	6.60
	Equitas Technologies Private Limited	0.20	-
	Key Management Personnel	2.19	0.56
Demand Deposits	Equitas Holdings Limited	227.67	11.63
	Equitas Dhanyakosha India	-	0.02
	Equitas Technologies Private Limited	1.18	1.08
Savings Deposit	Equitas Development Initiatives Trust	7.60	10.04
	Equitas Healthcare Foundation	17.85	2.82
	Key Management Personnel	2.88	1.44
Others			
Corporate Guarantees	Equitas Holdings Limited	52.00	52.00

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### 10.3 Operating leases (AS 19)

The Bank has taken a number of premises on operating leases for branches, offices, ATMs and residential premises for staffs. The Bank has not given any assets on operating lease. The details of maturity profile of future operating lease payments are given below:

Particulars		Year ended 31-Mar-20
Future lease rentals payable at the end of the year		
- Not later than one year	64.53	64.89
- Later than one year but not later than five years	218.59	239.23
- Later than five years	25.43	62.36
Total minimum lease payments recognised in the Profit and loss account		64.69
Total of future minimum sub lease payments expected to be received under non-cancellable sub-lease	-	-

The Bank has not sub-leased any of the properties taken on lease. There are no provisions relating to contingent rent.

### 10.4 Earnings per Share (AS 20)

Particulars		Year ended
Particulars	31-Mar-21	31-Mar-20
Net profit after tax	384.22	243.64
Basic weighted average number of equity shares	1,08,95,31,274	1,02,04,66,103
Diluted weighted average number of equity shares	1,10,14,06,583	1,02,04,66,103
Nominal value of Equity shares (₹)	10.00	10.00
Basic Earnings per share (₹)	3.53	2.39
Diluted Earnings per share (₹)	3.49	2.39

During the year ended March 31, 2021, the Bank granted 96,94,716 options (Previous year 4,14,08,728 options) to its employees and the employees of Equitas Holding Limited under the ESFB Employees Stock Option Scheme 2019. These options have dilutive impact on the earnings per share.



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### 10.5 Deferred Taxes (AS 22)

The major components of deferred tax assets/liabilities are as follows:

Particulars	culars As at 31-Mar-21		As at 31-Mar-20	
Timing difference on account of:	Assets	Liabilities	Assets	Liabilities
Impact of difference between tax depreciation and depreciation/amortization for financial reporting.	20.43	-	16.64	-
Expenditure charged to the profit and loss account but allowed for tax purposes on payment basis.*	32.74	-	22.13	-
Difference between Provisions for doubtful debts and advances and amount allowable under section 36 (1) (viia) of Income	67.15	-	28.71	-
Tax Act, 1961.				
Provision for advances	25.70	-	41.46	-
Others	11.77	-	7.10	-
Provision for special reserve u/s 36(i)(viii) of Income Tax Act, 1961	-	4.57	-	2.70
Net closing balance carried to the Balance Sheet (included in Schedule 11 - Others)	157.79	4.57	116.04	2.70
Net Amount	153.22		113.34	

<sup>\*</sup>Amount pertains to Provision for Leave encashment ₹20.58 crores (Previous year: ₹12.54 crores), Provision for Gratuity ₹4.66 crores (Previous year: ₹2.66 crores) and Provision for Bonus and Others ₹7.50 crores (Previous year: ₹6.93 crores).

Also refer note 18.11.1.a.(i) for details of change in statutory income tax rate.

### 10.6 Employee Benefits (AS 15)

**Defined Contribution Plan** 

#### **Provident Fund**

The Bank makes Provident Fund contributions to State administered fund for qualifying employees. The Bank is required to contribute a specified percentage of the payroll costs to the Fund. The Bank recognised ₹38.27 Crores (Previous Year: ₹35.26 Crores) towards Provident Fund contributions in the Profit and Loss Account. The contributions payable to the fund by the Bank is at rates specified in the rules of the scheme.

#### **Defined Benefit Plans**

#### Gratuity

The Bank has a funded gratuity scheme for its employees and the Gratuity liability has been made based on the actuarial valuation done as at the year end. The details of actuarial valuation as provided by the Independent Actuary is as follows:

As at
31-Mar-20
23.50
10.68
1.58
(2.06)



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	As at	As at
Particulars	31-Mar-21	31-Mar-20
Actuarial (gains)	(0.69)	(1.03)
Present value of Defined Benefit Obligation at end of the year	44.03	32.67
Change in Fair Value of Assets during the year		
Plan Assets at beginning of the year	22.08	20.63
Add: Adjustments to the opening balance	1.97	-
Expected return on plan assets	1.46	1.45
Actual Bank contributions	-	-
Actuarial gain / (loss)	(0.01)	-
Plan Assets at End of the Year	25.50	22.08
Liability Recognised in the Balance Sheet		
Present value of defined benefit obligation	(44.03)	(32.66)
Fair value of plan assets	25.49	22.08
Net Liability Recognised in the Balance Sheet	(18.54)	(10.58)

Particulars		Year ended
raticulars	31-Mar-21	31-Mar-20
Cost of Defined Benefit Plan for the year		
Current service cost	11.40	10.68
Interest cost	1.94	1.58
Expected return on plan assets	(1.46)	(1.45)
Net actuarial gains	(2.64)	(1.03)
Net Cost Recognized in the Profit and Loss account	9.24	9.78
Return on Plan Assets	1.46	1.45
Assumptions		
Discount rate (Refer Note (b))	5.81%	6.06%
Interest rate (Estimated rate of return on assets)	6.00%	7.00%
Future salary increase (Refer Note (a))	10.00%	10.00%
Attrition rate (Refer Note (a))	20.00%	20.00%

### Notes:

- a) The estimate of future salary increase takes into account inflation, seniority, promotion and other relevant factors. Further, the Management revisits the assumptions such as attrition rate, salary escalation etc., taking into account, the business conditions, various external/internal factors affecting the Bank.
- Discount rate is based on the prevailing market yields of Indian Government Bonds as at the Balance Sheet date for the estimated term of the obligation.



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Particulars	For the year ended 31- Mar-21	For the year ended 31- Mar-20	For the year ended 31- Mar-19	For the year ended 31- Mar-18	For the year ended 31- Mar-17
Projected benefit obligation	44.03	32.66	23.50	17.88	13.53
Fair value of plan assets	25.49	22.08	20.63	11.85	10.49
Surplus/ (Deficit)	(18.54)	(10.58)	(2.87)	(6.03)	(3.04)
Experience adjustments on plan liabilities - gains	(0.69)	(1.03)	(1.71)	(1.50)	6.64
Experience adjustments on plan assets - gains / (losses)	(0.01)	-	(1.18)	(0.95)	(1.04)

### d) Category of Plan Assets

	% of fair value to	% of fair value to
Particulars	total plan assets	total plan assets
	as at 31-Mar- 21	as at 31-Mar-20
Government securities	0%	0%
Debenture and bonds	0%	0%
Equity shares	0%	0%
Others (Funds with Life insurance corporation of India)	100%	100%

e) During the current and previous year the Bank does not have unamortised gratuity and pension.

Long-term Compensated Absences and Leave Encashment\*

The key assumptions used in the computation of provision for long term compensated absences and leave encashment as per the Actuarial Valuation done by an Independent Actuary are as given below:

Particulars	Year ended	Year ended
	31-Mar-21	31-Mar-20
Assumptions:		
Discount Rate	5.81%	6.06%
Future Salary Increase	10.00%	10.00%
Attrition rate	20.00%	20.00%

<sup>\*</sup>The Bank has made changes to the leave policy w.e.f. April 1, 2021 and necessary effect has been given in the financial statement.



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### 11.1 Provisions and Contingencies

a) The breakup of provisions and contingencies debited to profit and loss account is given below:

Particulars		Year ended 31-Mar-20
Provisions for depreciation on Investment	-	-
Provision for NPA (including write off)	432.64	131.92
Net provision / (reversal) towards Standard assets (including provision for restructured standard assets)	37.03	15.13
Floating provision	-	-
Provision for taxes (net)*	166.92	133.08
Deferred tax (net)*	(39.88)	(25.78)
General Provision under COVID-19 Regulatory Package	(99.63)	99.63
Other Provision and Contingencies	5.29	(0.04)
Total	502.37	353.94

\*(i) The Bank has elected to exercise the option permitted under Section 115BAA of the Income Tax Act, 1961 as introduced by the Taxation Laws (Amendment) Ordinance, 2019. Accordingly, the Bank has recognised provision for income tax for the year ended March 31, 2020 and re-measured the balance of net deferred tax assets, basis the rate prescribed in the aforesaid ordinance. Tax expense for the year ended March 31, 2020 includes ₹24.50 crores resulting from write down of net deferred tax assets pertaining to earlier years.

### b) Movement in provision for debit card reward points

Particulars		As at
		31-Mar-20
Opening provision for reward points	0.22	0.33
Provision for reward points made during the year	0.48	0.22
Utilisation / Write back of provision for reward points	0.22	0.33
Effect of change in rate for accrual of reward points	-	-
Effect of change in cost of reward points	-	-
Closing provision for reward points	0.48	0.22

### c) Movement in provision for frauds included under Other Liabilities

Particulars		As at
		31-Mar-20
Opening provision	1.32	0.42
Provision during the year	2.43	0.96
Utilisation/Write back of provision	0.78	0.06
Closing provision	2.97	1.32



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### 11.2 Floating provision

Particulars		As at
		31-Mar-20
Opening Balance at the beginning of the year	19.00	19.00
Provisions made during the year	-	-
Drawdown made during the year	-	-
Closing Balance at the end of the year	19.00	19.00

### 11.3 Drawdown from reserves

The Bank has not drawn down any amount from its opening reserves during the year ended March 31, 2021 and March 31, 2020.

### Securities premium

An amount of ₹14.82 crores (Previous Year ₹3.82 crores) being the expenditure in connection with issue of shares during the year has been drawn down from Securities Premium account as permitted under section 52 of the Companies Act 2013. Also refer schedule 11 and the note thereunder.

### Appropriations to reserve:

#### **Statutory reserve**

As mandated by the Banking Regulation Act, 1949, all banking companies incorporated in India shall create a reserve fund, out of the balance of profit of each year as disclosed in the profit and loss account and before any dividend is declared and transfer a sum equivalent to not less than twenty five per cent of such profit. The Bank has transferred ₹96.06 crores (Previous year ₹60.91 crores) to Statutory Reserve for the year.

#### **Capital Reserve**

During the year, the Bank had appropriated ₹23.66 crores (Previous Year ₹Nil), net of taxes and transfer to statutory reserve, to the Capital Reserve, being the gain on sale of HTM Investments in accordance with RBI guidelines.

#### Special reserve

As per the provisions under Section 36(1)(viii) of Income Tax Act, 1961, the specified entity is allowed the deduction in respect of any special reserve created and maintained by it, i.e. an amount not exceeding twenty per cent of the profits derived from eligible business computed under the head "Profits and gains of business or profession" (before making any deduction under this clause). This would be applicable till the aggregate of the amounts carried to such reserve account from time to time exceeds twice the amount of the paid up share capital (excluding the amounts capitalized from reserves) of the entity. During the year, the Bank has transferred an amount of ₹7.42 crores (Previous year ₹4.83 crores) to Special Reserve. There is no drawdown from this reserve during FY 2020-21 and FY 2019-20.

#### Investment Fluctuation Reserve

During the FY 2020-21, the bank has apportioned ₹1.98 crores (Previous year: ₹2.76 Crores) to Investment Fluctuation Reserve, based on net profit on sale of investment and the value of investments in HFT and AFS category, to protect against future increase in yield, in accordance RBI guidelines.



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#### **Declaration of Dividends**

The Reserve Bank of India (RBI), vide notification dated December 4, 2020, stated that in view of the ongoing stress and heightened uncertainty on account of COVID-19, banks should continue to conserve capital to support the economy and absorb losses. The notification also stated that in order to further strengthen the banks' balance sheets, while at the same time support lending to the real economy, banks shall not make any dividend payment on equity shares from the profits pertaining to the financial year ended March 31, 2020. The Bank did not declare final dividend for the financial year ended March 31, 2020.

Further, RBI vide its notification reference RBI/2021-22/23/DOR.ACC.REC.7/21.02.067/2021-22 Dated: April 22, 2021, stated that in view of the continuing uncertainty caused by the ongoing second wave of COVID-19 in the country, it is crucial that banks remain resilient and proactively raise and conserve capital as a bulwark against unexpected losses. While allowing banks to pay dividend on equity shares at the half of that permitted vide circular dated May 4, 2005, the said circular requires the Board of Directors of the Bank to consider projected capital position and requirements, adequacy of provisions, etc before deciding upon payment of dividend. Accordingly, considering the need to preserve capital in these uncertain times, the Board did not recommend any dividend for the financial year ended March 31, 2021.

### 11.4 Disclosure relating to Complaints

a) Summary information on complaints received by the bank from customers and from the OBOs		[Nos.]
Complaints received by the bank from its customers		
Sr. Particulars	Year ended	Year ended
No Fatitulais	31-Mar-21	31-Mar-20
1 Number of complaints pending at beginning of the year	54	7
2 Number of complaints received during the year	2,410	1,867
3 Number of complaints disposed during the year	2,401	1,820
3.1 Of which, number of complaints rejected by the bank	4	3
4 Number of complaints pending at the end of the year	63	54
Maintainable complaints received by the bank from OBOs		
5 Number of maintainable complaints received by the bank from OBOs	239	112
5.1 Of 5, number of complaints resolved in favour of the bank by BOs	229	109
5.2 Of 5, number of complaints resolved through conciliation/mediation/advisories issued by BOs	10	0
5.3 Of 5, number of complaints resolved after passing of Awards by BOs against the bank	0	3
6 Number of Awards unimplemented within the stipulated time (other than those appealed)	0	0



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Grounds of complaints, (i.e. complaints relating to)	Number of complaints pending at the beginning of the year	Number of complaints received during the year	% increase/ decrease in the number of complaints received over the previous year	Number of complaints pending at the end of the year	Of 5, number of complaints pending beyond 30 day
1	2	3	4	5	6
			2020-2021		
Internet/Mobile/Electronic Banking	19	920	24% increase	8	
Account opening/difficulty in operation of accounts	10	698	196% increase	28	1
Levy of charges without prior notice/excessive charges/foreclosure charges	7	480	256% increase	3	
Loans and advances	5	295	34% decrease	17	
ATM/Debit Cards	11	178	2% decrease	5	
Others	2	78	67% decrease	2	
Total	54	2649		63	1
			2019-2020	_	
Internet/Mobile/Electronic Banking	0	742	315% increase	19	
Loans and advances	3	449	155% increase	5	
Account opening/difficulty in operation of accounts	2	236	24% increase	10	
ATM/Debit Cards	1	181	41% decrease	11	
Levy of charges without prior notice/excessive charges/foreclosure charges	1	135	29% decrease	7	
Others		236	90% decrease	2	1
Total	7	1979		54	1

### 11.5 Letters of Comfort

The Bank has not issued any letters of comfort during the year. (Previous year: Nil).

### 11.6 Provision Coverage ratio

Provision coverage ratio as at March 31, 2021 is 58.59% (March 31, 2020 is 45.22%). The Provision Coverage ratio is computed on the advances as at respective year end.

### 11.7 Bancassurance Business

Commission, Exchange and Brokerage in Schedule 14 include the following fees earned on Bancassurance business:

Particulars		As at
		31-Mar-20
On Insurance products	24.34	19.47
On Mutual Fund products	0.65	1.50
Total	24.99	20.97



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### 11.8 Concentration of Deposits, Advances, Exposures and NPAs

### 11.8.1 Concentration of Deposits

Particulars		As at
railiculais	31-Mar-21	31-Mar-20
Total Deposits of twenty largest depositors*	3,588.65	3,446.45
Percentage of Deposits of twenty largest depositors to Total Deposits of the bank	21.89%	31.95%

<sup>\*</sup>excludes Certificate of Deposits issued.

### 11.8.2 Concentration of Advances\*

Particulars		As at
		31-Mar-20
Total advances of twenty largest borrowers	858.98	758.85
Percentage of advances of twenty largest borrowers to Total advances of the bank	4.99%	5.45%

<sup>\*</sup>Advances represents Credit Exposure including derivatives furnished in RBI's Master Circular on Exposure Norms.

### 11.8.3 Concentration of Exposures\*

Particulars		As at
		31-Mar-20
Total Exposure of twenty largest borrowers/customers	907.96	789.64
Percentage of Exposures of twenty largest borrowers/customers to Total exposures of the bank on borrowers/customers	5.17%	5.58%

<sup>\*</sup>Exposure is based on Credit and investment Exposure as prescribed in RBI's Master Circular on Exposure Norms.

#### 11.8.4 Concentration of NPA

Particulars		As at
raticulars	31-Mar-21	31-Mar-20
Total exposure of top four NPA accounts	18.33	6.80

### 11.8.5 Inter-bank participation with risk sharing

The aggregate amount of participation issued by the Bank and reduced from advances as per regulatory guidelines is ₹700 crores as on March 31, 2021 (Previous Year: ₹1,450 crores).



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## 11.8.6 Priority Sector Lending Certificate (PSLCs)

		l-Mar-21	
Particulars	PSLCs bought	PSLCs sold during	
	during the year	the year	
Agriculture	-	100.00	
Small and Marginal Farmers	-	1,000.00	
Micro Enterprises	-	3,650.00	
General	-	50.00	
Total	-	4,800.00	

Particulars		As at 31-Mar-20		
		PSLCs sold during the year		
Agriculture	-	-		
Small and Marginal Farmers	-	1,500.00		
Micro Enterprises	-	500.00		
General	-	-		
Total	-	2,000.00		

## 12 Sector-wise advances

	As at 31-Mar-21			As at 31-Mar-20		
Sector	Outstanding Advances	Gross NPAs	% of Gross NPAs to Total advances	Outstanding Advances	Gross NPAs	% of Gross NPAs to Total advances
A. Priority sector	10,257.21	427.54	4.17%	9,589.23	308.72	3.22%
(a) Agriculture and Allied Activities	2,783.97	80.47	2.89%	2,461.54	28.79	1.17%
(b) Industry	739.60	27.14	3.67%	463.85	15.20	3.28%
(c) Services	4,663.57	242.49	0.00%	4,739.41	221.28	0.00%
(d) Personal Loans*	725.47	20.78	0.00%	443.76	15.85	0.00%
(e) Others	1,344.60	56.66	4.21%	1,480.67	27.60	1.86%



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B. Non-priority sector	6,967.35	215.24	3.09%	4,327.72	108.60	2.51%
(a) Agriculture and Allied Activities	-	-	0.00%	-	-	0.00%
(b) Industry	924.40	6.54	0.71%	862.96	0.89	0.10%
(c) Services	166.02	26.80	16.14%	124.56	5.23	4.20%
(d) Personal Loans**	5,741.87	181.90	3.17%	3,327.87	102.48	3.08%
(e) Others	135.06	-	0.00%	12.33	-	0.00%
Total	17,224.56	642.78	3.73%	13,916.95	417.32	3.00%

<sup>\*</sup>Personal Loans includes Housing Loans.

Priority sector includes ₹4,800.00 crores (previous year: ₹2,000.00 crores), in respect of which the Bank has sold Priority Sector Lending Certificates (PSLC).

The Bank has compiled and furnished the data for the purpose of this disclosure from its internal MIS system / reports.

### 13.1 Securitisation

The information on securitisation and direct assignment activity of the Bank as an originator as per RBI guidelines "Revisions to the Guidelines on Securitisation Transactions" is given below.

· 5 · · · · ·		
Particulars		As at 31-Mar-20
Number of SPVs sponsored by the bank for securitisation transactions	31-Mar-21	3 I-IVIAI-20 2
Total amount of securitised assets as per books of the SPVs sponsored by the Bank		233.45
		255.45
Total amount of exposures retained by the Bank to comply with Minimum Retention Requirement (MRR)		
as on the date of Balance Sheet		
a) Off-balance sheet exposures		
First loss (Corporate Guarantee)	-	21.79
Others (Corporate Guarantee)	-	-
b) On-balance sheet exposures		
First loss (Cash Collateral & Retained Assets)	-	4.28
Others	-	-
Amount of exposure to securtisation transactions other than MRR		
a) Off-balance sheet exposures		
i) Exposure to own securtisation		
First loss	-	-
Others	-	-
ii) Exposure to third party securtisation		
First loss	-	-
Others	-	-

<sup>\*\*</sup>Personal Loans includes Housing Loans, Loan Against Property ,Vehicle Finance Loans, Loans against Gold.



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Particulars		As at 31-Mar-20
b) On-balance sheet exposures		
i) Exposure to own securtisation		
First loss	-	0.21
Others	-	-
ii) Exposure to third party securtisation		
First loss	-	-
Others	-	-

## 13.2 Assignment

The information on Direct assignment activity of the Bank as an originator as per RBI guidelines "Revisions to the Guidelines on Securitisation Transactions" is given below.

Particulars	As at	As at 31-Mar-20	
Tartedary	31-Mar-21		
Number of Direct Assignments	1	1	
Total amount of Loans directly transferred / Assigned	111.11	111.11	
Total amount of exposures retained by the Bank to comply with Minimum Retention Requirement (MRR)			
as on the date of Balance Sheet			
a) Off-balance sheet exposures			
First loss	-	-	
Others	-	-	
b) On-balance sheet exposures			
First loss	-	-	
Others	0.00	0.00	
Amount of exposure to Assignment transactions other than MRR			
a) Off-balance sheet exposures			
i) Exposure to own Assignment			
First loss	-	-	
Others	-	-	
ii) Exposure to third party Assignment			
First loss	-	-	
Others	-	-	



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Particulars	As at 31-Mar-21	As at 31-Mar-20
b) On-balance sheet exposures		
i) Exposure to own Assignment		
First loss	-	-
Others	-	-
ii) Exposure to third party Assignment		
First loss	-	-
Others	-	-

## 14 Credit Default Swaps

The Bank has not undertaken any Credit Default Swaps (CDS) during the year (Previous year: Nil).

## 15 Intra-Group Exposure

The Bank does not have any exposure (advances/investments) within the group (Previous year: Nil).

## 16 Delay in transferring to Depositor Education and Awareness Fund (DEAF):

There were no delay in transfer to Depositor Education and Awareness Fund during the year (Previous year: Nil).

## 16.1 Transfers to Depositor Education and Awareness Fund (DEAF)

Particulars		Year ended
		31-Mar-20
Opening balance of amounts transferred to DEAF	0.01	-
Add: Amounts transferred to DEAF during the year	0.05	0.01
Less: Amounts reimbursed by DEAF towards claims	-	-
Closing balance of amounts transferred to DEAF	0.06	0.01

## 17 Unhedged foreign currency exposure

The Bank has made a provision of ₹0.028 crores for unhedged foreign currency exposure as required by RBI guidelines as at March 31, 2021 (March 31, 2020: ₹0.027 crores).





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## 18.1 Liquidity Coverage Ratio (LCR)

Quantitative information on Liquidity coverage ratio (LCR) is given below:

Particulars		Quarter ended 30-Jun-20		Quarter ended 30-Sep-20		Quarter ended 31-Dec-20		Quarter ended 31-Mar-21	
		Total Unweighted	Total Weighted	•	_	Total Unweighted	Total Weighted	•	<b>Total Weighted</b>
_		Value (average)	Value (average)						
	High Quality Liquid Assets								
1	Total High Quality Liquid Assets (HQLA)		4,198.33		4,730.24		6,937.62		6,626.61
	Cash Outflows								
2	Retail deposits and deposits from small								
	business customers, of which:								
(i)	Stable deposits	739.86	36.99	928.96	46.45	1,123.47	56.17	1,366.26	68.31
(ii)	Less stable deposits	3,311.74	331.17	3,883.86	388.39	4,519.72	451.97	5,284.13	528.41
3	Unsecured wholesale funding, of which:								
(i)	Operational deposits (all counterparties)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(ii)	Non-operational deposits (all counterparties)	2,880.83	2,259.73	3,356.97	2,703.25	3,702.09	2,937.33	4,078.68	3,203.01
(iii)	Unsecured debt	126.58	126.58	235.47	235.47	279.10	279.10	325.64	325.64
4	Secured wholesale funding								
5	Additional requirements, of which								
(i)	Outflows related to derivative exposures	-	-	-	-	-	-	-	-
	and other collateral requirements								
(ii)	Outflows related to loss of funding on debt	-	-	-	-	-	-	-	-
	products								
(iii)	Credit and liquidity facilities	145.81	46.23	245.24	109.87	227.39	72.06	247.20	92.34
6	Other contractual funding obligations	399.53	399.53	485.69	485.69	328.70	328.70	342.07	342.07
7	Other contingent funding obligations	148.61	6.92	112.93	5.25	136.08	6.69	162.91	7.93
8	TOTAL CASH OUTFLOWS		3,207.15		3,974.37		4,132.02		4,567.71
	Cash Inflows								
9	Secured lending (e.g. reverse repos)	1,704.43	0.00	1,277.96	0.00	2,824.04	0.00	2,604.47	0.00
10	Inflows from fully performing exposures	47.38	29.33	285.37	156.04	482.67	255.75	478.12	257.26
11	Other cash inflows	109.73	102.45	75.83	66.73	237.18	167.16	310.60	238.71
12	TOTAL CASH INFLOWS	1,861.54	131.78	1,639.16	222.77	3,543.89	422.91	3,393.19	495.97
13	TOTAL HQLA		4,198.33		4,730.24		6,937.62		6,626.61
14	TOTAL NET CASH OUTFLOWS		3,075.37		3,751.60		3,709.11		4,071.74
15	LIQUIDITY COVERAGE RATIO (%)		136.51		126.09		187.04		162.75



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#### Oualitative disclosure around LCR

The Liquidity Coverage Ratio (LCR) is a global minimum standard for bank liquidity. It aims to ensure that a bank has a adequate stock of unencumbered high-quality liquid assets (HQLA) that can be converted into cash immediately to meet its liquidity needs for a 30 calendar day liquidity under stress scenario.

The LCR is calculated by dividing the amount of high quality liquid unencumbered assets (HQLA) by the estimated net outflows over 30 calendar day period. The net cash outflows are calculated by applying RBI prescribed outflow factors to the various categories of liabilities (deposits, unsecured and secured wholesale borrowings), as well as to undrawn commitments and derivatives-related exposures, partially offset by inflows from assets maturing within 30 days.

Liquidity management of the Bank is undertaken by the Treasury department under the central oversight of the Asset Liability Management Committee (ALCO) in of Government securities viz. Treasury Bills, Central and accordance with the Board approved policies and ALCO approved funding plans.

The mandated regulatory threshold as per the transition plan is embedded in the board approved ALM policy of the Bank, with appropriate cushion to ensure maintenance of adequate liquidity buffers. Risk Management Department computes the LCR and monitors the same as per the Operating guidelines for small finance banks. The Bank has been submitting LCR reports to RBI from December 2016.

Currently the Liquidity Coverage Ratio is significantly higher than minimum regulatory threshold. As a strategy, the Bank is investing in Level I assets resulting in comfortable level of HQLA. The Bank follows the criteria laid down by the RBI for the calculation of High Quality Liquid Assets (HQLA), gross outflows and inflows within the next 30-days period. HQLA predominantly comprises

State Government securities.

The Bank is predominantly funded through long term borrowings viz. Refinances & Customer Deposits. All significant outflows and inflows are determined in accordance with the RBI guidelines and are included in the prescribed LCR computation. The Risk Management Department measures and monitors the liquidity profile of the Bank with reference to the Board approved limits on a static as well as on a dynamic basis by using the gap analysis technique supplemented by monitoring of key liquidity ratios. The Bank assesses the impact on short term liquidity gaps dynamically under various scenarios covering business projections under normal as well as varying market conditions. Periodical reports are placed before the Bank's ALCO for perusal and review.



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Quantitative information on Liquidity coverage ratio (LCR) is given below:

		Quarter ende	d 30-Jun-19	Quarter ende	ed 30-Sep-19	Quarter ende	d 31-Dec-19	Quarter ended 31-Mar-20		
Par	ticulars	Total Unweighted Value (average)	Total Weighted Value (average)							
Hig	h Quality Liquid Assets									
1	Total High Quality Liquid Assets (HQLA)		2,611.39		3,319.83		3,186.19		3,490.03	
	Cash Outflows									
2	Retail deposits and deposits from small			-						
	business customers, of which:									
(i)	Stable deposits	381.38	19.07	419.50	20.97	422.92	21.15	629.30	31.47	
(ii)	Less stable deposits	2,433.32	243.33	2,688.21	268.82	2,906.80	290.68	3,062.87	306.29	
3	Unsecured wholesale funding, of which:									
(i)	Operational deposits (all counterparties)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
(ii)	Non-operational deposits (all counterparties)	2,776.56	2,155.00	2,780.46	2,148.72	2,559.99	1,961.61	2,855.92	2,209.62	
(iii)	Unsecured debt	260.51	260.51	323.59	323.59	226.39	226.39	259.70	259.70	
4	Secured wholesale funding									
5	Additional requirements, of which									
(i)	Outflows related to derivative exposures	-	-	-	-	-	-	-	-	
	and other collateral requirements									
(ii)	Outflows related to loss of funding on debt products	-	-	-	-	-	-	-	-	
(iii)	Credit and liquidity facilities	93.24	27.80	148.48	50.56	186.39	56.36	171.34	52.39	
6	Other contractual funding obligations	91.67	91.67	133.16	133.16	182.94	182.94	229.27	229.27	
7	Other contingent funding obligations	131.55	5.99	153.46	7.12	149.89	6.95	154.27	7.16	
8	TOTAL CASH OUTFLOWS		2,803.37		2,952.94		2,746.08		3,095.90	
	Cash Inflows									
9	Secured lending (e.g. reverse repos)	773.37	0.00	1,232.93	0.00	1,160.38	0.00	1,596.02	0.00	
10	Inflows from fully performing exposures	359.99	179.99	393.19	205.26	428.25	225.85	459.61	243.56	
11	Other cash inflows	152.32	101.21	158.15	102.01	172.18	118.72	184.89	122.41	
12	TOTAL CASH INFLOWS	1,285.68	281.20	1,784.27	307.27	1,760.81	344.57	2,240.52	365.97	
13	TOTAL HQLA		2,611.39		3,319.83		3,186.19		3,490.03	
14	TOTAL NET CASH OUTFLOWS		2,522.17		2,645.67		2,401.52		2,729.93	
15	LIQUIDITY COVERAGE RATIO (%)		103.54		125.48		132.67		127.84	



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#### Oualitative disclosure around LCR

The Liquidity Coverage Ratio (LCR) is a global minimum standard for bank liquidity. It aims to ensure that a bank has a adequate stock of unencumbered high-quality liquid assets (HQLA) that can be converted into cash immediately to meet its liquidity needs for a 30 calendar day liquidity under stress scenario.

The LCR is calculated by dividing the amount of high quality liquid unencumbered assets (HQLA) by the estimated net outflows over 30 calendar day period. The net cash outflows are calculated by applying RBI prescribed outflow factors to the various categories of liabilities (deposits, unsecured and secured wholesale borrowings), as well as to undrawn commitments and derivatives-related exposures, partially offset by inflows from assets maturing within 30 days.

Liquidity management of the Bank is undertaken by the Treasury department under the central oversight of the Asset Liability Management Committee (ALCO) in accordance with the Board approved policies and ALCO approved funding plans.

Currently the Liquidity Coverage Ratio is significantly higher than minimum regulatory threshold. As a strategy, the Bank is investing in Level I assets resulting in comfortable level of HQLA. The Bank follows the criteria laid down by the RBI for the calculation of High Quality Liquid Assets (HQLA), gross outflows and inflows within the next 30-days period. HQLA predominantly comprises of Government securities viz. Treasury Bills, Central and State Government securities.

The Bank is predominantly funded through long term borrowings viz. Refinances & Customer Deposits. All significant outflows and inflows are determined in accordance with the RBI guidelines and are included in the prescribed LCR computation. The Risk Management Department measures and monitors the liquidity profile of the Bank with reference to the Board approved limits on a static as well as on a dynamic basis by using the gap analysis technique supplemented by monitoring of key liquidity ratios. The Bank assesses the impact on short term liquidity gaps dynamically under various scenarios covering business projections under normal as well as varying market conditions. Periodical reports are placed before the Bank's ALCO for perusal and review.

#### 19 Fixed Assets - details of software

Particulars.	As at	As at
Particulars		31-Mar-20
Opening cost	79.13	66.67
Additions during the year	21.45	41.53
Less: Deletions	2.91	2.94
Less: Amortization to date	30.33	26.13
Closing balance	67.34	79.13

## 20 Contingent liabilities

Claims against the Bank not acknowledged as debts includes liability on account of Service tax, and other legal cases filed against the bank. The Bank is a party to various legal proceedings in the ordinary course of business which are contested by the Bank and are therefore subjudice. The Bank does not expect the outcome of these proceedings to have a material adverse impact on the Bank's financial position.

Guarantees represent irrevocable assurances given by the Bank on securitized assets, to make payments in the event of customers failing to fulfil their financial obligations.



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As a part of banking activities, the Bank issues Letter of Guarantees on behalf of its customers, with a view to augment the customer's credit standing. Through these instruments, the Bank undertakes to make payments for its customers obligations either directly or incase the customer fails to fulfill their financial or performance obligations.

## 21 Corporate Social Responsibility Activities

Operating expenses include the following amounts towards Corporate Social Responsibility (CSR), in accordance with Companies Act, 2013.

Details of CSR expenditure		Year ended 31-Mar-20
a) Gross amount required to be spent by the Bank	4.96	3.68
b) Amount spent		
i) Construction/acquisition of any asset	-	-
ii) On purposes other than (i) above	15.73	13.27
% of Average net profit spent for the last three financial years	6.35%	7.22%

## 22 Dues to Micro, Small and Medium Enterprises

Dues to Micro and Small Enterprises have been determined to the extent such parties have been identified on the basis of information collected by the Management. Based on the information available with the Bank, there are no overdue amounts payable to Micro and Small Enterprises as defined under the Micro, Small and Medium Enterprises Development Act, 2006 as at the Balance Sheet date. Further, the Bank has not paid any interest to any Micro and Small Enterprises during the current and previous year.

## 23 Employees Stock Option Scheme

## a) Equitas ESOP Scheme 2015

Under the Equitas ESOP Scheme 2015, EHL stock options are granted to some of the eligible employees of the Bank. As the administrator of the Employee Stock Option Scheme, EHL has informed the Bank that there are no costs to be transferred to the Bank with respect to the options granted. The outstanding options as at the respective years is given below.

Particulars	As at	As at
Taracaia 3	31-Mar-21	31-Mar-20
Options outstanding	1,10,420	1,72,308

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#### b) ESFB ESOP 2019

During the previous year ended 31st March 2020, the bank established a employee stock option scheme titled ESFB Employees Stock Option Scheme, 2019 (ESFB ESOP 2019) effective from November 22, 2019. Under the plan, the Bank was authorized to issue upto 11,00,00,000 options (including 3,34,87,873 options under Grant 1 issued as a replacement option for the Scheme under the Holding Company) to eligible employees of the Bank and the Holding Company. Each option entitles for apply and allotment of one fully paid share on payment of exercise price during the exercise period.

As at March 31, 2021, 4,38,18,120 (previous year 4,00,43,917) (net of forfeitures and cancellation) options were outstanding, which were granted at various exercise prices. The following are the outstanding options as at March 31, 2021:

ESOP Scheme	ESFB ESOP 2019	ESFB ESOP 2019	ESFB ESOP 2019	ESFB ESOP 2019	ESFB ESOP 2019	ESFB ESOP 2019	ESFB ESOP 2019	ESFB ESOP 2019	ESFB ESOP 2019	ESFB ESOP 2019	ESFB ESOP 2019
Grant	Grant 1	Grant 2	Grant 3	Grant 4	Grant 5	Grant 6	Grant 7	Grant 8	Grant 9	Grant 10	Grant 11
Date of Grant	22-Nov -19 & 08-Dec-19	12-Dec-19	29-Jan-20	24-Mar-20	26-Sep-20	15-Feb-21	15-Feb-21	15-Feb-21	15-Feb-21	22-Mar-21	22-Mar-21
Date of Board Approval	22-Nov -19 & 08-Dec-19	12-Dec-19	29-Jan-20	24-Mar-20	26-Sep-20	15-Feb-21	15-Feb-21	15-Feb-21	15-Feb-21	22-Mar-21	22-Mar-21
Exercise Price Per Option (₹)	27.00	27.00	38.00	38.00	38.00	33.00	34.00	35.00	40.00	56.00	56.00
Total Options granted	3,34,87,873	12,00,000	64,38,855	2,82,000	38,00,360	1,00,000	1,58,346	2,91,000	4,00,000	38,02,510	11,42,500
Vesting Period	( Vesting	( Vesting	(Vesting over								
_	over 3 years)	over 4 years)	a period of								
	30-Nov-20 to	12-Dec-20 to	two years )	four years –	one year) 26-	one year) 15-	three years)	three years )	four years )	one year) 22-	four years )
	15-Dec-22	12-Dec-23	29 -Jan 2021	25% at the	Sep-2021	Feb-2022	22-Feb-2022	22-Feb-2022	22-Feb-2022	Mar-2022	22-Mar-2022
			to 29-Jan-	end of each			to 22-Feb-	to 22-Feb-	to 22-Feb-		to 22-Mar-
			2022.	year) 1-Apr-			2024	2024	2025		2025
				2021 to							
				1-Apr-2024							
Method of Settlement	Equity	Equity	Equity	Equity	Equity	Equity	Equity	Equity	Equity	Equity	Equity





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Particulars	Grant 1	Grant 2	Grant 3	Grant 4	Grant 5	Grant 6	Grant 7	Grant 8	Grant 9	Grant 10	Grant 11
Exercise Period	3 years from	3 years from	3 years from	3 years from	3 years from	3 years from	3 years from	3 years from	3 years from	3 years from	3 years from
	the date of	the date of	the date of	the date of	the date of	the date of	the date of	the date of	the date of	the date of	the date of
	vesting of the	vesting of the	vesting of the	vesting of	vesting of the						
	options	options	options	the options	options	options	options	options	options	options	options
					Graded Vesting	]					
1st Vesting	92 % on 12	25 % on 12	67 % on	25 % on 12	12 months	12 months	1/3rd on	1/3rd on	25 % on 12	12 months	25 % on 12
	months and 8	months and	completion	months and	from the date	from the date	expiry of 12	expiry of 12	months from	from the date	months from
	days from the	20 days from	of One year	20 days from	of grant	of grant	months from	months from	the date of	of grant	the date of
	date of grant	the date of	from the date	the date of			the date of	the date of	grant		grant
		grant	of grant	grant			grant	grant			
2nd Vesting	6% on expiry	25% on expiry	33 % on	25% on	NA	NA	1/3rd on	1/3rd on	25% on expiry	NA	25% on expiry
	of one year	of one year	expiry of one	expiry of			expiry of one	expiry of one	of one year		of one year
	from the 1st	from the 1st	year from the	one year			year from the	year from the	from the 1st		from the 1st
	vesting date	vesting date	1st vesting	from the 1st			1st vesting	1st vesting	vesting date		vesting date
			date	vesting date			date	date			
3rd Vesting	2% on expiry	25% on expiry	NA	25% on	NA	NA	1/3rd on	1/3rd on	25% on	NA	25% on expiry
	of two years	of two years		expiry of			expiry of	expiry of	expiry of		of two years
	from the 1st	from the 1st		two years			two years	two years	two years		from the 1st
	vesting date	vesting date		from the 1st			from the 1st	from the 1st	from the 1st		vesting date
				vesting date			vesting date	vesting date	vesting date		
4th Vesting	NA	25% on expiry	NA	25% on	NA	NA	NA	NA	25% on	NA	25% on expiry
		of three years		expiry of					expiry of		of three years
		from the 1st		three years					three years		from the 1st
		vesting date		from the 1st					from the 1st		vesting date
				vesting date					vesting date		
Vesting Conditions	Partly	Partly	On	Partly	On	On	Partly	Partly	Partly	On	Partly
	based on	based on	Continuance	based on	Continuance	Continuance	based on	based on	based on	Continuance	based on
	continuance	continuance	of Service	continuance	of Service	of Service	continuance	continuance	continuance	of Service	continuance
	of service	of service		of service			of service	of service	of service		of service
	and party	and party		and party			and partly	and partly	and partly		and party
	based on	based on		based on			based on	based on	based on		based on
	performance	performance		performance			performance	performance	performance		performance
	rating	rating		rating			rating	rating	rating		rating

Exercise Period: Eligible to exercise the options up to three years from the date of vesting.

Manner of vesting: In a graded manner over 3 to 4 years commencing from the date of grant.

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Particulars	Grant 1	Grant 2	Grant 3	Grant 4	Grant 5	Grant 6	Grant 7	Grant 8	Grant 9	Grant 10	Grant 11
Date of Grant	22-Nov -19 & 08-Dec-19	12-Dec-19	29-Jan-20	24-Mar-20	26-Sep-20	15-Feb-21	15-Feb-21	15-Feb-21	15-Feb-21	22-Mar-21	22-Mar-21
Outstanding Options as at April 1, 2020	3,22,85,276	12,00,000	62,76,641	2,82,000	-	-	-	-	-	-	-
Options granted during the Period	-	-	-	-	38,00,360	1,00,000	1,58,346	2,91,000	4,00,000	38,02,510	11,42,500
Less: Options Forfeited / Lapsed	41,29,432	30,000	3,91,347	-	2,67,170	-	-	-	-	74,400	-
Options Exercised	10,19,810	-	8,354	-	-	-	-	-	-	-	-
Outstanding options as at March 31, 2021	2,71,36,034	11,70,000	58,76,940	2,82,000	35,33,190	1,00,000	1,58,346	2,91,000	4,00,000	37,28,110	11,42,500
Vested	2,50,04,474	2,70,000	39,88,209	-	-	-	-	-	-	-	-
Yet to vest	21,31,560	9,00,000	18,88,731	2,82,000	35,33,190	1,00,000	1,58,346	2,91,000	4,00,000	37,28,110	11,42,500
Weighted Average of the remaining maturity (in years)	2.77	4.29	3.16	4.51	3.49	3.88	4.88	4.88	5.38	3.98	5.48

(b) The fair value of options used to compute Pro-forma net profit and earnings per Equity Share have been estimated on the date of the grant, using Black-Scholes model by a Merchant Banker.

The key assumptions used in Black-Scholes model for calculating fair value as on the date of the grant are:

			•		•					
Grant 1	Grant 2	Grant 3	Grant 4	Grant 5	Grant 6	Grant 7	Grant 8	Grant 9	Grant 10	Grant 11
22-Nov -19 & 08-Dec-19	12-Dec-19	29-Jan-20	24-Mar-20	26-Sep-20	15-Feb-21	15-Feb-21	15-Feb-21	15-Feb-21	22-Mar-21	22-Mar-21
5.56% to	5.85% to	5.83 % to	5.81 % to	4.66%	4.68%	4.68% to	4.68% to	4.68% to	4.82%	4.82% to
6.06%	6.59%	6.12%	6.41%			5.46%	5.46%	5.75%		5.97%
2.52 to 4.53	2.50 to 5.51	2.50 to 3.51	2.52to 5.52	2.50 yrs	2.50 yrs	2.50 yrs to	2.50 yrs to	2.50 yrs to	2.50 yrs	2.50 to 5.51
yrs	yrs	yrs	yrs			4.50 yrs	4.50 yrs	5.50 yrs		yrs
32.63% to	32.71% to	32.66% to	32.86% to	40.98%	42.05%	39.30% to	39.30% to	39.30% to	42.24%	39.21% to
35.63%	35.41%	32.86%	35.33%			42.03%	42.03%	42.03%		42.13%
-	-	_	-	-	-	-	-	-	-	-
27	27	38	38	38	33	34	35	40	56	56
7.10	7.17	10.11	10.22	11.35	20.76	20.20	19.65	17.11	16.69	16.66
8.70	8.82	12.41	12.45	NA	NA	22.24	21.73	19.38	NA	19.60
10.69	10.83	NA	14.53	NA	NA	24.48	23.81	21.63	NA	22.52
	12.13	NA	16.94	NA	NA	NA	NA	23.83	NA	25.33
	22-Nov -19 & 08-Dec-19 5.56% to 6.06% 2.52 to 4.53     yrs 32.63% to 35.63%     -     27  7.10 8.70 10.69	22-Nov -19 & 08-Dec-19 5.56% to 6.06% 6.59% 2.52 to 4.53 2.50 to 5.51	22-Nov -19 & 08-Dec-19         12-Dec-19         29-Jan-20           5.56% to 6.06%         5.85% to 6.12%         5.83 % to 6.12%           2.52 to 4.53         2.50 to 5.51         2.50 to 3.51           yrs         yrs         yrs           32.63% to 32.71% to 32.66% to 35.63%         35.41%         32.86%           -         -         -           27         27         38           7.10         7.17         10.11           8.70         8.82         12.41           10.69         10.83         NA	22-Nov -19 & 08-Dec-19         12-Dec-19         29-Jan-20         24-Mar-20           5.56% to 6.06%         5.85% to 6.59%         5.83 % to 6.41%         6.41%           2.52 to 4.53         2.50 to 5.51         2.50 to 3.51         2.52 to 5.52           yrs         yrs         yrs         yrs           32.63% to 32.71% to 32.66% to 35.86% to 35.33%         35.41%         32.86% 35.33%           -         -         -         -           27         27         38         38           7.10         7.17         10.11         10.22           8.70         8.82         12.41         12.45           10.69         10.83         NA         14.53	22-Nov -19 & 08-Dec-19         12-Dec-19         29-Jan-20         24-Mar-20         26-Sep-20           5.56% to 6.06%         5.85% to 6.59%         5.83 % to 6.41%         4.66%           2.52 to 4.53         2.50 to 5.51         2.50 to 3.51         2.52 to 5.52         2.50 yrs           yrs         yrs         yrs         yrs         yrs         yrs           32.63% to 32.71% to 32.66% to 32.86%         35.33%         40.98%         35.33%           -         -         -         -         -         -           27         27         38         38         38           7.10         7.17         10.11         10.22         11.35           8.70         8.82         12.41         12.45         NA           10.69         10.83         NA         14.53         NA	22-Nov -19 & 08-Dec-19         12-Dec-19         29-Jan-20         24-Mar-20         26-Sep-20         15-Feb-21           5.56% to 6.06%         5.85% to 6.59%         5.83 % to 6.12%         5.81 % to 6.41%         4.66%         4.68%           2.52 to 4.53         2.50 to 5.51         2.50 to 3.51         2.52 to 5.52         2.50 yrs         2.50 yrs           32.63% to 32.71% to 32.66% to 32.86% to 35.33%         35.41%         32.86%         35.33%         40.98%         42.05%           27         27         38         38         38         33           7.10         7.17         10.11         10.22         11.35         20.76           8.70         8.82         12.41         12.45         NA         NA           10.69         10.83         NA         14.53         NA         NA	22-Nov -19 & 08-Dec-19         12-Dec-19         29-Jan-20         24-Mar-20         26-Sep-20         15-Feb-21         15-Feb-21           5.56% to 6.06%         5.85% to 6.09%         5.83 % to 6.12%         5.81 % to 6.41%         4.66%         4.68%         4.68% to 5.46%           2.52 to 4.53         2.50 to 5.51         2.50 to 3.51         2.52 to 5.52         2.50 yrs         2.50 yrs to 4.50 yrs         2.50 yrs to 4.50 yrs         4.50 yrs           32.63% to 32.71% to 32.66% to 32.86% to 35.33%         32.86% to 35.33%         42.05%         39.30% to 42.03%           -         -         -         -         -         -         -         -           27         27         38         38         38         38         33         34           7.10         7.17         10.11         10.22         11.35         20.76         20.20           8.70         8.82         12.41         12.45         NA         NA         NA         24.48           10.69         10.83         NA         14.53         NA         NA         24.48	22-Nov -19 & 08-Dec-19         12-Dec-19         29-Jan-20         24-Mar-20         26-Sep-20         15-Feb-21         15-Feb-21         15-Feb-21           5.56% to 6.06% 6.59% 6.12% 6.41% 6.60% 6.59% 6.12% 6.41% 6.41%         5.81 % to 6.41% 5.46% 5.46% 5.46% 5.46% 5.46%         5.46%	22-Nov -19 & 08-Dec-19         12-Dec-19         29-Jan-20         24-Mar-20         26-Sep-20         15-Feb-21         15-Feb-21 <td>22-Nov-19 &amp; 08-Dec-19         12-Dec-19         29-Jan-20         24-Mar-20         26-Sep-20         15-Feb-21         15-Feb-21         15-Feb-21         15-Feb-21         22-Mar-21           5.56% to 6.06% 6.06% 6.09% 6.12% 6.41% 6.41% 6.06% 9 0.55         4.66% 5.46% 5.46% 5.46% 5.46% 5.46% 5.46% 5.75% 5.75% 5.50         2.50 to 5.51 2.50 to 3.51 2.52 to 5.52 2.50 yrs 2.50 yrs 2.50 yrs 4.50 yrs 4.50 yrs 5.50 yrs 32.63% to 32.71% to 32.66% to 32.86% 35.33% 35.41% 32.86% 35.33% 42.03%</td>	22-Nov-19 & 08-Dec-19         12-Dec-19         29-Jan-20         24-Mar-20         26-Sep-20         15-Feb-21         15-Feb-21         15-Feb-21         15-Feb-21         22-Mar-21           5.56% to 6.06% 6.06% 6.09% 6.12% 6.41% 6.41% 6.06% 9 0.55         4.66% 5.46% 5.46% 5.46% 5.46% 5.46% 5.46% 5.75% 5.75% 5.50         2.50 to 5.51 2.50 to 3.51 2.52 to 5.52 2.50 yrs 2.50 yrs 2.50 yrs 4.50 yrs 4.50 yrs 5.50 yrs 32.63% to 32.71% to 32.66% to 32.86% 35.33% 35.41% 32.86% 35.33% 42.03%

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#### Volatility

Volatility is a measure of the amount by which a price has fluctuated or is expected to fluctuate during a period. The measure of Volatility used in the Black-Scholes option pricing model is the annualized standard deviation of the continuously compounded rates of return on the stock over a period of time.

#### **Dividend Yield**

Expected dividend yield has been calculated based on the dividend declared for 1 financial year prior to the date of grant. The dividend yield has been derived by dividing the dividend per share by the market price per share on the date of grant.

Had compensation cost for the stock options granted under the Scheme been determined based on the fair value approach, the Bank's net profit / (loss) and earnings per share would have been as per the Proforma amounts indicated below:

	For the year	For the year
Particulars		ended
	March 31, 2021	March 31, 2020
Net Profit as per Statement of Profit and Loss (as reported)	384.22	243.64
Add: Stock Based Employee Compensation Expense included in profit before tax	-	-
Less: Stock Based Compensation Expense Determined under Fair Value based Method (Proforma)	(21.68)	(8.83)
Net Profit - Proforma	362.54	234.81
Basic Earnings per Share of ₹10 each (as reported)	3.53	2.39
Basic Earnings per Share of ₹10 each (Proforma)	3.33	2.30
Diluted Earnings per Share of ₹10 each (as reported)	3.49	2.39
Diluted Earnings per Share of ₹10 each (Proforma)	3.29	2.30
Also refer Note 10.4 of Schedule 18.		

## 24 Prior period comparatives

Prior period comparatives have been reclassified / regrouped by the management, wherever necessary.

As per our report of even date

#### For T R Chadha & Co LLP, Chartered Accountants For and on behalf of Board of Directors of Equitas Small Finance Bank Limited

**Chartered Accountants** 

Firm Registration No.:006711N/ N500028

per Sheshu Samudrala	Arun Ramanathan	Vasudevan PN	Arun Kumar Verma	N Sridharan	Sampathkumar KR
Partner	Chairman	Managing Director and Chief Executive Officer	Director	Chief Financial Officer	Company Secretary
Membership No: 235031	DIN: 00308848	DIN: 01550885	DIN: 03220124	Place: Chennai	M. No: A27466
Place: Chennai	Place: Chennai	Place: Chennai	Place: Bhubaneswar	Date: April 29, 2021	Place: Chennai
Date: April 29, 2021	Date: April 29, 2021	Date: April 29, 2021	Date: April 29, 2021		Date: April 29, 2021

# **Corporate Information**

# **Board of Directors**

Mr. ARUN RAMANATHAN

**Chairman and Independent Director** 

Mr. ARUN KUMAR VERMA

**Independent Director** 

Prof. BALAKRISHNAN N

Independent Director

Mr. RAMESH RANGAN

Independent Director

Mr. SRIDHAR GANESH

**Independent Director** 

Mr. SRINIVASAN N

Independent Director

Ms. TABASSUM INAMDAR

Independent Director

Mr. VINOD KUMAR SHARMA

Independent Director

Mr. NAVIN PURI

Independent Director

Mr. VASUDEVAN P N

Managing Director and Chief Executive Officer (MD & CEO)

# **Key Managerial Personnel**

Mr. SRIDHARAN N

**Chief Financial Officer** 

Mr. SAMPATHKUMAR K R

**Company Secretary** 

# **Registered Office:**

4th Floor, Phase II, Spencer Plaza, No.769, Mount Road, Anna Salai Chennai – 600002

Tel: +91 44 4299 5000 | Fax: +91 44 4299 5050

Email: Corporate@equitas.in | Website: www.equitasbank.com

CIN: U65191TN1993PLC025280

# **Statutory Auditors:**

M/s. T R Chadha & Co LLP,

5D, 5th Floor, Mount Chambers, 758, Anna Salai, Mount Road, Chennai – 600002

Tel: +91 44 4269 4571 | 4269 4572



# **Equitas Small Finance Bank Limited**